

A. W. Mackenzie, highways minister, is a candidate for leadership of the Nova Scotia Liberal party at the Halifax convention Sept. 10. Born in 1898, Mr. Mackenzie served in both world wars. He entered politics as member for Guysborough in 1949 and was named agricultural minister and minister of lands and forests in 1945. Earlier this year he was named minister of highways and public works. (CP photo)

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FAREWELL PARTY — An enjoyable evening was spent on August 26 at the home of Mrs. Harlan McQuirk, when her friends and neighbors assembled to bid her farewell, before her departure to her new home in Kensington. After a number of appropriate remarks by the chairman Mr. Louis O'Connor, he then called on Mrs. Bert McKay, who read an address, while Mrs. Justin Woodside presented Minnie with a beautiful Trilight floor lamp and a well-filled purse. In a few well chosen words Minnie made a fitting reply. The remainder of the evening was spent in social intercourse.

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RUTH BOSWELL, graduate of Mount Allison Conservatory of Music in piano and voice will accept music pupils. Please call 4720 for an appointment.

HONORED ON 80TH BIRTHDAY — An enjoyable evening was spent at the home of Mr. and Mrs. Bruce Stewart in honor of Bruce's father, Mr. John Stewart, who was celebrating his 80th birthday. Neighbors and relatives came from far and near to extend best wishes. Mr. E. Howatt called on Miss Leah Moore to read an address to Mr. Stewart. Mr. Wendall Sentner then presented him with a woolen blanket from the family and grandchildren. Mr. Howatt then called on Mrs. H. Paul to read an

address from the neighbors and relatives. Mr. Golden Dollar then presented him with a purse. Mr. Stewart also received many other gifts from the family. Although taken entirely by surprise Mr. Stewart thanked everyone and all for their thoughtfulness. Refreshments were then served by the family.

FAMILY REUNION AT WHEATLEY RIVER — In Wheatley River on the old homestead of the late Mr. and Mrs. Thomas, William Bowen was born and lived until his marriage to Miss Lavinia Tombs of Rustico. Then after an absence of 30 years in Colorado, U. S. A., he with Mrs. Bowen and family returned to the old home. His widow, now 87 with her son and daughter-in-law, Mr. and Mrs. Lockaby entertained on August 29. The other members of the family, who were present included Mrs. Earl Ling of York and Mr. and Mrs. Morris Bowen, who were accompanied by Mr. Henry Gaudet of Summerside. The guest of honor on this occasion was Mr. Bruce R. Bowen, station agent and telegraph operator at South Sioux City, Nebraska, who arrived on P. E. I. Winnipeg Airport, where Mr. Jones has been posted.

of Mr. and Mrs. Allan Swan, who sold their home recently and moved to Charlottetown, met at York Hall to show in some small way the esteem in which they were held. Mr. Raymond Vessey acted as chairman for the evening and stated briefly the purpose of the evening. Mrs. Willard Murray then read the address and Mrs. Clifford Chappell and Mrs. Claude Lewis presented the gifts to Mrs. Swan from the Evening Auxillary and also the Alpha Women's Institute of York, while Mr. Vessey presented a well-filled purse to Mrs. Swan. After both Mr. and Mrs. Swan thanked their friends for the lovely gifts, all joined in singing "For They Are Jolly Good Fellows." Lunch was served by the ladies and later the floor was cleared and dancing wiled away the remaining hours of the night. The violinists for the evening were the Messrs. Seymour and Everett Birt of Covehead Road.

Personals

P.O. J. M. G. Jones with Mrs. Jones and family, Gwyneth and Johnny, left on Monday by car for his annual vacation on August 26.

Mrs. George E. Clark and two children, Gregory and Patricia,

Halifax, have returned to their home after spending the month of August with Mrs. Clark's parents, Mr. and Mrs. Percy Dawson, Crapaud.

F.L. and Mrs. Vincent Bissonnette of Nottingham, England, are at present on a tour of Ireland, Wales and Scotland. While in Ireland they visited Tralee, Galway

Bay and Killarney. Mrs. Bissonnette is the former Miss Ida Doyle, daughter of Mrs. Michael Doyle North Rustico.

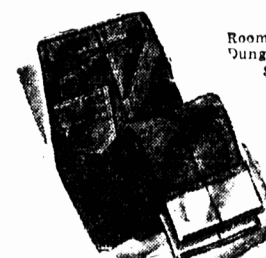
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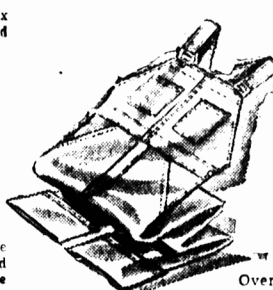
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POLICY OF POTATO MARKETING 1954 - 1955 SEASON

The following operation policy of the Potato Marketing Board was officially approved in detail at a Board meeting held last Tuesday, September 7th. It should be pointed out that this is the first definite marketing program which has been released by the Potato Board this fall. It is a modified form of a general plan presented earlier to the Board and was based primarily on the type of operation followed by the Potato Board's Selling Agency during April, May and June with beneficial results. The original plan which was only accepted in principle unfortunately was released to the Press by unofficial parties as a final document. This has caused a great deal of misunderstanding and confusion which the Potato Board wishes to clarify to potato producers during the next few days. As soon as farmers have given careful study to this plan and after the Potato Board has agreed on details, such as whether or not a Federal marketing agreement will be operated, the rates of loading commissions for dealers, the probable amount of the initial payments to be paid producers, actual prospects for prices and general market conditions, further information will be placed before Island producers and in the meantime anyone who wishes to obtain any further explanation on any phase of the proposed Board operations may obtain such information by writing to the Board office at 123 Kent St., Charlottetown. In the meantime the Board wishes to advise potato producers of the chief reasons for their proposed marketing control policy.

1. The Potato Board after attempting to stabilize prices by various orders during the past four years has concluded that the only effective method of doing this in the interests of Producers is by having complete control of the potatoes for sale so that the highest possible market price can be bargained for and obtained.
2. Markets can be stabilized by curbing price cutting and other competitive selling factors. This will give producers, dealers and buyers a measure of protection and confidence in the market.

3. Uniform prices can be paid to farmers at all loading points in the Province.
4. Dealers can buy potatoes from the Agency for shipment anywhere outside the Province as long as they will pay the market price at time of shipment or confirmation of sale.
5. If premiums are received for special varieties and grades they will be passed on to producers.
6. Dealers can keep in touch with and sell to special markets or outlets which they may have developed. Premiums for special packages, etc., can also be secured as usual.
7. If dealers cannot or do not wish to make sales direct the Selling Agency will undertake to sell potatoes for them.
8. Liberal loading commissions will be guaranteed to all Dealers.
9. Loaders or assemblers who do not have warehouse or packaging facilities to qualify for a dealer's license may either load for and work through the Dealers with whom they have always dealt, or provide the facilities now required by the trade for an efficient marketing service and then work directly with the Selling Agency.
10. Truckers and those loading small boats will be licensed as Class "B" Dealers and may carry on this business as usual providing they too can pay the top market price for the potatoes they wish to ship.
11. The principle on which this policy is based is that the cost price of potatoes will establish the selling price and hence the higher the selling price received the higher the return to the producer.
12. It is simply a system of collective bargaining which hampers nobody unduly. If given a chance to operate unimpeded for a full season we are confident that all reasonable producers, dealers and buyers will be as pleased with it as are the same groups of people who have organized and operated similar marketing pools in other places.

GENERAL POLICY

Approved at Board Meeting held September 7, 1954

1. The Potato Board shall designate a Marketing and Selling Agency which shall be the only Agency permitted to accept or purchase potatoes from producers in Prince Edward Island for movement out of the province and which shall be the only Marketing and Selling Agency authorized to purchase or sell Prince Edward Island potatoes except as hereunder provided. The foregoing provisions shall not apply to purchases or sales of Prince Edward Island potatoes for movement from the province in lots or shipments not exceeding thirty (30) bushels.

2. There shall be two classes of Dealers, namely:—
(a) Dealers Class "A" who shall have the right to act as assemblers of Prince Edward Island potatoes for the Marketing and Selling Agency, the right to sell Prince Edward Island potatoes purchased from the Marketing and Selling Agency and shall also have all the rights possessed by Dealers Class "B".
(b) Dealers Class "B", who, subject to the regulations which shall be made from time to time by the Potato Board, shall have the right to assemble for the Marketing and Selling Agency Prince Edward Island potatoes for sale and shipment by motor truck or small boat (other than steamers), to points in New Brunswick, Nova Scotia and Newfoundland and to make sales of such potatoes shipped by such means for delivery to markets in New Brunswick, Nova Scotia and Newfoundland.

3. The following shall be the qualifications of applicants for Dealer's Licenses of the two classes above referred to:—
(a) Dealers Class "A". The applicant
I. Shall have warehouse facilities at or near trackside which will provide the industry generally, and growers in that area particularly, with facilities for having seed or tablestock potatoes packaged in crates, paper or jute containers according to the requirements of the market.
II. Shall have warehouse facilities satisfactorily frostproof to prevent frost injury to potatoes at any time during the year, and large enough to store at least ten (10) carloads of potatoes, and arranged, kept and maintained in a sanitary and orderly condition which will meet the approval of the Potato Board.
III. Shall have had experience in the assembling and exporting of Prince Edward Island potatoes and shall be considered by the Potato Board as enjoying the confidence of potato producers and the industry generally.
IV. Shall be in a financial position to post with the Marketing and Selling Agency such an indemnity bond or letter of credit as may be required by the said Agency.

(b) Dealers Class "B". The applicant
I. Shall have had experience in the proper assembling of potatoes and shall enjoy the confidence of producers in the area in which he operates.
II. Shall own and operate such facilities and equipment as, in the opinion of the Potato Board, will enable him to carry out properly the assembling, transportation and marketing operations intended by him.
III. Shall be in a financial position to post with the Marketing and Selling Agency such an indemnity bond or letter of credit as may be required by the said Agency.

4. These persons who have been engaged in the assembling of potatoes, but do not qualify for a dealer's license, shall henceforth be known as Dealer's Agents. Dealers employing such agents shall be responsible for shipments assembled by such persons.

5. Prices charged to dealers for potatoes sold to them by the Marketing and Selling Agency shall be determined by the said Agency at the time such sales are confirmed, and shall be comparable to net returns which can be obtained by the Marketing and Selling Agency for direct sales.

6. An Advisory Committee shall be appointed by the Potato Board to assist the Marketing and Selling Agency in the performance of its duties and particularly in reference to the establishment of prices to be paid producers and to be charged dealers; such Committee shall consist of five (5) members of the Potato Marketing Board and the two (2) senior officials of the Marketing and Selling Agency staff.

7. The Marketing and Selling Agency shall buy potatoes for storage only in public warehouses, and the said Agency shall maintain a staff for the operation of those warehouses or enter into an agreement in writing with some qualified dealer or other person for the effective operation of such warehouses.

8. Packages for potatoes as prescribed by the Marketing and Selling Agency, or by the purchaser, shall be supplied by the dealer.
9. Dealers who are assembling potatoes for the said Agency shall have the duty of packaging, loading, billing and reporting on same, and shall themselves pay for the cost of such services, including the cost of the packages, etc., and shall be paid for their services at rates to be determined by the Potato Board.

10. Each dealer shall be responsible for placing the correct quantity of potatoes in any lot of potatoes assembled or billed by him for the Agency, and any claim for shortage from a consignee, after being

established as a genuine claim, shall be the liability of the dealer as shall any claim due to any fault, negligence or misrepresentation on the part of each dealer or his agent.

11. All sales made by the Marketing and Selling Agency shall be on an F.O.B. C.I.F. or F.A.S. basis and payment shall be collected by Order Bill of Lading or Bank Delivery Order with Sight Draft attached.

12. Potatoes sold by the Marketing and Selling Agency to Dealers Class "A" for export from Canada by water shipment shall be delivered only upon a down payment of 75% of the purchase price prior to delivery to such dealer of any part of the potatoes so purchased and the balance of the purchase price shall be paid by the dealer to the Agency within fourteen (14) days of the completion of the delivery to such dealer of the quantity of potatoes so purchased.

13. Sales by the Marketing and Selling Agency to Dealers Class "A" for future delivery may be made from time to time and confirmation of such sale—stating quantity, date of movement and price—shall be made in the form of a written agreement between the said Agency and the dealer in question on a form to be supplied by the said Agency for that purpose.

14. All loading reports by dealers shall be typewritten or shall be printed in block letters and figures and shall be submitted to the Marketing and Selling Agency no later than seven (7) days after such potatoes have been assembled for shipment or storage.

15. The Potato Board shall provide penalties for failure by dealers to submit loading reports within the time provided.

16. Telephone calls to the Marketing and Selling Agency by dealers shall be at the expense of such dealers except in any case where an authorized official of the Agency may, after completion of a telephone call, agree that it should be an expense of the Agency and then advise the Telephone Company accordingly.

17. Brokerage in all cases shall be paid direct by the Marketing and Selling Agency at the rate of 2c per bushel or by special arrangement as may be required to be paid to brokers in Newfoundland and Western Canada.

18. In the case of sales by dealers to markets in New Brunswick, Nova Scotia and Newfoundland, a certified cheque covering each shipment shall be attached to the loading report when the same is submitted to the Agency.

19. Initial payment cheques based on loading reports submitted by dealers shall be issued in the name of the individual producers and forwarded to dealers except where in the case of any producer the amount payable to him has been attached by a creditor. Interim or final payments shall be mailed direct to producers.

20. The Marketing and Selling Agency shall market potatoes from producers under a pooling system, as follows:—
(a) There shall be four (4) separate pools for the classification of potatoes, namely:—
Tablestock Pool—Potatoes sold by the Marketing and Selling Agency as Canada No. 1 Tablestock.
Certified Pool—Certified seed potatoes of any standard variety sold by the Marketing and Selling Agency for Seed.
Foundation Pool—Certified Foundation seed potatoes of any standard variety sold by the Marketing and Selling Agency for Seed.
Miscellaneous Pool—Other grades of Tablestock potatoes and special varieties of Certified and Foundation Seed potatoes.

(b) There shall be five (5) Pool periods, namely:—
Pool Period No. 1—From beginning of season to and including November 27th.
Pool Period No. 2—November 28th to January 15th.
Pool Period No. 3—January 16th to March 12th.
Pool Period No. 4—March 13th to May 14th.
Pool Period No. 5—May 15th to June 30th.

21. Initial payments to producers for seed and tablestock potatoes shall be established by the Potato Board at the commencement of the Pool period.

22. The initial payment for Pool No. 2 shall be 3c, and the initial payment for Pool No. 3 shall be 6c per bushel higher than the initial payment for Pool No. 1. The initial payment for the various varieties and grades in Pool No. 4 shall be determined by the Potato Board.

23. Interim payments may be made at the end of each Pool period as decided by the Potato Board, and final payments for each Pool may be made at the end of the marketing season.

24. The Marketing and Selling Agency shall determine what discount or premium may be finally paid producers on any all grades and varieties included in Pool No. 4.

(Published by the P. E. I. Potato Marketing Board for the Information of Potato Producers.)

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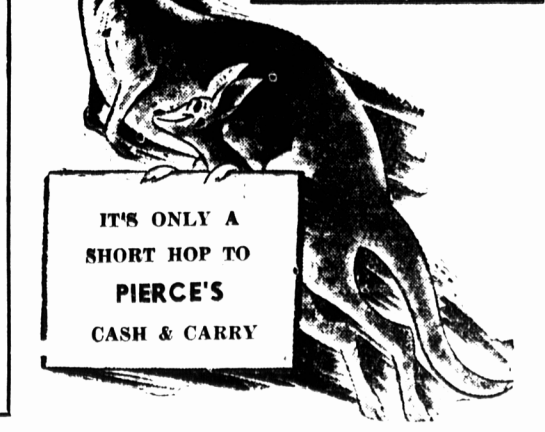
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