



AT THE C. B. C. XMAS CLOSING

Continued from page 3.

expert stenographer, but that stenographer must also be skilled in business methods; and we have found that by giving a short course in business training we can turn out a better student and a better stenographer, and it gives to that stenographer, as it were, another very strong string to his or her bow.

Stenography and commerce are so closely allied today that it is almost impossible to divorce them. We find our invoices, our notes, our drafts, our bills of exchange, and all commercial papers are typewritten. The typewriter to a very great extent has supplanted the pen. In order to perform that work intelligently, as you have pointed out, you must have a good working knowledge of business and business affairs. We have no her course which we intend giving on the New Year for those who can only attend three months, and who do not anticipate taking up shorthand and typewriting. I believe that it will prove a great success, fill as great a want as the course of which I have just spoken.

You have referred to the social and athletic life in connection with the College. It is sad that all work and no play makes Jack a dull boy. We are confident that the social life should form a

strong feature in any institution. For a student to sit down and study from early morning till late at night, from day to day, I fear not what the class of work may be or how pleasant it otherwise might be, it must become irksome, so that we, in order to make the work a little more pleasant, a little more agreeable have placed at the disposal of our students which I am glad to know you appreciate, the Arena Risk for this year. (Applause) And as you know, the Gymnasium in connection with the Y. M. C. A. is also at your disposal. But we have another object in view, in trying to keep you on the social side of our college life. Of course it affords us an opportunity to know each other better. Where there are so many students attending the several departments and separated as we are—Shorthand and Typewriting from Business Department—which is the most fortunate thing for the student. It brings us all together, and I think if more of our citizens would come in and see us, and we are thankful to the large number who do attend. I think it would do them good if for no other reason than to see the happy look upon the faces of our students. We all enjoy ourselves. We have a good time. We can say "Behold how pleasant it is for brethren to dwell together in unity." I must say that I am not very good at quoting Scripture—more especially when I have two reverend gentlemen near me,—but I think I am fairly correct.

The practical nature of our course is well known, not only to the students but to business men as well. You first took up the theory, and when you were fairly proficient in the early stages of the Science of Accounts, you were then furnished with a cash capital of one thousand dollars, and merchandise represented on cards. Now, while you were asked to do in your first step in actual business precisely what you did in your first step in theory, and which some of you did so well, yet, you remember how completely lost you were for the first few days; you found it almost impossible to leave your desks to go out and get business, as they term it. You were riveted, as it were, to your seats. But after you made a move and had transacted some business, the next question was to enter those transactions correctly. It was with a great deal of difference that you did so, and after it had been explained to you, you proceeded very cautiously, and will remember how many mistakes nearly every one of you made. You have no confidence in yourselves; but give you the text-book, you could master it. It was the only thing to you, you could do it completely, without any hesitation, but take away the text-book and you had no confidence whatever in yourselves. You know that to be a fact. I ask, where is your text-book in actual business life? It is in the college you must learn to rely upon your own resource: it is up to the College to inspire you with confidence not to wait till such time as you are placed in an office and have to meet, I was going to say, a cruel world and obliged to fight your own battles.

I am assured that your system has been assailed, but, thank goodness, by those who do not know anything about it. It does not hurt the system; and those who assailed it so fiercely, and so ignorantly, are now coming around; they find our students are going right ahead, filling positions not only in our own country, but in the important cities of the United States. They are walking up now and advertising; much the same system or as much of it, as they know how to teach, and say it is brand new, and it is good. Well, if it is anything like ours I think it is good; we know ours to be good.

We are much pleased with the success of our students. We are pleased to hear of their success not only from themselves, but from their employers. It is gratifying to hear from an employer say "Mr. Miller that young man you sent me is better than you recommended him to be," and I want business men to feel that, when they apply to me for young men or young women I will give them the very best I have, and if I have not something that I can recommend without feeling the least bit fearful of the result, I trust I shall be honest enough to say that I have nothing for you. Now, who are the successful students? and who are the students a person can well afford to recommend? The plodder, the diligent student, the student who is always to be found at his post. Not always the very brilliant student. Give me a student who will attend to his work, who will try to do what is right; that student you may depend on every time, and that is the student who will win his way in life.

You have spoken very kindly of me personally, I am sure that I appreciate that very much. You have also referred to my position as a citizen. I think you will tell others that you have always been told you should not be selfish in this world. In pursuing your studies you will remember that I have always

cautioned you to be mindful of the feelings of others. You may have noticed persons on some occasions in our class desire to push on, we have made a little extra noise, unobtrusively, and you were told that noise jarred upon the feeling of others, and therefore we should be a little more careful. Now, that was the standing point.

You must remember that while you have a duty to perform to yourselves, which you owe to the state as a citizen. And it is no time for you to wait until you have grown old to learn what these duties are and what the state may require of you as a good citizen. Now, as to the time to study these duties, boys and girls, while you are training yourselves for positions in the mercantile world it is right and proper that you should train yourselves to become useful citizens and ornaments to society. There are positions awaiting you, those who are holding certain positions today cannot hold them always; they must give way at some time to others. Let it be your place to be ready for them when they come.

As Mr. Trainor, I know, has a word or two to say to you, I can only close by thanking you again for these expressions of your good will. I thank you on behalf of Mrs. Miller and family for your kindly allusion to them; and I wish to thank the performers who have made this evening so pleasant, and who have at considerable personal sacrifice been present with us this evening; also the ladies and gentlemen who have favored us by their presence. I wish you all a Merry Christmas and a Happy and prosperous New Year.

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Mother should always insist on having HEWSON TWEEDS for the boys' suits.

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It isn't the Cigar—it's the Stomach.

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