

P. E. I. FOX RANCHERS HOLD ANNUAL SHOW THIS WEEK

-- PROGRAM --

MONDAY, NOVEMBER 10th:

9.00 a.m.—Receiving and classifying foxes.
1.00 p.m.—Receiving and classifying foxes.

TUESDAY, NOVEMBER 11th:

9.00 a.m.—Judging commences on class I and will continue throughout the day.

WEDNESDAY, NOVEMBER 12th:

9.00 a.m.—Judging continued.
7.30 p.m.—Foxmen's Banquet, Charlottetown Hotel.

THURSDAY, NOVEMBER 13th.

9.00 a.m.—Judging continued.

FRIDAY, NOVEMBER 14th:

Judging continued. Closing of Show.

Fox Breeders And Fur Buyers

Visiting the Silver Fox Show are invited to call at our offices, when it will be a pleasure to us to be of assistance in dealing with insurance problems of any kind, or to be of any possible service, while you are visiting Our City and Province.

All information cheerfully furnished without obligation.

HYNDMAN & CO. LIMITED

Offices: Charlottetown — Summerside — Montague.

Past, Present & Future of The Silver Fox Industry

By Lt. Col D. A. MacKinnon, D. S. O

The Provincial Live Fox Show at Charlottetown November 10th to 14th brings very keenly to our attention the fact that the culminating point in the rancher's routine has pretty nearly arrived. By that I mean the pelting season. During the months of January, February and March the fox breeder's attention was centred on mating problems, how to get the best results with the best males in his ranch. Then came the arrival of the pups—some good results, some fair, some blanks. Then the weaning time, and next the development of the little ones into large, healthy foxes during the months of June to August. Next, the fur production period when one has to be so particular in keeping foxes clean and in furnishing the right foods to produce clear, sparkling, full-furred pelts. In all these different stages care and brains have to be exercised in no small measure in order to arrive at success.

Fox Show Week

Fox Show Week somehow seems to focus practically everyone's attention on our unique and only industry outside agriculture and fishing—fox farming. How this little province came to be so curiously endowed is pretty well known to most of us, but just in passing it might be well to state that it had its origin some fifty years ago, when the late Sir Charles Dalton purchased silver fox pups from Benjamin Haywood, who had dug them out of a hole in the ground.

There were always good foxes

in this province. That is verified by statements made by Surveyor Holland more than a hundred years ago when he paid tribute to the quality of our mink, marten and silver fox as the finest he had seen. Red foxes were common when the writer was a boy, and I can remember some magnificent peltries offered for sale years ago. Our reds have been pretty well cleaned up and our silvers are now bred only in captivity. But for the astuteness of Dalton it is a very grave question whether the silver fox industry would have progressed to its present world wide prominence, or what was world wide prominence prior to the start of the war.

Phenomenal Results

Dalton was fortunate enough to associate himself with a man who understood the principles of breeding—Robert Oulton—and together they set up the first wire-enclosed pens on a little island near Tignish. The results they achieved were phenomenal, and the care with which they selected breeding stock most praiseworthy. Others in the vicinity such as the Rayners, Tuplins, Champions and many others that might be mentioned, became acquainted with the new venture and by captures of reds and silvers themselves were soon well away to success.

Some pelts sold in London by Dalton and Oulton brought such remarkable returns that they became fearful that if the news got around, too many people would become fox farmers and that would result in lowered prices for pelts. The different breeders formed a gentlemen's agreement not to sell foxes alive. This was kept until 1909 when Frank Tuplin, a nephew of one of the pioneers, sold ten pairs at \$6,000 a pair to a Prince County syndicate. The war was on. Next season everyone started to sell and prices of pups rose year after year until in 1913 the last pair of pups sold at \$17,500, while breeders sold as high as \$25,000.

Hundreds of companies were formed and the industry expanded by leaps and bounds. Silver foxes were found in the Peace River district, northern parts of Saskatchewan and in the Yukon, and breeding farms were established in the United States and many provinces of Canada.

Outbreak of First World War

The outbreak of war in 1914 and its continuance until the end of 1918 gave the industry quite a setback and prices tumbled from \$18,000 a pair down to \$1,000 and less. But during 1917 and 1918 pelt prices kept up remarkably well, many pelts being sold in the United States by W. Chester S. McLure, representing the Fur Sales Board, for upwards of \$1,000 and more. To Mr. McLure must be given the credit of having in-

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RAW FURS

THE SEASON IS NOW OPEN ON MINK, MUSKRAT, RED FOX, COON, ETC.

I AM AS USUAL PAYING THE VERY HIGHEST PRICES THE MARKET WILL ALLOW. MAIL OR BRING YOUR FURS TO J. D. JENKINS, Grafton Street, Charlottetown, P. E. I.

NOTE:—I will be in my office daily, and also each Saturday evening from seven to nine o'clock for the convenience of parties who want to bring their furs in then. L-352-11-5-61.



LT.-COL. D. A. MacKINNON, D.S.O.

Judge to Explain Methods of Placings.

For a number of years judging was done "on the quiet." Placings were made, during which absolute silence prevailed, and many exhibitors even held their breath. After the placings were made the exhibitors took their foxes back to the cages, many dissatisfied with the Judge's placings, and much talking 'behind the Judge's back' would follow.

Two years ago the Show Committee of the P. E. Island Exhibition asked the Judge, Mr. Geo. A. Callbeck if he would explain his placings on the top three or four animals, after the Judging was over in each Class. Mr. Callbeck consented to do this, with the result there was practically no dissatisfaction among the Exhibitors after the show was over. Each Exhibitor was allowed to ask the Judge questions if he wished, regarding his placing on any fox in the class. Much Educational benefit

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Bright Outlook For Silver Fox Pelts this Season

In discussing the silver fox industry this season with Mr. W. P. Callaghan, president of the Dominion Silver Fox Furs Ltd., at Summerside, Mr. Callaghan expressed the opinion that prices for silver fox furs this season should be at least 20 per cent higher than last year, as both the Canadian and United States markets, according to reports received during the past ten days by the Dominion Fur Sales, are cleared up better than for some time past.

Although the European market is practically closed this should not worry the fur ranchers as there are many countries, which heretofore were not large purchasers of furs, are now becoming very much alive to the demand of silver fox fur both for scarves and trimming.

Mr. Callaghan said that his company has had many requests from several South American countries, the West Indies and Mexico, for Island silver fox fur. A strong factor in predicting a good season is that with very much more employment this year than other years there will be more available cash with which to purchase furs.

Even now several orders have come in for December shipments although Mr. Callaghan warns against pelting too early, as unprime pelts will go flat and the rancher loses considerable money on his pelt. Mr. Callaghan reminds those ranchers who sold on the street last fall, that in most cases they suffered in price. There does not appear to be as

A Message Of Welcome To Fox Breeders

The Provincial Department of Agriculture wishes to express its appreciation to the fox ranchers on their initiative and earnest work in maintaining the Fox Industry in the province. This is an important industry and brings a considerable amount of additional revenue to the ranchers. We feel sure that the display which you will make will be a credit to the individual rancher as well as to the province as a whole. To one and all we say, "Welcome to this Annual Fox Show."



W. H. DENNIS
Minister of Agriculture

much interest taken in freak foxes as was the case last year. Probably because they are more plentiful.

Summing up Mr. Callaghan feels that in spite of the upset state of the world at the present time the fox industry will more than hold its own this year.

1000 MILES ON A CAMEL

SYDNEY, N. S. W. (CP) — Dick Wilton Haigh, 36 year old cattleman who grazes 3,000 acres at Alice Springs in the centre of Australia, came 1,400 miles by camel to see the Royal Show here.

BY ANOTHER NAME

"Lum sim kit chin" means blitkreig in Chinese (Cantonese).

OUR BEST WISHES FOR A Successful Fox Show Extended To All Who Take Part **McLURE AND MacKINNON** SILVER FOX FARMS LIMITED

SPECIAL PRICES DURING FOX SHOW WEEK FUR COATS

MAKE YOUR SELECTION NOW FROM THE LARGEST STOCK OF FUR COATS ON P. E. I.

HUDSON SEAL HEAD COATS \$55.00	MUSKRAT COATS Natural and Mink Blending \$75.00 to \$265.00
SECTIONAL HUDSON SEAL COATS From \$45.00 to \$89.50	CANADIAN RACCOON COATS \$149.00—\$275.00
EMPIRE SEAL COATS \$119.00	PERSIAN LAMB COATS \$295.00—\$495.00
ARCTIC SEAL COATS \$135.00 to \$159.00	KIDSKIN COATS \$105.00
RUSSIAN SEAL COATS \$165.00 to \$175.00	LAPIN COATS \$75.00
HOLLANDER HUDSON SEAL COATS \$255.00 to \$335.00	

Many other types of furs not advertised—Make your purchase NOW.

ISLAND FURRIERS

PHONE 1177

QUEEN ST.

RAW FURS

We guarantee the highest market prices for your pelts at the old reliable—Raw Fur Dealers, 53 Queen St. Established 1912, our buying rooms are especially well lighted for selecting furs.

WE BUY AND PAY CASH FOR Mink, Muskrat, Silver, Cross, and Red Fox Pelts

THE FUR MART

B. R. HOLMAN, Mgr.

53 QUEEN STREET PHONE 655

RAW FURS WANTED

Silver Fox skins, Muskrat and other raw furs required. Highest market prices. Trade demanding quantities. See us now. Pelting and cleaning done by our experienced men. Plant now in operation.

FOR SALE

Used fox wire, fox houses, cedar posts, lumber and electric motor.

G. R. MACQUARRIE Summerside

ATTENTION FOX RANCHERS!

We believe we lived up to our promises to satisfy those who patronized us with fox pelts during the past year, in obtaining as good and in a number of cases better prices, than any other shipping firm.

We have several large orders at present for fox pelts.

Before marketing, call, phone or write us

We pay all express charges and supply bags when requested.

The Dominion Silver Fox Furs, Limited
SUMMERSIDE

E. R. Brow & Son

Fire, Auto, Life, Accident, Sickness and Plate Glass Insurance at Lowest Rate

Agent at Summerside, Lloyd Lewis
144 Richmond St. Charlottetown

SILVER FOX PELTS WANTED

We Market Furs —

It is our business to market your furs. Cash advances paid, soon as furs received. Fox farmer please give us the opportunity to help you and we will satisfy you that our marketing service is the best. References — ask any shipper or Canadian Bank of Commerce. Bring or ship us your furs, either direct to headquarters, Moncton, N. B. or to 110 Kent St. Charlottetown office of W. Chester S. McLure.

THE MARITIME FUR POOL LIMITED

MONCTON NEW, BRUNSWICK

We pay the expressage and supply bags free.

The Original Platinum And White Face Fox Breeders

ON PRINCE EDWARD ISLAND



When you buy foundation stock the best is none too good. The McNeill foxes have proven themselves. All breeders of McNeill strain foxes have had wonderful success.

A number of choice bred animals for sale at reasonable prices. We stand behind our stock. Get in touch with us for further information.

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