

THE DAILY EXAMINER

Issued every afternoon from the office of the Examiner Publishing Co.

RATES OF SUBSCRIPTION (IN ADVANCE)

One Year.....\$4.00
Six Months.....\$2.00
Three Months.....\$1.00
One Month.....0.35

Sent post paid to any part of Canada or the United States.
THE WEEKLY EXAMINER
is issued every Friday morning. It is made up of the matter which has appeared in the Daily, and is a first-class newspaper, containing all the latest news. Subscription \$1.00 a year.

J. J. JOHNSTON

Real Estate Agent

Real Estate bought and sold on Commission.
Estates Managed. Houses Rented. Rents Collected.
Stamp Book
Charlottetown, P. E. I.

PROPERTY FOR SALE

FOR SALE.—A plot of land in the west end part of the city. Price \$125.00 J. J. Johnston, Real Estate Agent.

FOR SALE.—Several Building Lots in the vicinity of Bayfield St. will be sold cheap. J. J. Johnston, Real Estate Agent.

FOR SALE.—A house on Pownall Street, near the jail, containing 3 rooms. Good yard and large barn on premises. J. J. Johnston Real Estate Agent.

FOR SALE.—In Charlottetown Common in the vicinity of Brighton, about 6 acres of land will be sold cheap. J. J. Johnston, Real Estate Agent.

FOR SALE.—A house on Euston Street, in vicinity of Gallows Hill. This house contains 3 rooms and kitchen, in good order, and is heated with hot air. Good stable and large yard in connection, will be sold cheap. Apply to J. J. Johnston, Real Estate Agent.

FOR SALE.—A house situated on the corner of Pleasant Street and St. Peters Road. House contains 10 rooms has a good cellar and stable on premises. The house is built 8 years and is in excellent condition. Apply to J. J. Johnston Real Estate Agent.

FOR SALE.—Three acres of land in Charlottetown, common, near residence of Arthur Peters, Esq. will be sold cheap and on easy terms. J. J. Johnston, Stamp Block.

FOR SALE.—about four (4) acres of land in the City of Charlottetown, can be divided into twenty building lots, a genuine Bargain. J. J. Johnston, Stamp Block.

FOR SALE OR EXCHANGE.—A double tenement house on Chestnut Street, now in course of erection. Will be completed in one month. Will be sold cheap or exchanged for property in another part of the city. J. J. Johnston, Real Estate Agent.

FOR EXCHANGE.—A three tenement house, situated on Euston Street, newly built, brings in a large rent, will be exchanged for a suitable place in another part of the city. J. J. Johnston, Real Estate Agent.

FOR SALE.—A two story double tenement house on Bishop Street, each tenement contains six rooms and large yard. Apply to J. J. Johnston, Stamp Block.

Houses To Let

TO LET.—A house on King Street, near Pownall St, stable and yard; \$5.50 per month. J. J. Johnston, Real Estate Agent.

TO LET.—House on King Street, containing 7 rooms, rent \$5.00 per month, J. J. Johnston, Real Estate Agent.

TO LET.—House on King Street, near Merchant's Bank of P. E. Island, containing 6 rooms, rent \$5.50 per month J. J. Johnston.

TO LET.—A new house on Brighton Road, heated with hot water, baths, electric light, etc. Will be rented to a good tenant reasonably. J. J. Johnston, Real Estate Agent.

TO LET.—Dwelling house and shop on lower Queen Street, house contains eight rooms. Large warehouse attached; everything in first class condition. Rent \$170.00, rent of house alone \$100.00. Apply to J. J. Johnston, Real Estate Agent, Charlottetown.

TO LET.—On the corner of Prince and Water Streets, a house containing 13 rooms. This place is convenient to railway and boats. Rent moderate. Apply to J. J. Johnston, Real Estate Agent.

J. J. JOHNSTON,
Real Estate Agent,
Stamp Block, Ch'town

WARE

the celebrated

P.D.

CORSETS

To be bought from all leading dry goods stores.

For **Business Men**

Cheapness.

It is a great mistake to imagine that cheapness is one of the greatest recommendations goods can have. Other characteristics should also be taken into consideration when making purchases; for while there is a large contingent of customers who take price into consideration before anything else they are not the most desirable class among the patrons of the store. Their patronage of course is not to be slighted, but it is not the kind which is most advantageous for the merchant to secure. A large number of the better class of customers grow suspicious when excessive cheapness is dwelt upon at undue length. Their better judgement tells them that the sweeping reductions of bargain prices, as the case may be, serve to exploit goods which are cheap in quality as well as price. People who are in fair circumstances are appealed to as strongly by the durability or usefulness of the goods as much and some times more so than by excessive cheapness in price. Nevertheless it is unprofitable to err in either extreme.—Exchange.

The Season's Moral.

The holiday season of 1898 has become remarkable in the eyes of business men for the public verdict, more emphatic than ever before, that advertising pays. Silent as it has been, this verdict may be read with clearness in the ruin of a large number of retail firms which enjoyed every factor of solidity and success except the sagacity that exhibits itself in judicious advertising. Of the dozen or score of business houses that have failed recently, the largest is that of Heather & Co., of Sixth Avenue, and no better illustration could be cited of the misfortunes springing from this cause. With a large and attractive stock, and an excellent situation in the heart of the district that is thronged by shoppers, this firm, nevertheless, failed to attract custom, because shoppers have learned to consult the advertising pages of their favourite newspaper before setting out on a fatiguing expedition. Shopping nowadays has been reduced to a fine art. Both women and men, especially the former, have learned by bitter experience that to roam the retail district at random, searching for what they need, means to be told afterwards by some candid friend that much better satisfaction could have been obtained elsewhere if the advertisements had only been consulted first. In the lists of offerings presented daily by the advertising houses the woman who skillfully shops marks of articles she means to buy; when she sets forth she has a definite route laid out—a route in which the establishment of the non-advertiser plays no part.—N. Y. Journal.

In discussing the pros and cons of liberal advertising, the subject of continual versus spasmodic advertising is referred to by "Printer's Ink," which tells of a well known baking powder company which spent something like \$500,000 annually for advertising. Someone suggested to the company that it discontinue advertising one year seeing that the baking powder was so well known and advertised, and place that amount, \$500,000, in the profits. The answer was that it would undoubtedly cost the company three times that amount to get the product into its original channels again. This is a pretty good pointer to those business men who imagine they are making a great saving when they discontinue a \$4 or a \$6 a month advertisement for a few months in the dull season. It never pays to tear out a dam because the water is low. Besides, if you are not advertising, somebody else in the same line is.—Monetary Times.

Make your announcements positive. Don't say what you do not do, or what your goods are not. State what the goods are, and what you are willing to do about them. There is no use wasting time enumerating the things that you won't do. People read advertisements to find out what you will do, not what you won't do.—Printers Ink.

It is the men who come forward and state plain cold facts in their advertisements and who return value received for every cent expended by their customers that win the day.—Yonkers N. Y. Herald.

Every man stamps his value on himself. The price we challenge for ourselves is given us by others. Man is made great or little by his own will.—Schiller.

HAZEL BROOK DAIRYING CO.

A Good Year's Work—Directors Elected—Votes of Thanks.

The annual meeting of the Hazel Brook Dairying Company was a big one. Nearly all the shareholders and patrons were present, showing the keen interest that is taken in the factory. Since it has been under the able and skilful management of Mr. Joseph Burgess, it has come right to the front. As the manager factory in regard to the quality of the goods turned out. The keen competition among the buyers to secure the cheese and butter made here shows the superior quality of the production. Mr. Burgess is held in high esteem, by the fliers, directors and patrons of the factory both as an all round man, and as an A 1 cheese and butter maker.

The Secretary prepared a printed statement of the year's transactions from May 2nd to October 31st., and each patron was presented with a copy. This seemed highly satisfactory to the patrons (as figures are soon forgotten) and can be looked over at home and referred to time and again. The Secretary also gave a statement of the work for November and December. The value of the milk for these two months was 18c. per 100 pounds. This was received with broad smiles.

Amount of money received..	\$12,737.22
Number of patrons supplying milk.....	116
Total quantity of milk received, in pounds.....	1,164,358
Total quantity of butter fat received, in pounds.....	59,784.62
Average per cent of fat in milk.....	3.58
Quantity of cheese manufactured.....	136,485
Quantity of butter manufactured.....	9,175
Average price for cheese....	8.09
Average price for butter....	18c.

The Company have also brought another separator this year, an Alpha De Saval, and paid for it, erected an ice-house, coal shed and a large stable, and are now practically clear of debt. They are contemplating building a dwelling house for the manager. We understand there is about enough stock subscribed for the purpose.

The old board of directors were re-elected with the exception of Mr. Edward Wood, of Waterside, who resigned owing to ill-health. Mr. Alex. McRae was elected in his place.

The officers are:
President—A. E. Dewar.
Vice President—J. Smith.
Secretary and Salesman—R. Jenkins.
Treasurer—J. Monaghan.
Directors—C. H. Myers, W. Bollum, A. Burhoe, L. McCabe, A. McRae.

The popularity of the officers and directors was shown by the hearty and unanimous vote of thanks tendered them by the meeting, which was moved by Mr. A. Moore in a neat and well timed speech, which was very flattering to the management. Afterwards it was moved by Mr. Benjamin Jenkins and seconded by Mr. McCabe, that the thanks of the Company be tendered to Mr. Burgess, the manager, for the very satisfactory manner in which he conducted the business for the past year. This was heartily responded to by everyone present. Mr. Burgess, in his usual gentlemanly manner, thanked the Company for their appreciation of his services. The meeting was most enthusiastic and harmonious, and all retired determined to add a large percentage to the output for the coming year.

HAZEL BROOK NOTES.

The roads are in good condition here now, which is a grand thing for the milk drawers.

Miss Emma Bell, of Flat River, who was visiting friends here has returned home.

On Saturday evening last a number of neighbors called on Mr. and Mrs. S. Ings, for the purpose of giving them a surprise party. After talking about current events and reading the latest papers by mail, the company set back to listen to the solo of Mr. Jos Wood entitled Jack Robinson. Mr. Wood then delivered his comic speech "How I Courted Hattie," in his usual humorous manner. After doing ample justice to the good things the company dispersed wishing that another party would soon take place.

Mrs. Wm. Noy, of North Wiltshire, is visiting friends here now.

We regret to announce the illness of Mrs. James Myers, also her mother-in-law Mrs. Martin Myers. They are attended by Dr. Dewar.

The annual meeting of the Hazel Brook Dairying Co., was held on the 18th Jan. The whole year's transactions were laid before the meeting. The old officers were all re-elected but one who refused to act. This shows how the people were pleased with the way the business was done.

The organ agent has visited us again. This time he placed his instrument in the house of Mr. Philip Wood.

The EXAMINER is a welcome visitor here, being read with great interest. JOKER.

Hood's Pills

Cure all liver ills, biliousness, headache, sour stomach, indigestion, constipation. They act easily, without pain or grip. Sold by all druggists. 25 cents. The only Pills to take with Hood's Sarsaparilla.

We want one or two good men to represent our firm in P. E. I. whose duties would be to sell, deliver and collect. Liberal terms. For particulars write The Thomas W. Bowman & Son Co Limited, Star Nurseries, Toronto, Ont. 297 dy tl.

NEW ARGYLE NOTES

The schoolhouse has been repaired. New porch, outside windows and new blinds have been added. It now looks fine. Miss Stevenson, our popular teacher, is doing good work.

Allen McDougal deserves credit for his zeal and care in looking after the school and the comfort of the scholars.

H. Jerratt has put up a nice barn, and there are a lot of other improvements in the settlement.

Duncan McEachern has put a new piece to his barn, which makes it one of the nicest barns and the most convenient in the country.

Mrs. Darrach is about buying Catherine McEachern's place in Long Creek. We are sorry she is going to leave New Argyle.

BRIDGES IN STURGEON

DEAR SIR,—The bridges and the rails of big bridges are not safe, especially Sturgeon Bridge. It may hold up while the frost is in it; but when the warm weather comes I would sooner be off it than on it with a horse, for it is not safe to cross over it with one, and the small bridges are nearly as bad. I think the supervisor and the leader will have to give an account for carelessness in respect to both bridges and roads. I forgive them, if their party will, but they say they will not.

PEACE MAKER.

Ask your doctor how many preparations of cod-liver oil there are.

He will answer, "Hundreds of them." Ask him which is the best. He will reply, "Scott's Emulsion."

Then see that this is the one you obtain. It contains the purest cod-liver oil, free from unpleasant odor and taste. You also get the hypophosphites and glycerine. All three are blended into one grand healing and nourishing remedy.

50c. and \$1.00, all druggists.
SCOTT & BOWNE, Chemists, Toronto.

TENDERS

Sealed tenders will be received by the undersigned until Saturday the 18th day of February next, for the erection of a brick wing (96x40) to St. Dunstan's College, Charlottetown, P. E. I. Plans and specification may be seen at the College or at the office of C. B. Chappell, Esq., Architect. Each tender must be accompanied by an accepted cheque for \$200, which shall be forfeited by any tenderer who shall refuse to perform the work after his tender has been accepted.

Envelopes must have the word "Tender" written on them. The lowest or any tender not necessarily accepted.

REV. A. P. McLELLAN,
Rector
St. Dunstan's College, Ch'town,
Jan. 23rd, 1899—19 31 mon, wed, fri

Merchants Bank of Prince Edward Island.

Notice is hereby given that the Merchants Bank of Prince Edward Island intends to apply to the Committee of the Queen's Privy Council of Canada, known as "The Treasury Board" after the expiration of four weeks from the first publication of this notice in the Canada Gazette, for the Certificate of said Treasury Board approving of the following By-law, which was duly and regularly passed and adopted by the shareholders of the said Merchants Bank of Prince Edward Island, at the Annual General Meeting of the shareholders duly called, and held this 10th day of January, A. D., 1899, viz: "That for the purpose of extending the business of the Bank, the Capital Stock of the Merchants Bank of Prince Edward Island, be and is hereby increased from \$200,000.00 to \$500,000.00 and that the Directors be, and they are hereby authorized and empowered to allot such increased Capital Stock to and among the shareholders of the Bank, pro rata, in such sums, at such times and at such rates as the Directors may from time to time determine."

This application is made pursuant to the provision of section 26 of "The Bank Act."

Dated at Charlottetown, P. E. Island, this 10th day of January, 1899.

J. M. DAVISON,
Cashier Merchants Bank of P. E. Island.
12—law, 41

I. S. Sanford, COMMISSION MERCHANT

Strict attention to business and prompt returns made. Special attention given to the sale of

Pork, Poultry, Eggs, Hides and Wool Skins.

Market quotations given on application. Address all consignments and correspondence to.

I. S. SANFORD 43 and 48 Argyle St.
HALIFAX N. S.
ESTABLISHED IN 1880

MOVING TO

MORRIS BLOCK

Opposite Post Office

Early in January.

Before moving we will sell at low prices

The Challenger	Tie
do Kenevin	do
do Senator	do
do Loie	do
do Mirella	do
do Belmont	do
do Chig Bow	do
do Gerada	do
do Sapp Ho	do
do Saleta	do
do Paris Bow	do
do Nasen	do

25 to 33 1-3 p. c. discount.

D. A. BRUCE

A PRESENT

—FROM OUR—

STOCK CANNOT FAIL TO PLEASE

Like two friends, are the foot and shoe which meet in perfect harmony. Such meetings are common in our experience.

Ladies' and Gents' Slippers in all styles, Overgaiters and leg gins, Moccasins, Overshoes and Rubbers.

A nice line of skating boots in all the latest styles and colors. It's economy to buy where high quality is cheapest. We've always lower prices and better quality than you get elsewhere.

Weeks & Warren

SUNNYSIDE.....



English & German

Cutlery

Pocket Knives,
Table Knives,
Razors, Scissors. Also;
Club and Hockey Skates

FENNEL & CHANDLER