Our Dainty Cold Cream

We are quite sure that no other cold cream will satisfy you after you try ours. It is of snowy whiteness, soft, creamy, and delicately perfumed. It is a genuine skin food and has rare skin benefitting properties. As a preventive and cure of chapped hands, face or lips, it is without an equal.

Opal Pots 15c and 25c

J. G. Jamison
DRUGGIST

NEW KING GEORGE HOTEL
Wm. MONBOURQUETTE, Mgr.
Private Baths, Running Water and Long Distance Telephones in all rooms. Large Bright Sample Rooms.
CUISINE UNEXCELLED
SYDNEY, N. S.

FURNITURE SALE.

Buying in car loads lots we can sell you at auction prices:—

Side Boards $9.00 to $50.00. Bureaus, $5.75, $6.50, $7,00, $7.50, $8.00, $10.00, $12.00 each. Commodes $2.75, $3.00, $3.50, $4.50 and $5.00 each.

Wicker Chairs 3 colors $3.25 each.

Parlor Suites, not the ordinary but the best. $19.75, $22.50, $25.00 to $60.00 each, 3 and 5 piece suites.

Parlor Tables, $1.50, to $1[illegible].00 each.

Dining room tables, surface oak with 5 large legs $7.00 to $12.00 each.

Quartered Oak from $16.00 to $32.00 each.

Dining Room Chairs from 60c to $45.00 for set of six.

Wardrobes from $14.00 to $25.00, they are beauties.

Buffett from $1[illegible].50 to $36.00 each.

Iron beds, Springs and Mattresses, the best at lowest prices. Jas. Paton & Co. 10-22EMtf.

"Special prize packages, every one worth $1.50 and one out of every 25 worth $1.50 and one out of edery 25 each 87c. H. H. Brown, 158 Queen St. 10-25ME3i

See Our Line Of Heating Stoves

The cold weather is here now and you will soon feel the need of a heating stove if you have not done so already.

We have a splendid line of superior heating stoves in stock now. All the leading lines are represented and we know you will find a stove here that will suit your individual needs.

These stoves are well made, are neat in appearance, will give splendid heat and are priced most moderately. The line includes hall, sitting room and bedroom stoves. Call in today and see the showing.

Fennell & Chandler

Victoria Row 152 Richmond St.

THE CHARLOTTETOWN GUARDIAN

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FRIDAY, OCTOBER 25, 1912.

DEVELOPMENT.

It is interesting to contrast the development of the newer countries with that of the older. Each is characteristic of its age. The one is boyish, hopeful, eager; the other studious, calculating, steady. The one is built upon faith; the other upon certainty. The faith may or may not be justified by the conditions it may be an unstable foundation; the superstructure may totter without a moments notice. Certainly is an immovable foundation; the superstructure built upon it will stand throughout the ages.

Within the past two decades western Canada has developed amazingly; much of the development has been founded upon conditions which ensure permanency. Much of it, also, has been built upon conditions which have already crumbled.

The boom fever had possessed the whole west regardless of conditions, and real estate everywhere went soaring. Fortunes were made in a day buying and selling but somebody at last paid too big a price and the bottom went out of the boom. The last buyers in many pretentious cities are still holding their property and still shouting to uphold the boom.

In the maritime provinces and especially in Prince Edward Island during the same period development was also in progress although scarcely noticed. Compared with the booming, shouting, feverish progress of the west our province looked slow and uninteresting. Many weak-kneed people thought we were on the verge of ruin. But it is safe to say that never in the history of the province had development made more real progress than during these years. Foundations were being laid which are permanent because laid upon the bed-rock of natural resources whose real value has been proven.

It is only within the past year or two that the permanency and stability of these resources have come to be realized. Today those in touch with conditions in the province are more sanguine regarding its future and have more genuine faith in its institutions than ever before and their hopes are founded, not upon boom or shouting or false inflation of values but upon things actually done and upon the proved permanence of the conditions which made these things possible.

Our people are only now finding themselves, only now beginning to realize that there are better opportunities for investment in this province than anywhere else within reach. The fox industry with the unprecedented success that has attended it has probably done much to awaken our people to a realization of the possibilities within their reach, but the fox industry alone is not responsible for the new spirit that animates our people. It is the result of continued, unvarying, unfailing trust in resources that have been proved and have stood the test.

There are still left a few who are not fully awake, a few possibly also who, if they cannot get for themselves all that there is in the manger will bark at those who would. We have some knockers left but their number is growing beautifully less and their little bark is now heard only to be smiled at. The day of the East is at hand.

CO-OPERATION.

The word is on everybody's lips. At our farmers' meetings no word—with the possible exception of "taxation" is more frequently heard; in our newspapers, when there is any boosting to be done, it is the capitalized word. In fact it is everywhere—except in actual practice.

Co-operation means working together for a common purpose in which all the co-operators are directly interested. Suppose the common object of the people of this province were the general good of the whole province, a common good the benefits of which all would share; and suppose they co-operated, what might not be done for the betterment of trade, the betterment of farming, the betterment of social, political and religious conditions?

Under present conditions competition is the order. Each is working, striving, pushing for himself. He is interested only in the thing that will benefit himself directly. Should it prove a benefit only to his neighbor or to a number of neighbors, he lets the neighbors attend to it, it is no concern of his. And yet in the benefits that fall to his neighbors he will share indirectly. The few extra dollars that come to them as a result of the transaction will be circulated in his neighborhood and he stands a chance to get at least a part. In any case the neighborhood will be benefited and that should be an incentive to him to give it a boost.

In this city of Charlottetown we talk much and write much about improving the city, about offering inducements to make it a desirable place to trade in and to live in. And yet we follow the competitive rather than the co-operative system. Each is concerned, perhaps rightly so, with his own immediate affairs and yet a measure of co-operation in which each could take part would greatly benefit all.

Let us give one illustration—from another city. It may or may not apply to Charlottetown. A country customer went into a store and asked for a certain article. The merchant informed him that he hadn't it but he had "something just as good". The customer wanted this particular article and would take no other. He asked the merchant if he knew where it could be got. The merchant knew that his neighbor had the very thing asked for, but not wishing that his neighbor should profit by the transaction told the plausible story that he didn't think it could be got in the city. The innocent customer believed him, went home and sent to a departmental store in another city for it.

The moral is clear. The money went out of the country when it could have stayed right in the city and besides this it made a new customer for the departmental store. We mention this case not because it occurred in Charlottetown but because it might.

In yesterday's Guardian we announced that the Black Diamond Company had agreed to send an extra steamer to Charlottetown this month to relieve the congestion of freight. For many years the merchants of Charlottetown and Summerside have been humbugged by similar congestion. Because Montreal steamers, subsidized to the tune of $12,000 a year to call here and at Summerside, did not call as agreed upon, produce sold for delivery in St. John's, Nfld., could not be delivered and the contracts were cancelled. There are tons of hay still lying in warehouses in Charlottetown and Summerside which were sold and to have been delivered in St. Johns. How many thousands of dollars have been lost to our merchants and our people generally because they have been depending upon a Montreal firm to do for them what they should have done long ago for themselves. If the merchants of Prince Edward Island and the people throughout the province could depend upon each other they would own a steamer, and get both the trade and the subsidy that are now being got in return for a very inadequate service by the Black Diamond Company. And instances might be multiplied in which the benefits of co-operation could be clearly demonstrated. Shall we ever come to it?

WINTER ECZEMA

CURED BY ZAM-BUK

Mrs. P. W. Drummond, of Thetford Mines, Que., writes: "Every fall, as soon as cold weather set in, my little daughter's face and hands would be covered with rough watery patches, which before long turned into scabby sores. These would itch and smart terribly, and would remain on her face from fall until spring. This happened for three years, and we could get nothing which did her any good, until a short time ago I started using Zam-Buk, and now, after using half a box of same, the sores have entirely disappeared, leaving her skin as smooth and clear as it could possibly be."

Zam-Buk is also a sure cure for ulcers, abscesses, ringworm, blood poison, scalp sores, chapped hands, cold sores, and all skin diseases and injuries, 50c. a box all stores.

OBITUARY.

(From Yesterday's Evening Guardian)

The following are additional particulars of the death of Mr. Lane. The funeral of the late Thomas P. Lane of Dunstaffnage took place on Thursday last at 2 p. m., and was quite largely attended. The services was in charge of the pastor of the deceased Rev. E. S. Weeks of Mt. Stewart. He was kindly assisted by Rev. E. Bell and Rev. L. J. Wason former pastor of the circuit and Rev. Mr. Hawley of Marshfield, (Presbyterian). Interment took place at York Cemetery. The late Mr. Lane was 68 years of age. He was born at Donaldston but moved to Dunstaffnage when quite young since which time he has been a resident of that Community. In March 1877 he married Annie Poole daughter of the late Edward Poole, Roseneath Mills. To them were born three children only of which (Lucy) survives and she resides at the old home with her mother. Mr. Lane was highly respected in the community. He took a firm stand for righteousness and truth and was a warm friend of all the Methodist Ministers who came to the circuit. His home was open to them and they were always made welcome. The church will miss him, the home will miss him. He rests from his labors but his good works will follow him.

THE H. M. S. CORNWALL.

The following letter, which was received by his honor Lieutenant-Governor Rogers this week, explains itself:

H. M. S. Cornwall, Halifax, Oct. 17,

Sir:—In confirmation of my wireless message of 16th instant I beg to express my deep regret at having to abandon my visit to Charlottetown owing to the bad weather prevailing in the gulf yesterday.

I could not have brougnt the ship into harbor on that day and in consideration of the cadets and their studies, I felt compelled to run down through the Gut of Canso to Halifax instead of waiting for the weather to moderate.

May I thank you for your kind invitation to myself and the officers, since received, and ask you to accept my sincere apologies for the inconvenience our non-arrival must have put you to. I have the honour to be, Sir,

Your obedient servant,
M. H. HODGES.
Captain R. N.

H. E. The Lieutenant-Governor of Prince Edward Island.

AUSTRALIA CANNOT FORGET EMPIRE.

MELBOURNE, Australia, October 23—What affects any part of the empire, said Senator Pearce, federal minister of defense, speaking at a Trafalgar Day banquet here, affects every part of it and affects the co-operation of all the Dominions. Co-operation with the mother country is and ought to be our ideal, and with Canada, New Zealand and South Africa we must fight side by side whenever the warning is given.

The minister went on to refer to the Australian navy which, he said, had made an excellent start. Australia, while managing her own affairs, could never forget that she was still part of the empire.

THE WAR SITUATION.

(Canadian Press)

SOFIA, Bulgaria, Oct. 24—Crowds gathered around the war office and are awaiting the official bulletins of progress of operations against Kirk Killesch and Adrianople.

Newspapers publish varying reports. They agree only that serious fighting is proceeding around both towns.e

JACK JOHNSON TO QUIT.

CHICAGO, Oct. 24.—Jack Johnson will retire from the saloon business here on November 1st, say City officials. His license will not be renewed.

::Our chocolates arrive in fresh shipments weekly, therefore, we can guarantee every box in our store to be not more than six days old. Liggett's chocolates, the choicest of American sweets $1 per lb box. Moirs chocolates in elite boxes ½ lb, 35c, 1 lb 60, and in bdlk 50c a lb. The McKinnon Drug Co., Corner Great George and Kent Sts. 10-23Metf.

::Buying by mail is an easy and satisfactory way of getting drug store goods if you are far from town. Our perfect mail order service is a great convenience to hundreds. The goods are forwarded at once. To save delay, be sure to send money enough to cover price of article ordered. J. G. Jamieson, Druggist. 10-22Mtf.

HOW TO BEAT PANAMA BILL.

NEW HAVEN, Conn., October 23—Stockholders of the New York, New Haven and Hartford Railroad company today re-elected the present board of twenty-seven directors and ratified a resolution approving of the agreement between the company and the Boston and Providence and the Old Colony roads of the elimination of grade crossings, the four tracking and electrification of the road between Boston and Providence, and the raising of $8,000,000 to pay for the same.

In regard to the reported sale to the Grand Trunk of the New Haven's steamship properties, President Mallen said that it is not the intention of the company to dispose of them if this could be avoided. Under the Panama canal bill there appears to be a way by which control can be retained and they were going to ask the inter-state commerce commission for assistance in carrying out the plan. Many of the steamship lines were established as extensions of the steam lines and some had been a part of the system for seventy years. They were not properties acquired to stifle competition, but to extend the transportation facilities.

EARTHQUAKE IN QUEBEC.

QUEBEC, Oct. 24.—A severe earthquake was felt on the North shore of the St. Lawrence last night. No fatalities are reported.

NEGROES NOT TO MIX WITH WHITE TRASH.

WASHINGTON, October 23— Jack Johnson, champion pugilist of the world, was repudiated as the member of the negro race in resolutions unanimously adopted at a public mass meeting of negroes here last night. The resolutions denounced the mating of whites and blacks as inharmonious with moral ethics. Negro mothers were urged to encourage their children to be satisfied with their own color and people.

STEEL MEN WILL GET GOVERNMENT

OTTAWA, October 23—A deputation representing the steel interests of Canada will wait upon Hon. W.T. White, minister of finance tomorrow. They will come armed with material for a full discussion of the tariff situation as affecting the manufacture of steel in Canada. The last of the steel bounties expired some time ago, and last session the steel men were unsuccessful in an effort to have them restored.

Doherty Church Organ worth $180 for $85. This is a sample of the many bargains at Miller Bros Annual Sale of Second-Hand Organs and Slightly-Used Pianos. See the ad. 9-25Mtf

"The biggest range of ladies' suitings you ever saw on P. E. I. is shown by D. A. Bruce. 9-20Mtf.

"The hat and cap bargains we are offering show all this season's styles There's over $500 worth of new caps alone and everyone is right fresh from the factory—not an old style or grade in the lot—everything is absolutely brand new. H. H. Brown. 10-1MEtf.

NEW ADVERTISMENTS

DIVIDEND NOTICE

N. S. Carriage and Motor Car Co. Limited

A dividend of one and three quarters per cent for the quarter ending September 30 has been declared on the issued preference stock of the Nova Scotia Carriage and Motor Car Company Limited, and the same is payable on or before November first.

H. W. WENTZELL,
Secretary.
Amherst, N. S., Oct. 21
10-25M&21

Civic Election

In pursuance of an Act of the General Assembly of this Island, made and passed in the 3rd year of the Reign of His Majesty King Edward VII, Chapter 17, intituled "An Act to Consolidate and Amend the several Acts Incorporating the City of Charlottetown and of all Acts in amendment thereof."

I do hereby give PUBLIC NOTICE that an Election of one person to serve as a Common Councilman in the City Council for Ward Four instead of and for the rest of the term of Donald McLauchlan, whose seat as Councilman for said Ward has been declared vacant

WILL BE HELD ON

THURSDAY

The 14th Day Of November, A. D. 1912

At The Several Places, That Is To Say:

In WARD FOUR WEST, at or near the City Building.

WARD FOUR CENTRAL, at or near S. J. Whitlock's Store,

WARD FOUR EAST, at or near G.D. Wright's Store, King Square.

And at the said Election the Poll will be opened at Nine o'clock in the Forenoon and continue open until Five o'clock in the Afternoon of the same day.

DESCRIPTION OF WARDS

Ward Four East

EAST OF GREAT GEORGE STREET—Ward Four East shall comprise all that portion of Ward Number Four, in the City of Charlottetown, situate east of Hillsborough Street.

Ward Four Central

The Seventh Polling District shall comprise all that portion of Ward Number Four, situate west of Hillsborough Street and east of Great George Street.

Ward Four West

WEST OF GREAT GEORGE STREET—The Eighth Polling District shall comprise all that portion of Ward Number Four in the said City, situate West of Great George Street.

Nomination Day Thursday, Nov. 7th, A. D. 1912

At the Office of the City Clerk, City Hall, from the hour of Twelve o'clock, noon, until the hour of Four o'clock in the afternoon of the same day.

For Qualification of Electors see above Act 3rd Edward VII., Cap. 17, Sections 24 to 29; also Act 1st George V., Cap. 13 & 14.

W. W. CLARKE,
City Clerk

City Clerk's Office, Charlottetown, October 22nd, 1912

CHAS. LYONS,
Mayor of the City of Charlottetown.
10—25Mtf

Don't Take Chances with Fire---

Fire is an uncertain element and a positively destructive force. You don't know when it may attack your property but when it does that is the time when you will appreciate most the full value of a strong fire insurance policy.

Don't take chances—be on the safe side. See today what we can offer you in fire protection. We represent the strongest and most reliable fire insurance companies on the continent and can offer you a policy that will suit your needs exactly.

Call in today and investigate our offers. This does not obligate you in any way.

W. K. Rogers Co., Ltd
84 Gt. George St.

Here Is YOUR Chance "Happy Thought" Ranges

are known from one side of the Continent to the other and recommended by every housewife who ever used them.

The "HAPPY THOUGHT" works equally well with coal or wood and gives a longer and more reliable service than any other.

This is not a claim, but a fact, and we can prove it.

Get a "HAPPY THOUGHT"

SOLD BY

S. W. CRABBE,
Agent for Happy Thought Range

Business Suits for Tasteful Men

Business men are bound to be pleased with our present showing of Old Country suitings. The line is most exclusive showing quiet and conservative designs that you will pronounce "just right."

Then when you see samples of our workmanship on high grade business suits you will come to the conclusion that this is the place to get high grade clothing.

Call in today and look over our fabrics, see samples of our suit making and note the low prices.

John McLeod & Co.
161 Queen St.

CUSHIONED SHOES

Rubbers for you others

We always look to the foot comfort of elderly people. We have shoes made from soft pliable leather on broad easy lasts, flexable sole and no seams to rub and irritate the foot.

Laced, buttoned or congress

Our women's street boot of gun metal calf is a good shoe for now

GOFF BROS. 128 Richmond Street.