

HICKEY'S BLACK TWIST

Men Will Not be Bothered With Just Ordinary Tobacco

That is the reason, why there is so much Hickey's Black Twist Tobacco used. It is the only one that has the lovely flavor. They must have it in order to enjoy a real chew. One trial will convince you that Hickey's stands supreme in quality, flavor and lasting qualities.

Hickey & Nicholson Tobacco Co., Ltd. Manufacturers Charlottetown

THE CENTRAL GUARDIAN

SHOP from Holman's Catalog.

WHITE SEED OATS—Another lot of those excellent Island Banner seed oats received today—Carvell Bros.

HISTORY OF ANNAPOLIS ROYAL—The University of Toronto Press has in hand for the Historical Association of Annapolis Royal, and will issue shortly a Book of Remembrance containing a record of the activities of the Association during part of 1921, as well as verbatim reports of speeches made and papers read on the occasion of the Triple Celebration of Historic events in old Fort Anne on the thirty first of August that year. The issue will be limited to three hundred numbered copies, full cloth bound, with gilt title and illustrated.

Minard's Liniment relieves neuralgia

PATON'S LTD. close their store at the regular hour, 5 o'clock.

30 x 3/2 CHALLENGE AUTOMOBILE TIRES, \$10.00. Tubes \$2.00. The Rogers Hardware Co. Ltd.

LOVELY SUMMER frocks discounted at Patons Fire Sale.

HOMESPUN SUITS just right for wear now are priced at a big saving at Patons Ltd.

MEN'S BOOTS AND OXFORDS, special lines on sale at Alley & Co., Ltd.

JUNE VICTOR RECORDS on sale today at Miller Bros., Gt. George St.

BUCKWHEAT—We have a limited quantity at a low price, MacKie & Co., Grafton St., East.

OUR STORE will be closed all day, Saturday, June 3rd, but will be open Friday night, Jenkins & Son.

CALL AT MILLER BROS., Gt. George Street and hear the new Victor records for June on sale today.

PATONS BIG BARGAIN FOR TODAY—Wonderfully pretty white voile blouses worth up to \$5.00 for \$2.98.

OUR MIXED SCRATCH FEED will make your hens lay, contains wheat, corn, buckwheat and oats. MacKie & Co., Grafton St., East.

JUST ARRIVED car load of flour, bran and middlings at lowest market prices, also carload of slag. The Emerald Co-operative Farmers Ltd. J.W. Fyfe, Manager.

S. S. WINONA—This steamer will leave Montreal direct for Charlottetown not later than June 5th and will leave Charlottetown on or about June 8th for St. John's Nfld. Carvell Bros., Agents.

NOBODY tires of real news—even fire sales—read Patons ads. elsewhere.

ZION CHURCH Sabbath School picnic is to be held at Westville, Nfld. by the S. S. Harland on Saturday the 1st of July. Please reserve that date for a very pleasant and invigorating outing. Particulars later.

AUCTION—We will sell on the Market Square today at 11.30 a.m., 1 general purpose horse (Harrister) also a lot of unclaimed fruit and ornamental trees. Benj. Carter & Son, Auctioneers.

"Tiz" Fixes Aching, Swollen, Sore Feet

Just take your shoes off and then put those weary, shoe-crinkled, aching, burning, corn-pestered, bunion-tortured feet of yours in a "TIZ" bath. Your toes will wriggle with joy; they'll look up at you and almost



talk and then they'll take another dive in that "TIZ" bath. When your feet feel like lumps of lead—all tired out—just try "TIZ". It's grand—it's glorious. Your feet will dance with joy; also you will find a pain gone from corns, callouses and bunions. There's nothing like "TIZ" it's the only remedy that draws out all the poisonous exudations which puff up your feet and cause foot torture. A few cents buys a box of "TIZ" at any drug or department store—don't wait. Ah! how glad your feet feel; how comfortable your shoes feel.

Minard's Liniment Sold by Physicists

PERSONALS

Mrs. Edgar Heartz, East Royalty, has returned from a pleasant visit to Amherst where she was the guest of Dr. Heartz. Mr. Heartz went over Saturday for the week end.

Miss Marion Andrews, of Bradalbane, left Tuesday morning en route for Sackville, N. B., where she will attend the Branch meetings held there.

The following came over by the S. S. Constance Wednesday night: John Cullen, City (Daniel Daily, Trenton, N. W. Cooke, Murray River); L. Cooke, Murray River; F. Lindberg, Toronto, Geo. Davis, Port Hastings; J. W. Stewart, New Gasgow; O. R. H. Shaw, city; C. E. Betournay, Montreal.

At the Yarmouth Y.M.C.A. Boys Camp, held at Tusket Falls in August, I found Minard's Liniment most beneficial for sunburn, an immediate relief for colic and toothache.

Alfred Stokes, General Scribe

MEN'S OXFORDS

THE LATEST STYLES OUR NEW \$7.50 SHOE

SEE YOUR WINDOW Alley & Co. Ltd. Fashionable Footwear

Mr. Procter Finds Profit Sharing System is Good Business

Head of Big Soap Manufacturing Concern Discusses the Advantages of This Method, One of Which is That it Reaches the Minds of the Company's Workers as Well as Their Pocketbooks

(Extract from interview with William Cooper Procter on profit sharing.) The old axiom that the "first thousand dollars comes hardest" is really the motive of our profit-sharing system. We help a man to save a year's salary. He is started on the road of thrift. Finding its reward surprisingly great, he continues to save and invest his money in the stock that gave him the impetus. We are always ready to lend our men money at a small rate of interest, to make purchases of stock in the open market.

The higher salaries employees of the firm have been liberal investors in stock ever since the incorporation in 1890, thirteen years before the profit-sharing system, through stock ownership, was instituted. We have encouraged them to become investors by a plan which allows them to pay twenty-five dollars a share down and ten per cent. of the total each year. Four per cent. interest is charged on unpaid balances, but this is covered by cash dividends they receive.

One of our salesmen, who began buying stock at an annual salary of less than \$1,000 a year, and never made more than \$7,000 a year during his career with the company. Yet when he retired, a few years ago, he was worth three-quarters of a million dollars.

Profit-sharing has many attendant advantages. For one thing, it inclines a man to stay on the job by giving him a vital interest in the business. Fifty-six men at the Ivorydale plant have been with us from twenty-five to forty years. Nearly half of the more than 2,700 workers are employees of from one to forty years standing. The average annual turnover shown in industrial plants is 120 per cent., twice the annual turnover shown at Ivorydale. Our records show that if a man stays with the company one month, long enough to get fairly acquainted, he is likely to remain here indefinitely.

I believe that the spirit of thrift and the sense of responsibility that have come to our men through the profit sharing plan have had much to do with the rapid development of leaders among them. All but one of the men in places of power with this company today have come up through the ranks, and most of them started at not more than a day laborer's or a clerk's salary. Our general superintendent began work as a boy in the box factory at \$2 a week. The superintendent of the plant at Port Ivory, New York, entered our employ sixteen years ago as a \$45 a month bill of lading clerk. Our chief engineer at Cincinnati started at \$5 a week. It is only fifteen years since our general sales manager was a \$60 a month clerk in the treasurer's department. The Central and Western sales managers broke in as office boys; and so the list might be carried on.

Our experience, however, has proved to us the great value of a college education, and I cannot urge young men too strongly upon this point. While all but one of the men in places of power in this company today have come up through the ranks, over eighty per cent. of those men drawing salaries in excess of three thousand dollars a year are college graduates. They start with the crowd, but the trained mind demonstrates its value as truly as the skilled laborer stands out over the unskilled.

One thing we have continually tried to avoid is any interference with the private life of our workers. I have always felt that the employer who follows up his direction of a workman's job by telling him what he should do at home is unduly impertinent to man's soul. Any system of rewarding labor must be predicated on the fact that every man shall return value received for what he gets, otherwise the system is unsound and cannot continue.

My greatest pride in our profit-sharing plan comes from the knowledge that it reaches the minds of our workers as well as their pocketbooks. Out of thrift has come independence; out of independence has come freedom and happiness. We have not only given our men additional money—we have helped them to find additional ideals.

CHILDREN'S SNEAKERS, Oxford only 75 cents a pair at Alley & Co., Ltd.

DASHING NEW homespun suits for sport wear, cheap at Patons Fire Sale.

CHILDREN'S SHOES in white canvas, also strap pumps, special low prices for this week end—Alley & Co., Ltd.

ATTENTION HORSEMEN—Just received another lot choice timothy hay, and two more carloads due this week. Let us have your orders now. MacKie & Co., 331, Grafton St., East.

S. S. GASPESIA—This steamer is due to sail from Montreal for Charlottetown on June 6th, arriving here on June 11th and leaving on return for Montreal, June 12. Shippers are reminded of these dates and that freight will be received at Bruce Stewart and Co.'s Wharf; also that freight will be taken up along points on the Gaspe coast. For further particulars apply to Bruce Stewart and Co., the local agents here.

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Alfred Stokes, General Scribe

TWO MILLION PEOPLE

In Canada wear glasses to rest their eyes or improve sight. Glasses really save eyes and are a sign that the wearer values eyesight preciously. Our examination will tell if your eyesight, too, will benefit.

DR. E. C. HARRIS Specialist

STOCK QUOTATIONS

HALIFAX, June 1.—Quotations furnished by Johnson and Ward, members of the Montreal Stock Exchange.	
Bell Telephone	110
Brompton	30 3/4
Abitibi	105 1/2
Shawinigan	87 1/2
Canadian Pulp	87 1/2
Canadian General Electric	88
Canadian Steamship Com.	22
Canadian Steamship Pfd.	53
Asbestos Com.	56
Dominion Bridge	138 1/2
Montreal Power	91
Winnipeg Electric	41 1/2
National Breweries	—
Atlantic Sugar	25 1/2
Achelton	99 1/2
Am. Car & Foundry	165 1/2
Am. Locomotive	116 1/2
Am. Smelting & Refining	66 1/2
Anaconda Copper	136 1/2
Canadian Pacific Railway	138 1/2
New York Central	90 1/2
Cuba Cane Sugar	17 1/2
Crucible Steel	74 1/2
International Paper	52 1/2
Kelly Springfield	51 1/2
Mex Petroleum	141
International Mer. Marine	85 1/2
Prose Steel Car	—
Reading	76 1/2
Southern Pacific	89 1/2
Studebaker	124

BEER & WEEKS

Twenty per cent. off all Carpet no reserve. All brand new goods Squares in stock—One week only—No reserve. All brand new goods. This is your opportunity.

BEER & WEEKS

It's a shame—but we have to do it—Sacrifice all our beautiful new Tapestry, Brussels, Velvet and Wilton Squares. Choose at 20 per cent. off. We've got to move them quickly.

BEER & WEEKS

New Floor Oilcloths 55c square yard up. Linoleums 92 1/2c square yard up. Inlaid Linoleums, \$2.00 per square yard. You can't buy these goods cheaper in all Canada.

BEER & WEEKS

Window Shades on spring rollers, 50c up. Any special sizes can be supplied up to 9 ft. wide—any length.

BEER & WEEKS

Furniture Polishes—"Liquid Veneer," "O-Cedar," "Glitterine," "Veri Brite"—all good.

BEER & WEEKS

O-Cedar Mops and Dusters. "Sherwin-Williams Paints and Varnishes for interior and exterior use. Also Berry Bros. famous finishes. Johnstons Wood Dyes, Liquid Wax, Floor Wax, etc.

BEER & WEEKS

All Carpet Squares for one week only at 20 per cent. discount. All brand new, bright, clean stock. See them. Get our prices.

PRINCE EDWARD

MATINEE 3.15. NIGHT 7 & 8.45



WILLIAM S. HART in "WHITE OAK"

When hostile Indians stalked the wagon trains, and none but the quickest trigger men were safe. When the roaring gambling hall was the only "club" that the life of the frontier knew. Came White Oak Miller riding over the plains; riding on a quest your heart will thrill to see. A story that sums up the old Wild West and pictures its best and its worst.

CARMEL WALLACE MYERS and MacDONALD In the Second Thrilling Episode of "BREAKING THROUGH"

If you missed the First Episode don't hesitate to begin today. You can easily pick up the story.

Tea Shortage—Higher Prices

In 1920, so much more tea was produced than required throughout the world, that the market dropped to a very low level. The situation was so serious for the growers that they agreed to reduce their production 20 p.c. during 1921. Consumption, which has increased tremendously, and the production of tea being curtailed, has resulted in the highest prices for tea in years. The recent reduction of four pence per pound on tea tax in England has further stimulated consumption, which means that even higher prices may soon be expected.

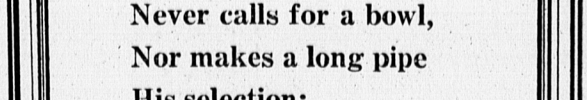
B. C. WANTS NEW TENDERS?—Although an award has not yet been made in connection with the \$2,000,000 bond issue of British Columbia, the following tenders have been made known: Dominion Securities \$95.73 and Aemillus Jarvis and Company \$95.12 both being 28 1/2 years five per cent. It is thought that the province may re-advertise for tenders.

THE TASTELL TELL YOU WHY

Young King Cole

Young King Cole Never calls for a bowl, Nor makes a long pipe His selection; But he has his delight, Every morning and night In a man-sized dish Of Perfection.

Central Creameries, Ltd. Charlottetown



See your window for more information

See your window for more information

See your window for more information

See your window for more information

See your window for more information

See your window for more information

See your window for more information

See your window for more information

Satisfaction--or your money refunded

Beer & Weeks

Furniture Headquarters—Carpets—Oilcloths, Linens

Week End Offerings

At Money Saving Prices!

LINEN DEPT. SPECIALS—Exceptional offerings for the week end on sale in our big busy Linen Dept., Friday and Saturday. Every item is a real bargain! Don't miss one—bring the ad with you.

\$5.50 CURTAINS \$4.00 PR Pretty Marquisette Curtains—nice quality—lace and insertion trimmed.

LINEN CLOTHS \$4.50 Guaranteed pure Linen Damask Table Cloths. In two sizes 70x70 at \$4.50—70x90 at \$5.00.

HEAVY HUCK TOWELS—50c PR Size 18x36—a splendid wearing quality at a wonderfully attractive price. Quality considered.

LINEN GLASS CLOTHS—30c All pure Linen Glass Cloths—a big bargain. How many?

BLEACHED SHEETING—40c YD A special value in 64 and 81 inch—With cotton advancing in price this is very cheap.

LONGCLOTH—16c YD Think of it—yard wide English Longcloth at 15c yard! Another life at 19c yard.

NAPKINS—\$2.30 DOZ. In assorted designs—18 inch—big value at the special week end price.

PRINT COTTONS—18c YD A large assortment of pretty Print Cottons—exceptional values for the week end.

YARD WIDE CHINTZ—35c A line of 36 inch Chintz—wonderful value at the price. See this.

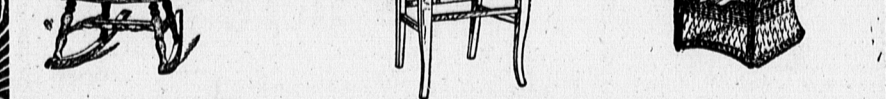
TOWELS—60c PR Colored Turkish Towels, heavy nap—large size—18x40 inch.

BEDSPREADS—\$3.00 Large size honey comb Bedspreads, splendid to wear and wash.

BEDSPREADS—\$2.25 In the popular Crochet Weave. Size 72x90 inch. Compare these.

SATIN SPREADS—25 OFF 25 per cent. off 3 lines in which we are overstocked.

FREE—Every purchase of \$2.00 worth will be presented with a useful household article. Ask the salespeople.



Clearance of Odd Chairs etc.

An offering of special interest will be this sale to clear out an accumulation of odd and damaged chairs. The lot will include chairs from the cheapest up to those of high grade. The prices will be so attractive you won't be able to resist purchasing. Prices will start at 49c

Sale of Pictures at 99c, \$1.49, \$1.99

A dozen Iron Beds, clearing at \$2.00 and \$3.00 Each

Feather Filled Pillows 79c Each

Refrigerators from \$13.00 up

Beer & Weeks