

# MILLINERY NOTICE

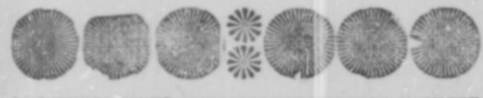
We beg to inform you that we have secured the services of

**Miss McKeiver**

for our millinery department. Miss McKeiver is now in New York attending the millinery opening and will be here the latter end of the month.

**Weeks & Co**

The People's Store.



"Everything pertaining to Music."

The Heintzman Piano

Receives its highest endorsement from those who have used it. It stands every test—  
—construction—  
—durability—  
No similar high grade piano was ever sold for so little money. The leading musicians of the world recommend it—For sale only by

**Miller Bros.,**  
Queen Street,  
Connolly's Building.

## CARD!

**DR. H. L. DICKEY**

(Late Clinical Assistant at Royal London Ophthalmic Hospital, Moorfields, and Central London Throat and Ear Hospital)

**SPECIALIST—Eye, Ear, Nose and Throat.**

OFFICE—Cameron Block  
RESIDENCE—Richmond Street, West.  
OFFICE HOURS—9:30 a.m. to 1 p.m., 2 to 4 p.m.  
Evenings by appointment.  
Eyes Tested and Fitted With Glasses

**To Cheese and Butter Makers**

Sealed Tenders for the manufacture of Cheese and Butter in Winsloe Factory during the coming season will be received up to noon, Wednesday, 21st inst.

Parties tendering are requested to state their price per 100 lbs of cheese also their monthly salary per year for both cheese and butter, they finding their own help and company supplies in both cases.

**HENRY HORNE,**  
Secretary.

**FARM FOR SALE.**

52 acres in a high state of cultivation good house and barn, only 3 1/2 miles from Charlottetown.

**PROWSE BROS.**

WANTED—A servant girl for general housework. Apply to Mrs. C. R. Smallwood, Charlottetown.

Bezaar Bookstore Bargain—Twenty-five per cent discount off fancy goods for a few days only. Seize the opportunity.

## OUR CHEESE INDUSTRY.

GENTLEMEN,—That the past season has been a very successful one I think everyone will be forced to admit, both as to increase in quantity and the prices realized, compared with the older sections of the west, which will go a long way towards speaking of quality. The average sales on the total output will be fully equal to, and probably exceed, 10 cents per pound, and from what information we have been able to get from different sources in the west we think we are safe in venturing the assertion that the Island patrons on the average have received 5 cents more per 100 pounds for their milk than the average of any other section in Canada of equal size and number of factories. The question naturally presents itself: Why are we able to compete, in fact, outsell older sections that never had the drawback of the peculiar "Island flavor" to contend with that we used to hear so much about, a bug-bear so serious in the estimation of our friends in the West that they talked one time of trying to prohibit us from branding our cheese "Canadian Produce." But the methodical and scientific methods of management and process of manufacture introduced at the start, the employment of only the best makers to be found, together with the enterprise and push of a progressive people that were willing to meet the necessary expense of buildings and equipments and anxious to secure all the reliable information possible increased the quantity and improved the quality. Now, the point at issue, in my mind, in order to maintain and improve, if possible, on our past record, is quality, and our every line of thought should converge to this one point. No salesman, though I must admit we have some very able ones, can force the market value of their factory's output 1-16th of a cent per pound. The success of his season's sales depends altogether or nearly so on the quality of the product he represents, and then, again, no one factory can hope to compete with a section or a collection of factories. It will be grouped and judged from the standard of the general quality of the section of which it is a part, so in order for any one company to secure the best returns they will have to give all the assistance possible to their neighbors to improve the quality as a whole, as the larger the quantity, quality considered, the better the competition, as large concerns are not likely to take much notice of one or even half a dozen small factories. Now, the most important factor for any company to consider is the selection of a good maker, and a very difficult point for a company to judge and decide on. Experience and reputation is a guide, but in many cases not an infallible one, as some people are apt to rest their ears on what they think a reputation once established, good for all time. But the science of cheese making is a progressive one, which will not admit of this. Every season brings out new ideas and new thoughts to be applied to a process that has no guide through the application of any set rule.

I would suggest that the directors visit the factory say twice or three times during the year, and inspect the general management for themselves, the care of the plant, etc. Supposing I propose you make a visit now, even if your factory is not running, for the purpose of seeing how your maker left the plant over winter, if he cleaned and oiled his presses to prevent them corroding with rust, if the pans of the vats were thoroughly dried and greased on the inside or used as a receptacle for every stray article that could be lifted high enough to be thrown into them. I might mention several other things, but hope this will suffice to draw your attention to the matter. I contend, and I think the results of your inspection in some cases will bear me out in it, that the plant, especially in a climate such as ours, suffers more during the season they are not in use through the oversight, or shall I say carelessness, for I think every maker's attention has been drawn to the fact, than during the season they have been in use. My suggestion in asking the Directors to visit the factory, I hope you distinctly understand, is not for the object of interfering or dictating to a maker, but to satisfy themselves of his ability and interest in the success of their factory.

Quite a lively interest and competition is taking place among the makers in regard to average pounds milk to make a pound of cheese; but makers will have to be very careful and not over-do it. It is like walking on the edge of a lofty precipice; the nearer the edge, the more glory in the venture, but a false step or a slip might result in ruin. So it is with carrying a high percentage of moisture up to a certain amount, according to the present requirements of the market the better, as a moister, softer cheese is in more demand now than a few years ago, and the judicious carrying of a certain amount will add considerably to the net returns in comparison to the old time dry hard cheese.

In conclusion let all parties interested, buyers as well as producers, put their shoulders to the wheel and do everything possible to keep the P. E. Island product to the front.

Respectfully,  
ONE INTERESTED.  
Charlottetown, March 8th, 1900.

IT'S ALWAYS MIDNIGHT GLOOM to the sufferer from the stomach disorders and the diseases which can be directly traced there—neglect or ignorance may have produced the darkness, but so sure as night follows day, just so surely will Dr. Von Stan's Pineapple Tablets let in the sunshine and bring back the full noonday brightness of perfect health. This is taking strong ground—but proof is to be had—one tablet after eating—60 in a box—15 cents.

HOSPITAL CONCERT.—There are no reserved seats at the Hospital concert to be given in Kindergarten Hall this evening. All ticket holders are particularly requested to come early and secure their seats.

## PERSONAL.

Mr. J. A. Matheson, barrister-at-law, Georgetown, is in the city.

Mr. John H. Taylor, formerly of P. E. Island, died at Vancouver, B. C., on Tuesday.

Mr. R. C. Goff was a passenger by this morning's train from the east.

Mr. W. S. Davison, representing Simson Bros., Halifax, is registered at the Hotel Davies.

Mr. Andrew Carnegie says it is a blessing to be a poor man. Well, yes, a poor man is never sued for \$21,000,000!

Dr. B. L. Steeves, formerly of Summerside, has been elected Mayor of Huntingdon, Baker County, Oregon, by a large majority.

A 14-year-old lad named Cameron, belonging to Springtor, who was operated upon for appendicitis at the Charlottetown hospital two weeks ago, is reported "doing well."

The death of Mrs. William Sterns, of Souris, is to-day announced with great regret. The sad event occurred yesterday morning. Although Mrs. Sterns had been in ill health for some time her death was not expected. Five children are left to mourn the loss of a loving mother.

A boy named Lester Robertson, 13 years of age, was brought to the city to-day suffering from appendicitis, and taken to the Charlottetown hospital. Mr. Alex. Robertson, of Red Point, uncle of the boy, accompanied him to Charlottetown, where they were met by Dr. Conroy.

## WHAT'S THE DIFFERENCE.

SIR,—According to the reports of debates in the House of Commons on the Re-distribution Bill, Sir Louis is struggling in the meshes, and the more he toils the more entangled he becomes. Cogitating on Sir Louis's helplessness, together with his recent undeserved and politically insane dismissal of Mr. R. K. Brace, the query arose,—what's the difference between Scotch whiskey and Sir Louis? And the oracle replied—The former improves with age, and the latter doesn't.

BUNCO.

March, 1900.

RED CROSS SOCIETY.—Yesterday afternoon a meeting was held in the W. C. T. U. rooms. The Patriotic Concert was shown to have netted \$360.51. Contributions later: Lower Montague, \$28.25; St. Mary's Church, Summerside, \$6.32; from Miss M. Peters, \$4; from Mr. Outhbert Simpson \$1; from Mr. John Nichol (Annandale) \$5, together with a deposit of \$23.45 from the treasurer making a total on hand of \$428.53. Out of this it was voted to send \$400 to Head Society in Toronto, to be expended on sick and wounded Canadian soldiers. Mrs. John Richards was elected treasurer, vice Mrs. B. Rogers, resigned. Mrs. G. A. Sharp was elected secretary for Queen's county, vice Mrs. John Richards. A number of buttons and pins emblematic of the Society were voted to be ordered from Toronto for sale.

POLICE COURT.—William Macdonald, for being drunk and disorderly, was this morning fined \$5 or 30 days.

OATS STOLEN.—A quantity of oats was last evening stolen from the barn of Lieut. Colonel Longworth, on Euston street, east.

CARNIVAL.—A very enjoyable carnival was held at Souris last night. There was a large attendance of skaters, and some pretty costumes were to be seen.

BASKET SOCIAL.—The basket social, which was to be held at Howe's Hall, Brackley Beach, will take place Friday evening at 8 o'clock. A good programme will be given.

S. O. E.—Quarterly meeting of Lodge Eon tonight at 8 o'clock. Payment of dues, initiation and other important business. Every member requested to be present.

TONIGHT.—The Salvation Army meeting this evening will be conducted by Rev. Mr. Whiston, who will also sing a Gospel selection. You are invited. Meeting at 8 o'clock.

## "A Gentle Wind of Western Birth"

Tells no sweeter story to humanity than the announcement that the health-giver and health-bringer, Hood's Sarsaparilla, tells of the birth of an era of good health. It is the one reliable specific for the cure of all blood, stomach and liver troubles.

**Hood's Sarsaparilla**  
Never Disappoints

Call and see the large line of English and Scottish tweeds suitings, trouserings and overcoatings of the latest designs and makes at John McLeod & Co's. The correct fabrics for the coming season. If.

20 to 33 per cent. discount on boots and shoes all this week at K. K. Jost's.

View days for tailor-made suits and costumes and jackets. Handsomest creations from America's leading makers. Stylish street suits; fancy costumes of cloth; separate skirts, Eon jackets, box and top coats, golf capes and grey, fawn and black jackets. A very comprehensive—a most stylish collection; also 100 golf wraps; all the Clan Tartan's represented, 75 separate Scotch wool skirt patterns for rainy day skirts. See our early spring showing. Jas Paton & Co. If.

## Local and Other Items

TONIGHT.—Hospital concert.

SKATING.—Gaudet has accepted Stewart challenge for a series of races, to be skated as soon as arrangements can be made.

FOR HALIFAX.—Some vacancies remain in the force for Halifax. Voluntees will apply to the D. O. C., at the office shed tonight, at 10 o'clock.

AT MR. STEWART.—A grand entertainment and social will be given by the Foresters in their hall at Mount Stewart, Thursday March 22nd, to be at 7.30 p.m. Admission 10 cents.

ARTILLERY.—All members of No. 1 Co. 4th P. E. Island regiment, C.A., are particularly requested to meet at the Drill Shed this evening at 7.30 o'clock. Recruits will all attend, as this is an important meeting. A. A. BARTLETT, Capt.

ST. PATRICK'S DAY.—The programme of the St. Patrick's concert in the Opera House is of excellent character and should attract an audience limited only by the capacity of the theatre. Make one of the audience, and enjoy yourself.

ENTERTAINMENT AT MARSHFIELD.—Zion Church choir will give an entertainment in Marshfield Hall on Thursday evening next, 22nd inst., at 8 o'clock. Doors open at 7.30. Admission 15 and 20 cents. Proceeds are for repairing the church.

I. O. F.—Court Wiltshire, No. 1189, I. O. F. intends holding a concert and entertainment in the hall at Brookfield on Thursday, the 22nd inst., commencing at 8 o'clock p. m. Admission 10 cents. Come and hear Bro. F. S. Jost's Graphophone.

FUNERAL TODAY.—The funeral of Mrs. Peter McGonnell was held this morning, and was well attended. Rev. Dr. Morrison officiated. The pall bearers were James Eden, T. B. Riley, John Byrne, James Caldwell, W. Poole and Edward Davy.

MASONIC VISIT.—The Summerside Journal, at hard this morning, has a lengthy report of the official visit recently paid to the Masonic Lodges in that town by Grand Master Messervy and Deputy Grand Master McMillan. The visit was evidently of a very agreeable character, and was greatly appreciated by the Lodges of the sister County.

CONSERVATIVE CONVENTION.—The Summerside Journal says that at a regularly called convention of Liberal-Conservative delegates held at Coleman on Thursday, 8th inst., Messrs. James Yeo and James Barclay were unanimously chosen as candidates to contest the second electoral District of Prince in the interest of the Liberal Conservative party at the approaching provincial election.

FOR HALIFAX.—The following are the additional men who have been attested for service at Halifax: C. O. McArthur, Summerside; George S. Kidson, Tryon; George A. Harvey, Tryon; Wm. E. Burrows, Winsloe; Joseph L. Muirhead, Tryon; Wm. W. Murphy, Duncan; J. McLean, Charlottetown; Raymond Sellar, do; Sylvan T. McCabe, do; John Gregory, do.

GRAND CONCERT.—A grand concert will be held in Winsloe Hall at Winsloe under the auspices of the O. Y. B's., on Thursday, March 22nd. Among the best on the programme are four first class comical sketches, funny songs, comic recitations and dialogues and choruses. Home made candy will be sold. The admission fee is only 10 cents, and of course a big crowd is expected both from the city and the surrounding country. 2 d l w y.

Y. M. C. A.—A grand entertainment will be given under the auspices of the Charlottetown Y. M. C. A., in the Opera House on Friday night next. The war in South Africa will be eloquently described by Prof. John A. Nicholls and graphically illustrated with stereopticon views thrown on a large 35-foot canvas. Scenes of the conflict, including the siege of Ladysmith, charge of the Lancers, Highlanders in action, Canadian Contingent, some of Charlottetown's heroes, and other views of local interest. This is the entertainment that filled the Opera House in Halifax for six nights. Don't miss it. Tickets on sale at Dodd's and Rankin's.

## Spring Medicines

Of all kinds can always be bought at our store at lowest prices.

We keep a full stock. We will not be undersold. Family receipts dispensed while you wait. Parcels sent to any part of the city.

Telephone No. 33.

**Johnson & Johnson**  
DRUGGISTS

## Meet Me at the Always Busy Store

Print Cottons and Gingham at Stanley Bros

When you come To us for Prints and Gingham

you get an assortment of the very latest colors and patterns—no odds and ends and remnants, but this season's productions just from the mills.

At Old Prices

There has been a very heavy advance in prices lately, but we secured ours before the rise; and offer them at old prices.

Fast Color Prints

6c, 7c, 10c and 14c per yard.

Gingham

10c, 14c, 18c, 21c, 25c, and 32c per yard.

**STANLEY BROS**

## MENS BOOTS

First Price \$2.50, \$2.25, \$2.00

**\$1.25**

See Window

**ALLEY & CO**

Clearing Sale of White & Colored Shirts at Half Price The W. G. and R. Brand

We have placed these shirts on our counter as a job lot. Some are slightly soiled but are good patterns and fast colors. Some are open back and front, Regular price from 75c to \$1.75.

Out they go a 50 cts on the dollar.

**GORDON & McLELLAN**

Men's Stylish Outfitters.....