CLASSIFIED ADVERTISEMENTS

Advertisements under this heading, 3c per word for each insertion.

Where copies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as $1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

WANTED

FURS WANTED. I AM BUYING ..for cash or handling on a commission basis Silver, Cross and Red Fox pelts; Mink, Muskrat etc. Having the best possible connections with leading fur houses in London, New York, St. Louis and other centres, I am in a position to handle any quantity of raw fur at the prevailing market. E. H. Raynet, Summerside, P. E. I.

MALE HELP WANTED

SALESMEN WANTED.—SALESman, a self respecting salesman whose ambition is beyond his present occupation might find more congenial employment with us and at the same time double his income. We require a man of clear character, sound in mind and body, of strong personality who would appreciate a life position with a fast growing concern where industry would be rewarded with far above average earnings; married man preferred. Apply to Mr. A. W. Weir, second floor, Riley building, Queen St., opposite Prowse Brothers. 3i

MISCELLANEOUS

FOR JOB PRINTING OF ANY description, patronize the Central Job Printery, 176 Kent St. Tel. 420-L

MAKE MONEY AT HOME—$15 to $60 paid weekly for your spare times writing show cards for us. No canvassing. We instruct and supply you with work. West Angus Show card service 57xColborne Street, Toronto

FOX MEN ATTENTION. WE are now ready to accept applications for the registration of foxes in The Canadian Fox Breeders Association. Application forms for membership and registration as well as Tattoo Cards will be furnished on request. E. H. Monkley, Summerside Sec'y.

THE STAR DARNING MACHINE works like a loom, mends all fabrics both sides exactly alike. Will put a new heel or toe in a stocking or sock in a few minutes. Complete with full instructions, 99 cents.- The P.E.I. Distributing Agency, 73 Douglas Street, Charlottetown.

CLOTH, CLOTH, CLOTH! DO your women folks need materials in good qualities for their dresses and suits? We have thousands of yards that will be sold as low as $2.75 per yard, 1-2 regular price. In goods 54 to 56 inches wide. This is an excellent opportunity to get materials in better qualities than usually found in womens fabrics and also take care of the children's needs. Call at our store address 158, Richmond Street, English & Scotch Woollen Co.

THE SPANISH WAY.— Eating an egg with a spoon would be a sacrilege to a Spaniard. He boils his egg just one minute, then breaks the contents into a glass and drinks it as if it were wine.

Not to use Daily Newspaper Advertising is to deny yourself the most powerful trade promoter given to the use of men

When Canada Wanter Armies
She Advertised in Daily Newspapers

When Canada Wanted More Munitions
She Advertised in Daily Newspapers

When Canada Wanted War Loans
She Advertised in Daily Newspapers

When Canada Wanted Patriotic Funds
She Advertised in Daily Newspapers

When Canada Wanted Food Conservation
She Advertised in Daily Newspapers

When Canada Wanted Immigrants
She Advertised in Daily Newspapers

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When Cowan Wanted Cocoa Business
He Advertised in Daily Newspapers

When Pears Wanted Soap Business
He Advertised in Daily Newspapers

When Ford Wanted Car Business
He Advertised in Daily Newspapers

When T. Eaton Wanted Store Trade
He Advertised in Daily Newspapers

When Massey-Harris Wanted Implement Business
They Advertised in Daily Newspapers

When Wrigley Wanted Gum Business
He Advertised in Daily Newspapers

When Banks Want Savings Deposits
They Advertised in Daily Newspapers

When Industries Want Capital
They Advertised in Daily Newspapers

* * * * * *

When far-sighted men want anything in trade or commerce that it is within the power of the public to grant,
They Advertise in Daily Newspapers

If YOU Want More Business
Advertise in Daily Newspapers

Issued by the Canadian Daily Newspapers Associations, Toronto

Central Guardian

ANNUAL MEETING of King Edward Institute will be held at Winsloe Hall Monday the 17th at 7.30.

GIN YE HAE NAE LASS o' yir ain, bring some ither lad's lassie wi ye tae the Burns Celebration Monday and Tuesday nichts, Januwar 24 and 25.

THURSDAY MORNING AT NINE all linen roller towelling, red border, worth 50 cents special for one day only, 30 cents, Moore & McLeod Limited.

MR. FARMER. Do you keep a record of your earnings and expenditure? Why not get your first account book free by subscribing or renewing your subscription to The Guardian and start right now.

$1.75 DAMASK LUNCH CLOTHS for $1.00 Tuesday at nine, a pretty floral design, 36 inch size, regular $1.75, Thursday morning special for $1.00, Moore & McLeod, Limited.

THE LADIES of the Cornwall Institute intend holding a basket social and entertainment in Cornwall hall on Monday, January 17th 7.30 p. m. If stormy first fine night. Proceeds for Dispensary. Admission 20 cents.

FURS WANTED.—For the convenience of those who have furs for sale I have arranged to be in Summerside Thursday and Friday, January 13th and 14th at office of B.G. Rogers.. On Saturday and Monday January 15th and 17th at the office of J. T. Profitt, Alberton. W. Chester McLure.

BUILDING COSTS SHOULD DROP.—We look for a reduction in the cost of building during the next few months, says the Canadian Building Review. During the past six years the prices of building materials have advanced on an average of 140 p. c. One-half of this increase has come since July, 1919. Wages in the building trades (averaged over the whole country) since 1914 increased about 65 p. c. The result is that building last September cost on an average of 100 p. c. more than in pre-war times. Reductions in the cost of building should naturally be first expected in material prices, because they have had the greatest advance and prices of commodities change more readily than wages. Lumber and brick have already turned downward and other materials are following. When we come to consider what has taken place we find that the readjustment in building costs has already made great progress, and that by Spring there is hope of sufficient stabilization to again make a real estate first mortgage covering not more than 60 p. c. of the building costs, a gilledge investment. As to labor There should be a drop in the there will be a levelling process. price of common labor and the outlook at present is that many skilled workmen will be glad to work for less. General efficiency which was approximately 75 p. c. in 1914 and which dropped to 50 p. c. a few months ago should get back to 1914 levels. This will be a most important factor in reducing costs. It is generally conceded that 1921 and 1922 will be the most economical years in which to build for a decade to come.

Old Staudby, For Aches And Pains

Any man .or ..woman .who keeps Sloan's handy will tell you that same thing

Especially those frequently attacked by rheumatic twinges. A counter-irritant, Sloan's Liniment scatters the congestion and penetrates without rubbing to the afflicted part, soon relieving the ache and pain.

Kept handy and used everywhere for reducing and finally eliminating the pains and aches of lumbago, neuralgia, muscle strain, joint stiffness, sprains, bruises, and the results of exposure.

You just know from its stimulating, healthy odor that it will do you good! Sloan's Liniment sold by all druggists—35c, 70c, $1.40.

Sloan's Liniment Pain's enemy

YOUR REASON

assures you that there is no substitute for

Scott's Emulsion

An old saying, but nonetheless true: A bottle of *Scott's Emulsion* taken in time, helps keep the doctor away.

Scott & Bowne, Toronto, Ont. 20-16

Charlottetown Board Trade

Continued from page four

from Sackville to Tormentine; especially is this so during the months of July and August when the tourist traffic is very heavy. This state of affairs would not be tolerated by the travelling public on any other line, and I feel sure will be remedied by the Railway management in the near future.

With the standardizing of the Prince Edward Island Railway better service will be rendered our shippers for the sending abroad of our perishable products such as potatoes, eggs, fresh and dressed meats and poultry, fish, butter, etc. where refrigerator cars are a necessity so that these products can be loaded in to refrigerator cars at any station on Prince Edward Island and go through to destination in as good condition as when put into the cars putting our shippers on an equal basis with those on the mainland, for at the present great inconvenience and loss has been the portion of our merchants and shippers in not being able to export perishable goods when the markets are good without risk of frost and damage in transferring from the Island to Mainland cars.

DELEGATIONS

Delegations from this Board have been sent from time to time during the year to Ottawa, St. John, Moncton and Amherst in the interests of this Province regarding increased freight and express rates, transportation and other matters of the greatest interest to this Province and I am pleased to state that matters were fully and ably discussed by our delegates and concessions made which has meant much to our exporters of perishable and other commodities from this Island.

Several visits were paid to this city by the railway officials of the C. N. R. during the year and conferences held by this Board at which these officials were present and matters pertaining to the province and coming under the scope of the activities of this Board were fully discussed which will result in great benefit to our people. In Mr. Grady, the efficient and obliging superintendent of the Prince Edward Island Railway, we have an official who is looking after the best interests of the Province in his capacity of Superintendent of this division of the C. N. R. I have always found Mr. Grady courteous and obliging and only too glad to meet our wishes wherever possible and his suggestions and advice have been of great service to this Board from time to time.

CHARLOTTETOWN TO PICTOU SERVICE

A movement is now on foot to have a steamer placed on this route next summer making daily trips carrying both freight and possengers. The same should have encouragement and help of the merchants and shippers of this city.

Steamship service has been inaugurated between Montreal, Charlottetown and St. John's, Newfoundland. A very satisfactory service was carried on this past summer between the above ports by the Government Steamers of large freight carying capacity, and I am informed by the agents here (Messrs Buntain, Bell & Co.) that large quantities of farm produce, live stock, etc. was shipped from this port, the steamer being loaded to capacity each trip and that arrangements are made for a still larger business the coming summer.

It is also expected that steamers of this line will call here next summer carrying eggs, cheese, butter, etc. to ports in Great Britian.

WHAT WE NOW WANT

To sum up the immediate wants of this Province, and I feel that they are real needs and of the greatest importance to the welfare and progress of our people, we need FIRST, and the greatest need, a second car ferry steamer. Completion of the widening of the gauge of the Prince Edward Island Railway. Better passenger accomodation from Sackville to Tormentine. More rolling stock for the Island Railway and better passenger accomodation on this road. Increased car yardage and sidings in the Charlottetown Railway yards to relieve the over crowded state of affairs that now exist. Completion of Marine slip at Charlottetown which was commenced before the great war broke out. Extension of the Railway along the water front. Lower freight and express rates. More refrigerator cars provided when required for the protection of perishable goods. A prompt settlement of claims against the railway for overcharges and shortages.

DISTINGUISHED VISITORS

In June last some 250 members of the American Newspaper Association paid this province a visit and on arrival in this city were entertained in a splendid manner by our people and went away feeling that the people of Prince Edward Island, though it is the smallest province of this great Dominion, are not behind the times in hospitality and good fellowship. Thanks are due the Automobile Association who so generously lent their cars for the benefit and pleasure of the visitors.

Special preparations were also made by this Board for the reception and entertainment of the Imperial Press Union delegates from Great Britian and the British overseas Dominions who visited Canada and held an Imperial Conference in Ottawa in August last. Much to the regret of our people and due to unforseen circumstances the delegation could not make their intended visit to this province and enable them to reach Ottawa in time for the Conference.

READJUSTMENTS

The days of readjustment and getting back to pre-war times has come and while I do not think prices of merchandise and commodities will for some time to come reach the low level of some years ago or will wages be as low, yet high and abnormal prices have gone over the top and much lower values must be looked for, and by increased production from the farm and factory will this situation the more speedily be brought about.

At the annual meeting of the Bank of Montreal held in that city recently Sir Vincent Meredith, the President of the Bank of Montreal in his annual address to the directors, and shareholders said in part "To sum up, the situation in Canada at present, as I view it is that while there does not appear to be cause for apprehension, there is every reason for the exercise of the utmost measure of caution. Canada cannot disassociate herself from world conditions, and world conditions are not satisfactory. On this continent the two years supervening upon the armistice have been marked by unexampled trade activity and prosperity, a circumstance common to the conclusion of all great wars, but the reaction has set in and may not yet be in full play. Happily, Canada is well buttressed on many sides and the exercise of prudence and sagacity should enable her to meet the shocks of falling prices, restricted and deflated currency, without serious impairment of her commercial and financial vitality."

Also Sir Frederick William Taylor, the General Manager of the Bank of Montreal in his report says "I might say that, in my opinion we have never faced a banking and business situation requiring more delicate handling. Since August 1914, the world has travelled far along the road to ruin. We may be thankful that the waste and destruction ended before the point of utter exhaustion was reached. Canada has escaped, but we are still a virile people in a goodly land. There is no reason for dismay over your national outlook, but there is every reason for sober thought while we take stock of our resources and of our prospects. We must bear in mind there is no royal road to the stable conditions of former years, no magic by which we can restore the wealth that has been lost or wipe out the debt incurred. There is nothing for it but to travel slowly back the way we came, repair the damage, retrench, and work out our salvation."

While we cannot boast of our country being a land of millionaries yet the people in this province for the most part are prosperous, comfortable and happy. We are free from Bolshevism, strikes and strife, real poverty is scarcely known amongst our people. Then let us thank God that our lot is cast in a country where such blessings abound and that we have such a goodly heritage.

Before closing my report I wish to thank the Members of the Council for advice and help kindly given, especially past president Mr. R. E. Mutch, the Vice- President Mr. Pomeroy, Mr. Higgs, Mr. Hyndman Mr. Tidmarsh and Mr. Rattenbury, and also our energetic Secretary Mr. Higgins with whom it has been a pleasure to work and consult during my term of office. On behalf of my successor in office I bespeak the same cordial and kindly business relations that I have enjoyed and trust that the coming year will be a very successful one for the Charlottetown Board of Trade.

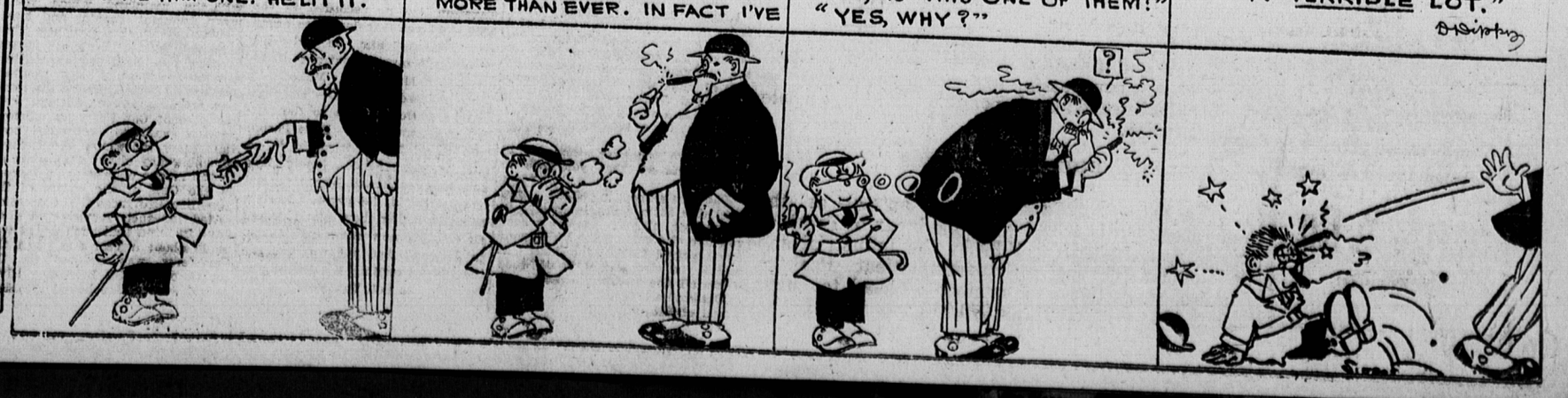
Respectfully submitted,
ISAAC CARTER,
President.

Nature's Remedy
NR TABLETS NR
Better than Pills For Liver Ills. GET A 25c Box
E. A. Foster, Central Druggist

MILLBANK

The best 15¢ Cigarette

In One Easy Lesson—The Things That Count —By Herbert Johnson

DICKY DIPPY'S DIARY

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