

A FEAST OF BARGAINS THAT WILL TRIP E ALL YOUR EXPECTATIONS

# OUT WE GO!

## THE PHILLIPS SALES COMPANY

Have Taken Over the Entire Stock of  
Crockery, China and Glassware Etc.  
of **BLACK & COMPANY**

With Definite and Imperative Instructions to Sell Regardless of Cost or Profit

AT NO TIME—NO PLACE—ANYWHERE—SUCH UNHEARD OF SAVINGS AND REAL BARGAINS. NO DOUBT THE MOST WONDERFUL, THE MOST POWERFUL, MOST ASTONISHING, MOST AMAZING EVENT. NO CONSIDERATION OF COST. NO THOUGHT WHAT THE GOODS WILL BRING, BUT ONE GIGANTIC EFFORT TO GET RID OF EVERYTHING NO MATTER WHAT THE LOSS WILL BE.

Every  
Section  
Crowded  
With  
Bargains



**20 SALES  
PEOPLE  
WANTED**

Apply at Once  
to Mr. Phillips

**Doors Closed**

Marking down prices  
and arranging stock  
for this big sale. Sale  
starts

FRIDAY, NOV. 21st  
At 10 A. M. Sharp

**SALE BEGINS  
FRIDAY NOV. 21<sup>st</sup>**

**AT 10 A. M. SHARP**

**BE HERE EARLY TO AVOID OVER-  
CROWDING. EVERY SECTION CROWDED  
WITH SURPRISE BARGAINS**

### WHO COMES FIRST

To the first 50 customers who are here when the door opens we shall sell 300 fine quality Water Glasses, regular 15c each, 6 to a customer

For Each **5c**

#### Specials

300 Fruit Nappies, glass, out they go each ..... 5c

50 Tall Glass Vases, regular 75c. Out they go, each ..... 19c

500 Cups and Saucers, Green and Blue pattern. For Cup and Saucer 19c

Supply your needs now in dishes. This sale only passes this way once.

Suitable gifts for Xmas will be found here among this large assortment of high class stock of China.



**Closing Out This Business  
Your Opportunity to  
Buy Xmas Gifts Now  
at Money Saving Prices.**

#### COME QUICKLY

11 lot Cream Jugs, white. Out they go each ..... **29c**  
1 lot Milk Jugs (printed). Come quickly, each ..... **43c**  
1 lot Milk Jugs, white and gold, each ..... **59c**  
1 lot Milk Jugs (printed) each ..... **49c**  
1 big lot China Egg Cups, each **5c**  
Salt and Peppers, glass, each **9c**

#### TOILET SETS

25 Toilet Sets, 6 pieces assorted patterns, English semi porcelain, Phillips Sales Co. price **4.49** per set .....  
12 Toilet Sets, English semi porcelain, 10 pieces to set, assorted rich patterns. Sales Company **5.49** price is .....  
Toilet Sets, 10 pieces, assorted patterns. Phillips Sales Co. **7.49** price is .....  
Toilet Basin and Pitchers, white granite. Sales Co. price for **.98** each piece .....

#### CROCKERY

Bean Crocks, 1 quart size, each ..... **.24**  
Bean Crocks, 1/2 gallon size, each ..... **.34**  
Bean Crocks, 3 qts. size each ..... **.39**  
Bean Crocks, 1 gallon size, each ..... **.49**  
Bean Crocks, 1 1/2 gallon size, each ..... **.69**  
Jars, 1/2 gallon, sale price ..... **.28**  
Jars, 3 gallon, sale price ..... **.98**  
Jars, 5 gallon, sale price ..... **1.59**  
Churns, 3 gallons, each ..... **1.25**  
Churns, 4 gallons, each ..... **1.40**  
Churns, 5 gallons, each ..... **1.75**  
Churns, 6 gallons, each ..... **2.00**  
Flower Pots, 12 in. with saucer ..... **1.00**

#### LAMPS

8 Hanging Parlor Lamps, large white shade. Sale Co. price is **6.39**  
1 lot Lamps, medium size, complete. Out they go each ..... **.49**  
Rayo Junior Lamp nickle, complete, regular \$6.75. Out it goes **3.90** for .....  
4 Hall Lamps large size, Sale price... **5.98**

#### NEVER AGAIN.

Tea Set, dark blue with gold band, best English semi porcelain, 42 pieces. Phillips Sales **7.59** Co. price for set is .....  
Tea Set, 42 pieces, green with gold lines. English semi porcelain. Out it goes for **8.49** set .....  
Tea Set, 40 pieces, white and gold, with green edge, very dainty design, semi porcelain. Phillips Sales Co. price for set is ..... **7.89**  
Limoges Tea Set, 42 pieces, rich floral pattern, with gold line. Out it goes for **22.39** set .....  
Tea Sets, Allerton China, brown floral edge, 42 pieces. Phillips says sell it **22.98** for .....  
Hundreds of other Sets not mentioned here.—Come and see for yourself.  
We carry a large range of Vases and Fancy China. Buy your Xmas Presents now.

#### WE ARE TAKING OUR MEDICINE

Dinner Sets, white and gold, 97 pieces. English semi porcelain. Out they go for **22.98** set .....  
Dinner Set, 97 pieces. Old Willow English semi porcelain. Out they go for **25.98** set .....  
Dinner Sets, 97 pieces, white and gold English semi porcelain. Out it goes for **28.25** set .....  
Dinner Sets, 97 pieces, English semi porcelain, blue and gold band. Phillips Sales **27.49** Co. price for set .....

#### OUR LOSS YOUR GAIN

Hotel tumblers, regular 20 cents each. **10c** Out they go now each .....  
100 glass Candlesticks, regular 35c. Sale **19c** Co. price now each is .....  
Glass Sherbets. Out they go each **20c** .....  
Bowls, 3 sizes, with wide colored band. **19c** each .....  
Glass Celery. Regular 75c, now **25c** .....  
Sugar and Cream Set, glass, regular 75c for 2 pieces now **25c** .....

#### PRICES DEMOLISHED

Tea Pots, medium and large for... **.34 .39**  
20 Bowls, white, small size. Out they go, each ..... **9c**  
Rock Bowls, medium size. Out they go each ..... **14c**  
Wheat Bowls, medium size. Out they go each ..... **14c**  
100 Dinner Plates, wheat pattern each **14c**  
Dinner Plates, plain white, each ..... **14c**  
Dinner Plates, clover leaf pattern, each... **15c**  
Dinner Plates (Peacock Togo) each..... **20c**  
Tea Plates (Peacock Togo) each ..... **14c**  
Tea Plates, white, Out they go each..... **9c**

**NOTICE**  
NO APPROVALS  
OR REFUNDS  
EVERY SALE FINAL  
BY ORDER PHILLIPS SALES CO.

# BLACK & CO

**BUSINESS HOURS**  
10 A. M. TO 6 P. M.  
OPEN TUESDAY, FRIDAY AND  
SATURDAY EVENINGS  
TILL 10

SUNNYSIDE,

CHARLOTTETOWN, P. E. I.