

POLO SHOE POLISH

Needs just a dab, and you have a lasting and easily revived shine. Polo comes in the BIG box. At all grocers and shoe stores.

"Good for Leather—Stands the Weather" **10c**

"Little prices, big values, big business. This is an abbreviated history of our success in the carpet department. We have Brussels rugs, tapestry rugs, velvet rugs, moquette rugs, oriental rugs, kiddermister rugs, wilton rugs. Over 100 new patterns are here and are sure to meet with your admiration. Nothing to equal under \$35.00. Some beauties as high as \$55.00. Paton's. 4-26dtf.

"Buy carpets from the old reliable carpet house. Paton's. 4-25dtf.



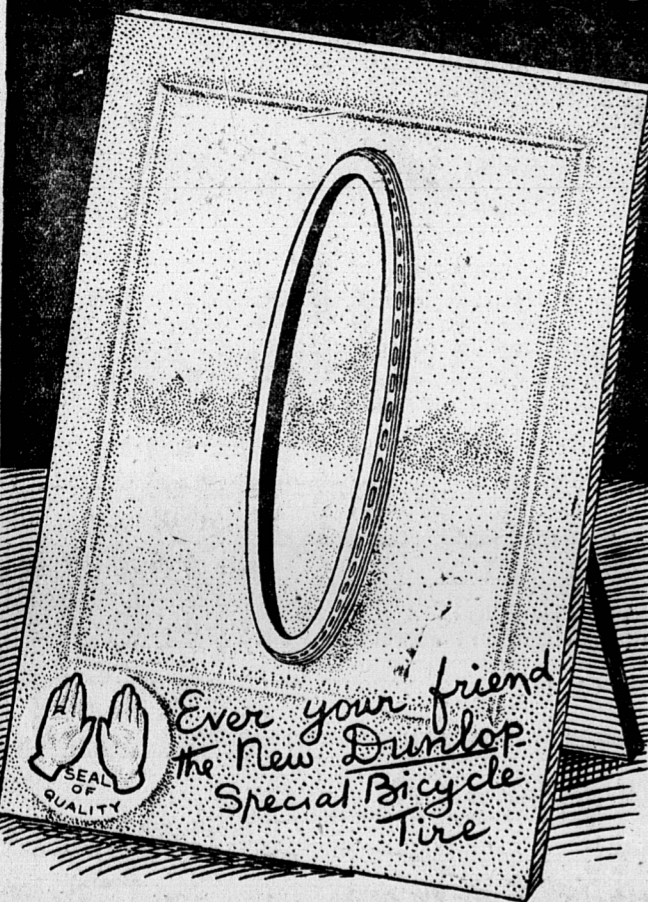
B-H ENGLISH PAINT

The paint with the guarantee. And the guarantee—signed by BRANDAM HENDERSON LIMITED—goes on every car. 50 shades, including black and white. 78

FENNELL & CHANDLER

Charlottetown.

MY LATEST PHOTO



DAILY SELECTIONS FOR GUARDIAN READERS

Furnished by W. S. Louison

"BETWEEN OURSELVES"

On or about the first of every month, I have thought it best to get personally in touch with the readers of this little corner of The Guardian. During the past month a number of letters with selections and good wishes have been received. For these accept thanks; I hope to be able to use some of these and others, from time to time, but of necessity the selections must be short.

The most of us have read beautiful thoughts in poetry and prose that have helped us, and frequently desire to pass these along for the benefit of others. Have you ever thought of the grand power of the Daily Press in this respect. If therefore you have any thing that has given you pleasure or helped in any way pass it to me.

The other day I received a letter

from Winnipeg, from a friend many of you know. In describing his work among prisoners, he visited, from time to time, he stated that one day one of the prisoners, handed him the following beautiful lines of a grand old hymn asking that they might be printed and passed along, that the whole hymn had been a blessing to his soul but especially the following verse.

"Down in the Human heart
Crushed by the tempter
Feelings lie buried
That grace can restore
Touched by a loving heart
Wakened by kindness
Chords that were broken
Will vibrate once more."

I am going to ask as many as will to memorize that verse, there is so much in it, think it out for yourself.

S. S. S.

A PROSPEROUS INDUSTRY IN A FLOURISHING TOWN.

The Nova Scotia Carriage and Motor Car Company's offering of its 6 Per Cent Bonds and 7 Per Cent Preferred Stock.

The subscription lists for the offering of \$375,000 of the securities of the Nova Scotia Carriage and Motor Car company, limited, which opened on Saturday with the various branches of the Canadian Bank of Commerce and at the office of Canadian Investors, limited, Halifax, have brought a very good initial response. The offering which is made by Canadian Investors, limited consists of \$375,000 of 6 per cent bonds and \$275,000 of 7 per cent cumulative preferred stock at par, a bonus of 20 per cent common stock going with the bonds and 50 per cent with the stock.

The company is a reorganization of the Nova Scotia Carriage works, which carried on its operations at Kentville for many years, and has moved to be a very prosperous concern. The new works of the company will be at Amherst, whose business men have invested in it largely, the whole of the issued capital having been underwritten.

The manufacture of sleighs and carriages by the company has grown to large proportions and the manufacture of automobiles, including commercial cars has been taken up by the company with great success, its output being shipped all over the Canada. In a few years the output of the works has grown from \$75,000 to a figure in the neighborhood of \$500,000 this year and the management report they have had to turn down \$100,000 business during the last three months. The net earnings last year were more than sufficient to pay the bond

interest six times over, and enough to pay both bond interest and preferred dividend, leaving a substantial balance. The estimates for this year show greatly enhanced earnings.

The making of motor cars, as well as carriages has been made a signal success by the company and the very latest machinery is being installed in this branch of their works. At present the company employs 150 hands at Kentville and next year will employ 250 in the new plant at Amherst.

The board of directors is composed of successful practical men. N. Curry, president of the Canada Car and Foundry company, one of the board, says there is a great future for the automobile industry in Canada, and he predicts that this company with its excellent management should in a few years be one of the largest and most prosperous in the maritime provinces.

The terms of subscription are 25 per cent with application, 25 per cent on allotment, and 50 per cent three months thereafter. The list will close on May 7th.

CANADIAN WHO POSE AS PERSONS WHO KNOW IT ALL

LONDON, April 29.—Additional publicity is given here to the intimation already called by the Canadian Associated Press concerning the protest here of a certain class of "Dominion carpet-lag politicians." It is denied that Sted Matland, M. P., the Unionist whip, received any formal protest, but it is admitted that representative Canadians dislike ex-Dominion politicians stumping here, as not infrequently they give distorted accounts of their own country's views, while posing as privileged possessors of special knowledge.

THE POPE'S CONDITION IS SAID TO BE QUITE NORMAL.

ROME, April 29.—The Pope yesterday conducted his audiences seated in a Sedan chair. This gave rise to a report that he was again indisposed. It has been the custom of his holiness to walk to the audience chamber, but for a long time his physicians have suggested that he permit himself to be carried, with a view to sparing his strength. This method has now been adopted, and probably will continue throughout the hot season. It is announced that the Pope's condition is quite normal.

THE CONNAUGHT RANGES NAME OF NEW SHOOTING GROUND.

OTTAWA, April 29.—H.R.H. the Duke of Connaught visited the new rifle ranges in South March this afternoon in the company of Colonel the Hon. Sam Hughes and some leading militia and rifleman. The trip was made in motor cars. The new ranges will not be used this summer, but will be ready next year. They will have twice the target accommodation of the Bisley ranges. They will be called the Connaught ranges.



That first gray hair!

Oh how disappointed you are to see it.—Gray hairs take away that youthful appearance that you are so anxious to, and should keep,—for beauty and good looks depend so much upon natural colored, thick, glossy and healthy hair. Every one is attracted to the woman with beautiful hair. Why not have it—get rid of the gray hairs—keep them out altogether by using HAY'S HAIR HEALTH.

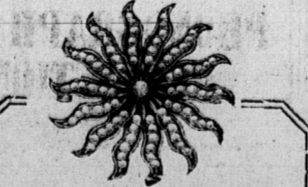
You'll be surprised how quickly it will restore those gray hairs to their natural color and how well it will keep them so. It is not a dye but the most satisfactory and reliable restorer. \$1.00 and 50c at Drug Stores or direct upon receipt of price and dealer's name. Send 10c for trial bottle.—Philo Hay Spec. Co., Newark, N. J. For sale and recommended by E. A. Foster, Sunnyside.



When Your Clothes line breaks and your wash falls in the mud what do you say? To put it in the unpleasant, it means extra labor, extra time, extra soap and coal house all muddled up another day.

To avoid all such let us do your flat work. Your goods are carefully handled, cleanly washed nicely ironed promptly returned if intrusted to us. Telephone 151 and our team will call.

A. F. Webster
Star Steam Laundry
111 Kent St



There is a splendid line of sunbursts here in such a variety of styles, sizes, grades and designs that every taste can be fully satisfied.

Come in today and look over the line.....\$8 up.

W. N. TANTON
115 Grafton St
Sunnyside

Delicate Children MADE HEALTHY AND STRONG

This delicious Cod Liver Oil and Iron mixture a wonderful body builder and strength creator for delicate children, feeble old people, weak women, all run down conditions, especially after sickness, and for chronic coughs, colds and bronchitis.

Vinol

Does You Good or Costs You Nothing
A Real Cod Liver Tonic Without Oil.

We will return you money if you do not think Vinol has helped you after taking one bottle. Don't try this seem fair.

E. A. Foster
Sunnyside

\$275,000
7 p. c. Cumulative preference shares with 50 p. c. bonus of common stock. Dividend payable quarterly in July, Oct, Jan and April. Price par \$100 per share. This offering is part of a present issue of \$550,000 half of which was withdrawn by underwriter or sold.

\$100,000
6 p. c. 20 year first Mortgage sinking fund bonds redeemable at 105 and interest on any interest date after five years. Interest payable in May and November. Denominations \$50 and \$100. Price par and interest with 20 p. c. bonus of common stock.

Nova Scotia Carriage and Motor Car Co. Ltd

Present Office and Works Kentville, Nova Scotia.

Bonds.....	Authorized \$250,000	Issued \$150,000
Preference.....	750,000	550,000
Common.....	1,250,000	950,000

THE BOARD OF DIRECTORS

N. CURRY, President Canadian Car and Foundry Co., Ltd., Director of Bank of Nova Scotia, Montreal.
HON. M. G. WINTER, of T. & M. Winter, St. John's, Newfoundland.
G. A. MOULTON, Secretary Canadian Investors Ltd., Director of Scotia Foundry Co., Ltd., Halifax.
PERCY C. BLACK, President Amherst Boot and Shoe Co., Ltd., Amherst.
J. W. MCKAY, Managing Director Nova Scotia Carriage and Motor Car Co., Ltd., Halifax.
JOHN W. REGAN, Manager Canadian Investors Ltd., Director Wentzells Ltd., Halifax.
BANKERS:—The Canadian Bank of Commerce.

HECTOR McINNIS, K. C. Director Bank of Nova Scotia Vice-President Eastern Trust Co., Halifax.
J. H. DOUGLAS, President Douglas & Co., Ltd., Amherst.
W. H. TENNANT, Director Maritime Investors Ltd., Amherst.
H. W. WENTZELL, President Wentzells Ltd., Halifax.
D. C. MCKAY, Sales Manager Nova Scotia Carriage and Motor Car Co., Ltd., Kentville.
COLONEL E. F. WURTELE, Chartered Accountant Quebec, P. Q.
TRUSTEE:—Prudential Trust Company, Limited

SOLICITORS—McInnes, Melish, Fulton and Kenny, Halifax

OBJECTS—To take over as a going concern the business of manufacturing carriages and motor cars of the Nova Scotia Carriage Co. first established 1868, at Kentville, and transfer same to Amherst as a better distributing and manufacturing centre and erect a modern plant at the latter place to be ready for occupation July 1st, 1913. Meanwhile the manufacturing operations will continue without interruption at the Kentville plant, where the output this year will be in the vicinity of \$175,000 against \$232,000 in 1911. The estimated output the first year in the new plant is \$1,083,500.

MARKET—This is the only concern manufacturing Carriages and Motor Cars in the Maritime Provinces. The company has an established market in these provinces and in the West Indies, Newfoundland, Quebec, and Western Canada, with a promising field in British Columbia and overseas. The output this year will be about 250 motor cars, 2000 carriages and 500 sleighs.

ADVANTAGES—The combination of carriages and motor cars gives a busy season the year round. The Company enjoys the benefit of a good labor supply, cheap hardwood and waer transportation, ample capital will now be available.

MANAGEMENT Messrs J. W. McKay and D. C. McKay, two practical carriage builders, who built up the old company, are large shareholders in the present company, and have entered into service contracts for five years from Dec. 1, 1912. Mr. Curry writes "There is a great future in Canada for the automobile, also the motor truck for freight purposes. I understand that the company has excellent management and I see no reason why this industry should not in a few years be one of the largest and most prosperous in the Maritime Provinces."

NET EARNINGS—As certified by Mr. R. Carter, chartered accountant, for three years were 1909—\$37,049.35, 1910—22,860.45, 1911—\$4,848.07. Total for three years \$15,657.87 an average of \$5,219.29. Heavy expense was incurred in 1910 introducing the manufacture and sale of automobiles. J. W. McKay, managing director of the company estimates net profits for the current year Nov. 30, 1911 to Nov. 30, 1912, at \$90,650 and for the next year 1912—1913 at \$166,800.

The net earnings for 1911 were sufficient to pay bond interest and sinking fund charges and dividend on preferred and leave a surplus. The net earnings last year were over six times the amount of the bond issue. The estimated net earnings this year are ten times the bond interest or sufficient to show 6 per cent on common stock after paying bond interest and dividend on preferred for part year. According to Mr. McKay the surplus next year will exceed 12 p. c. on the common stock. Some of the successful motor car companies are making even more than 100 per cent. The fixed and current assets (including proceeds of present bond and share issue) total over \$600,000 or more than four times the amount of the bond issue of \$150,000.

Samples Purchases

- \$400 will buy Four 7 p. c. preference and two common shares—Total \$600 par value.
 - \$500 will buy One \$500 bond and one common share—Total \$600 par value.
 - \$800 will buy Eight preference and four common shares—Total \$1200 par value.
 - \$900 will buy One \$500 bond, four preference shares, three common shares—Total \$1200 par value.
 - \$1000 will buy—ten preference and five common shares—Total \$1500 par value.
 - \$2000 will buy—twenty preference and ten common shares, total \$3000 par value—or it will buy one \$1000 bond, ten preference and seven common shares, total \$2700 par value.
 - \$5000 will buy—Fifty preference and twenty five common shares, total \$7,500 par value—or it will buy two \$1000 bonds, thirty preference and nineteen common shares, total \$6,000 par value.
- TERMS—25 p. c. with application, 25 p. c. on allotment and 50 p. c. three months thereafter. The right is reserved to reduce or reject any application. The public subscription closes Tuesday, May 7. Application is made in Montreal for listing.

CANADIAN INVESTORS Ltd.

165 HOLLIS STREET, HALIFAX Telephone 19.

Subscriptions will also be received at any branch of The Canadian Bank of Commerce.

FORM OF APPLICATION

CANADIAN INVESTORS, LIMITED,
165 Hollis Street, Halifax.

I hereby subscribe for the following securities of the Nova Scotia Carriage and Motor Car Co. Ltd, on the advertised terms (including common stock bonus):

\$..... of 6 p. c. bonds

\$..... of 7 p. c. preference stock

I enclose \$..... being

..... per cent on application

Name.....

Address.....

Date.....

"Gents. We have the hats of the World's wide fame and carry off the medals wherever exhibited.—Christy's (London) Hawe's Von Gal (America) all guaranteed. Prowse Bros., 5-12dtf. from \$1.75 with Paton's. 4-26dtf.

"There is another reason why we want you to see them, so you can compare the prices with the rugs themselves side by side, they will speak of rare values. Prices range 5-12dtf. from \$1.75 with Paton's. 4-26dtf.

"Prepare to dye! We carry a full stock of Diamond, Dy-o-la, and May-pole soap dyes; Extract Logwood, Yellow-wood, Camwood and Red-wood. Fresh stock. Prices right. E. W. Porter, Central Druggery, Sunnyside. 5-12dtf.

Build Up Your Trotter With Molassine Meal

Molassine Meal is a splendid conditioner of race horses. It builds up firm, strong muscles, develops endurance, builds up the appetite, improves digestion and tones up the entire system. It is an English preparation that is used with unbounded success for running and trotting horses, hunters, show and draft horses. It cuts down the feeding bill and builds up the horse. Get it, try it, and note results.

Auld Bros., Lower Queen St.

'ATLAS' IN 7896

Registered Clydesdale Stallion

DAM IMP. (1911)	1877
"Bonnie Lassie" Grandam "Booie" IMP. (1911)	1877
"Reformer" IMP. (1908)	1823
"London King" IMP. (1908)	1823
"Barford" IMP. (1908)	1823
"Crusader" IMP. (1908)	1823

This STALLION will stand for the Season of 1912 at HIS OWNERS STABLE, NORTH RIVER, EXCEPT TUESDAY AND FRIDAY OF EACH WEEK, when he will be at Frank Hughes' Stable, Grafton St., Charlottetown. Starting in on Tuesday, April 30th.

"ATLAS" won three First Prizes at the Exhibition last fall.

Terms for Season—Eight dollars (\$8.00) time of best service, either by Cass or Note or Hand, payable on First November, 1912.

(MARES AT OWNERS RISK)

G. H. BOKKENDORFF, OWNER

4-12dtf

CARTER'S CHOICE Evergreen Lawn Grass Seed

To quickly secure a permanent, rich, green grassy carpet, sow our Evergreen Mixture. It is the purest, cleanest and heaviest Lawn Grass Seed offered. No weed seeds. A beautiful lawn can be had in six or eight weeks by sowing this mixture. Quantity required per acre (4,840 square yards) 80 lbs.; or for a plot 20x20, 1 lb., 25c; post paid 30c; 10 lbs., \$2.20; post paid \$2.70.

Our Lawn Grass Seed is AMERICAN grown. The different grasses composing the Mixture are imported separately and blended in the proportions and after the formula of a celebrated AMERICAN LAWN MAKER.

On nearly all lawns there are unsightly bare spots under the shade of trees, which have baffled all efforts to get into grass, but with this mixture there need be no further difficulty. It is a combination of fine, dwarf growing, evergreen varieties, hardy and will stand a long season of dry weather. The ground for a new lawn should be a rich, mellow soil, perfectly free from weeds. Sow the Seeds as early in the Spring as possible, roll the ground perfectly level; the grass should be cut often, and never allowed to attain a length of over three inches.

CARTER & COMPANY, Limited

Seedmen to the People of P. E. Island.