

MAXIMS

OF A MERCHANT

An aggressive selling campaign is most successful when begun in the holiday season.

MAXIMS

OF A MERCHANT

Success in a day comes only to the men who has been preparing for it for years.

THE CHARLOTTETOWN GUARDIAN The People's Paper Read by Everybody Covers Prince Edward Island Like the Dew

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KORETZ LAWYER TELLS OF TRIP TO CHICAGO

Thinks Convicted Swindler Will Be Out in 11 Months

SAW LEOPOLD AND LOEB

Koretz is Philosophical and Plans to Make a New Start in Life

MONTREAL, Dec. 16.—That Leo Koretz, convicted swindler, who was arrested in Halifax several weeks ago for frauds committed in Chicago, and who was sentenced to imprisonment for a term of one to ten years, will in all probability be paroled at the expiry of eleven months, was the opinion expressed here tonight by Joseph P. Connolly, Nova Scotia barrister, who was counsel for Koretz and accompanied him to Chicago. Mr. Connolly was on his way back to Halifax, leaving here this evening by the Ocean Limited. To the Canadian Press, Mr. Connolly dealt briefly with the sensational case of Leo Koretz from the standpoint of a Canadian lawyer. He was greatly impressed, he said by the Chicago criminal courts, even of them sitting simultaneously, and he was pleased to find that Illinois is a "common law" state, a circumstance that facilitated his own efforts since the procedure was much the same as in Nova Scotia. In representing Koretz he was engaged in light work and will probably be given employment in the library. Koretz said his counsel is an omnivorous reader.

See Leopold and Loeb An interesting sidelight on Mr. Connolly's visit to Joliet was the fact that he saw Leopold and Loeb, the two youthful murderers of Bobby Frank, "in their drab prison garb," he declared "they did not look particularly interesting, and they certainly did not give

Miners Fired on From Ambush-- One Killed

(Canadian Press) CHARLESTON, West Virginia, Dec. 16.—One miner was killed and four others wounded at Kayford today when ten men in a hoist on the way into the mine were fired upon from ambush by unidentified persons. The police with blood hounds started on the trail of the gang. The mine has been operating a year under individual contract with miners.

BIG HAUL

NEW YORK, Dec. 16.—Three hold-ups, in one of which the thieves got away with jewelry valued at \$40,000, kept the detectives in Manhattan and Queens busy over the week-end.

According to the police report, Isidor Marmorstein, president of the Pioneer Watch Company, was in his office with his watchmaker, Nicola Scardapene, when two young men entered and said that they wanted to look at some watches. Marmorstein brought out a tray of watches. When he turned to face them at the counter they had him covered with pistols and he was ordered to remain quiet. While one of the men tied and gagged the jeweler and the watchmaker the other stood guard over them. The thieves cleaned out the safe emptying the contents of jewelry trays into a suitcase and departed.

TENTH VICTIM

(Canadian Press) NEW YORK, Dec. 16.—The tenth victim of deadly liquor since Sunday died today in the Bellevue hospital alcoholic ward, where there were left twenty patients, eleven of whom were expected to die.

PERHAPS?

(Canadian Press) NEW YORK, N. Y., Dec. 16.—Luis Angel Firpo leaving suddenly today for a six weeks tour of Europe declared he would go into a new form of training on his return and stage a come-back that would give him the right to meet Jack Dempsey for the world title.

Canada's Premier Celebrates His Fiftieth Birthday

(Special to The Guardian) OTTAWA, Dec. 16.—Tomorrow Hon. W. L. Mackenzie King will celebrate his fiftieth birthday. Premier King was born at Berlin, Ontario on December 17, 1874. He was appointed Deputy Minister of Labor during the Laurier regime and later became Minister of Labor. He was among those Ministers of Sir Wilfrid who went down to defeat in 1911; he ran again in 1917 and again was defeated, but at the National Liberal Convention of 1919, he was elected leader of the Liberal party over other candidates in the person of Rt. Hon. W. S. Fielding, Hon. George P. Graham and Hon. D. D. MacKenzie. He brought his party to power in 1921 by a very narrow majority and has successfully weathered the storms of the present parliament, securing record majorities during the last.

Coal Company Sheds Dynamited

(Canadian Press) CLARKSBURG, West Virginia, Dec. 16.—Several buildings of the Marshall Coal Company at Mountclair were dynamited by unknown agency today with a loss of ten thousand dollars. No one was injured. The Marshall mine has been operating on open shop basis for six months.

Parliament To Open Jan. 22 or 29

(Special to The Guardian) OTTAWA, Dec. 16.—The Cabinet has been called to meet this afternoon and it is not unlikely that the appeal of the prairie provinces in the Crown Nest Pass case will be gone into. Another important matter which awaits the early decision of the Government, is the date of the opening of parliament. The Prime Minister has stated that it will, if possible, take place in January the probable dates are Jan. 22

MAY TAKE OVER BRITISH DEBT TO AMERICA

Financiers Urging That France Look After Portion -- Opinion Hardened in Great Britain Re War Debts

(Special to The Guardian) LONDON, Dec. 16.—Recent discussion of war debts has hardened the opinion in Great Britain that little progress toward industrial expansion is possible until this country reduces its enormous payments to America, such as Monday's deposit of \$91,500,000. Undoubtedly Chancellor of the Exchequer Churchill will be forced to make proposals regarding the funding of French debts to Britain. Financiers are urging that France be asked to take over that portion of Great Britain's debt to America which is represented by money borrowed in her behalf and to negotiate the settlement of this sum as well as the sum for which she is directly responsible to the United States.

Presbyterian Standpoint On Church Union

An audience that practically filled Zion Church last night heard a most interesting statement from the Presbyterian standpoint.

The Rev. Orr Mulligan presided and the Rev. G. C. Taylor was the first speaker. He dealt with the great religious issues in the past which had resulted in the creation of the different religious denominations, showing strikingly how they had been by the Providence of God the sources of great spiritual blessings. Proceeding, he dealt with the main features of the problem involved in Church Union before the Canadian churches at the present time and advising them to read very carefully the Act and what it implied.

The next speaker was the Rev. Robert Johnston of New Glasgow, N. S., Provisional Moderator of the Synod of the Maritime Provinces, who, in a particularly effective and telling speech held the attention of his audience for over an hour and a half and covered in a thorough way the issues involved. Mr. Johnston dealt with the right to speak on this issue on two grounds, the recommendation of the General Assembly of his Church and by the Act of Parliament creating the new Church. He dealt with the particularly confusing condition of affairs that had resulted through this act and pointed out that, instead of Union division had resulted from end to end of Canada. Mr. Johnston cordially admitted the truth in some of the principal reasons for Union; the economic argument was a valid one, but only within limits, and the carrying out of the very principles involved in economic administration of the church's work the Unionists had violated their own principles, for, to attain their own ends in organic union, they were willing to create the old problem of over-lapping.

Continuing he dealt with the fulfilling of the prayers of our Lord for unity, the promotion of foreign Missions Work, the needs of Home Mission fields showing that organic union was not the best ideal. He also dealt with the pledges made by the church in regard to unanimity of the vote and broken by the church; and secondly the way the trust funds are to be used for other purposes than those intended by the donors and he severely arraigned the churches for doing what an art gallery in Montreal would not do, and pursuing methods to consummate Union which are illegal in the case of bank merger.

The propaganda literature issued by the Union Committee came in for some hard criticism. The claim that there would be no difference was dealt with by the speaker who showed that there was some very real differences indeed. Many of the leaders of Union had claimed that this great movement was in accordance with the will of God. For himself he was disposed to look for the fruits of such a spirit but he had not found them in the methods that had been used in seeking to achieve organic Union. Mr. Johnston then told the incident of a prominent Presbyterian Church leader having an interview with a number of friends. During the interview he was asked whether they would go on with Union if they did not get the necessary

(Continued on Page 3)

WAITING FOR SANTA



The look of longing on the faces of these youngsters will be turned to one of disappointment if St. Nicholas overlooks them. The latter has a big job on his hands and needs help. You can give it to him by joining the ranks of the Alias Santas.

ONLY FOUR MORE DAYS FOR ALIAS SANTAS

There Are Still About Sixty Poor Children Who Will Be Disappointed on Christmas Morning Unless Some Good Samaritans Come Forward and Act as "Alias Santa Claus"

In order to allow sufficient time for the receiving and checking of presents, Monday December 22nd will be the last day on which an appeal will be made to Guardian readers on behalf of the poor and needy children for whom this newspaper is looking for Alias Santas. There are still about sixty of these to be adopted; sixty Santa-less little kiddies with faces just as wistful as the two in the above cut. Who can ignore their mute appeal?

Do you remember how eagerly and anxiously you used to (and may yet) wait for patriarch Santa Claus' visit on Christmas night? These children, eight days hence, will also be waiting for that annual visit. They may be disappointed and all their hopes and expectations be in van. That however is up to you!

Instant action is necessary. Pick out the child you are going to adopt and notify the Guardian by telephone, 133, or letter. Then dispatch the present to this office, from where it will be delivered into the child's hands.

Read over this list and try to picture to yourself the want it echoes. Shoes, stockings, and clothing, all necessities of life which no child should be without. There is no better way of embodying into action the Christmas spirit of giving.

NEWSY WIRE BRIEFS

Flashed In At A Late Hour

(Canadian Press) WASHINGTON, Dec. 16.—President Coolidge sent for following the nomination to the senate to be Comptroller of the Currency, Joseph W. McIntosh, Illinois.

REGINA, Dec. 16.—Vancouver defeated Regina 6 to 5 here last night in a game that was anything but consistently good hockey.

BEAUVOIR, Mass., Dec. 16.—Two confederate veterans were burned to death and two injured when a fire destroyed the dormitory of Jefferson Davis, Soldiers' Home early today.

(Canadian Press) TORONTO, Dec. 16.—Word was received in Toronto yesterday that Bishop Fallon, London, Ont., will be spiritual director of the pilgrimage to Rome, which Roman Catholics of Canada have been invited to make next year.

CAPTAIN OF MAJESTIC TO GIVE UP SHIP

Sir Bertram Hayes Takes Liner Into New York for Last Time -- Prefers Smaller Ships

NEW YORK, Dec. 16.—Sir Bertram Hayes today brought the White Star liner Majestic into New York for the last time. At the end of his 39th trip as commander of the great ship, of his 44th year at sea and his 60th year of life he will retire from deepwater service when the Majestic reaches Liverpool again.

Meanwhile he is writing his memories of the sea. Sir Bertram is commander of the White Star Fleet. He expects to do shore duty for the White Star Line in England for a time.

Prefers Smaller Ships.

Sir Bertram declined ever to deplore the passing of clipper-ship days, although he admitted a preference for steamships much smaller than the Majestic. "These big fellows, they're like putting all your eggs into one basket," he said. "I think eventually the travelling public will return to the smaller ships, where passengers meet and become acquainted with each other in the old fashioned way and where everyone wants to sit at the captain's table."

BOMBARDMENT

(Canadian Press) LONDON, Dec. 16.—The Albanian legation in London received a message this evening from Tirana stating that prefecture of Dibra had wired that a violent bombardment began early this morning on the Serbian frontier against Albanian troops.

ADVANCES

(Special to The Guardian) NEW YORK, Dec. 16.—Spectacular advances of four to 21 points in nearly a dozen issues characterized the resumption of the main upward movement in today's market. Total sales running close to 2,000,000 shares, with over 40 issues attaining new peak prices for the year.

LYNCHED

(Canadian Press) NASHVILLE, Tenn., Dec. 6.—Sam Smith, 15 year old negro, was taken from the city hospital here last night and lynched at Nolensville, twelve miles away where he shot Joe Eastwood, grocer, Friday night. The body was hanged to a tree and riddled with bullets.

Baldwin Govt. Policy Sustained

(Special to The Guardian) LONDON, Dec. 16.—By a vote of 363 to 132, the policy of the Baldwin Government toward Egypt and Russia was sustained in the House of Commons. The division was upon a Laborite amendment, moved by Charles P. Trevelyan, Minister of Education in the MacDonald Government.

Meeting Will Be Private

(Canadian Press) MONTREAL, Dec. 16.—Premier Taschereau, Quebec, said prior to the conference here today between representatives of the Governments of Canada, Newfoundland and Quebec province, concerning the Labrador boundary, that the meeting would be "private" and he did not know whether or not anything would be given out for publication.

Nova Scotia Captain Dead

NEWTON, Mass., Dec. 16.—Captain Murdock McLean, famous as a sailing skipper on the Seven Seas and latterly pilot on Boston harbor, died here today at the age of 57 years. He was born in Hubbards, N. S.

Allenby's Life Threatened By "The Black Hand"

(Special to The Guardian) LONDON, Dec. 16.—Viscount Allenby, British High Commissioner for Egypt received a letter threatening his life and signed "the black hand," before leaving Cairo, Monday for his visit to Alexandria, says a despatch to the Daily Mail. The Daily Mail's Cairo correspondent reports that a great majority of the British and other foreign officials have decided to exercise their option and quit the Egyptian service next April.

POISON LIQUOR

(Canadian Press) NEW YORK, Dec. 16.—Two women and seven men are dead and twelve are reported dying, while others are in danger of being blinded, as a result of poison liquor cases here since last Saturday. Sixty seven persons, including eleven women are now in the alcoholic ward of the Bellevue Hospital.

'DOGS OF WAR'

(Canadian Press) WASHINGTON, Dec. 16.—The new British battleships, "Rodney" and "Nelson" the first 35,000 ton post treaty capital ships to be built, will carry nine 16 inch 50 calibre wire bound guns, mounted three to a turret, all in the forward part of the ship with a gun range in excess 30,000 yards.

DISAPPROVAL

(Canadian Press) HAMBURG, Dec. 16.—Sharp disapproval of participation of German ships in international rum running was voiced in a resolution adopted at a meeting of the Nautical Society of Hamburg today.

\$500,000 Fire At Connecticut

(Canadian Press) WATERBURY, Conn., Dec. 16.—Fire breaking out in the Marble building, north of main street early this morning forced 150 tenants in scanty attire into the bitter cold, many were overcome by smoke. Twenty entrapped persons on the fifth floor were rescued by firemen. The damage is estimated at \$500,000.

NO TITLES

(Canadian Press) PRETORIA, S.A., Dec. 16.—The present Government of South Africa is opposed to conferring of titles and there will likely be no New Year's honors list for South Africans while the Hertzog Government is in power, although considerable pressure is being brought to bear on the Premier to change his attitude on this point.

6 MORE SHOPPING DAYS

DON'T FALL DOWN ON YOUR CHRISTMAS LIST!



TORONTO, Dec. 17.—Maritime moderate to fresh winds, cloudy. Maximum and minimum temperatures: Toronto, cloudy 24-16 Montreal, cloudy 4-zero Quebec, cloudy 4-6 below Charlottetown, fair 20-11 Halifax, cloudy 24-14 St. John, fair 12-4 Boston, fair 30-22 New York, cloudy 34-28 High tide this afternoon at 2.20, and tomorrow morning at 2.20. Sun sets this afternoon at 4.16 and rises tomorrow morning at 7.37.

REFUSE TO RECOGNIZE THE IRISH APPEAL

England Considers Treaty is Not One of International Scope

CHARTER OF LIBERTY

Will Also Oppose Reference of the Pact to International Court

LONDON, Dec. 16.—The question of the status of the Irish Free State has suddenly become a dominant issue in politics. Recently the Free State submitted to the League of Nations a copy of the treaty made with Britain for registration. Britain moved in the matter to make it quite clear that the League had no concern with such a treaty, arguing that they could not give the League power to regulate the relationship between Britain and the Free State because the League could not send an army into Ireland if the Treaty was broken by the Republican government.

Compared With Canada

The Irish, on the other hand, replied that the status of the Free State is identical with that of Canada, with Dominion powers. Britain thereupon responded that the status of Ireland had nothing

SMUGGLING

(Special to The Guardian) OTTAWA, Dec. 16.—Smuggling of silks into the Dominion will be brought to the attention of the Government this afternoon by a delegation of Montreal and Toronto silk manufacturers.

Announcements, Coming Events, Meetings, Etc

- Rate—2c. per word each insertion.
**Include a Rink Ticket in your Christmas Gifts. 1427.
**Remember the poor kiddies at Xmas and give to the Dispensary. 1424-12-17-Mil
**Arena Season Tickets on sale today at the Drugstores. 1427.
**Xmas Concert, Central Bedouie Hall, Monday, Dec. 22 by Bedouie Choral Club.—1439-12-17-81
**Cherry Valley School Concert and Christmas Tree Friday, December 19th. 1378-12-15-94
**The annual Christmas Tree entertainment will be held in the Hall at Hunter River, on Monday evening the 22nd. 1417-12-17-m31.
**Arena Season Tickets now on sale. Hughes Drug Co., Foster's Drugstore, The 2 Macs, MacKinnon Drug Co., Johnson & Johnson. 1427-12-17-3land mwf.
**Come to the Concert and Christmas Tree in the Alexandra Baptist Church, December 20. Silver collection. 1428-12-17M31.
**The radio concert and bazaar which was to have been held in Afton Hall last night has been postponed until tonight (Wednesday), 17th.
**Come to the school concert in Cape Traverse Hall Monday evening, Dec. 22nd. Admission 25 cents, ladies with pies free. If not fine come the following evening. 1401-12-16-m31.
**The appreciated Gift, Season Ticket, Arena Rink. 1427-12-17-3land mwf.
**The annual meeting of the Marshfield Farmers' Institute will be held in Marshfield Hall on Saturday evening Dec. 20th, at 8 p.m. All members requested to attend. E. Foster Sec'y. 1412-12-17-m31
**Come and see the play in Hunter River Hall entitled "Aunt Susan's Visit," under the auspices of the Presbyterian church on Thursday, December 18th. Good program. Adults 35c, children 20c. Candy sale is close. 1390-12-16-31