

Greetings

We want to thank you for the liberal patronage extended to us during our first year in business in this Province and to assure you of our intention always to merit a continuance of the same. Additional machinery, which we are adding to our Plant will enable us next year to further increase our usefulness to you. It is our wish that the same pleasant relations shall exist in the future as in the past.

Please accept our best wishes for a Happy and Prosperous New Year.

New Method Cleaners

PHONE 983 CHARLOTTETOWN

MALAGASH PRODUCT MUCH DESIRED

Great Care Taken in Manufacture of Special Mineral Salt for Fishing Industry

The Malagash Salt Industry has had during the current year, a very satisfactory continuance of the growth of its business, and it is gratifying to note that more and more each year the Fishery Industry is using the purer mineral salts, such as Malagash Salt. The need for a cure for a hard dry salt fish which will not dampen, nor rot when held in storage in hot, humid climates is today recognized by all the important producers. With such increased competition in foreign markets that are being met from Norway and Iceland, countries where the climate really helps the cure, climates where fog and humidity have not to be reckoned with to anything like the same extent as on our shores. The resultant savings in cold storage and spoilage charges are oftentimes the difference between profit and loss to Canadian exporters of hard dry and other similar fish products.

In order to keep in step with this growing demand for mineral salt and with an endeavor to make the fine-flavored mineral salt suitable for the more difficult cures as well, the Malagash Company have spent a lot of money remodeling their mill and installing conveyors and new type shaking screens, the latter for eliminating fines. This screen, which we believe is the first of the type introduced into the Maritime Provinces, is really two screen cloths stretched one above the other, a few inches apart, with a number of small compartments between, in each of which a number of golf balls keep rolling and bumping around as the screen frame is rotated, the golf balls bouncing up and rolling part of the material to the other side of the main or upper screen, keeps the openings in it always clear and ready for action.

The Malagash Company have not in operation this year a refining plant, where a high grade of salt is manufactured from brine in large direct fired iron pans.

These large evaporating pans of which there are three now installed, permit the Company to produce in addition to their high grade mineral salts a grade that is purer, clear and ready for action.

The Malagash Company have not in operation this year a refining plant, where a high grade of salt is manufactured from brine in large direct fired iron pans.

This part of the plant, which particularly attracts the attention of visitors to the property, is a very pure product. It utilizes the fine mineral salt from the above described screens.

The fine salt is dissolved by water and stored in large brine reservoirs from which the brine is pumped to smaller tanks for treatment by lime, thence to the evaporating plant where it is heated in the above mentioned pans, each 60 in. long x 26 in. wide, with coal fires under one end and with heating flues underlying the whole pan surface. The temperature of the heated brine is held in these pans just below the boiling point, so large hopper-shaped crystals of salt grow on the placid surface of the heated brine until the weight of accumulated crystals sinks them. Men then rake the pans with long-handled rakes, keeping the sunken salt drawn to the edges of the pans from whence it is lifted by shovel on to drawing boards and finally removed to storage and further drainage. It requires about 2-3 weeks time to age and drain salt so manufactured.

It is a little difficult for the average person to realize that for certain purposes, even minute percentages of impurities in salt are harmful and the purer the product the greater the demand, so in their Swan Brand Evaporated Coarse Salt, the Malagash people are really offering the Maritime trade a "purified purity," such as they have not had an opportunity to buy previously at reasonable prices.

It is interesting to watch the loading of ships at the Malagash Company's wharves on Tatamagouche Bay. Salt is now warehoused and handled here in the same way and with corresponding despatch as have been the large

coal and gypsum shipments of our Province.

The crushed and screened salt is loaded at the Mine into specially hoppers, box cars and moved over the Company's Railway by its own locomotive to the large warehouse at the Pier. The capacity of which is about 5000 tons. From the cars, the salt runs by gravity to an elevator which lifts it to distributing conveyors at the top of the warehouse. When loading steamers the salt falls through a continuous hatch in the warehouse floor on a large conveyor which carries it out to the end of the wharf, from whence it is delivered by chutes to the ship's hold. The long hatch in the floor of the warehouse mentioned above is a simple and effective device for controlling the loading of the conveyor, consisting simply of a series of plank covering the hatch, which can be pulled out one at a time and put in again by hand operator as the loading from the salt pile progresses.

Steamers carrying five and six hundred tons of salt have frequently been loaded in less than eight or nine hours, and by increasing the size of the motive power unit this capacity can easily be doubled or tripled, so that all vessels can get quick despatch in any kind of weather. Malagash is now being used as the loading from the salt pile progresses.

The much desired electrification of the Malagash Mine, and in fact, the whole district, is now a reality, so that with the recent advent of Hydro from the Falls at the foot of the Cobequid Mountains back of the village of Tatamagouche, the village is now able to enjoy all the electrical luxuries of the city. Although equipped with large Diesel oil engine driven generators of their own, the Malagash Company operate on Hydro altogether, whenever the run-off permits and even in the dry seasons Hydro carries the night load. A new modern switch-board recently installed at the Malagash Company's power house near the Mine permits an immediate interchange of power whenever desired, and as a standby is a fine protection to the customers of the Hydro Company in the Pugwash, River John District.

The newer uses for salt, such as the salting of Hay which presents an opportunity for astounding savings to our farmers, see ad on another page of this issue. The use of salt for killing weeds on Railways; The full application of salt to prevent Heaving of the Railway tracks by frost, with its attendant danger from run-offs; expense of damaged rolling stock, to say nothing of the racking of the nerves of the railway operators; The use of salt in the manufacture of sub-bituminous coal, for laying the dust with attendant saving in the maintenance of the surface of the Highways; The prevention of rotting of mine timber, railway station platforms and timber in contact with earth, together with many newer uses, only in the making, as it were, all present an opportunity for growth to this new Maritime Salt Industry that it will be most interesting to watch develop.

In addition to the usual benefits that a new industry brings to a district, the Malagash Company have not only been instrumental in introducing purer and better salts, in our Maritime Markets, but they have been probably the greatest single factor in stabilizing prices of that product in all Canadian points, East of Montreal.

Sweet and palatable, Mother Graves' Worm Exterminator is acceptable to children, and it does its work surely and promptly.

IN MEMORIAM

WALLACE T. MURRAY

Wallace T. Murray of Clyde River P. E. I., died at his home on November 23, after a brief illness. In the passing away of Wallace Murray, Clyde River has lost a good citizen. In his business relations, he was ever the soul of honor, in friendship he was sincere, to his neighbors he was kind and charitable, ever ready with the helping hand.

In his home he was the generous, indulgent, affectionate husband and father. He leaves a wife and three children. The community sympathizes with them in the early removal of the head of the home, who, but a short time ago seemed destined for many more years of the earthly life. Rev. Wallace R. Walker, pastor of the Baptist church, of which Mr. Murray was a life long adherent, conducted the funeral services, speaking from the words of Christ: "He that believeth on Me, though he were dead, yet shall he live; and he that liveth and believeth on Me shall never die." The choir of the Presbyterian and Baptist churches united in the singing of psalms and hymns suitable to the occasion.

The deceased is survived by three sisters: Jessie, Mrs. John MacDougald of Crachnell, Manitoba, Mray, Mrs. Fred Ince of Hampton, P. E. I., and Emma, Mrs. William Goff of Taunton, Mass., and two brothers, John of Three Hills, Alberta and Hamilton of Mallapou, Mass.

The Floral tributes were as follows:—

Wreath—The family.

Wreath—Brothers, Mamilton and John.

Wreath—Presbyterian Church.

Spray—Mr. and Mrs. Harry MacLean.

Spray—Aunt Sarah, Helen and Mrs. MacLean.

Bouquet—Mrs. James Livingstone.

The pallbearers were Harry MacLean, John MacLaughlin, Fred Ince Austin Hyde, Daniel MacDonald, Jr., Heber MacLean.

Only the uninformed endure the agony of corns. The knowing ones apply Holloway's Corn Remover and get relief.

Only Basis for Reparation

(Special to The Guardian)
OTTAWA, Ont. Dec. 29.—Compensation for the losers and not legal obligation is the only basis upon which Canadians who seek reparation for losses sustained from submarine and other illegal warfare can hope to obtain restitution from the Canadian government, according to officials who have been studying the condition which has recently arisen. During the war, shipping under the British registry was insured for the owners by the British government. This, however, was not the case of Canadian shipping, and owners of vessels lost are now being clamor for payment, especially since the establishment of a royal commission to inquire into claims which have been tabled for the house in the report written by commissioner James Friel.

More than twice as many people in England are receiving Poor Law relief as in 1914.

PROTESTANT ORPHANAGE MAINTENANCE COLLECTION

- Murray River Dist. per Effie McLean and Ethel Butler
- Mrs. Lester Brehaut 2.00
 - Phillip Lowe 2.00
 - Mrs. W. S. Diziel 1.00
 - Robert Whiteway 1.00
 - Mrs. Clarence Nicolle 1.00
 - W. J. Beare 1.00
 - Mrs. John McKenale 1.00
 - Mrs. William Porter 1.00
 - Mrs. M. H. Bonnell 1.00
 - Mrs. Gavin McLeod 1.00
 - Mrs. M. McLeod Jr. 1.00
 - Samuel Hume 1.00
 - Mrs. Samuel Hume 1.00
 - F. B. Bennett 1.00
 - Matthew McLeod Sr. 1.00
 - Thomas Horton 1.00
 - Fred McLean 1.00
 - Angus McPherson 1.00
 - John Hooper 1.00
 - Mrs. John Ferguson 1.00
 - W. B. Butler 1.00
 - Louis H. Herring 1.00
 - J. A. Gosbee 1.00
 - G. S. Jenkins 1.00
 - F. D. Brehaut 1.00
 - Mrs. T. L. Cook 1.00
 - Mrs. William J. Moore 1.00
 - Mrs. R. Keenan 1.00
 - William Munn 1.00
 - Miss Ethel Horton 1.00
 - Miss Mary McPherson 1.00
 - Mrs. F. E. Reynolds 1.00
 - John McDonald 1.00
 - Edgar G. Giddings 1.00
 - Mrs. James Stymest 1.00
 - Mrs. Albert Johnstone 1.00
 - Mrs. W. Livingstone 1.00
 - Mrs. B. A. Reynolds 1.00
 - John D. McLeod 1.00
 - Miss Florence Clements 1.00
 - Mrs. D. A. McLeod 1.00
 - A. F. Find 1.00
 - Mrs. Ernest McLeod 1.00
 - Mrs. Walter Buell 1.00
 - Leonard Hooper 1.00
 - Alex. Gosbee 1.00

\$36.25

- Alliston S. D. Per Mrs. J. Collins
- James Collins 1.00
 - Janet Matheson 1.00
 - A. J. McLeod 1.00
 - Charles McLeod 1.00
 - Charles Beck 1.00
 - A. D. & Mrs. McLeod 5.00
 - W. B. Hicken 1.00
 - Mrs. A. Campbell 1.00
 - Archie Collins 1.00

\$12.00

Dover Dist. Per Sadie McKinnon

- William Grant 1.00
- Mrs. Jerry Beers 1.00
- John Bowles 1.00
- William Whiteway 1.00
- George O. Whiteway 1.00
- Mrs. Joseph Lowe 1.00
- George McKenzie 1.00
- Mrs. Archie Bowles 1.00
- George B. Whiteway 1.00
- Farnele MacLure 1.00
- Gartney McLure 1.00

\$7.80

Gladstone Dist. Per Janet E. Winsloe

- Janet E. Winsloe 1.00
- Adeline Mabey 1.00
- Ewen L. Cuddy 1.00
- William McKay 1.00
- Alex. E. Richards 1.00
- Mrs. Henry Sharam 1.00
- Ernest E. Richards 1.00
- Mrs. Freeman Muttart 1.00
- Ernest Kirby 1.00
- Howard McKay 1.00
- John McKay 1.00
- Mrs. Lot Graham 1.00
- Mrs. John Nicolle 1.00
- J. D. Sharam 1.00
- Mrs. Albert F. McKay 1.00
- Matthew Watts 1.00

\$9.50

Pisquid Con'd. Per Mrs. Lloyd Jay

- Mrs. H. L. Jay 1.00
- Mrs. A. McCannell 1.00
- Mrs. Hector McCannell 1.00
- Mrs. Janie Leard 1.00

\$2.50

Margate Per Dorothy Thompson & Muriel Marks

- Rev. G. & Mrs. Ayers 2.00
- Turner Glydon 2.00
- Mrs. W. W. Bulpitt 1.00
- Mrs. William Johnson 1.00
- Mrs. J. A. Johnston 1.00
- Mrs. Wilbur Dennis 1.00
- Mrs. Harry Brown 1.00
- Mrs. Alfred Mayhew 1.00
- Mrs. W. R. Mann 1.00
- Melville Baker 1.00
- Mrs. Chester Howard 1.00
- Mrs. Margaret Connell 1.00
- H. D. Thompson 1.00
- Mrs. F. W. Marks 1.00
- Mrs. J. Howard 1.00
- Mrs. Allen Cameron 1.00
- Mrs. Harold Woodside 1.00
- Mrs. Henry Henderson 1.00

\$18.85 Mrs. Epok, Valley St. 2.00

Each Year MARITIME FARMERS

Produce 9,000,000 Lbs Butter, Worth About \$3,500,000

Grow About 2,000,000 Tons Of Hay

AGRICULTURAL AUTHORITIES SAY EARLY CUT HAY IS WORTH \$14.00 MORE PER TON Than when cut when it is over-ripe.

DAIRY MEN SAY NOT MORE THAN 70% OF THE "MARITIME" CROP IS PROPERLY HARVESTED.

If these Authorities are correct, by the improved methods they recommend, an additional \$15,000,000.00 worth of Protein can be harvested annually.

Some Money! Eh?

SAVE IT! and SAVE WORRY from New Zealand Butter

Malagash Hay Salt

PRESERVES EARLY CUT CLOVER, TIMOTHY AND GREEN FEEDS

THEY TURN OUT GREEN AND JUICY with MAXIMUM VITAMEN, FAT and PROTEIN CONTENT TO HAVE A BIG CREAM CHEQUE PROTEIN MUST BE FED.

PLAN TO START YOUR HARVEST EARLY NOW IS THE TIME TO STUDY BETTER METHODS and Have Your HAY SALT Stored Ahead THE EARLY HARVESTER CATCHES THE PROTEIN

Malagash Salt Co., Ltd

NEW GLASGOW, N. S.


Headquarters for Silver Foxes

For a number of years I have made SILVER FOX PELTS MY SPECIALTY

My connections with Paris, London and Leipzig assures you best results. My commission is 5%. All other Raw Furs bought outright.

Ship early and get best results.

P. J. DROLET, 205 St. Paul St., W. MONTREAL, Can.



The flavour's there to stay—grown in, cured in, kept in when you ask for

It's the Burley Leaf, the cure and the care that keeps the life down, the flavour up when you ask for

HICKEY & NICHOLSON

"BLACK TWIST" CHEWING

WE DO NOT SAY

3 Crown Tea

Is the best Tea you can buy.

We leave that to you to say when you try it.

CUTICURA HEALS SKIN TROUBLE

Sore Eruptions Broke Out Over Face, Itched and Burned.

"My trouble began with little, sore eruptions which broke out all over my face. They itched and burned, so that I always wanted to be scratching, and when I scratched them they got larger and then dried up. Some nights I could not sleep very well.

"I tried other remedies but they did not help me. I had the trouble over five weeks when I began using Cuticura Soap and Ointment, and in two weeks I was healed."

Signed George W. Herchuk, Box 55, Chipman, Alta., Oct. 8, 1927.

Daily use of Cuticura Soap, with touches of Cuticura Ointment as required, keeps the skin fresh, smooth and clear. Cuticura Talcum is an ideal toilet powder.

Sample Soap Free by Mail. Address: Canadian Dispensary, Montreal, P. Q. Write for Cuticura Soap and Ointment to the nearest Dispensary or to the Cuticura Shaving Stick Co.

SEASON'S GREETINGS

As we pause on the threshold of a New Year, we wish to thank our customers and friends for the pleasant business relations during the past twelve months.

We appreciate the confidence placed in us, and trust this good will may increase as the years roll on.

To one and all we extend our sincerest wishes that the coming year holds for you an abundance of health, prosperity and happiness.

The Pure Milk Co., Ltd

Corner Fitzroy and Great George Streets.

WANTED

DESIGNING AND CONSTRUCTION ENGINEERS AND ENGINEER SURVEYORS

An organization in the Maritime Provinces requires immediately, under guarantee twelve months work:—

- 2—Surveyors experienced in stadia work for land and timber surveying on water sheds.
- 2—Survey draftsmen experienced in plotting surveys and with knowledge survey methods.
- 1—Technical Graduate Engineer with experience in hydro-electric construction and design for field engineering and supervision.
- 1—Capable designing Engineer on heavy reinforced concrete and structural steel design for hydro electric structures.

Apply to Box 116 "Z" stating experience, references and salary expected.

1063-1-1-3-5.

\$9.25 Mrs. Epok, Valley St. 2.00