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ESTABLISHED 1887

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A. MACDONALD

COMMERCE.

Some Practical and Excellent Suggestions for our Farmers and Men of Business.

By Mr. James Paton.

We are told in the Good Book, that "in the sweat of thy face shall thou eat bread." That is the key note of commerce. It is by the sweat of the working man that great ships are built to span the oceans and bring to us the fruits and manufactures of all nations. It was by the sweat of the brow that the C. P. R., was built from Halifax to Vancouver. All the wealth of a Klondike could not do it. It is the patient toiler, whether on the farm or in the workshop, that rules trade and commerce and scatters happiness over the globe.

Can you imagine the happiness that a single tradesman is going to give to the child that receives for a Xmas box that beautiful wax doll he has made? I tell you, gentlemen, that by the tradesman's skill, pleasure and happy homes are made, and every nail that is driven in making a wooden horse means happiness to the boy who receives it.

To attempt to describe the thousand and one achievements of commercial enterprise that have distinguished Canada the past twenty-five years is an undertaking I will not venture. The great factories of varied kinds are monuments throughout Canada of its growing greatness in the commercial world.

Great credit is due to the men who introduced the National Policy, and much credit may be given to the present Federal Government for continuing the same. As the Guardian said a few mornings ago, "No Liberal leader is likely while in power to introduce a policy of free trade."

I can remember the first time I crossed the Atlantic to purchase goods for this Island. I had a hundred and one articles on my list then that are now made in Canada, and to the honor of Canadian manufacturers, made better and more suitable to our requirements and at a more moderate price than we can now import. Of course if Canada is going to make an effort for the world's markets the manufacturer must keep abreast of the times by using the most modern machinery so that labor will be economized. They must also be assisted as much as possible by the government allowing, free of duty, raw material which is not produced in this country.

The situation of Canada is of great advantage to commercial enterprise, lying as it does between the Atlantic and Pacific oceans, half way house between the British Isles, China and Australian colony. Our eastern provinces being five or six hundred miles nearer Liverpool than New York, in many respects gives us an advantage over that port; and with our coal and iron mines at the very gates of the Atlantic, our gold and other minerals from Nova Scotia to the Klondyke, and our country made up of persevering and indomitable people, surely we are destined to become a great commercial nation.

The railway system of Canada is one of the greatest agencies in helping our commercial pursuits. The C. P. R. and I. C. R. span our great rivers, scale our mountains and have opened up to the markets of the world one of the largest wheat producing countries on the globe.

The spirit of modern progress is manifest in Canada, and, although we do not see it so much down here, yet any one who travels further west, cannot help noticing the push and energy in the larger cities. In some things we are ahead of the United States. But from the Americans we might take many trade and commercial lessons. See the strides they are making in trade. In 1898 their export trade was \$504,000,000 more than it was in 1889. Germany for the same period increased \$211,000,000. British exports for the same period decreased \$109,000,000. Great Britain and her colonies take more than half of all the American exports. Great Britain alone took last year from the United States \$51,816,000.

Can we not look for a bit of this trade from the mother country? Canada took from the United States \$89,573,000. And yet the United States is not satisfied with this great increase.

No later than last month the greatest commercial gathering that ever met in the world met at Philadelphia for the express purpose of discussing the best means to increase the foreign export trade, and to encourage this great undertaking which was organized through the Commercial Museum, the United States Government gave \$350,000 to help to defray expenses. We need not be surprised at a nation making such strides as the United States is making when we find such energy put forth not only by the individual but by the Government of the country.

There is a bigger race than a yacht race going on between the United States and Great Britain, and the States are hauling up fast. They now stand first in exports of hardware, production of steel, iron, grain, railway freight traffic, paid up railway capital, meat products; second in railway passenger traffic; second in the manufacture of textiles.

Are we in Canada neglecting to utilize the resources God has so wonderfully placed at our command. Is Canada in the race for the world's markets?

Is our Federal Government putting forth all its efforts to increase our export trade? Are our own farmers endeavoring to export the best and clearest oats and potatoes? Our dairying factories making and exporting the best cheese and butter and our lobster packers careful in packing and exporting the very best? If so we are safe, as no doubt the trade of the world, whatever it may be, will pass into the hands of the best producers. And as France is famed for its silks and kid gloves, Scotland for its shipbuilding, so let Canada become famous in the commercial world by exporting the best products of the soil, the dairy, the orchard and the loom.

"I'LL DO WHAT I CAN."

Who takes for his motto, "I'll do what I can," Shall better the world as he goes down life's hill.

The willing young heart makes the capable man; And who does what he can, oft can do what he will. There's strength in the impulse to help things along, And forces undreamed of will come to the aid of the man; Of one, who though weak, yet believes he is strong, And offers himself to the task unafraid.

"I'll do what I can," is a challenge to fate. And fate must succumb when it's put to the test; A heart that is willing to labor and wait, In its struggle with life, ever comes out the best; It puts the blue imps of depression to rout, And makes many difficult problems seem plain;

It mounts over obstacles, dissipates doubt, And unravels kinks in life's curious chain.

"I'll do what I can," keeps the progress machine

In good working order as centuries roll; And civilization would perish, I ween, Were those words not written on many a soul,

They fell the great forests, they furrowed the soil,

They seek new inventions to benefit man, They fear no exertion, make pastime of toil,

Oh, great is the earth's debt to "I'll do what I can."

—Ella Wheeler Wilcox.

NOTES AND COMMENTS.

—The orders of decoration worn by the German Emperor, according to a Berlin newspaper, are worth about 1,000,000 marks, or a little over \$230,000. The Kaiser's principal and most desirable decorations are the insignia of the Black Eagle, the Order of St John, the Order of the Garter and the Order of the Toison d'Or. In all, he has over 200 crosses, stars, badges and other insignia.

SCOTT ACT IN MONETON.—The Moncton Scott Act inspector reports \$2,859 collected in Scott Act fines in 1899. In the previous year the collections were \$3,900, but this included \$1,500 in fines of previous years hung up awaiting decision of the Supreme Court.

Woman's Weakness

A woman's reproductive organs are in the most intense and continuous sympathy with her kidneys. The slightest disorder in the kidneys brings about a corresponding disease in the reproductive organs. Dodd's Kidney Pills, by restoring the kidneys to their perfect condition, prevent and cure those fearful disorders peculiar to women. Pale young girls, worn-out mothers, suffering wives and women entering upon the Change of Life, your best friend is

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RINK.

The Rink will open for the season Xmas afternoon. Tickets same price as last year.

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The Inquisitive Tongue.

The curiosity of the tongue does not cause the human being so much trouble as the curiosity of the eye. But the tongue, within its limits, is the most curious of all.

Let the dentist make a change in the mouth, let him remove a tooth or replace with his admirable artifice one that has long been absent, let him change the form of a tooth by rounding off a corner or building up a cavity and see what the tongue will do. It will search out that place, taking careful and minute account of the change. Then it will linger near the place. If it is called to other duties, it comes back as soon as they are discharged and feels the changed place all over again, as if it had not explored and rummaged there already.

It makes no difference that these repeated investigations presently cause annoyance to its supposed master, the man. The tongue in nothing more than in this matter proves that it is an unruly member and will not be controlled.

It seems to have an original will and consciousness of its own, and nothing will serve it except the fullest satisfaction of its curiosity. It will wear itself out, perhaps, but it will find out all about the strange change.—Boston Transcript.

The Moon's Atmosphere.

The recent conclusions of the French scientists, MM. Loewy and Puiseux, as to the possible presence of some gaseous envelope on the moon's surface are of very general interest. After giving reasons for concluding that the formidable volcanic eruptions of which the moon has been the theater belong to a recent time in the history of our satellite, they point out that these eruptions must have set at liberty great quantities of gas or vapors, while the diffusion of cinders on the lunar surface to great distances infers a gaseous envelope of a certain density.

Has the time, they ask, which has elapsed since the great eruptions sufficed to bring about the total disappearance of this gaseous envelope? Considering that the already solidified lunar surface could only have absorbed the gases slowly and with difficulty, they conclude that from their examination of the lunar surface there are serious grounds for believing that there exists at the present time a residue of atmosphere of which the detection, surrounded as it is with great difficulties, may yet be realized.

When Jay Gould Wrestled.

John Burroughs, the writer, was in his boyhood days a schoolmate of Jay Gould. To Theodore Dreiser, who tells the story in The New Voice, Mr. Burroughs gave this anecdote of Gould:

He was shrewd, but not a bad fellow at all. I remember that once we had a wrestling match. As we were about even in strength, we agreed to abide by certain rules, taking what we called "holts" in the beginning and not breaking them until one or the other was thrown. I kept to this when we began wrestling, but when Jay realized that he was in danger of losing he broke "holts" and threw me. When I said he had broken his agreement, he only laughed and said, "I threw you, didn't I?" That irritated me, and I kept arguing the original point, but he only laughed the more and covered my taunts with the same answer. He had won, and it pleased him, though I often wondered how he could take any satisfaction in it.

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