

The 19th Hole

Tired after a stiff round of golf ---?
 Back to the clubhouse - a shower --- then --- nicely set tables - good company.
 Order tea! It fits in - whether you were "off your game" or went "round in par."

RED ROSE TEA

"is good tea" 105

TWO QUALITIES -- RED LABEL & ORANGE PEKOE



THE PROPER COOKING UTENSILS

are an important item in the preparation of a meal. And, as the average housewife has three meals a day to prepare, she should have the kind of utensils that will lighten her work. The kind we feature are exceptional in that they are long wearing, easily kept looking bright, and yet are low in price. We invite your inspection.

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EYES EXAMINED, GLASSES SUPPLIED AND FITTED. CAREFUL ATTENTION GIVEN TO REPAIR WORK.

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 Registered Optometrist
 157 Kent Street Phone 752-L
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TRYON AND VICINITY

The wonderful weather that we are now enjoying is a great boon to those digging their spuds. Everyone is hard at work storing their spuds, before the weather breaks and the cold fall rains come on.

Her many friends were grieved to learn of the passing of Mrs. Sarah Ann Macintosh, of Victoria, on Friday, Sept. 26th, after only a short illness of less than a week. The deceased who had reached the advanced age of 83 years was a woman of excellent qualities, much devoted to her home and family. Her loss will be deeply felt, not only by her family, but by her large circle of friends and neighbors. The funeral, which was held on Sunday, September 28th, at St. John's Church, Crapaud, was very largely attended. The services being conducted by her pastor, the Rev. Mr. Bridgewater. There are left to mourn their irreparable loss, seven sons, Jack, Ray, Douglas, Whitfield, Major, Brent, and Everett, of California; also three daughters, Mrs. Stetford Mullins, of West Tryon; Mrs. Abner Howatt, of Victoria; and Gertrude, of California, also the following brothers and sisters, Donald Bell, of Tryon, and Cornelius Bell, of Cape Traverse. Mrs. Janie Dixon, of De Sable, Mrs. John MacDonald, of Augustine Cove and Mrs. John Crockett, of Delburne, Alta., to all of whom the sincere sympathy of the community is extended. There was a number of floral tributes. The pall bearers were Messrs. Harry Clarke, Kenneth Holmes, James Lea, Edward Boswell, Stetford Mullins and Vernon MacLeod. Interment was made in the Church of England Cemetery at Crapaud.

Mr. and Mrs. Wilbur Waddell and three children, of Mount Tryon, were Sunday visitors to her home in Tryon.

We are glad to know that Miss Pearl Weeks, of Salisbury, N.B., who was Principal during the past year in Tryon Consolidated School, has again taken an Island School at Margate, where we hope she may be as successful and well liked as she was in Tryon.

Mr. Ralph Lyman, of Charlottetown, accompanied by Mr. Fowlen, of Moncton, N.B., were guests of the former's parents, Mr. and Mrs. J. A. Lyman, of Tryon.

Mr. Gordon Stewart returned to his home in Amherst, N.S., on Saturday, after spending a short vacation with relatives in Victoria.

Miss May Bell, of Passioug, R.I., accompanied by her sister, Miss Jean, of Boston, Mass., returned last Saturday to resume their duties, after spending three very pleasant weeks with their mother, Mrs. Maud Bell, of North Tryon. Their many friends in the vicinity were glad to have them with them once more, even though for a short three weeks.

Mr. and Mrs. Claude Vessey and little daughter of Charlottetown were guests of Mrs. Vessey's parents, Mr. and Mrs. Arthur Halliwell, of Tryon, on Sunday last.

Mrs. Russel Yeo and son Herman, Mr. and Mrs. Thomas Yeo, George, Arthur and Lester Baglolo, of Richmond, were motorists to Tryon on Sunday and were the guests of Mr. and Mrs. Robert Calbeck.

The heartfelt sympathy of the community is extended Mr. and Mrs. Parker Delaney, of North Tryon, on the sudden death of their little year-and-a-half old son Hazen, who lived only a few hours after being stricken with cholera.

W. D. Gillis & Co.

COAL
 PHONE 176

"The Maximum of Heat."

W. D. Gillis & Co.

COAL
 PHONE 176

Central Guardian

DON'T MISS the world's greatest fox show. 7460

4 PIECES OF 54 in. all wool dress material. Regular \$3.00 now 1/4 price. \$1.50 yard. Prowse Bros. Ltd. 7423-10-7

THE NEXT BIG EVENT. The fox show at Charlottetown. 7460

SEE OUR RACK OF ladies and childrens sweaters at 1/4 price. Prowse Bros. Ltd. 7423-10-7

GET YOUR PRIZE LIST. For the fox show. 7460

ENTRIES FOR THE fox show must be in the secretary's hands not later than October 23rd. 7463

DR. F. E. SMALLWOOD'S OFFICE will be closed until November 1st. 7445-10-8-21

WOULD YOU LIKE to win one of the wonderful trophies offered at the silver fox show. 7460

FOUR PIECES OF 36 in. all wool dress goods. Regular \$1.60 yard now 30c. Prowse Bros. Ltd. 7423-10-7

RUMMAGE SALE at the League of the Cross Hall Friday at 3 p. m. 7452-10-8-31

DON'T FORGET BIG AUCTION sale of furniture, etc., on premises of Mr. Henry Ford, Gaytown, today at 1 o'clock sharp. 7389-11

IMPERIAL KIBBLER FOX FOOD—This popular Imperial Produce now sells at same price as Imperial Fox Biscuits. Ranchers will save both money and time by regular and liberal use of this unsurpassed fox food manufactured by the Imperial Biscuit Co. Ltd. 7439-10-8-21

P. E. I. HOSPITAL CAMPAIGN—District meeting in Kingsboro Hall, Kingsboro, at 8 p. m., Thursday, October 9th, with addresses explaining the Prince Edward Island Hospital Campaign, and an entertainment by Charlottetown artists, to which all are invited. No contributions at this meeting. 7420-10-7-31

P. E. I. HOSPITAL CAMPAIGN—District meeting in Court House, Bonshaw, at 8 p. m., Thursday, October 9th, with addresses explaining the Prince Edward Island Hospital Campaign, and an entertainment by Charlottetown artists, to which all are invited. No contributions at this meeting. 7420-10-7-31

P. E. I. HOSPITAL CAMPAIGN—District meeting in Murray Harbor Hall, Murray Harbor South, at 8 p. m., Thursday, Oct. 9th, with addresses explaining the Prince Edward Island Hospital Campaign, and an entertainment by Charlottetown artists, to which all are invited. No contributions at this meeting. 7420-10-7-31

P. E. I. HOSPITAL CAMPAIGN—District meeting in Cardigan Hall, Cardigan, at 8 p. m., Friday, Oct. 10th with addresses explaining the Prince Edward Island Hospital Campaign, and an entertainment by Charlottetown artists, to which all are invited. No contributions at this meeting. 7454-10-8-31

P. E. I. HOSPITAL CAMPAIGN—District meeting in Fortune Bridge Hall, Fortune Bridge, at 8 p. m., Friday, October 10th, with addresses explaining the Prince Edward Island Hospital Campaign, and an entertainment by Charlottetown artists, to which all are invited. No contributions at this meeting. 7454-10-8-31

The accident which occurred to Mr. George Brander of Sea View, recently was very regrettable but it is pleasing to note that he is gradually recovering from the shock and the injuries sustained.

The regular monthly meeting of the Darnley and Sea View auxiliary of the W. M. S. was held at the home of Mrs. Colin Donald. An invitation was extended to the members of the Hamilton and Malpeque and Baltic auxiliaries and the presence of so many made the meeting very interesting and helpful. Miss Mary MacNutt, President of the Sea View and Darnley auxiliary, presided. There was a special programme consisting of words of greeting to Mrs. Moffitt, Mrs. Aitken and to the visiting members, given by Mrs. Colin Donald; also splendid readings by Misses Jean Donald and Muriel MacKay and a well rendered duet by Mrs. Wallace MacNutt and Mrs. Charles Lockhart. Mrs. Edwin Donald was the accompanist during the evening. The special number on the programme was a report on the Maritime Conference held in Sackville in May, which was given by Mrs. John Moffitt of Freetown. This report was more than ordinarily interesting and suggestive, and expressions of appreciation given by many present and the standing vote taken formed a fitting acknowledgment of the report given. Mrs. Moffitt responded very nicely to these expressions of appreciation. All present enjoyed the fellowship of the evening and are grateful to the Darnley and Sea View friends in general and to Mrs. Colin Donald in particular for the hospitality of her home.—(M.)

Saturday to resume their duties, after spending three very pleasant weeks with their mother, Mrs. Maud Bell, of North Tryon. Their many friends in the vicinity were glad to have them with them once more, even though for a short three weeks.

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W. D. Gillis & Co.

COAL
 PHONE 176

"The Maximum of Heat."

Nervous Dyspepsia Bad Liver, Headache of Years Vanish

Gives Credit for Health to "FRUIT-A-TIVES"

"For years was troubled with bad headaches, nervous dyspepsia and liver troubles. Finally tried 'Fruit-a-tives' and am now entirely well."—R. A. Boyer, Trenton, Ont.
 Years-old liver trouble, constipation and overnight with "Fruit-a-tives", say thousands. Dyspepsia, biliousness, heartburn, gas, sick headaches go like a flash. Nerves quiet, sound sleep at once. Kidney and bladder ills, pain in back vanish like magic. Rheumatism, neuralgia, neuritis decamp quick. Complexion clears in no time.
 Ten of nature's greatest remedies combined in handy little tablet. Marvelous discovery of famous Canadian doctor. Speedy results. Get "Fruit-a-tives" from druggist today. Be new person tomorrow.

MALPEQUE

The very many friends of Dr. E. H. and Mrs. Ramsay join with their friends in Charlottetown and other parts of the province, in wishing them many happy returns of their wedding anniversary.

Among those from here in attendance at the funeral of the late Mr. A. C. Rogers, Summerside were:—Mrs. Lois Green, Mr. Preston Green, Mr. and Mrs. J. R. Lockerby, Messrs. George, Sinclair, Owen and Duncan MacGougan.

Mr. Howard Ramsay, Hamilton, is spending some time in business interests in Charlottetown and while there is the guest of his son Mr. Douglas Ramsay.

Mr. and Mrs. Preston Ramsay, Mr. Albert Ramsay, and Mrs. James A. Campbell were in attendance at the funeral of the late Mrs. Wesley Paynter at French River on Thursday afternoon.

Mrs. James Burns and Miss Helen Burns left on Thursday for Hunter River, where they purpose spending the winter with Mrs. Burns' daughter, Mrs. Frank Bagnall. Mrs. Burns will be greatly missed on the different organizations of Keir Memorial Church also in the Malpeque Women's Institute of which she is an active member; while Miss Helen will be missed by her school friends here, but will continue her studies in Hunter River district. Mrs. Burns and Miss Helen purpose returning to their home in the spring; meanwhile their friends here follow them with best wishes and will welcome them on their return.

Mrs. Fred Bennett and son James, of Stanley, are spending a few days with Mrs. Bennett's brother, Mr. James Woodside.

Mrs. Sinclair MacGougan, Miss Barbara MacGougan and Mrs. Duncan MacGougan were visitors to Summerside on Thursday.

Mr. and Mrs. Hume Hoppood, Miss Hazel Hoppood and Mr. Sinclair MacGougan were motorists to Tyne Valley and Port Hill on Friday.

Miss Laura Stewart was bridesmaid and Herbert Stevens was best man. The bride was attired in a gown of powder blue Elizabeth crepe and carried an arm bouquet of Tailsmen roses. The bridesmaid's dress was coral pink georgette crepe, and she carried a bouquet of pale pink carnations.

The bride is a native of P. E. Island, coming to this city a few years ago to make her home. She is a member of the Oak Hill Grange and the "Laf-a-Lot" Sewing Club. The bridegroom was born in Wallingford Conn., and attended school in Providence, R. I., and this city. He is affiliated with Ezekiel Bates Lodge F. and A. M. and is employed at the Robbins, Co. as a die-cutter. After a two weeks wedding trip in New York and Washington the bride and groom will hold a reception for their friends in their newly purchased home. They have been the recipients of many gifts, both useful and beautiful.

MISS BEARS GUEST AT BRIDAL SHOWER

In a setting of orchid and yellow. Miss Margaret Bears was honored a miscellaneous shower at the home of

Souris Supports P. E. I. Hospital Drive

Souris has swung into line in the Provincial wing of the \$250,000 campaign for the new Prince Edward Island Hospital. Leading men of that town predict a triumphant showing for all that part of Kings County. Senator John McLean, District Chairman Roy C. McLean, Dr. A. A. MacDonald and others have assured Executive Chairman W. F. Tidmarsh and Memorial Chairman W. K. Rogers that Souris will be well up in the lead of the Allied Towns. Incidentally this challenge has been accepted by Mr. Edward Currie, of Long Creek, who is Chairman of the largest division in Queens County, and who predicts that Long Creek will run a neck-and-neck race with any other town in the Island.

A large gathering greeted the Charlottetown speakers and entertainers who went to Souris last Friday evening for the district meeting there. Dr. MacDonald presided at the request of District Chairman McLean, who was suffering from a slight cold, but who took an active part in the meeting.

The speaker of the evening was Dr. J. C. Houston, of Charlottetown. He sketched the growth of the Hospital from its foundation and told his bearers why a new building must be constructed and equipped without delay. Dr. Houston's address was forceful and was applauded heartily. Memorial Chairman Rogers also made a stirring talk, in which he gave statistics setting forth the situation clearly.

Enjoyable duets were played by Miss Thelma Teed on the violin and Mr. Lloyd Ward on the trumpet, with Miss Thelma Burns at the piano. Mrs. Percy Barlow rendered two sparkling monologues accompanying herself on the piano, and Mr. Barlow sang several excellent solos. Pleasing soprano solos were sung by Mrs. J. A. Lawson, who had arranged the program at the special request of Mrs. J. A. C. Rodgers, Chairman of the Entertainment Committee.

Such Good Friends

Surely you're not the big boy who lived next door to me when I was a little girl?
 Not I'm the little boy who lived next door to you when you were a big girl.

GUNNER-BEARS

Miss Margaret Bears and Ernest S. Gunnar were quietly married at the Baptist parsonage in Park St., Attleboro, Mass., late in the afternoon on October 1st. Rev. James W. Leonard, pastor of the First Baptist Church officiated and the single ring marriage service was used.

Immediately following the ceremony, the bride and groom left on a wedding trip to New York and Washington, D. C.

They will make their home in a newly furnished apartment in this city. The bride is the daughter of the late Mr. and Mrs. James Bears, Earl V. Hume of Brooklyn, P. E. I. She is a cousin of Mrs. Malcolm Stewart of Attleboro, Mass., with whom she made her home. The bridegroom is the son of Mr. and Mrs. Charles Gunnar of 49 Dunham St., Attleboro, Mass.

Miss Laura Stewart was bridesmaid and Herbert Stevens was best man. The bride was attired in a gown of powder blue Elizabeth crepe and carried an arm bouquet of Tailsmen roses. The bridesmaid's dress was coral pink georgette crepe, and she carried a bouquet of pale pink carnations.

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While they last

All over Canada, housefurnishings stores are offering the greatest bargain in floor-covering you have ever heard of... in honour of the 10th Anniversary of the all-Canadian factory making genuine Congoleum Gold Seal Rugs.

Convenient sized scatter rugs to match... FREE with the purchase of a genuine Congoleum Gold Seal Rug... four new and attractive patterns to select from... in two useful sizes... packed in a special red-band package.

Bear in mind that this is not a clearance sale! It enables you to choose from designs just recently introduced—the very newest effects in modern, labor-saving floor-coverings, fresh from the studios of world-famous designers and colorists.

All the merchandise is the one and only Gold Seal Congoleum—the original, labor-saving floor-covering famous for its distinctive beauty and outstanding durability. All of it is made by the exclusive Multicoat Process and backed by the Gold Seal guarantee of satisfaction.

Compare these values with anything you have ever heard of.
 1-9 x 12 foot genuine, easy-to-clean Congoleum Gold Seal Rug and 2 scatter rugs only \$12.75

1-9 x 7 1/2 foot genuine Congoleum Gold Seal Rug and 1 scatter rug only \$8.00

CONGOLEUM CANADA LIMITED-MONTREAL

CONGOLEUM GOLD SEAL RUGS

FREE During Congoleum Anniversary Week, we are giving two Scatter Rugs Free with each large size and one with the smaller sizes.

PROWSE BROS., Limited

Mrs. L. C. Luther in South Main St. on Sept. 16. The color scheme of the evening was cleverly carried out throughout the rooms, the electric lights being converted into huge roses within crepe paper in the prevailing shades and orchid and yellow streamers forming a maze of color in the living room and dining room. Golden red and purple asters formed the floral decorations for the living room while cosmos which shaded onto the orchid tones were used on the supper table.

The bride-elect was showered with rose petals as she crossed the threshold and was then ushered into an adjoining room where streamers of orchid and yellow led to gifts hidden about the room. The gift packages were most attractively wrapped in yellow paper tied with orchid and represented roses, fancy basket shapes, etc. The effect was pleasing and unique. Surprise refreshments were served as a climax to an evening of surprises. Mrs. Luther was assisted in serving by Mrs. Crosby, Mrs. Mullaly and Mrs. Valentine. Miss Bears received a profusion of beautiful gifts. Among these present were: Misses Mabel Holmes, Irene Sherwood, Louise Brown, Clara Boothold, Sally Brown, Mrs. Carolyn Keim, Mildred King, Clara Evans, Lovina King, Gertrude and Edythe Walker, May Fletcher, Frances Gard, Mrs. H. Maude Smith, Mrs. Stella Warren, Mrs. Esther Warren, Mrs. Margaret Armstrong, Mrs. Doris Ireland, Mrs. Louise Stewart, Mrs. Martilla Bears, Mrs. Francis Fiske, Mrs. Alvin Withersall, Miss Jessie Bears, Miss Laura Stewart, Miss Doris Menard, and Mrs. Charles Gunnar.

Dorothy Dix Letter Box

(Continued from page 8)
 DEAR DOROTHY DIX—I am 19 years of age and have accepted a position as manager of a shop, but it has not proved successful. Do you think this is due to my poor salesmanship? Is it true that if people do not want to buy a thing you cannot force it upon them? Can you give me a few points that will help me to become a successful saleswoman?
 A DUB SALESWOMAN.

Answer: There is a whole literature of salesmanship that you can get at any library or at any book store, and without doubt you can study that with profit.

I know nothing about it except from the buyer's standpoint, but I can tell you the sort of salesmanship that makes a hit with me. In the first place I think that this high-powered salesmanship of which we hear so much is a boomerang that annihilates the seller. I know that nothing puts my sales resistance to such an adamant point as having a salesman try to force me to buy something that I do not want and probably cannot afford.

It is the bond sellers and the automobile sellers who dog us to death trying to force their wares upon us that make us feel we wouldn't buy from them to save their lives and that send us to other salespeople who give us credit for having enough human intelligence to know what we want.

Another mistake in salesmanship is to throw some richer and more socially important person in the buyer's teeth. It is an insult that makes even a worm of a customer turn to be told Mrs. Millionbucks bought this or Mr. Croesus has ordered one of these. Avoid these pitfalls and also refrain from calling your customer "dear" and thousands of women will rise up and bless your name.

For the balance we all like a saleswoman who is businesslike, who waits on us as if that was what she was there for in stead of assuming the airs of a languid duchess who really doesn't know how she happened to be behind a counter. Take an interest in your customer. Try to find her out as she wants. Try to get her point of view and if you haven't what she wants try to find something that will be a good substitute.

And don't scorn her because she wants to buy something cheap. Don't assume that every woman is Mrs. Henry Ford. There are quite a lot of us who can't wear \$10 stockings, you know.

I should say the secret of all salesmanship is putting yourself in the customer's place and treating her as you would like to be treated.
 DOROTHY DIX

DEAR MISS DIX—I am a married man, 34 years old, wife 22. We have been married two years and have been very happy until recently, when she got in with a gay set. I found out she was going out with men and representing herself as single. She contends she has a right to do as she pleases, but I can't stand to have her pawed over by other men and to have her come home at all hours of the night half stewed. What is your advice?
 TROUBLE

Answer: Give her the choice between a divorce and behaving herself. No good can come of a young wife's running wild like that. If she doesn't prefer you to other men she doesn't love you and if her idea of being a wife is running around to booze parties she will never make a home for you. Such a marriage is bound to go on the rocks. Your one chance of saving it is to make her face the danger she is running.
 DOROTHY DIX

Cuticura

Are you satisfied with what your mirror reflects? Does it show a skin clear, healthy and beautiful? Consistent use of Cuticura assures you such a satisfying reflection. Cuticura Soap is cleansing and antiseptic; Cuticura Ointment keeps the skin soft and smooth and the scalp healthy; Cuticura Talcum imparts a dainty and refreshing fragrance.



Sold everywhere. Soap 25c. Ointment 25c. and 50c. Talcum 15c. Canadian Depot J. T. Watt Company, Ltd., Montreal.