

'Real Chance' Seen To Boost Trade With West Indies Area

MONTREAL (CP)—Forty top-level Canadian businessmen returned home from the West Indies during the weekend convinced that there were "real potentialities" for increased trade between the two areas.

Most West Indian products, they said, are complementary to Canadian production.

But the lack of continuity of supply and pre-arranged marketing programs within the sterling bloc serve to handicap increased sales to Canada. The businessmen also felt West Indian sales were also hampered by the lack of aggressive salesmanship in Canada.

The businessmen—members of the Canadian economic mission to the West Indies and British Guiana—returned to Canada Saturday after a 17-day fact-finding tour.

FUTURE BENEFIT
Their observations were listed in a statement issued Monday by the Canadian Chamber of Commerce, sponsor of the tour.

A. C. Ashforth of Toronto, president of the Canadian chamber and leader of the mission, said he is confident the information obtained by the Canadians and the friendships made by them will

prove invaluable in future trade and investment negotiations.

The mission attributed the decline in total Canadian sales to the West Indies largely to the agricultural price support policies of the United States. These have resulted in a displacement of Canadian flour and other farm commodities by U.S. products.

The statement said the development and progress of trade will be facilitated "if and when the West Indies achieved a customs union."

RECIPROCAL TREATMENT

The businessmen said they recognized Canada's preference on West Indies sugar as "most important" to the new federation, but they added this merited "some reciprocal treatment for a number of Canadian products."

The statement said members also are considering a recommendation that some of the present Canadian aid to underdeveloped countries should be diverted to the West Indies from more distant areas.

The mission said technical aid now provided by Canada is appreciated, but added that new areas of technical assistance should be encouraged.

AGRICULTURAL NEWS

P.E.I. Department of Agriculture

FARM ACCOUNTS

To date over twenty-five farmers in the province have asked for, and received, farm account books. It is certainly gratifying to find, in visiting these farmers, that the majority are using these books.

The person who is going to benefit most from the use of records is the farmer. Records will tell him exactly where his money came from and where it went. There is certainly some effort required to start records, but once the start has been made, the keeping of records is routine.

The two main portions of records are the inventory and the receipts-expenses section. Inventory tells you the worth of your business. Then our measure of efficiency is your gross earnings in relation to your investment. The higher your earnings, the more efficiently your capital is being used. Cash earnings are revealed from receipts-expenses.

One thing which is often not accounted for is the value of farm products used in the home. This is an earning off the farm and ranges anywhere from two to four hundred dollars. This "income in kind" will certainly boost the net farm earnings.

MANAGEMENT
There are many phases of management that could be improved on all farms. We hear much talk of the indefinite future of the smaller farmer, particularly in times of low prices. I'm thinking now of hogs. With home grown grain and skim milk, the smaller farmer is able to meet with a fair degree of success in the raising of hogs as is the larger producer.

While this is true, there is one leak which, if plugged up, will mean more money in the farmers' pocket. This is the shipping of hogs outside the correct shipping weights. This is one phase of management which is often neglected.

It will take little expense to fix up a scale and this expense will soon be written off in the saving in feed costs. It has been estimated that the farmers of our province lose annually upwards of one hundred thousand dollars in shipping both overweight and underweight hogs. A recent study of one thousand carcasses showed that 20 per cent were dropped outside the recommended weights (13.6 overweight and 6.4 percent underweight). Not only did the farmer receive a lower grade, but in the case of overweight hogs was feeding beyond diminishing returns.

Another aspect of the livestock business where simple management results in returns is shipping. In a popular farm magazine which came into the office I noted where the Canadian meat packing industry figures that bruising losses run upwards of twenty million dollars annually.

That is a fantastic figure and while we do not turn off as many cattle and other livestock as do some other provinces, needless to say, the farmer suffers a loss through rough handling of stock.

For example in sheep 60 per cent of bruises are due to rough handling, hitting by the wool (skin parts from the body) etc. In hogs 62 percent of bruises are caused by man, i.e., kicking, prodding, whips, etc. In cattle 66 percent of bruises result from crowding, bumping, and others by clubs, etc. As I say, these losses in this province may be small compared to Canada as a whole, a little extra careful management can overcome it.

It really doesn't take economics to prove that a farmer has to be his toes, manage wisely, right down the line.

VIRUS-FREE STRAWBERRY
Virus-free plants are found by a procedure called "indexing". A runner of a plant being tested is grafted to a runner of an indicator plant. The indicator is a plant of a variety of wild strawberry that is extremely sensitive to viruses. If the plant being tested has a virus infection, the indicator plant shows clear-cut symptoms a few weeks after the grafting.

When a strawberry plant is found to be virus-free, it does not mean it will always remain virus-free. The viruses are

spread to strawberry plants by aphids. To help prevent the spread of the viruses, a grower must dust or spray the plants with malathion every 7-10 days during the growing season.

In 1958, as for the past few years, the Department brought in from the United States, virus-free stock for distribution to Island growers, but unfortunately, the entire shipment consisting of 33,000 plants was turned down due to the presence of a nematode not found in P.E.I. This spring, the Department does not intend to import any virus-free stock due to the unsatisfactory results.

Last spring, a screen house was erected at the Experimental Farm and virus-free plants were set out in this house for the purpose of propagation, so within a year or two, we will have our own supply of virus-free plants.

This coming spring, there may not be a single grower who can be sure that his strawberry plants are completely virus-free, and so it would be advisable if those growers who sell strawberry plants, and who have had virus-free stock in the past, if they would call them improved strawberry plants and not virus-free plants.

BUILDING REPLACEMENT
Presupposing your farmstead is drawn to scale on squared paper, it will be easier to detect present errors in building replacement and figure out more favorable locations for the future. The factors to be considered apply to all farms in general.

An attractive, convenient and labor-saving farmstead is possible only if enough space has been left for proper arrangement of buildings. Keeping in mind future expansion, five or more acres will be needed.

Where possible choose relatively flat land that is slightly sloping. It will make construction of driveways easier and prevent excessive accumulation of water in depressions. A south-west slope is excellent for drainage, drying and wind direction. If this is impossible at least make sure barnyard and other drainage isn't towards the house or well. Locate the well on the highest point of land to avoid pollution. Consider wind direction if you want to keep objectionable odors away from the home as much as possible. This is particularly important if hogs are to be raised.

For sufficient freedom from dust the house should be located at least 125 feet from the road, while if there is any possibility of road expansion, this should be increased to about 175 feet. Too great a distance from the highway means extra cost of construction and additional labor on driveway maintenance.

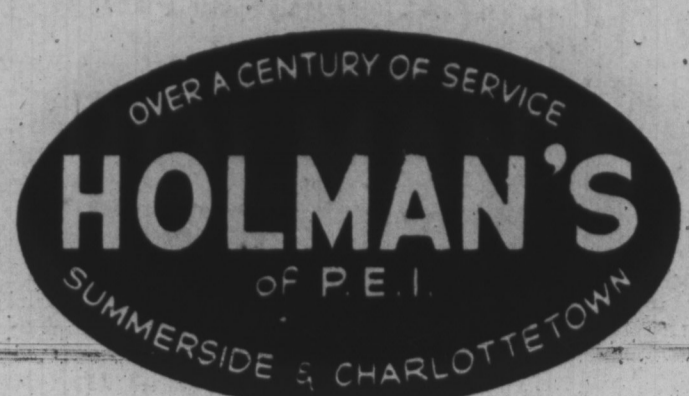
CLUB NEWS
The Mt. Herbert 4-2 Calf Club was re-organized on the evening of January 23, 1959 in Mermaid School. The meeting was brought to order by the President, James Lund. The pledge was repeated. Roll call was answered by 15 members. There were also three visitors. The minutes of the last meeting were read and approved.

It was moved by Kathleen MacDonald and seconded by Winston Lund to send a letter of thanks to those who donated prizes for our Achievement Day. It was decided to have a judging demonstration of vegetables at our next meeting which is to be held on February 17 at 7:30 p.m. in Mermaid School. The club is having Holsteins, Aryshires and Dual Purpose Shorthorns in our club this year.

Officers for this year are President—Glen Trainor; vice-president, Parnell Trainor; secretary-treasurer, Robert Wood; club leader, Sterling Wood; assistants, Percy Lund and Leo MacIsaac.

PLANNED NEW REACTOR
LONDON (AP)—A new research reactor will be built at the Windscale plutonium factory, the British atomic energy authority announced Monday night. It will cost about £1,250,000 and will be completed early in 1961. Windscale adjoins Calder Hall, the first full-scale atomic power plant in the world opened three years ago.

THREE GREAT DAYS OF SAVINGS . . . THURSDAY . . . FRIDAY . . . AND SATURDAY



LADIES' BLOUSES
In cotton. Assorted Colors and sizes. Special, **\$1.00**

LADIES' STRETCHY PANTIES
Elastic waistband, fits all sizes. Special, **\$1.00**

HALF SLIPS
Rayon and cotton, deep flounce at hem, elastic waistband. White only. Special, **\$1.00**

BRASSIERES
Nylon and cotton, bandeau and long line styles, white. Sizes 30A-42C. Special, **\$1.00**

WOMEN'S PANTIES
Banded leg, elastic waistband in oversize. Special, **2 for \$1.00**

LADIES' BRIEFS
Banded and elastic leg in tricot knit rayon, white, pink and blue. Sizes S-M. Special, **3 for \$1.00**

HEADWARMERS
In tartan with fringed ends. Assorted Colors. Special, **\$1.00**

ALL WOOL GLOVES
Jacquar and plain patterns. Sizes S-M-L. Special, **\$1.00**

STRETCHY NYLON HOSE
Fine quality, seamless, run resistant. Color Sunbeige. Sizes A to T. Special, **\$1.00**

COTTON HOSE
Of highest quality, assuring comfort style and durability. Color beige. Broken sizes. Special, **2 for \$1.00**

LADIES' HAIR BRUSHES
6 row nylon bristles, assorted colors. Special, **\$1.00**

SUPERIOR LINT BRUSHES
Instantly removes lint and dust, wire bristles. Special, **\$1.00**

ASSORTMENT OF JEWELLERY
Consisting of pins, necklaces, earrings. Special, **2 for \$1.00**

HATS
Assorted fabrics and colors. (Summerside Only) Special, **\$1.00**

LADIES' RAYON PANTIES
Elastic waistband, lace trim. Assorted colors. S-M-L. Special, **2 for \$1.00**

CHILDREN'S DENIM JEANS
Boxer Style. Navy, Size 2-3-4-6X. Special, **\$1.00**

CORDUROY OVERALLS
Bib Style—Red and blue. Sizes 2-3-4. Special, **\$1.00**

CHILDREN'S T-SHIRTS
T Shirts Crew Neck, Long Sleeves, Assorted Colors. Sizes 1-2-3-4-6. Special, **2 for \$1.00**

LONG COTTON HOSE
Substandards in Childrens' Fawnand White—7½-8-8½-9-9½. Special, **4 for \$1.00**

GIRLS' COTTON BLOOMERS
Elastic leg and waist. Sizes 2-4-6. White. Special, **2 for \$1.00**

GIRLS' COTTON BLOOMERS
Rayon Stripe. White. Sizes 8-10-12-14. Special, **2 for \$1.00**

TRAINING PANTIES
Double gusset at Crutch. White. Sizes 4-6. Special, **3 for \$1.00**

WOOLETTE VEST
Short Sleeve—High Neck. Color plum. Size 6 years. Special, **2 for \$1.00**

INTERLOCK COTTON VESTS
Winter Weight, sleeveless, White. Sizes 4-6 years. Special, **2 for \$1.00**

INTERLOCK COTTON VESTS
Short Sleeve. White. Sizes 2-4-6. Special, **2 for \$1.00**

GIRLS' COTTON VESTS
With rayon stripe. Short Sleeves. White. 8-10-12-14. Special, **2 for \$1.00**

GIRLS' RAYON PANTIES
Lace trim. White. Sizes 8-12-14 years. Special, **3 for \$1.00**

GIRLS' FELT HATS
Children's Corduroy, assorted colors. Sizes 2-6 years, 7-12 years. Special, **\$1.00**

COTTON PLAID OVERALLS
Bib style. Assorted. Sizes 3-6. Special, **\$1.00**

GIRLS' COTTON BLOUSES
Assorted styles. White. Sizes 7-12. Special, **\$1.00**

BOYS' PLAID SHIRTS
With long sleeves and collar. 4 years. Special, **\$1.00**

GIRLS' PLAID SHIRTS
With long sleeves and collar. Sizes 7-14. Special, **\$1.00**

Children's CORDUROY JEANS
Boxer style. Red, wine, brown and blue. Sizes 2-6. Special, **\$1.00**

MEN'S HALF HOSE
In wool and nylon elastic top, fancy design, sizes 10½-11½. Special, **2 for \$1.00**

BOYS' ELASTIC TOP HOSE
In cotton, rayon and wool, in fancy design in colors of wine, navy, grey, green and white. Sizes 7-10. Special, **2 for \$1.00**

HOME FURNISHINGS — BOTH STORES

Rubber Sheeting, 36", reg. 1.29 yd.	1.00 yd.
Terry Towelling, 16", reg. 59c yd.	2 yds. for 1.00
Hooking Canvas, 30", reg. 39c yd.	3 for 1.00
Print Cotton Broadcloth, 3 yd. ends, reg. 49c yd.	3 for 1.00
Corduroy 36" asst. plain shades, reg. 1.29 yd.	1.00 yd.
Cannon Towels, plain & striped, reg. 1.29 pr.	pr. 1.00
Pillow Slips, plain or embroidered, reg. 1.29 pr.	1.00 pr.
Fringe Ends Cup Towels, reg. 39c ea.	3 for 1.00
Printed Cup Towels, reg. 39c ea.	3 for 1.00
Fringe Tip Towels, printed, reg. 39c ea.	3 for 1.00
Fringe Tip Towels, striped—subs if perfect, reg. 29c ea.	7 for 1.00
Striped Flannelette, 36", reg. 59c yd.	2 for 1.00
Old Colony Print Cotton, 36", reg. 65c yd. Summerside only	2 for 1.00
Linen Tea Towels, reg. 39c ea.	3 for 1.00
White Flannelette, 27", reg. 39c yd.	3 for 1.00

5 and 10 — SUMMERSIDE

Fancy Boxed Writing Paper	Regular 1.25	Special 1.00
Box Chocolates, assorted	1.29	1.00
Cigarette Lighters, Ronson Style79	2 for 1.00
Jergens-Perfume, Bottle Set79	2 for 1.00
Men's Shave Sets, boxed	1.35	1.00
Bubble Bath in Jars	1.49	1.00
Table Cloths, check design.	1.19	1.00
Scotch Heather Sets, Soap, Bubble Bath, etc.	1.29	1.00
Scrap Books, hard cover85	2 for 1.00
Clip Boards, plastic, size 8 x 11½	1.16	1.00
Candy Bulk (Chocolate Mix)	lb. 35c	4 for 1.00

SHORTS AND VESTS
Men's Stanfield's vests are full cut ribbed knit and taped shoulder straps to avoid chafing; shorts have nylon reinforced leg band, full double seat and front and non-roll waist band. Sizes S. M. L. Special, **\$1.00**

BOYS' SPORT SHIRTS
Flannel in plaids and Ivy League stripes. Sizes 8-16. Special, **\$1.00**

BOYS' LEATHER MITTS
Gauntlet style with fur back and warm fleece lining. Special, **\$1.00**

MEN'S SKI CAPS
With quilted lining and ear lugs. Sizes 6¾-7 3-8. Special, **2 for \$1.00**

MEN'S FANCY TIES
Pointed ends, fully lined in colors of wine, blue, grey and black. Special, **\$1.00**

MEN'S ELASTIC BRACES
Fancy; free swing back. Special, **\$1.00**

BOYS' COWBOY BELTS
In black or brown leather. Sizes 24-30. Special, **\$1.00**

STEEL WOOL
1 lb. Rolls, fine, medium, coarse. Reg. 65c. Special, **2 for \$1.00**

FLASHLIGHT
2 Cell, complete with Eveready Batteries. Special, **\$1.00**

RAZOR BLADES
Gillette, 10 in package. Reg. 50c. Special, **3 pkgs. \$1.00**

ELECTRIC BULBS
Canadian General Electric, white lamps, gives brighter light per wattage. 40 and 60 watt. Reg. .27c each. Special, **5 for \$1.00**

BROOMS
Four string style, good quality selected corn, well bound to smooth finish; wooden handle. Special, **\$1.00**

FLOUR SIFTERS
Triple action style, sifts three times in one operation, all metal enamelled in attractive floral decoration, easy to clean. Special, **\$1.00**

TEA KETTLES
All aluminum, whistling style, with stationary upright handle; non scald type with good pouring spout, holds 1½ quarts. Special, **\$1.00**

TEAPOTS
All aluminum in the three cup size, fitted with a strainer spout and tea infuser for tea or coffee, cool cane covered handle. Special, **\$1.00**

CLOTHES PINS
All plastic double end style for extra grip, unbreakable, will not split, may be used for skirts or pants, hangers. Special, **5 doz. \$1.00**

PAPER TOWELS
Roll style, 150 towels to a roll, soft durable White Swan quality for many household uses. Special, **4 rolls \$1.00**

MIRRORS
White framed kitchen mirrors in the 10 by 14 inch size, good clear glass. Special, **\$1.00**

IRONING PAD COVERS
Made of scorch resistant Silicone Fabric, fast color, fits all standard size wood or metal boards. Special, **\$1.00**

WATER PAILS
Made of good weight galvanized in the 10½ quart size. Fitted with bail handle and welded lugs. Special, **\$1.00**

EGG BEATERS
Genuine Toplin egg beaters with stainless agitators patented centre drive gear with the popular "D" handle. Special, **\$1.00**

CLOTHES LINE PULLEYS
Ball bearing style in the 5½" size with "T" bracket and deep groove. Heavy cast aluminum, free running. Special, **\$1.00**

OVEN MITTS
Magnetic style sticks to metal surfaces, made of decorated cotton and asbestos mixture, well padded for serving, baking, etc. Special, **\$1.00**

YACHT MOPS
The popular wet scrub mop made of white selected cotton yarns in the large 12 ounce size. Well fastened to smooth finish hardwood handle. Special, **\$1.00**

PLASTIC TUMBLERS
Break resistant clear plastic tumblers in the popular 9 ounce size. Ribbed style. Special, **5 for \$1.00**

CUTLERY TRAYS
Made of unbreakable plastic. Perforated bottom for easy cleaning, moulded style with five large compartments. Special, **\$1.00**

DOUGHNUT MAKERS
All plastic in the popular plunger style forms and cuts perfect doughnuts every time. Easy to clean. Special, **\$1.00**

BONE CHINA CUPS & SAUCERS
English bone china teas and saucers in a variety of different patterns. Dainty shapes and Floral designs. White background. Reg. to \$1.75. Special ea. **\$1.00**

DINNER PLATES
In plain "Everyday" whiteware. Embossed edges. Made in England. Reg. .40c ea. Special, **3 for \$1.00**

ASH TRAYS
Imported China. Bird design on gaily decorated background. Colours green & tan. Reg. \$1.25. Special, **\$1.00**

EGG-CUPS
Of imported China. Floral design on white ground. Reg. .20c ea. Special, **8 for \$1.00**

TUMBLERS
9 oz. decorated Water Tumblers. Safety rim. Asst. Reg. .20c ea. Special, **6 for \$1.00**