

If You've Got A Tight Cough

Its because the lining of your bronchial tubes is inflamed. That's why you find it so difficult to breathe properly.

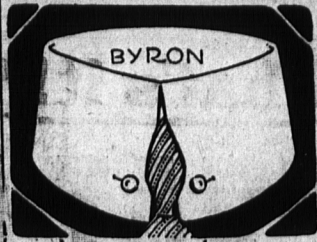
Penslar White Pine and Spruce Balsam

contains just those ingredients that tend to allay that stuffed up feeling, that soothe the lining of your bronchial tubes and enables you to breathe without that harassing exertion.

25c and 50c

Start taking it today, before serious complications set in.

E. A. Foster
Central Drugstore



A new shape TOOKE LIGHTWEIGHT COLLAR

SAME SHAPE IN BROWNING STRIPED MADRAS. TOOKE BROS., LIMITED, MONTREAL.

CURLIANA

Two very interesting and well skipped matches were played last night at the Curling Rink, resulting as follows:—

D. B. Stewart	H. E. Geddes
G. D. Wright	D. A. McKinn
F. H. Beer	Walter Grant
(skip)	(skip)
18	11

S. Grey	C. Duffy
W. A. Stewart	R. O. Goff
G. Fitzgerald	H. M. VanBuskirk
A. W. Hyndman	A. McDonald
(skip)	(skip)
11	9

HORSE RACES

Sir.—An item appeared in last week's Guardian stating that Harry O'Brien's mare "The Orphan" started in a free-for-all race on Mill River ice and was drawn. This is not true. "The Orphan" did not enter nor start in the free-for-all, hence was not drawn. I intended to have started "The Orphan" in the green, or three-year-old, although hitched to an ordinary jaunting sleigh, but was barred and asked to start in the free-for-all with horses hitched to bikes and trotting sleighs with six inches of snow over the course, making it unfit for a pacer. It might also be added that "The Orphan" was entered in the three-year-old race in the race meet held at New London by the Summerside and New London Race Club, but was barred also. "The Orphan" is open to start against any three-year-old on the Island, in a friendly race, club race preferred; also the horses that started in the free-for-all at Mill River. Speaking of horses causes me to ponder and wonder what has become of the three-year-olds sired by "Lord Hastings" that secured most of the good mares in my vicinity four years ago.

I am, Sir, etc., HARRY O'BRIEN.

AN EXPLANATION

Sir.—In the account of the 3-year-old ice Races of New London in the Guardian of the 15th my mare, Queen Alice, was represented as a 3-year-old. I will be glad to have this contradicted. She was actually but 2 years old on the 25th of June last. There is considerable excitement over this 3-year-old race as the following sires were represented: Happy George, Commodore Lidyard, Lord Hastings and Gold City. Alice being only 2 years old was only asked to win second place. This being a gentlemen's driving club I think everyone should get credit for what they won.

Thanking you in advance, I am Sir, etc.,

ROBERT FITZSIMMONS

Long River, P. E. Island.

PERSONALS

Mrs. Montgomery of Long River who has been in the City visiting her son Vernon, a student of the Union Commercial College returned home by the afternoon train, yesterday.

Messrs. Gordon Dawson, Edward McPherson, J. H. Howatt and M. Pearson of Cape Traverse came to the city yesterday morning and will leave by the Prince Edward Island this morning for Pictou.

The many friends of Mr George Moore, of Messrs Moore & McLeod will be glad to learn that he was able to resume his business duties yesterday after being laid up for several weeks with illness.

A. W. HYNDMAN, Hon. Treasurer.

NEW ERA IN FOX INDUSTRY

(Continued from page one) are perfectly matched, and this should accrue to the advantage of our people here rather than to the furriers who purchase from all sources and do the matching themselves. It is also better for the dealer to know just how many skins are in the market than to be in doubt about this fact as uncertainty in this respect creates fear.

Our next recommendation is that our ranchers should as soon as possible take pains to inform themselves regarding the fur value of their various individual foxes so that the less desirable could be eliminated and only the best, be kept for breeding. While silver foxes continue to be trapped in the wilds there will always be inferior pelts. Our efforts should be to improve the quality of skins as rapidly as possible and we should not be breeding inferior stock whose product is unprofitable. The higher the average quality of our pelts the more quickly will we get the attention of the world to our industry, and the larger market we will have for our product both alive and in the fur. When the time comes, as it will in from five to ten years, that ranchers shall have the silver fox market to themselves, they want to be ready for it with nothing but the best. Even if in the future furs should bring a lower level of prices than they do to-day, that is all the more reason why we should have nothing poor to offer.

Another recommendation is that our pelts should be in the very best condition when taken off. This can only be learned by the most careful study of pelts before and after slaughter.

As a final recommendation we believe that the system which should bring us the best results will be this: That the ranchers should agree to avoid unnecessary haste in selling their pelts. The greatest care should be taken not only as to the time of slaughtering, but of the skins after they are taken off; that these should be collected in one central place in P. E. Island; that they should be matched wherever possible by the best available judges; that March, and even later, that in order to inspire the confidence of the trade, statistics should be published as to the number of pelts prepared in the season—the truth will do no harm—and that during the winter negotiations with brokers and dealers should be carried on. By this method a sufficient number of pelts would be brought together to induce fur dealers to compete for them; that for this purpose they should be shipped to the best trade centres. We believe in that way that competitive bidding would result in bringing the real value for the product.

THE PREMIER'S REMARKS.

At the request of the chairman the Premier then addressed the meeting. "I feel," he said, "that in the large assembly that is gathered here to-day to hear the Report of the Sales Board, we have an evidence of the tendency of all of those who are interested in this very important business to get together and to begin a period of co-operation. We are opening now, it seems to me, a new era in the fox business in this province. The era that has closed was that of speculation. We were all feeling that prices were mounting higher and higher, so that we were losing all certainty of actual values; and we felt that the time must come sooner or later when this period of speculation would have to end. The longer the speculative period continued the greater would be the shock of re-adjustment. It is therefore better for the industry that the shock come sooner than later. We would not, however, have fallen quite so far in the matter of prices if there had been more confidence, among those who were interested in the industry, in its actual value and permanent quality. The rapid and undue decline in prices was not owing to the failure of confidence among the people outside of this province, but among the fox owners and shareholders themselves. The greatest

For Tired School Children

Boys and girls who have been bending over their desks for weeks, and months, and often studying at home late into the night, get into a weak, nervous, run-down condition, and wise fathers will take the advice of our local druggist, E. A. Foster, Central Drugstore, Charlottetown. H. J. Mavor, Druggist, Souris, and give such children Vinol, because it is a non-narcotic preparation which contains the three oldest tonics known, and is guaranteed to strengthen and restore health to weak, overworked, run-down people, and to cure chronic coughs, colds, bronchitis, or you can get your money back.

NUXATED IRON

increases strength of delicate, nervous, run-down people 200 per cent in ten days in many instances. \$1.00 forfeit if it falls as per full explanation in large article soon to appear in this paper. Ask your doctor or druggist about it. E. A. Foster, Central Drugstore, always carry it in stock.

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fault was to be found among our own people. There were two matters in which we failed—one was lack of sufficient confidence and the other was lack of sufficient co-operation. Now, learning a lesson for the future from the past, we are bound, that we should have a measure of confidence founded upon facts. That is the first stage, and the next is, that we immediately take proceedings to co-operate in working out the success of the industry; for it is one that in a peculiar measure requires co-operation. We have learned a lesson in a condition of the market that is far less favorable than in the years before the war, we have found the bottom, and we have reached it by the actual sale of our goods upon the existing markets. I think that all the people of this province will realize the sufficient importance to justify the action of the Government in this regard. We felt that in order to test the market properly it was necessary that an opportunity should be given to the fox breeders to put their skins upon the existing market at the lowest possible cost,—that is, without any cost at all to themselves.

The test we sought to make was one that we hoped would ascertain, as exactly as possible, where we stand in regard to this business—what the depth and strength of the market is; and I think all of you gentlemen who have heard this report, need to-night will agree that no mistake was made in the choice of this Sales Board; that they tested the market thoroughly and found, as nearly as it was possible to find, what the demand was, what the prices were and where we stand with regard to the making of a market outside our province. I think the results they have brought back justify us in having stronger confidence in the business, and greater assurance than we have ever had before. I don't think that statement is too strong. We have found the bottom and found it before it was too late, and I think we have found our business is based upon an absolutely secure foundation, that is, if we unite in these two qualities, which I think we will all admit we were a little short in before, and that is, confidence in the business upon a sound working basis, and an intention to put aside all petty jealousies and selfish ideas and get together to hold this business steady and secure for the days to come. I believe we have no business of any kind in this province that is more secure for profitable results than the silver fox industry, if we only give it an opportunity, and that opportunity we have seen now working out in detail in this Sales Board. I would like to press upon all these two points. I have mentioned again and again—confidence based upon a thorough testing of the market, and co-operation so that the market will be secure. I noticed that the Sales Board commented upon the injury that was done to the market by the hawking around of skins by several persons on their own account. We can all understand how true that must be. We are dealing in this case, not with an ordinary article which people must buy, but a luxury, an article that is a specialty, an article which people value because it is exclusive in its character, because not many are able to pay the high prices which first-class goods of this line demand; and the market is very sensitive to any cheapening effects. You can imagine what the effect might be upon the market for diamonds if every miner who found a few stones, went around and hawked them to retailers. The market would soon be injuriously affected. It might conceivably be destroyed for a time; and so it is with this line of goods. It is one of the rarest furs in the world. I see in the large attendance to-night from all parts of the province," the Premier said in conclusion, "an assurance that the movements that have been going on in the past year for co-operation in this business, are in progress still and will not, I trust, cease until we have succeeded in working out co-operative methods that will give to the business every possible opportunity and will save for the Island one of the greatest industries which we have seen arise within our lifetime."

A general discussion of the Report then followed.

Mr Chester McLure, one of the members of the Sales Board, read a letter from one dealer in New York convincingly illustrating the contention against the injurious practice of individual hawking of skins.

Mr John Agnew asked the question whether there would be as good a demand for one thousand or two thousand pelts in New York as there had been for the number sold by the Board, or whether the market would then be flooded. He also stated that in his opinion, whatever the prices were this year in New York and St. Louis, London would be the chief market for silver black fox skins. He gave expression to the optimism which he said he had always felt in the industry. He thought they were on the rising tide in the industry, and he suggested that every breeder should raise but the very best stock.

Mr F. L. Rogers answered the question asked by Mr Agnew by suggesting that if anyone had two thousand pelts to sell he would not place them in one particular market, but would distribute them over a wide field. Mr Rogers thought that it would be well for the province if accurate statistics were furnished the dealers as to what stock was here, instead of leaving them in doubt. There was nothing to be gained by keeping from them the truth; on the contrary, statistics showing the true state of affairs would secure the confidence of the market.

Mr E. H. Beer asked, which was more valuable, the silver or the pure black.

Mr J. W. Calbeck, in reply, said it was difficult to give an adequate answer to this, but so far as the Sales Board were concerned, they had got better prices for fairly dark furs than for the lighter kind. In reply to a question by Mr Agnew whether, had they taken as many more, could they have sold them, Mr Calbeck said he thought they could have disposed of four times as many.

The discussion was also taken part in by Messrs Rombean, Wheat, Black, W. K. Rogers and others, and co-operation was the key-note of their remarks. Mr J. O. Hyndman moved the following resolution, which was seconded by

"I want Bovril—not that!"

No substitute will save money in the kitchen as Bovril does, or give the same nourishing value to soups and stews. It takes the beef of an entire ox to make less than two dozen bottles of Bovril. Bovril is thus so strong that it cannot possibly be put up in cheap cubes. Get the real thing—Bovril in the Bovril bottle.

Mr S. F. Hodgson, both of whom remarked on the admirable work which the Board had done:—

"Resolved, That a hearty vote of thanks be tendered the Fur Board Sales Commission for their excellent Report, and the Provincial Government for their support of the movement."

The resolution was unanimously carried. The meeting then adjourned, Mr F. L. Rogers having thanked the audience for the resolution.

BATCH OF REPORTS MADE IN GERMANY

(Special to the Guardian.)

BERLIN, Feb. 22.—Austrian aviators have caused much material damage by raids over Lombardy. There have also been lively artillery combats on the Isonzo front.

BERLIN, Feb. 22.—Senussi tribesmen advancing through Egypt from the west are approaching the Nile valley, according to reports from Constantinople given out to-day by the Overseas News Agency. The report adds that several Arab tribes have joined the Senussi.

BERLIN, Feb. 22.—The Austro-Hungarian consul at the Greek island of Corfu, who has made his escape, reports that when French troops landed there on January 10 the French officer asked him to haul down the flag. He refused, but the officer hauled the flag down himself. The French hoisted their own flag on the mast before Archilou Castle, the property of Emperor William. Later they saw a German crown on the top of the mast and endeavoured to get it down without success, so they sawed off the whole mast.

BERLIN, Feb. 22.—A statement from the Turkish War Office says the Turkish army has retired to positions west of Erzerum. The statement claims that before leaving Erzerum the Turks destroyed the positions they had occupied and also fifty cannon that they could not transport.

NOMINATION DAY IN SUMMERSIDE

Yesterday was nomination day—Summerside for the election of Mayor, three Councillors and a Water Commissioner.

For the office of Mayor Councillor (Dr) Jardine being the only nomination was declared elected. There were four nominations for Councillors: Nathan McFarlane and Mr Maynard Schurman, Mr John Grady and Maxim Gallant. For Water Commissioner, Mr John Mathieson and Robert H. Morrison. Next Tuesday election day.—C.



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is also put up in packages, and is CUT from the Genuine PLUG
Same fine aroma—
Same delicious taste—
SOLD EVERYWHERE.

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