

THE CHARLOTTETOWN GUARDIAN

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President—Major A. A. Bartlett

Associate Editor: D. K. Currie

THURSDAY, JANUARY 9th, 1919

TRADING AT HOME

There is a mischievous idea current that people prefer trading abroad to trading at home. There is no foundation for the idea. In trade people are not generally governed by sentiment but where there is sentiment it leans strongly towards trading at home.

On the whole the great mass of people do their buying at home for the simple and natural reason that it pays them better and is more satisfactory than buying abroad.

FROM WAR TO PEACE

Peace has come upon us no less suddenly than war. To restore Canada to a peace footing will place a greater strain on our national resourcefulness than did the process of becoming a belligerent.

The process of making a soldier into a civilian is no easier than that of turning civilians into soldiers. Every man, with few exceptions, discharged from the army will be thrown into civil life with the loss of the precious quality of initiative, a loss serious in proportion to the length of his service.

TO CONFER WITH THE GOVERNMENTS

OTTAWA, Jan. 7.—The work of organizing the system of employment agencies in the Maritime Provinces has been placed in charge of E. McG. Quirk, of the Canada Registration Board, who leaves Ottawa today for the Maritime Provinces.

Annual Meeting Board of Trade

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visit, to endeavour to place before the General Manager, the troubles and trials, with which our shippers are continually confronted.

We always found Mr. Hayes a business man, ready to talk business with business men, and our meetings were mutually agreeable and beneficial.

During the summer, the Veteran Director General of Canada—Dr. Torrance attended a meeting of our Board and his visit proved very interesting especially to packers.

A very pleasant and novel event was a Board of Trade Meeting, around the supper table. This meeting brought out a very large number of our members, who listened with great interest to our talented United States Consul, Pierce, who was the speaker of the evening.

Two important benefits, which were the direct results of the action and energy of our Board, were the erection of a Coal Transfer at Borden, and the removal of duty from potatoes. The former makes us fairly independent as to time of coal importation especially Anthracite coal, while the latter added ten cents per bushel to the value of our potatoes for shipment to the United States.

It is with sincere regret of every member of the Board, that we have to record the removal by death from our Council table, one of the brightest and most promising of Charlottetown's young business men. Probably never in the history of the Board, has it been called upon to suffer such a severe loss, as that occasioned by the death of the late lamented Edwin Aitken.

As President of your Board, I considered it my foremost duty, to present continuously and earnestly for the widening of the gauge of our Island Railway. I regret that we found some opposition, but nothing was to prevent us from urging our case, even during the stress of war, we felt it a paramount importance and even a necessary war expenditure to have a Standard Gauge installed, so that we could expeditiously handle our exports of produce etc.

Early in March the council of the Board put themselves on record, by passing the following resolution, at a largely attended meeting, when three of our Federal members were present.

On motion of E. H. Beer and E. T. Higgs, it was resolved as follows: "That Whereas this Board made representation to the Government early in the year 1917, that the broadening of the gauge of the P. E. Island Railway was essential to the successful transportation of goods and products to and from this Province, and Whereas the Government for reasons which they considered sufficient did not deem it advisable to accede to the request of this Board, and numerous other representations made from this Province in this respect, and Whereas the result of the failure to provide the broad gauge for our railway has been exemplified during the past fall and winter, in as much as our transportation facilities

have been at times entirely inadequate, and no time within the last six months has the department of railways been able to clear up the congestion of freight, and Whereas this Board believes that the Department of Railways, now sees that the granting of our request last season, would have proved both feasible and economical therefore Resolved that this Board, does respectfully, urge the department of Railways, to take up the matter of the broadening of the gauge of the P. E. Island Railway, so that arrangements can be completed, whereby the work shall be commenced at the earliest possible moment."

On March 22nd our Council appointed a committee to prepare statistics, or a delegation to be sent to Ottawa, and on April 4th Messrs. N. Rattenbury and W. F. Tidmarsh, were appointed delegates to proceed to Ottawa and press our claim. They were accompanied by a delegation from the Summerside Board of Trade and me from our Provincial Government.

Later in the fall this Board was honored by a visit from the Directors of the Great Northern Railway, who comprise the New Board Management of the Canadian National Railways. This visit was formed into a meeting at our Board Rooms and while it was regrettable that practically no notice was given as to the coming of the visitors, we have good cause to believe their visit will prove beneficial to our future transportation problems.

A few weeks ago this city was honored by a visit from His Excellency, Duke of Devonshire, the present Governor General of Canada, and this Board was honored by assisting in his entertainment while in the city.

An important link connecting this Province with the mainland, was forged on August 10th, when telephone connection between Prince Edward Island and New Brunswick was established, and formally opened.

We are now looking forward to the near future when our Transportation Service will be greatly advanced, by the introduction of Aerial Navigation, between this province and the mainland, carrying at first mails, express goods, and passengers.

and fishing districts as New London, Rustico, and other places. We have great fishing grounds surrounding this province, grounds that are teeming with marketable fish in abundance, but until such time as more of these fishing centers are tapped by a Standard Gauge Railway Line, the fishing industry, which could yield great wealth to this province, will not be developed as they should, but will remain undeveloped as in the past.

We should also see to it, that our now partially worked Railway should be utilized to their capacity, for the building of cars, and other Rolling Stock to equip our railway, and thus in a large measure help to mitigate the handicaps, we have been working under for the past years, in not being able to market our products at the proper time, for want of sufficient cars, thus shutting us out from competing in the best markets of the world, and I think it would be to the credit of our Railway Department, in order to have this necessary work done here in Charlottetown, that they should employ a number of our returned soldiers, who are now seeking or will be seeking employment along such mechanical lines as this.

We should also use our endeavours to see that the Marine Slip, which was started here, prior to the outbreak of the war, and discontinued at that time, be completed at an early date, also that the different steamship lines, which made Charlottetown a port of call prior to the war, be induced to again call here, or be substituted by other lines, thus giving employment to our Long-shoremen and others, thereby enabling them to earn a livelihood in this their own city.

Prince Edward Island has been in the fore front from the very beginning of the war, until its end, both in the supplying of men, and contributing to the different War Funds and Government loans. When the days were dark, and the outcome of the war uncertain; we always maintained strong confidence in our cause. We maintained strong confidence in our Island soldiers at the front, and they have proved themselves worthy of our confidence. These men are now returning home, and after adding glory and fame to the name of Prince Edward Island, I feel that we are under a deep obligation to these men, and as citizens should do our utmost to assist them in every legitimate way we possibly can.

In closing I desire to thank the Secretary Mr. E. H. Beer for the great interest he has manifested in the work of this Board of Trade during the past year. He has been punctual in attendance at all meetings, and has been most punctual in his attention to all correspondence and other work.

I also wish to thank the members of the Council, other members, and the press for their valuable assistance, and would bespeak for my successor in office, the same hearty support, that has been given me.

H. V. BUNTAIN, Pres. Charlottetown Board of Trade.

The past year has been one of the most momentous years in the history of the world. History has been made, and is being made today, faster than it can be written.

The great war which has raged throughout Europe for the past four years, has come to a close with a swiftness, as startling as the abruptness with which it began. The surrender of Bulgaria took place on September 30th. That of Turkey October 28th. Austria signed an armistice on November 3rd and Germany which had been the aggressors in this war, aiming at world supremacy signed up on November 11th. In each case the terms accepted by the defeated governments, were such as to render the resumption of hostilities practically impossible.

The world now faces the greatest reconstruction period in its history, political in many countries, industrial and commercial in all. Under this reconstruction period, Canada is bound to go ahead by leaps and bounds, and what she has produced in the past will be small compared with what she will produce in the future.

If we in Prince Edward Island are to advance as the other provinces of Canada, during the reconstruction period, we must be sufficiently wide awake to our own needs, and cannot afford to be indifferent to our requirements. We must make proper persistent representation to our Government so as to ensure the most enlightened co-operation.

Municipal, Provincial, or Federal governments cannot do everything, unless aided by the people; I consider it the duty of the citizens of Charlottetown at this particular time, to organize and as a body, use our very best endeavors to advance the industrial interests of this Island, to see that the standardization of our railway is completed from one end of the line to the other.

We should also strongly advocate the construction of new branch railway lines, touching such rich agricultural

and fishing districts as New London, Rustico, and other places.

We have great fishing grounds surrounding this province, grounds that are teeming with marketable fish in abundance, but until such time as more of these fishing centers are tapped by a Standard Gauge Railway Line, the fishing industry, which could yield great wealth to this province, will not be developed as they should, but will remain undeveloped as in the past.

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***** Your Problems Solved ***** BY REV. T.S. LINSCOTT, D.D. (All Rights Reserved) *****

Dr. Linscott, in this column will help you solve your heart problems, religious, natural, social, financial, and every other anxious care that perplexes you. If a personal answer is required, enclose a five cent stamp. No names will be published; if you prefer, sign your initials only, or use pseudonym.

WRITING ADVERTISEMENTS: "A Merchant's Assistant" wants to know how to write advertisements that pay? Some person must write them who has the ability, if you want them written so they will be read. The goods must be such as people need; then the need must be shown, then a desire for them created. You must give some reason why your store is the best place to buy. Offer some special bargain frequently to bring the people to your store. Use some good cuts to attract attention; see a "proof" of every ad, before publication so as to be sure it is typographically perfect. Be as particular about your advertisements as a first class artist of his paintings.

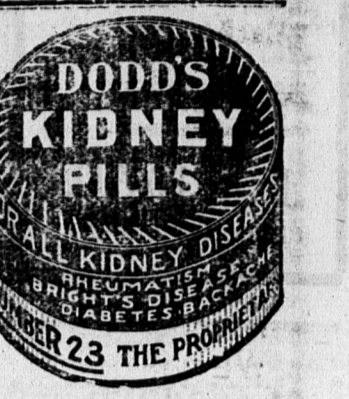
JOHN THE BAPTIST HELPING ESUS: "In what way did John the Baptist help Jesus in his work of establishing the kingdom of God on the earth?" asks Miss R. John the Baptist, to use a business phrase, as the advance agent of Jesus Christ. He prepared the minds and aroused the expectations of the people for Christ's coming. He told them the nature of Christ's mission and preached Christ's gospel of righteousness before he had the opportunity of doing so himself.

LOVE TANGLE: "Perplexed" ought not to allow herself to fall in love with a young man when she was already engaged. You should break your engagement with the one before attempting to engage yourself to the other. If the second young man does not reciprocate your love I can give you no advice whatever, only that you must learn to forget him. You say you often meet him in company and if I were you I would speak to him as to any other young man with whom you are acquainted. If he loves you

he will come back to you in time and if he does not then you will be better off without him. If you are living a right life and will relate all your affairs to God this and every other problem you may have will be satisfactorily solved. Do right and have patience and all will be well.

Bolsheviki Capture The Port of Riga

LONDON, Jan. 7.—The port of Riga was captured at noon on January 4 by Bolsheviki, according to a Russian wireless despatch received here today. In Estonia the Bolsheviki are marching on Reval and have reached Charlottetown about thirty miles southeast of Riga.



WE HAVE THE PEN THAT FITS YOUR HAND. Includes an illustration of a fountain pen and text: G. H. TAYLOR Jeweler and Engraver.

SILVER FOXES Fredk Huth & Co. 12 Tokenhouse Yard London, England. For particulars apply to HENRY BENNET Agents 1123 BROADWAY, NEW YORK

Important to Farmers and Others Information Wanted. The Department of Agriculture is undertaking to ascertain the number and extent of farm lands being offered for sale throughout the Province, also small holdings suitable for artisans and mechanics, in order that a more definite system of information may be available for intending purchasers, including returned soldiers. Any land holder who is desirous of selling is asked to fill in the following schedule or one of a similar nature and forward it to the Department of Agriculture, Charlottetown at an early date.