

THE CHARLOTTETOWN GUARDIAN

TUESDAY, NOVEMBER 22, 1910

DR. MACPHAIL, RECIPROCITY AND THE COAL TRADE.

Dr. Andrew MacPhail, who is opposed to protective tariffs, is also opposed to making a reciprocity treaty, or reciprocal trade arrangement with the United States.

Hence he thinks the failure of the present negotiations for reciprocity "is bound to be followed by a still greater freedom of trade than would likely be obtained under any reciprocal agreement made immediately."

Holding this attitude toward protection and toward reciprocity, Dr. MacPhail, in the Montreal Standard, publishes a vigorous and trenchant reply to the circular recently issued by J. H. Plummer, President of the Dominion Coal Company, in which circular Mr. Plummer had argued exhaustively that free trade in coal would be ruinous to the Nova Scotia coal industry.

As to the facilities for handling coal, Dr. MacPhail replies, in effect: "If thirty years of protection in Canada has not yet developed these facilities of the most economical type in Canada, how long are we to wait before seeking them by some other method?"

In another part of his letter Dr. MacPhail reminds Mr. Plummer that "comparatively few persons in Canada care whether the Dominion Coal Company sells its product in the United States or not. They care as little for the interests of the Dominion Coal Company as the Dominion Coal Company cared for the individual shareholders of the Dominion Iron and Steel Company, when it repudiated its contract and brought many of those shareholders to the verge of ruin."

"The coal question is a vital one here in Prince Edward Island, because under the present system we are compelled to buy the coal which President Plummer admits is very 'smoky' and is shut out of well-regulated American cities on that account, and we are compelled to pay, almost within sight of the mines, the same or a higher price than that for which the same coal or better coal, duty paid, is sold in Montreal."

With the pulp, timber and mineral schedules other than those respecting coal we have little interest in this Province. We trust that as the reciprocity negotiations go on our representatives in Parliament will see to it that the interests of the Garden Province are not forgotten.

With a fair reciprocity treaty this Island should become a market garden for a new and profitable market. Are our representatives alive to this important fact?

THE MAINE QUESTION.

In quoting recently what a number of leading American journals had to say about the proposed annexation of the State of Maine, we overlooked the following from the New York Herald of October 13. We now quote The Herald:

"Maine having absorbed the greater part of Prince Edward Island's population that is not fishing out of Gloucester or running Boston street cars, The Charlottetown Guardian comes forward with the suggestion that Canada annex the Pine Tree State, basing its plea on the ground of mutual benefits."

"Our Provincial friend will obtain the desired benefits, but not by annexation. They will come through the establishment of a reciprocal trade treaty that will remove the now existing artificial boundary."

After all, it is with the benefits that The Guardian and the home people of this Province are chiefly concerned. But we have reason to believe from their letters to us that

A WOMAN'S ADVICE TO WOMEN TAKE GIN PILLS

TYNSIDE P.O., ONT. "I received your sample of GIN PILLS and after using them, I felt so much better that I got a box at my druggist's, and now I am taking the third box."

"The pain across my back and kidneys has almost entirely gone and I am better than I have been for years. I was a great sufferer from Rheumatism but it has all left me. I strongly advise all women who suffer from Pain In The Back and Weak Kidneys, to try GIN PILLS."

Thousands of women, right here in Canada, owe their robust health, their strength and vigor, their bright eyes and rosy cheeks—to GIN PILLS. And they know that GIN PILLS will cure the Kidney and Bladder Troubles with which so many women suffer.

Do just as Mrs. Harris did—first, write for a free sample box of GIN PILLS and try them. Then, if they do you good, get the regular 50c boxes at your dealer's. Your money promptly refunded if GIN PILLS fail to give relief. National Drug and Chemical Co., Dept. P. E. Toronto.

SCHOOL SHOES



"The Ideal Drug Store—that's our aim to be the one most perfect in all respects. We want to have your confidence so that you will bring your Doctors prescriptions and other receipts here to be filled. Try us. The MacKinnon Drug Co., Cor. Gt. Geo. and Kent. Streets. drtf.

Comforts—snaps at Beer @ Weeks. 11-14drft

THE LINE OF PATENT LEATHER BELTS THAT YOU CAN GET HERE FOR 35 CENTS WILL DELIGHT YOU. HAVE A LOOK AT THE PRETTY ONES IN COMBINED BLACK AND RED EFFECTS. MOORE & McLEOD. 11-21drft.

many of the Island people who have been "absorbed" by Maine have still a preference for the Red Cross Flag and for British Canadian institutions and laws.

We have ever so many Farmers' Institutes and Dairying Associations and several Boards of Trade in this Province. It would be of interest to the general public, to the newspapers and also, doubtless to our Senators and Members at Ottawa, to know what these representative bodies think of reciprocity with the United States. Hardly any question that comes within the purview of our federal statesmen touches Island interests more closely than this.

TO CURE A COUGH IN ONE DAY. Take LAXATIVE BROMO Quinine Tablets. Druggists refund money if it fails to cure. E. W. GROVE'S GROVE'S signature is on each box. 25c.

ONE OF THE LETTERS RECEIVED BY PROWSE BROS., LTD., CHARLOTTETOWN.

Dear Sirs:— I notice with pleasure that you are about to adopt the "cash—one price system," and I wish to congratulate you on your business enterprise in taking this progressive step.

It is fitting that the firm which has always stood for progress and up-to-date methods should take the lead in this matter.

BLOOD-POISONING FROM CUT FINGER

Serious Condition Relieved by Zam-Buk.

Mr. Jas. Davey, of 786 Ellice Avenue, Winnipeg, says: "A few months since I was cured of a poisoned finger through the timely use of Zam-Buk. I cut a deep gash across the knuckle on the first finger of the right hand, in opening a lobster can, and I suffered at the time with the soreness and pain, but had no idea it would become a serious wound. However, in about two days I was greatly alarmed, as my whole hand and arm to the elbow became inflamed, and the finger was much discolored, showing signs of blood-poisoning. The pain was dreadful and I was forced to leave off my work and go home."

"The wound on the knuckle had been poisoned through the dust and dirt about the furnaces and boilers. I then decided to start the Zam-Buk treatment, and having first bathed the cut, I applied the healing balm. It soothed the pain almost instantly, and by the next day there was a great improvement. In a week's time through perseverance with Zam-Buk a complete cure was brought about. Scores of similar cases could be quoted, and the wisest precaution is to keep a box of Zam-Buk handy and apply it immediately a cut, or burn, or bruise is sustained. Zam-Buk will also be found a sure cure for cold sores, chapped hands, frost bite, ulcers, eczema, blood-poison, varicose sores, piles, scalp sores, ringworm, inflamed patches, babies' eruptions and chapped places, cuts, burns, bruises and skin injuries generally. All druggists and stores sell at 50c. box, or post free from Zam-Buk Co., Toronto, upon receipt of price. Refuse imitations and substitutes.

Lounges and Couches at Extraordinary Prices

We are offering sensational values in lounges and couches in this great "Final Clean Out Sale" of furniture. Every article has got to go.

You've never had a better buying chance or you never will have a better chance to buy high grade furniture at the cost of cheap, trashy goods.

Included in this saving of lounges and couches are all the very finest materials.

- Lounges \$6.50 for \$4.00, 7.00 for 4.50, 7.50 for 5.00, 9.00 for 6.00. Couches 7.00 for 4.50, 7.50 for 5.00.

MARK WRIGHT Up Stairs Newson's Block.

WOULD VERY OFTEN FAINT AWAY.

Doctor Said That Sometime He Would Never Come Out of One.

Many people may be unaware of having anything wrong with their heart till some little excitement, overwork, or confinement in an overheated or overcrowded room or public building makes them feel faint or dizzy.

If you neglect the warning the slight feeling of dizziness gives you, and fail to take treatment, there will be a gradual progression to something more serious. There is no reason you should wait till your case becomes desperate before you avail yourself of a perfect cure by using Milburn's Heart and Nerve Pills.

Mr. F. S. Chute, Wheatley, Ont. writes:—"It is with gratitude I tell how your Milburn's Heart and Nerve Pills benefited me. I was very weak and run down, and had headache nearly every day and would very often faint away."

In fact, my doctor said that sometime I would never come out of one of them. After taking three boxes of your pills I am glad to relate that it has been a number of years since I have had a fainting spell and scarcely have had a headache. Too much cannot be said in praise of Milburn's Heart and Nerve Pills for in me they have effected a perfect cure."

Price, six per box, or 3 for \$1.25. At all dealers or mailed direct on receipt of price by The T. Milburn Co., Limited, Toronto, Ont.

of paying cash for their goods. Why should the man, or woman who always pays cash down, be obliged to pay for the salaries of book-keepers, the losses on book accounts and all the other expenses of a credit system? For this really is what it amounts to, since the merchant, doing business on the credit system, must advance his price in order to leave a margin of profit to cover all these expenses. This being so it does not take very much insight to see how the cash buyer has everything to gain and nothing to lose by trading at a cash store.

Then the credit system encourages extravagance, and is the direct cause of many families living above their means. For this reason the cash system should come as a boon to the families who are having a struggle "to make both ends meet," or to find those ends growing farther apart. People will find that it is rarely a hardship to wait till they have the cash to pay for the things they really need, and by so doing they benefit of the very much reduced prices. They will be surprised to find how much further their dollars will go when they let the cash system solve their financial problems.

As for the custom of marking up prices in order that a discount may be taken off, it is unbusinesslike and out-of-date. Of course an unscrupulous seller can take advantage of a buyer who is ignorant of the custom, or too timid to ask for the discount, but certainly the customer has nothing to lose by a change to the more up-to-date one-price system.

That the one-price cash system is better for the merchant as well as for his customers, is obvious from the fact that progressive firms everywhere are adopting it. And one has but to point to the almost phenomenal success of the pioneers of the system in other countries to prove that it is a firm foundation on which to build a successful business.

And last, but not least, by adopting the one-price cash system you are meeting the foreign mail order houses on "their own ground." Every patriotic Islander must deplore the sending of money abroad for articles which could be purchased just as satisfactorily from the local merchants. But the growth of the foreign mail order business will never be checked by our merchants sitting down and grumbling about it. I believe the only way in which this competition can be satisfactorily met is by a prompt change of business methods which will enable the home merchant to successfully compete with the prices of the foreign houses, and that without the buyer having to waste time and patience in hanting with the salesman. All this I am glad to see you are doing.

Our people are shrewd and business-like and once they realize that they can get as good, or better value for

Shiloh's Cure

quickly stops coughs, cures colds, heals the throat and lungs. 25 cents.

PLANT LINE

Direct Route to Boston Last Sailing for Season. Tuesday 29th November. For Hawkesbury, Halifax and Boston. T. NICOLL Agent, Charlottetown.

SLEIGH PAINTING

Bring in your sleigh and have it painted before the rush. Have yours done now and be all ready by the time your neighbor begins to think about it. We guarantee you satisfaction. FRED. C. WALLER 205 Kent St.

9-166pnd

THE HOUSE OF QUALITY.



Real Hygrade Broadcloth Twelve New Shades

Crows Blue, Navy Blue, Clear Navy, Cadet Blue, Snuff Brown, Wood Brown, Chocolate, Burgandy, Cecil Blue, Bleriot Blue, Sage Green, Plenty of black always in stock.

NOTE—Suits made to order and made to fit in one week, no disappointment by our ladies' tailor.

PATONS

their money at home, while in addition they have the privilege of a personal selection of the goods, you will have nothing to fear from the foreign houses. Assuring you that you have the approval of the people in their district, I am

"An excellent range of really fashionable, well made, nicely finished shirts, with soft or stiff bosoms, attached or separate cuffs. Regularly \$1.25 to \$1.50, but selling for 87c. at H. H. Brown's, Queen Street. 11-22d21rll.

"STANFIELD'S UNDERWEAR CAN BE BOUGHT AS CHEAP IF NOT CHEAPER THAN ANYWHERE ON P. E. I. OR IN CANADA. ASK FOR THEIR PRICES. PATON'S. 11-19drft.

NEW LINEN COLLARS FOR LADIES. THE PRETTIEST DESIGNS IN EMBROIDERY—2 FOR 25c AND 25 CENTS EACH. MOORE & McLEOD. 11-21drft.

Burnt wood at Beer @ Weeks. 11-14drft

SEE THE NEW COATS THAT WE OFFER YOU—SMART—UP TO THE MINUTE NEW GOODS NOT OFFERED IN ANY OTHER STORE IN TOWN. MOORE & McLEOD. 11-21drft.

MEN'S CLOTHING—FASHIONABLE AND UP TO DATE—HAND FINISHED AND PERFECT FITTING AT PROWSE BROS., LTD. 11-7drft.

SEE THE LINE OF GOOD WARM WELL MADE QUILTS THAT WE OFFER YOU AT 1.00 EACH. COMPARE WITH MOST 1.25 LINES. MOORE & McLEOD. 11-21drft.

Blankets—snaps at Beer @ Weeks. 11-14drft

WE OFFER A LINE OF HAIR PINS ALL SIZES, 12 PACKAGES FOR 5 CENTS. COMPARE WITH WHAT YOU ARE OFFERED EVERYWHERE AT 2 CENTS PER PACKAGE. MOORE & McLEOD. 11-21drft.

"Swell sweaters with big tall collars, come in silver grey, green and crimson. The biggest and warmest sweater in town. It's a big handful at the price and made from pure wool. \$2.80, \$3.00, \$3.50. Paton's 11-21d3i.

"Our \$1.25 shirts are one of our best advs. Paton's. 11-22drft.

Why Have Chaps

The cold raw winds will soon usher in the season of chaps and red, roughened skin. The variable temperatures, too dry or too wet has heretofore made it an almost impossible task to try and keep a good complexion during cold weather. This fall and winter you need not be troubled with a single chap if you defend your complexion with

Jamieson's Carnation Cream

This is a dainty creamy, cooling preparation that heals chaps, roughness and the inflamed condition of the skin as if by magic. We want to return your money if not satisfactory.

Price 25c bottle. J. G. JAMIESON DRUGGIST

De sROCHES

Have added to their assortment and their candy counter a special line of the favorite ROCKWOOD CHOCOLATES

These chocolates are especially prepared for discriminating people who desire a high class and pure article at a reasonable figure. Go to Des Roches and buy a box of Rockwood chocolates if you want to know the kind of candy that people appreciate as a gift. Rockwood Chocolates are acceptable to anybody any time.

The White Candy Co., Ltd. St. John, N. B.

The Newest Things

n jewelry and silver novelties are now arriving. We are prepared for a big trade this season with an extra large stock of the very newest and most attractive goods. We hope to see you when you are looking around for something nice.

G.H. Taylor Jeweler Phone 533J

Hogs and Pigs

We buy Dressed Pigs and Hogs. Highest market prices paid. Write or wire

F. E. WILLIAMS CO LTD St. John, N. B. 10-17d3m.

WARNING

Eat pure food—Be healthy—you have both in

Cameron's Home Made Bread

Ask for our Bread at the following grocers viz: Coffin & Co, M. & A. McLeod, W. W. Walker, Crabbe's Grocery, Myrick & Co, Chappel's Grocery, John Cameron, R. Nicholson, John Wheatley, F. Cronin, F. Smallwood, Mrs. Trainor (Rochford St.) Cameron's bread is "Good Bread" (Our name on every loaf)

No. 29 Charlottetown Guardian's

Young Ladies' Bermuda Island, New York City and Piano Voting Contest.

Good for Ten Votes

M. District. If presented at The Guardian Office before the above date. Trim neatly for filing purposes.

Care of the Little Ones

During the cold damp weather of fall and winter it is necessary that proper care should be taken of the children's footwear, so that they may be brought up strong, healthy men and women. In this line we excel with fit and workmanship and the price of Our Own Make are 65c to \$1.05 for children, Misses, 89c to \$1.55, and youths' and boys' \$1.30 to \$2.50 per pair. The Daisly Rubbers and overshoes for fit and durability,

Goff Bros

Up Stairs Newson's Block.

"Windowphame" at Beer @ Weeks. 11-14drft

THIS STORE SELLS MANLOVES IRISH LACE THREAD—THE SORT THAT MOST STORES OFFER YOU FOR 10 CENTS—HERE AT 5 CENTS PER SPOOL. MOORE & McLEOD. 11-21drft.

Drawn handkerchiefs at Beer @ Weeks. 11-14drft

Grand Cutter AND Sleigh Opening

—AT— W. Grant & Co's, 85 Queen St.

Tuesday Nov. 22nd. at 8 o'clock p. m.

Band in Attendance

The public are cordially invited to inspect our new stock of cutters and sleighs, consisting of all the latest designs of gentlemen's drivers, speeders and half speeders, traps, auto seat cutters and double and single driving sleighs.

Manufactured by the best builders in Canada and guaranteed to be the best goods obtainable. Call and be convinced.

W. GRANT & CO. 11-22dtslmt.