

MAXIMS OF A MERCHANT

Good advertising, isn't hard because it has to be hard, but because it must be simple.

Morning Guardian, Founded 1887, Charlottetown Guardian, Two Cents

THE CHARLOTTETOWN GUARDIAN The People's Paper Read by Everybody

Covers Prince Edward Island Like the Dew

CHARLOTTETOWN, CANADA, FRIDAY, JUNE 11, 1926

MAXIMS OF A MERCHANT

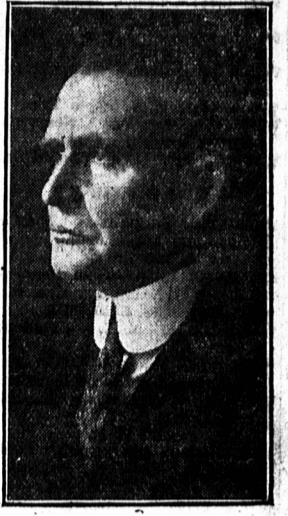
For serious go-getting, nothing but straight-from-the-shoulder advertising will do.

Annual Subscriptions Delivered \$5.00 By Mail, Canada and U. S. A. \$4.50

PREMIER STEWART SECURES \$40,000 ADDITIONAL REVENUE FOR P. E. I.

As a Result of Representations Made on Behalf of Maritime Provinces by Interprovincial Conference the Minister of Railways Has Agreed to Pay \$40,000 Per Annum to This Province in Lieu of Taxation.

OTTAWA, June 10.—A committee of the conference of Provincial Premiers waited upon Hon. C. A. Dunning, Minister of Railways, and presented the views of the Maritime Provinces with respect to payment to the Provinces of taxation on the railways. Hitherto the property of nearly all the railways in the Maritime Provinces, being in the Crown, no taxes were paid. Prior to the presentation of the case to the Minister, General Counsel Ruel, of the Canadian National today, waited upon the conference and offered, on behalf of the C. N. R., to pay \$250,000 per year to the three Provinces, to be divided as might be agreed upon by the Provinces concerned. Later, a committee of the conference again waited upon the Minister of Railways, and agreed that Prince Edward Island should get \$40,000 and that the balance should be divided between Nova Scotia and New Brunswick on the basis of the railway mileage in each Province. It is expected that Nova Scotia's share will approximate \$100,000. OTTAWA, June 10.—After a three-day conference the Premier and other Government officials of the various Provinces left for their homes tonight deeply satisfied with the results of their discussions. While reluctant to divulge any of the details of the understandings reached, they were united in their pleasure at the outcome. "These discussions proved to be an agreeable surprise," said Premier E. N. Rhodes of Nova Scotia, tonight. "While they would not show a high mark in the actual concrete results, yet it was most encouraging to note the spirit of amity which marked the proceedings, and it was that desire to



HON. J. D. STEWART Premier of Prince Edward Island

AGED MAN IS DROWNED AT HUNTER RIVER

John Smith, Aged 76, Has Seizure and Falls off Milldam. Another fatality by drowning occurred yesterday at Hunter River when Mr. John Smith, a retired farmer of advanced age, fell into the mill dam at Hunter River and lost his life. The accident passed unnoticed and the unfortunate man was not missed until Mr. Walter Whitlock discovered his body in the water. Mr. Murchison was summoned to the scene of the tragedy at once but found that life was extinct. It was considered unnecessary to hold an inquest. The aged victim of the tragedy whose family reside in the United States was living in Hunter River alone, and was known to be in poor health and subject to spells of weakness. It is thought that he was suddenly overtaken by weakness while crossing the dam, and in this way fell into the water. The late John Smith was seventy-six years of age. The funeral will be held on Friday at 3 o'clock.

GEN. ASSEMBLY PRESBYTERIAN CHURCH

Growth is Recorded in Sabbath Schools—Publication Scored.

MONTREAL, June 10.—The story of the organization of the Sabbath Schools of the Presbyterian Church in Canada from the chaotic condition in which they were left by the accomplishment of Church Union, until they now numbered 858 schools with an enrollment of 105,729, was told to the General Assembly by Rev. W. M. Kannaun, Hamilton and Rev. Norman MacEachern, Winnipeg. To Mr. Kannaun, convener of the Board of Sabbath Schools and General People's gave the credit for the work. The former had accomplished the work, he said, while carrying on his regular church and presbytery duties, and the Board recommended that Mr. Kannaun be relieved of these latter. A salary of \$4,000 per year was recommended. Rev. Mr. MacEachern declared the year had been one of the most prosperous in 25 years in the branches of work under consideration. He attributed this to a greater purpose of the spiritual and athletic attractions. The Board recommended for the future policy of Sabbath Schools Scripture memorization and teaching of the shorter catechism the bringing of young people to the confession of faith, greater attention to the history and policy of the church; teaching of Scripture in schools where possible; and entry of the church into publication of Sabbath School publications.

Noted Criminal Will be Hanged

BALTIMORE, Md., June 10.—Richard Reese, Whittemore, million dollar crime trust leader and slayer of a Maryland penitentiary guard, today was sentenced to die on the gallows. He killed Robert H. Hoffman in escaping from the penitentiary in February 1925.

CONCLUDING SESSIONS OF THE WOMEN'S INSTITUTES

Some Splendid Reports on Agriculture, Industry, Patriotism, Education, and Immigration, Are Read by the Convenors—Delegates and Committees are Appointed.

The concluding sessions of the annual convention of the Women's Institutes of Prince Edward Island were held yesterday in the Prince of Wales College Hall, and a good deal of important business was transacted. The Provincial Supervisor, Miss Helen Mathieson, presided. The meeting opened with the singing of the Island Hymn, and the next item on the program was a report on Canadianization and National events, read by Mrs. Harrison MacFarlane of South Bedouque as follows: VII.—If you have a Library in your Institute, what Canadian books or magazines are in it? In this connection we might make special mention of McLean's Magazine, as it has particularly good articles on citizenship, Canadian politics, etc.; Elmira and Georgetown reports; North Lake reports one Canadian magazine and ten books; Harrington has the Canadian Home Journal; York has books by H. A. Goady; L. M. Montgomery and Ralph Connor; Spring Park is preparing for a library, and we feel sure, judging by their excellent report on other subjects, that they will have plenty of Canadian literature in it. VIII.—The following clubs reported that they have held discussions, answered roll calls and read papers on one or more of the following subjects: Canadian Literature, Canadian Art, Canadian Schools or Canadian Studies; York, St. Peter's, Montague, Queen Mary's, Ringwood, East Baltic, Sherbrooke, Elmira, Harrington, Central Bedouque, North Lake, and one other. Some of all of the national holidays have been fully celebrated by the following: Spring Park, Milton, Pleasant Valley, Stanchel, Ocean View, Fairview, North Lake, East Springfield, Victoria West, Central Bedouque, Harrington, Elmira, South Bedouque, Sherbrooke, Queen Mary's, Montague, St. Peter's, York, North Lake. Some memorial celebrating in the following ways: Empire roll calls and reading the flag and planting trees, and having a flag drill; Armistice Day, by attending services at the war memorial, buying poppies and other flowers to decorate monuments with; some fly the flag on all holidays, some on all special events in the community, and in some schools each child is allowed to fly it on his own birthday. X.—At Spring Park, St. Peter's, Elmira, Harrington, Cable Head East, Georgetown, O'Leary and one other place they helped with National Holiday celebrations. XI.—In the following places the school children are taught to stand at attention while the National Anthem is being played: Georgetown, Cable Head East, Harrington, Elmira, St. Peter's, Ocean View, Stanchel, East Baltic, Priest Pond, St. Catherine's, Springfield, Victoria West, St. Columbia, Central Bedouque, Montague, North Lake, O'Leary, Spring Park, South Bedouque and two other places. Cymbrina contributed money to war memorial fund. Some of the Institutes have bought and framed patriotic pictures for the schools while some of them have obtained them free of charge from the Daughters of the Empire. Malpeque has bought flower containers for the school's monument. With apologies to the author for the changes made, I will close my report with the following: Be a Booster If you think your country best Tell 'em so. If you'd have it lead the rest Help it grow. When there's anything to do Let them always count on you! You'll feel good when it is through, Don't you know? If you're used to giving knocks, Change your style, Throw bouquets instead of rocks, For awhile. Let the other fellow roast, Shut him as you would a ghost, Meet his banter with a boast, And a smile. When a brother from afar Comes along, Tell him who and what you are, Make it strong. Never flatter, never bluff, Tell the truth, for that's enough, Be a booster, that's the stuff. Don't "just belong." Respectfully submitted, Hazel D. McFarlane, Miss Evelyn Windsor, Assistant Provincial Supervisor, then gave a report on the new Institutes or

Capital and Labor On Good Terms In Dominion

(Canadian Press) TORONTO, June 10.—That the absence of strikes of any kind in Canada at the present time was the direct result of the excellent relations existing between capital and labor was expressed by several speakers at the closing business session of the Canadian Manufacturers Association here today. It was felt that this was a condition of affairs which could not be equalled by any other country in the world and which could rightly be pointed to with pride by the citizens of the Dominion.

Brazil Resigns From the League Of Nations

(Canadian Press) PARIS, June 10.—A Havas despatch from Geneva says Dr. Mello Franco today presented Brazil's resignation as a member of the Council of the League of Nations.

Berlenbach Successfully Defends His Title

(Canadian Press) YANKEE STADIUM, N. Y. Paul Berlenbach world's light heavyweight champion, successfully defended his title in a 15-round match with Young Stribling of Georgia, tonight. The fight was uninteresting except in spots owing to Stribling's inability to stand up and fight in the open against the champion.

Many Canadians Cross Border for Celebration

(Special to The Guardian) TORONTO, Ont., June 10.—Tomorrow is the day that Cleveland has officially dedicated to Canada, and members of the official committee today estimate that between 2,000 and 3,000 Canadians will cross the border to attend the celebration. The C. P. R. and C. N. R. report that they have booked nearly 1,000 to leave tonight from Toronto alone. Large delegations are expected to go from St. Thomas and London and other points not yet heard from.

End of Customs Probe Expected

(Canadian Press) OTTAWA, Ont., June 10.—Expectation is that the investigation into the administration of the Department of Customs and Excise by a parliamentary committee will conclude tomorrow. This afternoon's brief sitting was devoted to the receipt of auditors' reports and the examination of a few witnesses on points raised by these reports.

Kiwanis President

(Canadian Press) MONTREAL, June 10.—Ralph A. Ammerman, Scranton, Penn., was elected president of the international Kiwanis in convention here today.

Rev. Neil Herman Speaks to The Y's Men's Club

The speaker at the weekly meeting of the Y's Men's Club last evening was Rev. Neil Herman, who took for his subject, "American Influences in Canada." Starting in the West, where this influence is most pronounced, and working east from Vancouver the speaker gave instances after instance in which American business methods were superseding the British methods, and American money seeking and succeeding in controlling Canadian industries. The cases concerning this Province cited by the speaker were fur-farming and exploring for oil. The Canadian business man, concluded Mr. Herman had now come to the parting of the ways. He had to decide immediately whether he was going to adopt the systems that had been inaugurated by the United States, or whether he was going to follow the traditions and examples that had been set him by the British methods; whether he was going to have the Stars and Stripes floating above his country's most important industries, or whether the riches of their coffers were to remain under the Union Jack. The Chairman at last night's meeting was Y's Man N. D. MacLean. During the meeting, regret was expressed by the members at the loss the Club would sustain in the impending departure of Y's Man Don P. MacAskill, who leaves on Monday morning for Halifax to join that branch of the Royal Bank. Before the meeting closed Mr. Herman presented the Club with a number of copies of "The Song of the Maritimes," written by himself and set to music by one of Canada's foremost musicians. Needless to say the gift was heartily appreciated by the members of the Y's Club. 9767-11-21 Men's Club.



Premier Assaulted

(Canadian Press) GENOVA, June 10.—Count Stefan Bethlen, Hungarian Premier, was struck in the face today by a Hungarian as he was passing through the lobby of the League of Nations headquarters. His assailant was arrested.

Condensed Specials

RATE—4c. per word, net each insertion in this column.

FRESH MACKEREL 25c EACH at Russell McKinnon's, 9747-10-31 Street.

Table with weather forecasts for Toronto, Montreal, Quebec, and other locations.

Job printing of every description, cheaply and expeditiously executed, Guardian Central Job Printing, Phone 132.

YOU WANT GOOD ENVELOPES? Prices, 50 for 20c, 50 for 35c, 250 for 55c, 500 for \$1.00, 1000 for \$1.95. Postpaid, Guardian Office.

HAMBURG STEAK 22c, CORNED Beef 12c to 20c—Saunders, Newsome & Company, Market Building, 9648

Worthy of Honor

The Maritimes will unite in offering heartfelt congratulations to Miss Ruth McLean of Charlottetown, P. E. I. This brilliant young Maritimer is to receive no less than three of the highest awards in the gift of the Western Hospital, Toronto, namely the scholarship for post graduate study at the University of Toronto, the Coloeal E. Noel Marshall Scholarship for general proficiency and the Helen Grice Memorial Scholarship for practical work. This is a high achievement and it may be permitted to hope when this talented young lady has quite finished her training that she will return to the provinces by the Atlantic to give us the benefit of her outstanding accomplishments.—St. John Telegraph Journal. Miss McLean above referred to is a daughter of the late Rev. D. MacLean and Mrs. McLean of this town. The latter left two days ago to visit her daughter in Toronto.

Announcements, Coming Events, Meetings, Etc.

- Annual Meeting of the P. E. I. Protestant Orphanage Auxiliary will be held at Cuddehill Home today (Friday) at 3.30. A full attendance requested. 9768
A joint meeting of the Ladies' Auxiliaries of both Orphanages will be held in the Red Cross Rooms today at 3 o'clock. 9765
Reserve June 29th and 30th for Dancing and Piddling Contest to be held in Hope River Hall, Contest to begin at 8 o'clock p.m. each evening. The contest is open to the Island barring Summerside and Charlottetown winners. 1st, 2nd and 3rd prizes will be given to two classes old and young fiddlers and dancers of both sexes. Send in your entries to Peter Goodman, Secretary of Committee, Hunter River, R. R. No. 1. 9707-9-9-44

Excise Tax Removal

(Special to the Guardian) OTTAWA, June 10.—Although the government evidently apprehensive of Progressive opposition held up a few nights ago the provision to remove the excise tax on motor cars under \$1,200, the information today is that it will be proceeded with.

Governor's Reception To Lady Delegates

His Honor Lieutenant Governor Heurtz and Mrs. Heurtz were at home yesterday afternoon from 3.30 to 5.30, to the delegates and officers attending the Provincial Convention of Women's Institutes. The reception room was artistically decorated with sweet peas, roses, tulips and colored electric lights. Assisting Governor and Mrs. Heurtz in receiving were Miss Stewart, President of Canadian Federated Women's Institute, Miss Helen McKenna, the newly appointed Supervisor of Women's Institutes, Miss Helen Mathieson, the retiring supervisor, introduced the delegates. In the course of the two delightful hours of social intercourse and friendly chat the Orchestra rendering sweet music, dainty refreshments were served, Mrs. Mathieson and Mrs. Wilson, pouring tea, Miss Wilson, Chief of the Cross, Mrs. Wilson and Mrs. Harding cutting the cake. The young ladies serving were Miss Dora Mathieson, the Misses Stewart, Miss Jenkins, Miss Althea Laird, Miss Arsenault, Miss Della Walsh, Miss Nora Longwell, Miss Rita McDonald, Miss Doris Gill, Miss Clare Benoit, Miss Heurtz. An interesting feature of the very pleasant function was a surprise presentation to Miss Helen Mathieson of a valuable silver tea service and mahogany tray, half of the Women's Institutes of the Province. The presentation was made by Mrs. Harrison MacFarlane, South Bedouque, while the following address was read by Miss Lulu Yeo, Northam, Vice President of the Women's Institutes. Dear Miss Mathieson: On learning of your severance from us as Supervisor of the women of the Prince Edward Island Institutes feel that we are suffering a distinct loss. Your unfailing tact and generosity at all times have been most wonderful. The work of Women's Institutes has been wonderfully broadened, and carried on in a satisfactory and business-like manner through your efficient management. You have won the love and deepest esteem of all the members. Although our hearts are saddened, we are happy to know that one heart at least will be made especially glad. And now in conclusion, dear Miss Mathieson, we wish to extend our hearty felicitations and ask you to accept this small token of our love. Signed on behalf of the Women's Institutes, Mrs. William Hutch. Miss Mathieson made a brief but expressive remark, thanking her friends and associates not only for this expression of kindness but for all the kindnesses extended to her during the years in which they had worked together. As a fitting wind-up to the presentation the Orchestra struck up "For She's a Jolly Good Fellow" the ladies joining in the refrain. At 5.30 good-byes to His Honor and Mrs. Heurtz and Miss Mathieson were reluctantly said, the visitors all expressing their appreciation and their enjoyment of their visit to Government House. There were over two hundred present. His Honor was attended by his Aides de Camp Col. G. P. Hooper, military, and Lieutenant George McLean and Mrs. McLean of this town. Mr. J. R. Davies, was also in attendance.

Tempst Over Book

Some what of a tempest was caused in the Assembly when W. W. Fraser, Vancouver, B. C., brought attention to a book including young people, this publication, "The Story of Our Bible," by H. Huntley, Mr. Fraser interpreted as casting doubt on the divinity of Christ, and read sections which he felt supported his interpretation. W. B. Muir, Charlottetown, declared his amazement by the book was recommended by the church. "It has come to me like a thunderbolt," he said, and continued: "Where are we drifting? If this teaching is to be introduced into Canada, we may say farewell to our greatness," Rev. W. F. McConnell, Toronto, interjected before Mr. Fraser spoke that if the matter were referred to the committee in charge of these publications it would be attended to, but Mr. Fraser insisted that the Assembly should hear selections from the recommended book. The Assembly authorized the appointment of a committee of information, whose duty it will be to gather and disseminate news of general interest to church members and to the public at large. Rev. N. H. McGillivray reporting for the Council, B. C. Missions announced the determination of the Presbyterian Church to enter the foreign field and take over territories not now covered by other bodies, if an amicable arrangement could not be consummated with the United Church whereby the present body would be allotted certain sections of the foreign field held by the former Presbyterian Church. The Presbyterian Church, he held, had a vested interest in these fields, and it did not propose to be thrust out of them without making some definite action. "Our church can only be strong if she is strong in missions," he said.

Be a Booster

If you think your country best Tell 'em so. If you'd have it lead the rest Help it grow. When there's anything to do Let them always count on you! You'll feel good when it is through, Don't you know? If you're used to giving knocks, Change your style, Throw bouquets instead of rocks, For awhile. Let the other fellow roast, Shut him as you would a ghost, Meet his banter with a boast, And a smile. When a brother from afar Comes along, Tell him who and what you are, Make it strong. Never flatter, never bluff, Tell the truth, for that's enough, Be a booster, that's the stuff. Don't "just belong." Respectfully submitted, Hazel D. McFarlane, Miss Evelyn Windsor, Assistant Provincial Supervisor, then gave a report on the new Institutes or

Capital and Labor On Good Terms In Dominion

(Canadian Press) TORONTO, June 10.—That the absence of strikes of any kind in Canada at the present time was the direct result of the excellent relations existing between capital and labor was expressed by several speakers at the closing business session of the Canadian Manufacturers Association here today. It was felt that this was a condition of affairs which could not be equalled by any other country in the world and which could rightly be pointed to with pride by the citizens of the Dominion.

Brazil Resigns From the League Of Nations

(Canadian Press) PARIS, June 10.—A Havas despatch from Geneva says Dr. Mello Franco today presented Brazil's resignation as a member of the Council of the League of Nations.

Berlenbach Successfully Defends His Title

(Canadian Press) YANKEE STADIUM, N. Y. Paul Berlenbach world's light heavyweight champion, successfully defended his title in a 15-round match with Young Stribling of Georgia, tonight. The fight was uninteresting except in spots owing to Stribling's inability to stand up and fight in the open against the champion.

Many Canadians Cross Border for Celebration

(Special to The Guardian) TORONTO, Ont., June 10.—Tomorrow is the day that Cleveland has officially dedicated to Canada, and members of the official committee today estimate that between 2,000 and 3,000 Canadians will cross the border to attend the celebration. The C. P. R. and C. N. R. report that they have booked nearly 1,000 to leave tonight from Toronto alone. Large delegations are expected to go from St. Thomas and London and other points not yet heard from.

Worthy of Honor The Maritimes will unite in offering heartfelt congratulations to Miss Ruth McLean of Charlottetown, P. E. I. This brilliant young Maritimer is to receive no less than three of the highest awards in the gift of the Western Hospital, Toronto, namely the scholarship for post graduate study at the University of Toronto, the Coloeal E. Noel Marshall Scholarship for general proficiency and the Helen Grice Memorial Scholarship for practical work. This is a high achievement and it may be permitted to hope when this talented young lady has quite finished her training that she will return to the provinces by the Atlantic to give us the benefit of her outstanding accomplishments.—St. John Telegraph Journal. Miss McLean above referred to is a daughter of the late Rev. D. MacLean and Mrs. McLean of this town. The latter left two days ago to visit her daughter in Toronto.