

Across Canada

AFTER fifty-four years of conservative progress we have built our branch system up to 300 branches. We will continue to expand as the needs of communities call for increased banking accommodation, because the policy behind our banking enterprise is to foster the continued rebuilding of Canada.

ASSETS EXCEED \$174,000,000



UNION BANK OF CANADA

CHARLOTTETOWN BRANCH G. C. TEMPLE, MANAGER.

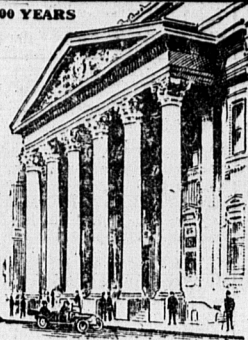
BANK OF MONTREAL

ESTABLISHED OVER 100 YEARS

SECURITY

Deeds, Insurance Policies, Securities and other valuables should be kept safe from fire and theft.

Safety Deposit Boxes in the vaults of this Bank may be rented at a moderate charge.



HEAD OFFICE, MONTREAL.

E. G. COOMBS, Manager, Charlottetown Branch.

P. E. I. Fur Farmers

Canadian Fur Auction Sales Ltd., Montreal.

CAPITAL	\$5,000,000
25,000 SHARES PREFERRED		
7 PER CENT. CUMULATIVE		
25,000 COMMON		

This is purely a Canadian Company

For particulars see Report of Delegates in the daily newspapers, Saturday, 17th January.

For convenience of customers application forms can be secured at agencies of Banks in P. E. I.

Subscriptions open until Jan. 29

FRED'K HUTH & CO.

Established 1809
12 Tokenhouse Yard

LONDON ENGLAND

FUR AUCTIONS

Winter Sale Commencing Feb. 2, 1920

Spring Sale Commencing April 26, 1920

Warehouse—

64 Park Street, Southwark, London

HENRY BENNET,

Agent

1123 Broadway

New York

For particulars apply to

E. H. RAYNER,

Summerside,

P. E. Island

8711-12-21M3Mths

ALFRED FRASER

212 Fifth Avenue,

NEW YORK,

Representing C. M. Lampson Co

Public Auction Sale of Raw Furs

64 Queen Street,

LONDON,

ENGLAND.

THE CHARLOTTETOWN GUARDIAN

Morning Daily (founded 1887) \$4.00 per year (delivered) in advance; \$3.50 per year (mailed, in advance, in Canada, and \$3.50 for U. S. A.

WEDNESDAY, JANUARY 28, 1920.

NOT ON THE MAP.

The Empire Mail, a monthly journal in London, England, speaks of the tour of the Prince of Wales "through Canada from grey-walled Quebec to the sunny shores of Vancouver."

Not a word about that part of Canada that lies east of Quebec; not a word about the Maritime Provinces where the Prince first landed and whose principal cities he visited! The Empire Mail evidently has not heard of or has forgotten the existence of the Maritime Provinces. And the Empire Mail is not alone in this among the newspapers of England. To the majority of them Canada is that portion of the North American continent traversed by the C. P. R. or the location of some factory or factories whose goods are advertised.

And the English papers are not to blame for this. Human memory is short and those who knew of the Maritime Provinces when they were the only part of Canada then known, have forgotten their existence in the silence that has fallen upon them compared with the continual booming of western Canada. The fault lies with the Maritime Provinces themselves and not only the fault but the loss.

The Maritime Provinces, it must be admitted, are culpably short of industries and this shortage is not due to natural disadvantages. Our advantages far surpass those of any of the middle or western provinces; we have coal in abundance; we have iron, railway facilities and we occupy the front door of Canada. Yet the middle and western provinces have out-classed us in manufacturing industries and in advertising these abroad they are advertising their respective provinces.

In the Maritime Provinces we are almost silent concerning even the advantages we are making use of. Our agricultural and stock breeding are being carried on satisfactorily and prosperously yet few outside our own provinces know anything about it. We have summer resorts scattered over the Maritime Provinces to equal which there is nothing in North America but we say nothing about them and only those know of them who visit them year after year. This is why English newspapers do not know there are Maritime provinces; this is also why the glamour of the west appeals even to ourselves. We have not yet learned the art of advertising; we have not yet learned to blow our own trumpets and it is one of our great handicaps, one of the reasons why we are not on the map.

THAT "FLU" EPIDEMIC.

The best and quickest way to start an epidemic of influenza or any other disease is to anticipate it, to constantly dwell upon its inevitable approach and to get the people generally into a panic about it. The best way to prevent its coming is for everybody to look after their own individual health and that of their households by observing the general rules of health that should be observed whether epidemics are threatening or not.

There is needless alarm about the influenza epidemic. It is true there is an epidemic in Chicago and New York where the cold, chill, moist atmospheric conditions are favorable to its spread. The cases in Toronto are now declared to be the ordinary cases of pneumonia which are to be found occasionally in every city and every country.

While Prince Edward Island weather continues as at present with clear sunshine and keen frost there is little danger of any flu bug attempting to start an epidemic. With a little more scare than we have at present every ordinary cold contracted will be heralded as a case of flu. The best preventive for flu at present is to forget it, keep living and sleeping in rooms properly ventilated and go on with our work.

EDITORIAL NOTES.

Arguing that atomic forces is the power of the future Sir Oliver Lodge declares that if the atomic energy in an ounce of matter could be realized it would be sufficient to raise the German ships sunk in the Scapa Flow and pile them on the top of the Scottish mountains.—London Free Press.

1869-600 Branches-1920

THE ROYAL BANK OF CANADA

The Bank Follows a Liberal Policy in Extending Credits to Farmers

If you are going to need a loan to buy seed or live stock, see the Manager of the nearest Branch of the Royal Bank early about your requirements.

This is an invitation to call at the Royal Bank the next time you are in town.

Capital and Reserves \$34,000,000

Total Resources \$533,647,084

CHARLOTTETOWN Branch

A. W. HYNDMAN, Manager

BRANCHES IN P. E. ISLAND ALSO AT

Summerside, Tignish, Tyne Valley, Hunter River, Wellington, Mount Stewart, Murray River, Cardigan, Eldon.

\$25.00 FOR A LETTER

CAN YOU WRITE ONE?

THIRTEEN PRIZES TO BE AWARDED IN A LETTER WRITING COMPETITION

Some years ago the Dr. Williams' Medicine Co., of Brockville, Ont., offered a series of prizes to residents of the Maritime provinces for the best letters describing cures wrought by the use of Dr. Williams' Pink Pills for Pale People. Hundreds of letters were submitted in this competition, and yet there must have been thousands of other users of the pills who did not avail themselves of the opportunity to win a prize. To all these another letter writing competition is offered. Thousands of cures through the use of Dr. Williams' Pink Pills have never been reported. These will furnish the material for the letter to be written in this contest. There is no demand upon the imagination; every letter must deal with facts and facts only.

THE PRIZES

The Dr. Williams' Medicine Co., of Brockville, Ont., will award a prize of \$25.00 for the best letter received on or before the 28th day of February, 1920 from residents of the Maritime provinces on the subject: "Why I Recommend Dr. Williams' Pink Pills." A prize of \$10.00 will be awarded for the second best letter received; a prize of \$5.00 for the third best letter and ten prizes for \$2.00 each for the next best ten letters.

THE CONDITIONS

The cure or benefit from the use of Dr. Williams' Pink Pills described in the letter, but every state-writer's own case, or that come under his or her personal observation.

More than one cure may be described in the letter, but every statement must be literally and absolutely true.

Every letter must be signed by the full name and correct address of the person sending it. If it describes the cure of some person other than the writer of the letter, it must also be signed by the person whose cure is described as a guarantee of the truth of the statement made.

The writer of each letter must state the name and date of the paper in which he or she saw this announcement.

Fine writing will not win the prize unless you have a good case to describe. The strength of the recommendation and not the style of the letter will be the basis of the award.

It is understood that The Dr. Williams' Medicine Co., shall have the right to publish any letter entered in this contest if they desire to do so whether it wins a prize or not.

Daily Selections For Guardian Readers

Furnished by W. S. Louson

THE HABIT OF HAPPINESS

(By Dr. Frank Crane.)

Get the habit! For happiness is largely a matter of habit.

As a coach hit the nail on the head, with his usual accuracy, when he said: "I have noticed that folks are generally about as happy as they have made up their mind to be."

There may be something in circumstances. It seems hard to be happy when you can't have another piece of pie, when the girl you fancy does not fancy you, when there's a boil on your neck, or when the boss will not raise your wages. Still many are happy under distressing conditions and many others are wretched though full of food and all dressed up. It's habit.

Religion ought to produce happiness. So ought Philosophy, and Money, and Fame, and Love, and Champagne, and Success. Only they do not, always.

For happiness is not a Gift, not even Heaven's. It is not what somebody else does to or for you, not even God. It is what you do to and for yourself, in the main.

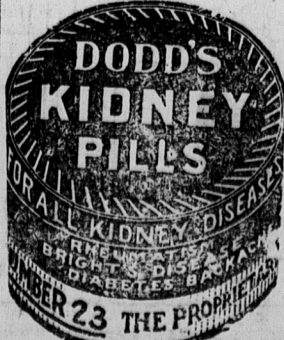
Happiness is an Art, not a Science. A Science you can learn from a book as Anatomy. An Art you have to learn by doing, as the Practice of Medicine.

So devote some time every day to Setting Up exercises in happiness.

Think thirty minutes every morning after breakfast of things you have to be glad over. Sit this half hour in a sun bath of cheer. Shut out all thoughts that hurt from bad liver to false friends.

Get in the way of turning everything so that you see its bright side.

If you are to be shot at sunrise, reflect! Hanging is much worse. If your wife nags, remember! Some of the time she sleeps. Build your house on the sunny side of the hill.



ROSEBUD

Smoking Tobacco



To the man who enjoys a rich, satisfying pipe tobacco, ROSEBUD is as sweet and fragrant as the flower after which it is named.

It is always in condition. You can cut it to suit your own taste. Sold everywhere.



The Lobster Season

May 5th to July 5th. I am Sir etc.

RUSSELL CLARK, Mt. Stewart.

Jan. 26, 1920

Piles cured in 6 to 14 Days. Druggists refund money if PAZO OINTMENT fails to cure Itching, Blind, Bleeding or Protruding Piles. Stops Irritation; Soothes and Heals. You can get restful sleep after the first application. Price 60c.

Extraordinary Cut in Prices on Ladies' Coats and Dresses

Coats Worth \$75. for \$50.

Dresses Worth from \$20.00 to \$40.00 at Half Price

4 Salts' Plush with Dolman Sleeves, Black and Brown. Also 1 Blue Cloth Coat, with Fur Collar and lined through with Satin, must go at.....\$50.00

14 Dresses in Serges, Gaberdines, Velvets and Jersey Cloth. Popular styles with tunics and embroidery trimmings, various colours and sizes.

Cloth Coats in Black, Blues and Browns, various styles and sizes.

Children's Coats \$15. for \$10. Chinchillas, Chevots and Tweeds, made with straight back and front, belt and pockets, or with yoke. Sizes run from 8 years to 14 years.

GOING CHEAP? CHEAP? Ladies Fur Lined Coats \$85.00 for \$40.00

All Millinery Going at Half Price Fur Sets

Including Fitch, Wolf, Grey and Red Fox Sets, Mink and Marmot, Capes and Muffs of Squirrel Seal and Persian Lamb with Fitch and Sable Trimmings. Special prices one set of each.

Ladies' and Gents Fur Coats

We have a few Fur Coats left, of the best quality of fur in Coons, Marmouts, Seals and Dog Skin. Selling at prices that we could not buy them for again.

Corsets Worth up to \$2.25 Going at Half Price

50 pairs, they are strong, well finished with lace around top, long and short skirt. Comfort and grace assured in this Corset. Sizes run from 19 to 38. AT HALF PRICE.

S. A. McDONALD'S

Shoe Values that are Worth While for Men at

Goff Bros Ltd.

Mens Black Box Kip Bluchers on a nice last and a good welt. \$4.50

Mens Mahogany bal pointed toe. Acme sole. Goodyear welt. \$6.50

Mens Black Calf Blucher leather lined good-year welt, Dry foot sole with double shank. This seasons best offer. \$10.00

Mens Mahogany calf side blucher with heavy leather slip and fibre sole, and rubber heel. \$6.60

Mens Mahogany calf side blucher on a stylish last. Goodyear welt. \$6.75

and everything else in boots, shoes and rubbers for men, women and children from 25c to \$18.50.