

YOUR POOR BACK

For the occasional acute backache due to strain or nerve irritation our **Red Cross Plasters** are a prompt and effective remedy. Don't tolerate backache, use one of these plasters. If it does not cure in a few days see your doctor. See him in any case for persistent recurring backache.

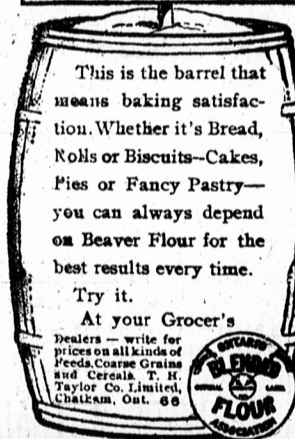
Red Cross Plasters
25 cents
J. G. JAMIESON,
Druggist.

Glasses For Headache.

Have you tried... drugs and found them use less? If so you may need glasses. We can tell you by means of our up-to-date method of testing.

G. H. TAYLOR,
Jeweler and Optician.

Beaver Flour



Notice to Tree Buyers

The Fruit Growers Association will send a circular on co-operative buying of apple trees to intending planters who ask for it. Write at once and learn how you can buy the best trees for the least money.

A. E. DEWER,
Sec. Treas.
Charlottetown, Feb. 17, 1908.
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THE CHARLOTTETOWN GUARDIAN

THURSDAY MORNING, FEBRUARY 20, 1908.

NEWFOUNDLAND'S WAY.

The budget speech of Hon. E. W. Jackman, Finance Minister of Newfoundland, delivered the other day is highly interesting deliverance. It affords matter for study to those who care to compare the Eastern Provinces that are within the Dominion with the one Province that declined to enter that charmed circle. Forty years ago and at various times since Newfoundland has had the chance to come in, but strangely enough she has stayed "out in the cold." We who are in know something of what the Ancient Colony has missed. Newfoundland's ways are peculiar and exceptional. They are not as our ways.

Cabot's Straits divide two widely contrasting systems. This side of that strip of water we have chosen to send all our customs revenue our inland revenue, our postal and railway revenues to Ottawa, and get a little of it back,—perhaps one half. As for the other half, most of it goes to build railways across the continent and through the Rocky Mountains, to dig canals in Ontario and Quebec and make them free of tolls, to subsidize steamers from the St. Lawrence to the ends of the earth, to buy and open up new territories in Prairie Land and on the Yukon; to pay million dollar subsidies to new Provinces; to give a million to maintain the Indians there another million for mounted police to keep order there and nearly another million a year to bring in immigrants two thousand miles away from our own homes. Newfoundland chooses to spend her own money among her own people and sends not a dollar to Ottawa. Is not this passing strange?

Newfoundland appoints her own judges, and, all her own officials; Prince Edward Island prefers to have her postmasters collectors, and judges appointed by the Government at Ottawa, in which we have not a single representative. Newfoundland makes her own laws in her own Parliament, elected by her own people. Our laws are made for us at Ottawa in a Parliament in which we have four representatives in a House of two hundred and fourteen members. Truly her ways are not as our ways. She controls her own trade, fisheries, shipping and industry. Our trade, fisheries, shipping and industry are controlled for us in the interest of the manufacturers of Ontario and Quebec. Newfoundland fences out whom she will and lets in whom she will. We are fenced in to make a market for the bigger Provinces to the westward.

Strangest of all, Newfoundland, not only stubbornly refuses to come into the Canadian union, but actually boasts of being more prosperous than we. Her shipping increases from year to year while our shipping diminishes from year to year. Her little population of 140,000 of forty years ago has increased to 230,000. In the same period of forty years time the 380,000 people of New Brunswick and Prince Edward Island have gained about 50,000. Newfoundland has had annual surpluses in her treasury for many years, while New Brunswick and Prince Edward Island have been vainly striving to make their revenues balance the expenditure. Such little things as these make the Newfoundlanders conceited.

Newfoundland never goes begging, hat in hand to Ottawa; makes her own time tables; sends her steamers summer or winter to what ports

CASH AND CREDIT.

It is on all hands admitted that the cash system in trade would be better for the merchants, better for the customers, better for trade and for all concerned than the present system which is based largely on credit. The merchant would gladly sell for small profits if he could get quick returns, be relieved of all bad or doubtful debts and could save the cost of carrying overdue accounts, the cost of bookkeeping, and sending out of dunning notices. He could buy for cash, and much cheaper than he now buys, if he could sell for cash, and would gladly give his customers the benefit of the large saving effected in these ways.

The credit system is enormously costly. It means in all cases higher prices to the customer, greater cost, doubled labor and greatly increased risk to the merchants. The credit system is responsible for three fourths of all the business failures that take place in the country and half the litigation in the courts. It induces many to buy what they do not really need and cannot pay for without difficulty, while at the same time it imposes upon good paying customers high prices to make good the losses of the merchants from those who do not pay. The only gain from the credit system comes to that underserving class who are ever ready to buy and never ready to pay, and to these there is no real or honest gain.

The trouble is that easy credit has got many thousands from six months to one, two or three years behind hand and it is not easy to regain the lost ground. Still the effort should be made, and the task lies largely in the merchants' hands. The obvious way to begin is to make a liberal discount for cash or its equivalent. If the difference between cash and credit is made large enough the change from credit to cash will gradually but speedily be brought about and with it will come a lesson in thrift that will be of great value to the community at large.

she will; has no national debt above her provincial debt; spends a quarter of a million yearly on education; gives her people cheap postage with a postal telegraph system that wires ten words for twenty cents; has lower taxation than Canada, pays her way; carries the bulk of her debt at 3 1/2 per cent; has added forty new light houses and fog alarm stations to her Marine system in eight years, and in the words of her Finance Minister is convinced "that the best interests of the Colony can only be secured by padding our own canoe and directing the energies of our people through our own Parliament." That is Newfoundland's way. Is it better or worse than our way?

large. Our merchants if buying for cash selling for cash and so turning over their capital quickly will be able to make prices that will compete successfully with their houses abroad, and will in that way remove the excuse and the inclination to send abroad for goods.

And we fall to see any other way that this can be done. Customers like the merchants themselves, if they have cash to pay for goods, will buy where they think they can get the best value for their money. The cash system will make low prices at home possible, and not only possible but actual. And in the end three fourths of the real gain from the change will accrue to the purchasers. It would be worth many hundreds of thousands of dollars yearly to the purchasing community if the trade in dry-goods, groceries, hardware and furniture were placed as nearly on the cash basis as are the transactions in the produce market in our city and it is obvious that this could be done if merchants and a majority of their customers would resolutely set about it. Surely it is worth a trial to see whether this cannot be effected.

FOR WATER and Slop

Fishermen's Grain Boots

Water tight home made and Berlin Rubber Boots

Our Daisy Brand the real ding dong at

GOFF BROS

2-1dr4stf



JAMES PATON & CO.

New Goods

- From -

Old London

New Gloves, New Scarfs, New Flowers, New Ribbons, New Window Drapery, New Collars, New Waists, New Cloths, New Dress Goods

New Belts
50 Sample Belts worth up to \$2.00 for 50c.

New Goods

- From -

Old London

New Gloves, New Scarfs, New Flowers, New Ribbons, New Window Drapery, New Collars, New Waists, New Cloths, New Dress Goods

New Belts
50 Sample Belts worth up to \$2.00 for 50c.

Provincial Seed Fair and Farmer's Institute Convention

— WILL BE HELD AT —
Summerside March 18th and 19th, 1908.

228 prizes are offered for Seed Grain, Potatoes, &c. 53 Prizes in the Household Science Department.

Sale of Seed Grain on 19th an important feature. Exhibits will be ticketed with owners' name, quantity for sale and price.

Prize Lists can be obtained from Department of Agriculture Charlottetown. The Convention will be addressed by Principal Cumming, of Truro, and by other speakers.

Single Fare Tickets good for return up to 23rd will be issued by Railway, on 17th, 18th and 19th.

Afternoon train will leave Summerside for the East at 4 45 and for the west at 5 o'clock on days of Fair.

S. E. REID
Commissioner of Agriculture.
2-2df2i

IMPORTANT

The basic principle of all happiness is security—and the

CANADA LIFE

Insures secure security.
N. B.—Strongest policy reserves on the continent

W. T. Burrows, Summerside. W.K. Rogers
W. P. Callahan, Ebbesfleet.
3-5dmwfrw1yr
Manager P. E. I. Branch.

P. E. I. RAILWAY FAIRYLAND

Commencing Monday Jan. 6th 1908 trains of this Railway will run as follows:

Trains outward				Trains inward			
Th. Di.	Tu. Mo.	Fr. Sa.	Su.	Th. Di.	Tu. Mo.	Fr. Sa.	Su.
8:30	8:30	8:30	8:30	8:30	8:30	8:30	8:30
10:15	10:15	10:15	10:15	10:15	10:15	10:15	10:15
12:00	12:00	12:00	12:00	12:00	12:00	12:00	12:00
2:15	2:15	2:15	2:15	2:15	2:15	2:15	2:15
4:30	4:30	4:30	4:30	4:30	4:30	4:30	4:30
6:45	6:45	6:45	6:45	6:45	6:45	6:45	6:45
9:00	9:00	9:00	9:00	9:00	9:00	9:00	9:00
11:15	11:15	11:15	11:15	11:15	11:15	11:15	11:15
1:30	1:30	1:30	1:30	1:30	1:30	1:30	1:30
3:45	3:45	3:45	3:45	3:45	3:45	3:45	3:45
6:00	6:00	6:00	6:00	6:00	6:00	6:00	6:00
8:15	8:15	8:15	8:15	8:15	8:15	8:15	8:15
10:30	10:30	10:30	10:30	10:30	10:30	10:30	10:30
12:45	12:45	12:45	12:45	12:45	12:45	12:45	12:45
3:00	3:00	3:00	3:00	3:00	3:00	3:00	3:00
5:15	5:15	5:15	5:15	5:15	5:15	5:15	5:15
7:30	7:30	7:30	7:30	7:30	7:30	7:30	7:30
9:45	9:45	9:45	9:45	9:45	9:45	9:45	9:45
12:00	12:00	12:00	12:00	12:00	12:00	12:00	12:00
2:15	2:15	2:15	2:15	2:15	2:15	2:15	2:15
4:30	4:30	4:30	4:30	4:30	4:30	4:30	4:30
6:45	6:45	6:45	6:45	6:45	6:45	6:45	6:45
9:00	9:00	9:00	9:00	9:00	9:00	9:00	9:00
11:15	11:15	11:15	11:15	11:15	11:15	11:15	11:15
1:30	1:30	1:30	1:30	1:30	1:30	1:30	1:30
3:45	3:45	3:45	3:45	3:45	3:45	3:45	3:45
6:00	6:00	6:00	6:00	6:00	6:00	6:00	6:00
8:15	8:15	8:15	8:15	8:15	8:15	8:15	8:15
10:30	10:30	10:30	10:30	10:30	10:30	10:30	10:30
12:45	12:45	12:45	12:45	12:45	12:45	12:45	12:45

Trains are run by Atlantic Standard Time.
G.A. SHARP, Sup. P. E. I. R. Co., Charlottetown, P. E. I.
D. POTTINGER, Sec. P. E. I. R. Co., Charlottetown, P. E. I.

HOT AIR HEATING

Was your home comfortable last winter? If not you'll realize the necessity of a better heating system. Our Improved Hot Air Furnaces will warm your home with the glass below zero. With one of these you can keep your entire winter at an even temperature day and night. On a cold winter night the cheerful effect of a well-heated home more than repays you for the cost. It is economical too in the small amount of fuel it consumes for the heat it radiates. Come in and talk the matter over.

Fred H. Trainor,
Grafton St.
Opp. The Opera House
dhw1fz

EVERYDAY

is bargain day now at our store. You can buy shoes cheaper now than at any other time. Our prices are lower than others for same class of goods. It will certainly pay you to see our stock before you buy. We carry the largest stock of ladies' shoes at \$2.00 and \$2.50 a pair in town. Just as good as most at \$3.00 a pair. Try us for your next pair.

A. E. McEACHEN
The Shoe Man.
dhw1fz

McLeod & Bentley

Barriers and Attorneys-at-law.
Collectors for the Bank of Nova Scotia
Money to loan.
100 N. va Scotia Chambers
2-1dr4stf

Hotel Dufferin

ST. JOHN, N. B.
Foster Bond Co
J. H. BOND
Manage

Opera House

FRIDAY NIGHT
"Happy Tenth" Night

Valuable, serviceable and hand some articles given to one person out of ten.

Mack Howard The celebrated Comedy Juggler and Acrobat.

MOVING PICTURES

(1) Terrible Ted.
(2) Hunky Panky Cards.
(3) A Life for a Life.

New Illustrated Song

MR. MADDISON.
Admission
Adults 10c Children 5c
6 13dtf

HERRING

We have 75 half Bbls Herring which we want to sell quickly. Quality guaranteed.

JAS. KELLY & CO

James Ralph, M. D.
Physician & Surgeon
No. 56 Prince Street, Cor Richmond
Telephone 373.

New Advertisements

Mortgage Sale

To be sold by public auction at the Law Courts Building in Charlottetown in Queen's County on Friday the twentieth day of March A. D. 1908 at the hour of twelve o'clock noon.

All that tract piece and parcel of land situate lying and being in lot or Township Number Thirty Three in Queen's County Prince Edward Island bounded and described as follows that is to say:— Bounded on the North by a road leading from Brackley Point Road to Covehead Road on the east by land in possession of David Shaw on the South by lands now or formerly in possession of Duncan McCullum and on the West by Brackley Point Road containing fifty acres of land a little more or less.

The above sale is made pursuant to a power of sale contained in a certain indenture of mortgage bearing date the twentyfourth day of December A.D. 1905 and made between Louis C. Wright of Harrington in Queen's County, Farmer and Annie Winslow, Wright his wife of the one part and the undersigned of the other part.

For further particulars apply at the office of James J. Johnston, Solicitor, Stamp's Block Charlottetown, P. E. Island.

Dated this 21st day of February A.D. 1908.
THOMAS CAMPBELL
Mortgagee.
2-21df51

PROGRAM

Canadian Concert TONIGHT

Under the patronage of His Honor the Lieutenant Governor.

In St. James Hall.

Chorus—Canada.....
by St. James choir
Vocal solo.....
Miss Pearl Stewart
Reading.....
Miss McKenzie
Address.....
Rev. T. P. Fullerton
Tableau—P. E. Island.....
Chorus—The Maple Leaf.....
St. James Choir
Reading.....
Mr. C. Pruner
Vocal Solo.....
Miss Pearl Hunter
INTERMISSION
Sale of Home made candy
Reading.....
Miss Nash
Tableau—Nova Scotia.....
Vocal Solo.....
Mr. J. O. Davis
Reading.....
Steniford
Vocal Solo.....
Miss Constance Fitzgerald
Tableau—New Brunswick.....
Chorus by boys—Canada.....
God Save the King
Admission 25c Children 15c
2-21df1

City of Charlottetown

Tenders for Sand

Sealed Tenders addressed "for sand" will be received at this office until noon Monday the 24th day of February 1908 from any person or persons willing to supply the City of Charlottetown with 500 cubic yards of shore sand in lots of 100 yards as per specification and terms to be seen at the office of the City surveyor also 500 cubic yards of sand from Holland Cove or Keppoch; same to be delivered wherever directed by the City veyor.

By order
W. W. CLARKE
City Clerk.
2-20d4Pat8x

City of Charlottetown

Debentures FOR SALE

Debentures will be sold to replace ones redeemed during the year 1908 in lot of \$5000, each payable in 20 years. By order

Apply to
W. W. CLARKE,
City Clerk
2-21df1 Pat. Ex.

WANTED

a bright man in every section of the Island to sell The Denning Spraying Outfit to farmers raising fruit or potatoes. Best machines made. Liberal commission.

BLACKIE BROS.
2-20d3pd
Halifax N. S.

Liberal Conservative Convention

A convention of the Liberal Conservative Party will be held in the Public Hall at Murray Bay on Monday the 24th day of Feb'y. inst. at the hour of 2 o'clock in the afternoon for the purpose of nominating two candidates for the 4th Electoral District of King's County to contest the said District at the approaching General Election.

BY ORDER,
A. P. PROWSE Pres. Lib. Con. Ass'n.
2-18df1

DR. LECKIE M. R. C. V
Veterinary Surgeon.
Graduate of the Royal College of Veterinary Surgeons, Glasgow, Scotland
ADDRESS—Eldon Hotel, Kent St.