

STOCK QUOTATIONS

FINANCIAL NEWS BRIEFS

(Received over Pitfield and Co's Private Wire)

MONTREAL, Nov. 30—Province of Quebec offers through syndicate \$15,000,000 of 3-1/4 debentures due June 1, 1952, at 98.25 to yield 3.40 per cent.

Southern Canada Power—Earned 89 cents on common year ended Sept. 30 against 68 cents last year.

C. P. R. October net \$4,279,017 off slightly from \$4,403,183 in October 1936.

International Paints—To pay 25 cents on arrears December 21.

MONTREAL, Nov. 30—Zinc Output—162,322 tons in October up from 151,357 tons in September and 45,123 tons in October 1936.

Copper—Good demand reported with prices up to 10.15 cents against 9.9 cents Saturday.

NEW YORK, Nov. 30—Oil and Gas Journal estimates crude oil production in the U. S. week ended November 27 at 53,425,280 barrels daily, decrease of 149,890 barrels from preceding week.

NEW YORK, Nov. 30—The month ends on an uncertain note, leaders giving up some of their recent gains and to that extent hurrying the balance of the market. Of course, it would take a thousand per cent optimist to assert that we are out of the weeds of depression and the market certainly does not show as yet that it is ready to discount a real emergence onto the road of prosperity again.

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NEW YORK, Nov. 30—The three outstanding pieces of news this morning are the publicity concerning the Housing Bill, President Gay's reply to the S. E. C.

and the announcement that London and Paris have virtually agreed to return to Germany some of her colonies. As far as the Housing Bill is concerned, the recognition of higher labor costs and material costs have been received with praise but it is also generally pointed out that it may be difficult to push a housing program with unemployment on the overnight news which might help the market today. The best that can be said about yesterday's market is that volume was not large on profit taking. We would expect a decidedly irregular market today. The rumor yesterday afternoon that there might be some overnight news on the rails has not materialized.

MONTREAL, Nov. 30—Cons. Paper has announced its acceptance of \$50 per ton for newsprint delivered into New York and Chicago zones for last half of 1936.

NEW YORK, Nov. 30—At meeting of directors of Johns Manville Corp. dividend was deferred for consideration at later meeting of Board of Executive Committee on or prior to December 8.

Thompson Products Inc. declares dividend of 30 cents on common payable Dec. 23 record Dec. 15. Paid 40 cents April and 50 cents each July and October 1.

LIVESTOCK

MONTREAL, Nov. 30—(CP)—Good ewes and wethers lost 25 cents on lamb section in early livestock dealings today while prices on other divisions held steady and unchanged.

Receipts: Cattle, 303; calves, 2-38; sheep and lambs, 107; hogs, 1172.

Fresh cattle receipts included common to plain cows and bulls. Common butcher cows sold at \$2.50 to \$3 with canners and cutters from \$1.75 to \$2.25 and common bulls \$2.50 to \$3.

Grass calves were a shade easier at \$3.50 to \$4 while good kinds brought \$9.50 with mediums at \$9.25 and common kinds around \$9.50.

Good ewe and wether lambs sold from \$7.75 to \$8 with lambs weighing 100 pounds or over from \$6.75 to \$7 and culs and bucks from \$6.75 to \$6. Sheep sold from \$3 to \$4.

Bacon hogs, fed and watered, went at \$8.25 with select at the usual \$1 premium and the regular cuts on off grades. Sows brought from \$6 to \$7.

New York Stock Exchange

(Supplied by Pitfield and Co. Members of Montreal Stock Exchange and Montreal Curb)

Table with columns: Stocks, Open, Close. Lists various stocks like Al Chem, Am Can, Am Rad, etc.



How to Win Friends and Influence People

By DALE CARNEGIE

Author of the famous book of this name

HAVE YOU SMOKED A TURRET LATELY?

YOU will find that most smokers like to talk about their favourite cigarette. Turret smokers, for instance, enjoy discussing their preference for Turrets...

BE A GOOD LISTENER -



"We all enjoy talking when we have an interested listener and few human beings are proof against the implied flattery of rapt attention."

"If you wanted people to shun you, to make fun of you, even to despise you, one of the very best ways to do it would be never to listen to anyone for long—to talk incessantly about yourself instead."



"So, if you want to be regarded as good company and a pleasant fellow, learn how to listen. 'To be interesting, be interested.'"



"Remember, we are all more interested in ourselves and our wants and problems than in anything else under the sun. If I have a toothache, it means more to me than war in China or revolution in Spain."

"Ask questions that the other man can answer and will want to answer. Give him a chance to talk about himself."

Turret Cigarettes advertisement with logo and text: Quality and Mildness Turret CIGARETTES PLAIN OR CORK TIP

Montreal Stock Exchange

(Supplied by Pitfield and Co. Members of Montreal Stock Exchange and Montreal Curb)

Table with columns: Stocks, Open, Close. Lists various stocks like Bell Tel, Canadian, etc.

MINING

(Canadian Press) TORONTO, Nov. 30—

Table with columns: Stocks, Close. Lists various mining stocks like A P Con, Aldermac, etc.

Table with columns: Stocks, Close. Lists various stocks like Merl Oil, Min Corp, etc.

NEW YORK CURB

(Canadian Press)

Table with columns: Stocks, Close. Lists various stocks like Amer Oyan B, Amer Gas Elec, etc.

AUCTION SALE

PROPERTY AT HUNTER RIVER VILLAGE. Parcel of three acres bounded by Hunter River stream, with several room house and barn. Pump in house. Electric light available. Two chains from paved road.

Professional Cards

D. F. ARCHIBALD Chartered Accountant 140 Richmond Street Phone 47. F. G. Box 22.

McLeod & Bentley

W. E. BENTLEY, K. C. J. A. BENTLEY, K. C. Barristers and Attorney-at-Law MONEY TO LOAN

M. ALBAN FARMER

BARRISTER, SOLICITOR, ETC. MONEY TO LOAN Bank of Canada Bldg. Charlottetown

Alex. W. Matheson

BARRISTER, SOLICITOR, ETC. Money to Loan Collections Office: 90 Great George Street

Frederic A. Large

BARRISTER, SOLICITOR, ATTORNEY, &c. 90 Great George Street Charlottetown, P. E. I. MONEY TO LOAN COLLECTIONS

E. R. Brow & Son Fire, Auto, Life, Accident, Sickness and Plate Glass Insurance at Lowest Rate Agent at Summerside, Lloyd Lewis 144 Richmond St. Charlottetown

PRODUCE PRICES

MONTREAL, Nov. 30—(CP)—Wheat, northern, No. 1 1.36 1-4; barley, Canadian western No. 3 .67; oats, feed, No. 1 .51 1-4; flour, spring wheat patents, firsts 7.70; seconds 7.30; bakers 7.20; winter wheat patents, choice 4.75-4.80; white corn 4.40-4.50; bran, ton 28.25; shorts, ton 30.25; middlings, ton 38.25; rolled oats, bag 80 lbs 3.15; hay, No. 2, per ton, carlots 9.00.

MARKETS AT A GLANCE

(By The Canadian Press) Toronto — Stocks irregularly lower Montreal — Stocks closed irregularly higher Winnipeg — Wheat 2 5-8 to 4-8 cents lower. New York — Rubber higher; cotton lower; coffee and sugar steady.

BRINGING UP FATHER



COMIC STRIP



COMIC STRIP



Advertising Rates—Payable in Advance

Central Guardian local, 40 per word; Western and Eastern local, 30 per word; Announcements and Coming Events 20 per word; Classified Spiritual Offerings, 70c per inch; Lists of Floral and Spiritual Offerings, 70c per inch; Letters of Condolence 70c per word. Other rates on application.

Agents Wanted

AGENTS TO SELL PORTRAIT Enlargements, Big Money Maker, United Art, Toronto. A. W. N-480-11-24-361.

Male Instruction

WE WANT TO SELECT RELIABLE men, now employed, with foresight, fair education and mechanical inclinations, willing to train spare time or evenings, to become installation and service experts on all types Air Conditioning and Electric Refrigeration equipment. Write fully, giving age, present occupation, Utilities Inst., 491, care Guardian.

Miscellaneous

WANTED — MAN WITH TEAM to deliver wood. City Wood Yard, Falls Wharf. L-355-11-31.

Work Wanted

COUNTRY GIRL WANTS WORK. Apply 268 Euston Street. L-344-11-30-31.

Capable Young Man Wants

position in store. Apply 3 Guardian. L-394-12-1-31

Wanted

WANTED TO BUY—ONE HUNDRED acres of standing lumber. W. J. Ford, North Milton. L-398-12-1-31.

Wanted — One Cash Register

and one Counter Scales in good condition. Write J. C. O'Guardian. L-380-12-1-31

Lost

LOST — FOXHOUND DOG Black and White Tan Markings Tag No. 354 information dead or alive will be thankfully received. Gordon Webb, Charlottetown, R. R. 6. L-379-12-1-11

To Let

TO LET HOUSE. APPLY 17 Orlebar St. L-168-11-26-61. 3-ROOM APARTMENT TO LET. Apply 38 Elm Avenue. L-355-11-30-31.

Male Help Wanted

WE HAVE HELPED HUNDREDS to obtain positions as Letter Carriers, Postal Clerks, Customs Examiners, Clerks, and Stenographers, etc., and can help you. Write us for proof and free information. M. C. C. Schools Ltd., Toronto 10. Oldest in Canada.

EXPERIENCED CORRESPONDENCE

course salesman wanted as P. E. I. representative. Write fully, stating age, education, experience, references, etc. Cooper Institute of Accountancy, The Mall, Winnipeg. M.H.W. N-500-11-27.

Escaped

FOX ESCAPED FROM MY RANCH marked E 13 left ear. B 154 right ear. Reward. Alfred Reeves, Freetown. L-403-12-1-11.

For Sale

CRESS Corn Salve, 39c all Drugists.

FOR SALE — COVERED FOX

sheds and kindlings. Guy Rodd, Brackley. L-278-11-30-31.

FOR SALE—BED, BUREAU AND

commode. Phone 611. L-361-11-30-31.

FOR SALE — NEW BUNGALOW,

6 rooms. Modern conveniences. James Collier, 102 Upper Queen Street. L-277-11-30-61.

DEC. 1ST. AND 2ND. BALANCE

of stock, furniture, china, carpets and silver at McCoubrey's Store, New Glasgow, P. E. I. L-363-11-30-21.

FOR SALE—ONE WORK HORSE,

1 cart, 1 wood sleigh and harness, 1 3 year old cut harness, racing suky. Apply James Collier, 102 Upper Queen Street. L-277-10-30-61.

Help Wanted

WANTED HIGH SCHOOL OR college student for part time promotion work. Apply Box No. 100 C/o Guardian. L-384-12-1-21