

**Instructions to Salesmen.**

The following words of advice, said to have been published in a book issued by a New York firm, for the guidance of their employees, are well worth considering:

Toward customers be obliging, be invariably polite and attentive, whether they be agreeable or exacting, without any regard to their class or condition, unless, indeed, you be more obliging and serviceable to the humble and ignorant.

The more self-forgetting you are, and the more acceptable you are to whomsoever your customer may be, the better you are as a salesman. It is your highest duty to be agreeable to all.

Cultivate the habit of doing everything rapidly, do thoroughly what you undertake, and do not undertake more than you can do well.

Serve buyers strictly in their turns. If you can serve two at once, very well, but do not let the first one wait for a second.

In your first minute with a customer you give him an impression, not of yourself, but of the house, which is likely to determine, not whether he buys of you, but whether he becomes a buyer of the house or a talker against it.

If you are indifferent, he will detect it before you see him, and the first impression is made before you have uttered a word.

At the outset you have to guess what grade of goods he wants—high-priced or low-priced. If you do not guess correctly, be quick to discover your error, and right yourself instantly.

It is impertinent to insist on showing goods not wanted; it is delicately polite to get to exactly what is wanted adroitly and on the slightest hint.

Do not try to change a buyer's choice except to this extent: Always use your knowledge of goods to his advantage if he wavers or indicates a desire for your advice.

The worst blunder you can make is to imitate in a supercilious manner that we keep better goods than he asks for.

Show goods freely to all comers, be as servicable as you can to all, whether buyers or not.

Sell nothing on a misunderstanding, make no promises that you have any doubt about the fulfilment of, and, having made a promise, do more than your share toward its fulfilment, and see that the next after you does his share, if you can.

Admiral Sir Hercules Robinson, now Governor of New Zealand, has been appointed to succeed Sir Bartle Frere as Governor of the Cape Colony.

The Hon. James Skead has resigned his position as President of the Dominion Board of Trade. Mr. F. W. MacMaster, Toronto, is acting President.

Princess Louise and Prince Leopold have arrived in the Old World.

**Time Table.**

For the convenience of excursionists and others, we publish the following Time Table, which has been arranged from official tables:—

Trains leave the city for Summerside, Tignish, Alberton and points West, daily, at 6.30 a.m., 9.25 a.m., and 4.50 p.m. For Georgetown, Souris, and all points East, at 7 a.m., and 4 p.m.

Trains arrive in the city daily from Summerside, Alberton, Tignish and points West, at 10.16 a.m., 4.33 p.m., and 8.35 p.m. From Georgetown, Souris, and all points East at 10.04 a.m., and 7.10 p.m.

Steamer Beathier Bell leaves Charlottetown or Orwell every Monday and Wednesday evenings.

Leave Orwell for Charlottetown every Tuesday and Thursday mornings at 7 o'clock.

Leaving Charlottetown for Orwell same evening at 3 o'clock.

Returning from Orwell to Charlottetown same evening, arriving at Charlottetown about 8.30 o'clock.

Leave Charlottetown for Mount Stewart every Wednesday and Friday mornings at 4 o'clock.

Leave Mount Stewart for Charlottetown at 7 o'clock.

Leaving Charlottetown for Mount Stewart same evenings at from two to three o'clock, according to tide, return to Charlottetown same evenings.

A steamer leaves Steam Navigation Wharf, in this city, for Pictou Landing every Monday, Wednesday, Thursday and Saturday mornings at half-past seven o'clock. Returning same days.

A steamer also makes daily trips between Summerside and Point du Chene, and connects with the express train to and from this city.

**ST. JOHN & MAINE RAILWAY.**

Trains leave Depot, Water Street (Ferry), daily (Sundays excepted) as follows: 8.15 a.m. (Express) for Bangor, Portland, Boston, St. Andrews, St. Stephen, Woodstock, Fredericton and intermediate Stations. 4.30 p.m. (Express) for Fredericton and intermediate Stations.

Trains arrive at Depot, Water Street (Ferry), daily (Sundays excepted) as follows: 10.00 a.m. (Express) from Fredericton and intermediate Stations. 6.00 p.m. (Express) from Boston, Portland, Bangor, St. Andrews, St. Stephen, Woodstock and intermediate Stations.

**August Flower.**

The immense sale and great popularity of Green's August Flower in all towns and villages in the civilized world has caused many imitators to adopt similar names, expecting to reap a harvest for themselves at the expense of the afflicted. This medicine was introduced in 1868, and for the cure of Dyspepsia and Liver Complaint, with their effects, such as Sour Stomach, Sickheadache, Indigestion, Palpitation of the Heart, vertigo, etc., etc., it never has failed to our knowledge. Three doses will relieve any case of Dyspepsia. Two million bottles sold last year. Price 75 cents. Samples 10 cents.

**A Good Account.**

"To sum it up, six long years of bed-ridden sickness and suffering, costing \$200 per year, total \$1,200—all which was stopped by three bottles of Hop Bitters taken by my wife, who has done her own housework for a year since, without the loss of a day, and I want everybody to know it for their benefit."

"JOHN WEEKS, Butler, N. Y."

**THE ONLY DIRECT LINE To Boston.**



Steamers Carroll and Worcester.

BOTH STEAMERS are fitted with superior Passenger Accommodation, arranged for every convenience and comfort, and fitted up in elegant style.

FREIGHT carried at moderate rates, and as low as by any other route. Eggs, in boxes and barrels, handled with the greatest care.

LEAVE CHARLOTTETOWN Every Thursday, punctually at 5 p.m.

LEAVE BOSTON Every Saturday, punctually at noon.

CARVELL BROS., AGENTS.

Ch'town, June 3, 1880—Law mw, ar pat

**MORTGAGE SALE.**

TO be sold by PUBLIC AUCTION, at the Court House in Summerside, in Prince County, on SATURDAY, the eighteenth day of September, A. D. 1880, at the hour of 12 o'clock, noon, under and by virtue of a Power of Sale contained in an Indenture of Mortgage bearing date the second day of June, A. D. 1874, and made between WILLIAM THOMAS HUNT, of the one part, and EDWARD JARVIS HODGSON, of the other part,—

ALL that tract, piece or parcel of land situate, lying and being at Summerside, or Lot or Township Number Seventeen, in Prince County, in said Island, bounded and described as follows, that is to say: Commencing at a fixed stake or point on the west side of Central Street and on the south side of Second Street; thence running southwardly along Central Street a distance of seventy feet; thence westwardly at right angles along the northern boundary of land in the possession of John McKay, a distance of sixty feet to St. Stephen's Street; thence northwardly along St. Stephen's Street a distance of seventy feet to Second Street; thence eastwardly along Second Street sixty feet to place of commencement, agreeable to a plan made by Alexander Anderson, Esquire, Surveyor, which said piece or parcel of land is comprised in and demised for the term of 999 years by an Indenture of Lease bearing date the first day of June, A. D. 1863, and made between Stephen Wright, of the one part, and John William Clark, of the other part, and all the appurtenances thereto belonging.

For further particulars apply to Messrs' Hodgson & McLeod, Solicitors, Charlottetown or Summerside.

Charlottetown, June 2, 1880—law w

**MORTGAGE SALE.**

TO be sold by PUBLIC AUCTION, at the Court House, in Charlottetown, in Queen's County, on THURSDAY, the twenty-sixth day of August, A. D. 1880, at the hour of twelve o'clock, noon, under and by virtue of a Power of Sale contained in an Indenture of Mortgage bearing date the twenty-first day of July, 1879, and made between WILLIAM FINLAY, of the one part, and ARTHUR W. HOLROYD, of the other part,—

ALL that tract, piece and parcel of land situate, lying and being on Township Number Fifty-two, in King's County, in Prince Edward Island, bounded and described as follows, that is to say: Commencing on the west side of Sackville Street and at the southeast corner of Town Lot Number Twenty-five; thence at right angles westwardly one hundred feet; thence at right angles southwardly fifty-eight feet; thence at right angles eastwardly one hundred feet to the west side of Sackville Street; thence northwardly along Sackville Street fifty-eight feet to the place of commencement, being Lot Number Twenty-six, according to the plan annexed to a deed dated the seventeenth day of May, A. D. 1877, made between Pierce Gaul and Mary his wife, of the one part, and William Finlay, of the other part, duly registered in the Registry Office of this Island, on the 16th August, A. D. 1877, and all the appurtenances thereto belonging.

For further particulars apply at the office of Messrs. Hodgson & McLeod, Solicitors, Charlottetown.

A. W. HOLROYD, Mortgagee.

Charlottetown, 24th July, 1880—cod till sale

THE WEEKLY EXAMINER.—Persons having relatives or friends abroad, and desiring to keep them informed concerning P. E. Island, cannot do so in a better or cheaper way than by subscribing to THE WEEKLY EXAMINER. Sent, postpaid, to any address in Great Britain, the United States, or the Dominion, on receipt of One Dollar.

**PERKINS AND STERNS, QUEEN SQUARE.**

We respectfully call the attention of our patrons, and the public generally, to our present large Stock of

Staple and Fancy

DRY GOODS.

Millinery, Fancy Goods, Dress Goods.

CLOTHS

TWEEDS.

Printed Cottons, Grey Cottons, White Cottons.

GALATIAS AND SHIRTINGS.

COTTON WARP.

PRICES POPULAR AND QUALITY GOOD.

Give Us a Call and Save Money.

New Goods by Every Steamer.

**Perkins & Sterns.**

July 26, 1880.

**P. E. Island Steam Nav. Co.**



Steamers St. Lawrence and Princess of Wales.

**Summer Arrangement, COMMENCING MONDAY, 21st JUNE, 1880.**

**NOVA SCOTIA.**

Leave Charlottetown for Pictou Landing every MONDAY, WEDNESDAY, THURSDAY and SATURDAY MORNINGS at 7.30, connecting there with the train for Halifax.

Returning to Charlottetown same days about 2 p. m., on arrival of train from Halifax.

**NEW BRUNSWICK, CANADA, AND THE UNITED STATES.**

Leave Summerside EVERY DAY (Sundays excepted) on arrival of train from Charlottetown, connecting at Shediac with trains for each of the above-named places; and at St. John, with Steamers of the International Co. and Railway for Portland and Boston. Also leave Charlottetown for Summerside every MONDAY MORNING, about 3 o'clock.

Returning, leave Shediac EVERY DAY (Sunday excepted) on arrival of day train from St. John, for Summerside, connecting there with train for Charlottetown. Also, leave Summerside for Charlottetown every Saturday evening about 5 o'clock.

By order, F. W. HALES, Secretary.

Ch'town, June 19, 1880.

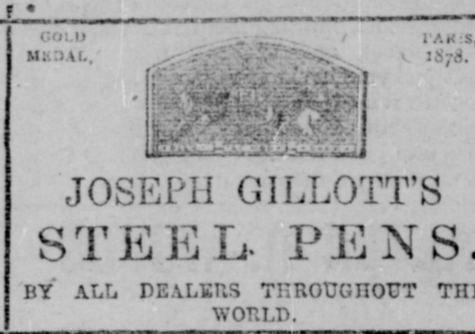


LORNE HIGHLAND WHISKY. ANALYTICAL SANITARY INSTITUTION, 54, HOLBORN-VIA-DUCT, E. C., LONDON, AUG. 18, 1879. REPORT ON THE LORNE HIGHLAND WHISKY: "We have visited the bottling stores of Greenless Brothers, and have selected from the vats, samples of their Lorne Highland Whisky, and have subjected them to careful examination and analysis. The samples were very fragrant, mellow, and of pleasant flavor, and possessed all the characteristics of pure and well-matured Scotch Whisky of the first quality."

"ARTHUR HILL, HASSALL, M. D. OTTO HEMNER, F. C. S., F. I. C."

Agents: MESSRS. OWEN CONNOLLY & CO., Charlottetown, P. E. I.

Feb. 24, 1880



JOSEPH GILLOTT'S STEEL PENS. BY ALL DEALERS THROUGHOUT THE WORLD.

**TRUTHS.**

**HOP BITTERS,**

(A Medicine, not a Drink.)

CONTAINS

HOPS, BUCHU, MANDRAKE, DANDELION.

AND THE PUREST AND BEST MEDICAL QUALITIES OF ALL OTHER BITTERS.

**THEY CURE**

All Diseases of the Stomach, Bowels, Blood, Liver, Kidneys and Urinary Organs, Nervousness, Sleeplessness, Female Complaints and Drunkenness.

\$1000 IN GOLD

Will be paid for a case they will not cure or help, or for anything impure or injurious found in them.

Ask your Druggists for Hop Bitters and free books, and try the Bitters before you sleep. Take no other.

The Hop Cough Cure and Pain Relief is the Cheapest, Surest and Best.

FOR SALE BY W. R. WATSON AND APOTHECARIES HALL.

[mar 5 '80]

**For Sale or to Let.**

THAT Freehold Property, with a front of eighty feet on Pownall Street and eighty-four feet on Sydney Street, the House containing 16 large rooms and two Kitchens. Can be turned into one Dwelling by unlocking a door. Apply on the premises to MRS. BOSWALL.

April 26, 1880—tf

**Prince Edward Island RAILWAY.**

**TIME TABLE NO. 14.**

**Summer Arrangement.**

To take effect on the 24th May, 1880.

**TRAINS GOING WEST.**

STATIONS.	EXPRESS.	MIXED.	MIXED.
Georgetown.	Dp 7.20 am	Dp 3.25 pm	
Carleton.	" 7.40 "	" 3.54 "	
McStew't.	Ar 8.40 "	Ar 5.20 "	
Souris.	Dp 6.30 am	Dp 2.30 pm	
Harmony.	" 6.48 "	" 2.53 "	
St Peter's.	" 7.45 "	" 4.09 "	
Morell.	" 8.08 "	" 4.40 "	
Mt Stew't.	" 8.40 "	Ar 5.20 "	
Mt Stew't.	Dp 8.50 am	Dp 5.35 pm	
Royalty Jc	" 9.46 "	" 6.45 "	
Ch'town.	Ar 10.04 "	Ar 7.10 "	
Ch'town.	Dp 6.30 am	Dp 9.25 am	Dp 4.50 pm
Royalty Jc	" 6.46 "	Ar 9.47 "	" 5.13 "
N Wilsh'e	" 7.24 "	" 10.49 "	" 6.06 "
Hunter R'r	" 7.36 "	" 11.04 "	" 6.23 "
Bradalba'e	" 8.05 "	" 11.45 "	" 7.00 "
Co'ty Line	" 8.12 "	" 11.54 "	" 7.11 "
Kensing'tn	" 8.40 "	" 12.30 pm	" 7.50 "
Summ'side	Ar 9.05 "	Ar 1.05 "	Ar 8.25 "
Welling'tn	Dp 9.52 "	Dp 3.23 "	
Port Hill.	" 10.23 "	" 4.07 "	
O'Leary.	" 11.20 "	" 5.29 "	
Alberton.	" 12.05 pm	" 6.53 "	
Tignish.	Ar 12.45 "	Ar 7.30 "	

**TRAINS GOING EAST.**

STATIONS.	EXPRESS.	MIXED.	MIXED.
Tignish.	Dp 1.45 pm	Dp 6.45 am	
Alberton.	" 2.25 "	Dp 7.45 "	
O'Leary.	" 3.10 "	" 8.00 "	
Port Hill.	" 4.07 "	" 10.23 "	
Welling'tn	" 4.39 "	" 11.09 "	
Summ'side	Ar 5.15 "	Ar 12.00 m	
Kensing'tn	Dp 6.00 "	Dp 1.05 pm	Dp 6.40 am
Co'ty Line	" 6.25 "	" 1.40 "	" 7.16 "
Co'ty Line	" 6.54 "	" 2.19 "	" 7.54 "
Bradalba'e	" 7.00 "	" 2.29 "	" 8.05 "
Hunter R'r	" 7.28 "	" 3.07 "	" 8.46 "
N Wilsh'e	" 7.43 "	" 3.24 "	" 9.04 "
Royalty Jc	" 8.19 "	Ar 4.15 "	" 9.56 "
Ch'town.	Ar 8.35 "	Ar 4.38 "	Ar 10.16 am
Ch'town.	Dp 4.00 pm	Dp 7.00 am	
Royalty Jc	" 4.18 "	" 7.22 "	
Mt Stew't.	Ar 5.20 "	Ar 8.40 "	
Mt Stew't.	Dp 5.25 pm	Dp 8.50 am	
Morell.	" 5.57 "	" 9.30 "	
St Peter's.	" 6.20 "	" 10.01 "	
Harmony.	" 7.17 "	" 11.17 "	
Souris.	Ar 7.35 "	Ar 11.40 "	
Mt Stew't.	Dp 5.35 pm	Dp 8.55 am	
Carleton.	" 6.35 "	" 10.21 "	
Georgetown.	Ar 6.55 "	Ar 10.50 "	

N. B.—The Express Train from Souris and Georgetown connects at Royalty Junction with the Mixed Train from Charlottetown for the West, in the morning; and the Mixed Train from the West connects at Royalty Junction with the Express Train from Charlottetown for Georgetown and Souris, in the afternoon.

ALEX. MACNAB,

Supt. and Engineer. Railway Office, Charlottetown, May 20, 1880. pat pres her ar ne sp sj kea pio 6i

**NEW GOODS**

**"CROWN GROCERY,"**

NEXT DOOR TO W. A. BROWN & CO. THE undersigned have much pleasure in informing their friends, and the public generally, that they have completed their stock of

Choice Family Supplies, and would ask all in search of Fresh Goods to give them a call.

ROBERTSON & CAMERON. May 31, 1880.—3m eod & wkly

**E. G. HUNTER,**

Manufacturer & Dealer in

**MONUMENTS**

Tablets, Headstones, &c., in variety, at LOWEST PRICES. BEST STOCK. Superior Workmanship.

SATISFACTION GUARANTEED TO PATRONS

N. B.—Farm Produce taken at market rates, in payment, during shipping season.

Kent Street, Charlottetown, P. E. I.

Please call and examine Designs & Prices.

Mar. 20, 1880.—w d—tu sa 6m

**Flour and Meal.**

ORDERS will be received for the following Brands of Flour and Meal:—

"Buda" (Patent), "Alabaster," "Golden Age," "Extra Family," "Warcup's Superior," "White Rose," "Florence," "Beaver," "Pastry" and "Amber," and choice K. D. Corn Meal—"Golden Star." Quotations for the above Brands of Flour and Meal f. o. b. at Mills, or delivered at Charlottetown or Summerside.

J. R. FOSTER, Millers and Shippers' Agent, Moncton, N. B. May 6, 80.