

# FINANCIAL AID COLUMN



by Rita Pendergast

Following are a few awards that should hold particular interest for Home Economic students, graduate students interested in a career related to Youth Services, and female students entering their final year

in the Fall who have graduated from a High School in New Brunswick.  
**CANADIAN HOME ECONOMICS ASSOCIATION**

This association offers four particular awards:  
-\$2,000.00 scholarship to be awarded to a graduate in Home Economics who is planning to undertake, or who at present is engaged in, graduate study proceeding to an advanced degree.

-\$500.00 award will be presented to a graduate in Home Economics who is planning to undertake graduate study in foods or foods proceeding to a higher degree.

-\$2,000.00 scholarship for a graduate in Home

Economics who at present is engaged in, or who is planning to undertake graduate study for a higher degree.

-There are two awards, each \$3,500.00, for a graduate in the field of Home Economics or (preferably) in the field of Home Economics Education, holder of a professional teaching certificate, engaged in full time graduate study at the master's level.

DEADLINE MARCH 31, 1980  
**TAYLOR STATTON MEMORIAL FELLOWSHIP**

This fellowship is valued at \$1500.00. Applicants must be under the age of 25 and graduates of a Canadian University. The award has been established to assist post-baccalaureate


study in any professional field, or career related to youth services, such as, but not restricted to, physical and health education, psychology, teaching, the ministry, and social work.

DEADLINE MARCH 1, 1980

**UNIVERSITY WOMEN'S CLUB OF SAINT JOHN**

This club is offering a scholarship of \$500 to a female student who will be entering her final year in September 1980. To be eligible a student must have graduated from a high school in New Brunswick Districts 19 or 20. The scholarship is awarded on the basis of a student's academic standing and need.

DEADLINE MARCH 31, 1980

 Employment and Immigration Canada / Emploi et Immigration Canada

Recently a recruiter came to see me to ask if he could recruit at U.P.E.I. Of course, employers are always more than welcome. When he told me his company was that of Life Insurance sales, I began to wonder what sort of interest I might be able to generate from seniors of all disciplines. I discussed this with him, explaining I wished I could relate effectively to students the sense of satisfaction most Life Insurance representatives seem to have. I suggested he might put something together and I would use this article to share it. Well the very next afternoon, here he was with article in hand (now I see why his sales have gone so well!). So here it is ....

**Looking For The Future ... Not A Job.**

Some jobs provide immediate benefits that are interesting, like prestige, salary, etc., whereas others offer long range benefits that are not always "eye-catching". One of these is Life Insurance. Some of the initial reaction is ... "Me? Selling Life Insurance? No way. I didn't spend 3, 4 or 5 years at university to do that." It's a normal reaction because Life Insurance used to be sold door to door, part time and in small amounts by amateurs.

But for several years now, more than 50% of all people who enter the field of Life Insurance have a university background. They deal with taxation, estate planning, business arrangements, to name just a few, and if the agent cannot deal with these, he/she will simply have to limit his/her objectives.

The business of Life Insurance is not an easy job from 9 to 5, but it compensates largely with such benefits as: Flexibility (you work your own hours), Higher Than Average Revenue (you are rewarded according to your efforts), and Security (no cut back here - you are your own Boss).

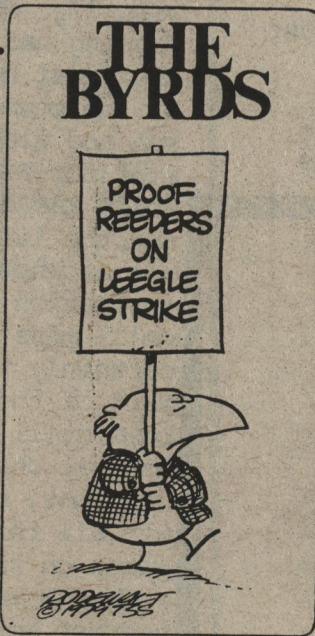
And Finally, it is a very good all around practical business formation. In other words, a good step towards many other careers.

If you have not investigated Life Insurance as a career, take a few minutes to do so ... at least think about it.

Interested Seniors should leave their names at our office and interview dates can be arranged.

A Resumé Session will be held on Tuesday, Feb. 26th, at 2.00 p.m. If interested, please leave your name at CEC(OC), Main Building.

Suzanne deJong.



## Law Professor will deliver Lecture

From Topics

Janet Debicka, Professor of Law at the University of Manitoba, will deliver the second lecture in the series 'Living the Reality: Women in Modern Society' slated for Friday evening February 29. The topic of her lecture is Women in Law Today, which will include discussion on marital property Acts and marriage contracts. A question period and reception will follow, and will provide an opportunity to meet the guest lecturer.

Born in Northern England, Dr. Debicka studied Soviet Law in Poland before coming to Canada in 1967. She has had a number of 'firsts' to her credit: the first woman in Canada to be made a full law professor; first woman president of the Canadian Association of Law Teachers (1978-79); consultant for the first all-women law firm in Manitoba; first woman president of the Social Science Federation of Canada (1977-78), and all achieved by the age of 36.

Chatelaine, January 1980 issue, declares that Dr. Debicka is one of the '25 women to watch' in an article entitled Women in the Eighties.

The lecture, to begin at 8:00 p.m. will be given in the Robertson Library Lecture Theatre. The series is co-sponsored by the Department of Extension and the Canadian Committee on Learning Opportunities for Women. The next speaker will be Shirley Carr, Executive Vice-President of the Canadian Labour Congress, on March 12.

