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New jacks to be permanently mounted in sets of four on an auto-search laboratory have shown that mobile that also serve as stabilizers frozen meat be thawed very ers are the invention of a Michi-slowly none of its original flavor is lost.

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It is an absolute positive "Close Out" of this well known store's vast stock.

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Morris & Smith

CLOSING OUT SALE

Queen Street Charlottetown

Dorothy Dix's Letter Box

Why it is a Kindness for an Employer to Tell a Girl of Her Faults—When Gratitude Should Outweigh Resentment—Evils of Pick-ups

DEAR MISS DIX—Will you please write something about girls having good manners in business offices. I am at my wits end to know what to do with a hard-boiled little flapper in our office who hasn't been there but a month, but who thinks she knows it all and makes some pert and impudent reply to every one who tries to correct her. She doesn't wear enough clothes for common decency. She treats every one with the utmost familiarity and calls every man in the office, no matter what his age, or his position by his first name. Apparently there is not a "Mr." in her vocabulary, and I am daily expecting to hear her address our august president as "Jack" or "Johnny Boy."

This girl is poor and needs the money and I hate to fire her, but I shall have to do so unless she can learn that there is an etiquette in the business world as well as the social.

BUSINESS MAN.

Answer: Why do you not call your little hoodlum into your office and have a real heart-to-heart talk with her, and tell her that unless she mends her manners she is going to lose her job? Believe me, she is sinning through ignorance and not through intent. She thinks that her free and easy ways are ingratiating, that her freshness is wit, and she hasn't a doubt that when she drapes herself over a desk and snuggles up to a man she is vamping according to the best method used in the latest movies that she saw.

Business men have a curious reluctance to telling their women employees honestly and frankly of their faults. They prefer to dismiss them on some trumped-up charge. This is grievously unjust to the girl, for ninety-nine times out of a hundred she would be glad enough to correct her mistake if she only knew what it was.

I once asked a man why he had let a particularly competent stenographer go, and he replied: "Because she dressed too well. She always looked like a million dollars. Had twice as good clothes as my wife did for coats and imported hats, etc., and every man who came in said: 'Who is the little queen in the front office,' and dug me in the ribs and gave me a meaning look."

"Now I know the girl is as straight as a shingle and that she has an aunt or somebody who is always giving her finery, but it didn't do me any good, or my business any good, to have a living fashion plate around, so I had to let her go."

"Why didn't you tell her what was the matter and give her a chance to dress appropriately?" I asked. "Why didn't you tell her that being overdressed caused her to be misjudged?" "Oh, I couldn't. I hadn't the nerve," he replied, "but you bet the next one I pick out hasn't a bead or a trill on her."

So there you are. Certainly you will be doing a missionary work if you make this little girl understand that a business girl should be dressed like a business girl and not like a society debutante at a pink tea, or a member of the Follies chorus, and that the more dignified and reserved she is the more respect she will command, and that it isn't etiquette to call men by their first name in an office. No doubt at home she rules the roost and she is the final authority on every subject, and that is why she thinks she knows more about the business than men who have been in it for years.

If you can deflate her head a little you will do her a permanent service, for there is no one else on earth so opinionated and so cocksure of herself as a spoiled young girl who is the family pet and beauty. She has to have about two divorces before she ever finds out that she can't rule the universe and have every man kow-tow to her.

DOROTHY DIX.

DEAR DOROTHY DIX—I stay with my aunt and uncle, who are sending me through high school and who give me anything I want. I try to please them, but they still think I do not do enough and are always cross to me. I would hate to go back home, as my father is always drunk and mean to my mother. So I am very undecided on what to do. I am only 16 and need some one to advise me.

UNDECIDED.

Answer: There is only one piece of advice that any well-wisher could give you, my child, and that is to stay where you are and make the most of your opportunities.

Try to realize how kind and generous your uncle and aunt are to take you out of a miserable home and give you an education, and comfortable surroundings, and pretty clothes. It costs a lot to support a girl, and then or then you would have nothing, so you can't be grateful enough to them, or try hard enough to please them. Remember that they are in no wise bound to do this for you. They do it out of their affection and sympathy for you.

Suppose they do try to control you? Suppose their ideas are a little trite and old-fashioned? Suppose they do scold you a little? That is all very nothing compared to what they give you and what they save you from. I think how miserable you would be at home with a drunken father who would probably beat you as well as be cross to you.

You will soon be through high school. Then, perhaps, your good aunt and uncle will give you some sort of a technical education, that will fit you to make a good living. Perhaps they will give you a business course, or a course in beauty culture, or in dressmaking, or millinery, or salesmanship, something that will enable you to be free and independent and earn good money.

Keep that in mind as your goal, and the time will go by quickly. Keep in mind all that you owe to your aunt and uncle. Try to be a debt of honor that you can only repay with love and gratitude and by deferring to their wishes.

DOROTHY DIX.

DEAR MISS DIX—I am a young girl just starting out to enjoy myself and have a good time. The other day I let a young man pick me up off the street and take me out riding in his car and he insulted me. Afterward he apologized and said he was sorry and he asked me for a date. Should I forgive him and accept him or should I trust him?

IRENE.

Answer: You have no right to resent the young man's insulting you because he had a perfect right to think that you were not a respectable girl. No nice girl gets acquainted with young men in that way nor does she get into a car with a strange young man of whom she has never heard before. It simply isn't done.

A man can only judge a girl by her conduct, and if she acts like a woman of the street he can only surmise that she knows what she is about and that she belongs to that sisterhood. He cannot know that she is a silly, ignorant, foolish girl just out for a good time and that she doesn't mean to go beyond a flirtation. Hence, if you want men to treat you with respect, you must be dignified and discreet in your conduct.

I heartily sympathize with a young girl's desire to have a good time, but I don't think she is taking the road to happiness if she begins by picking up strange men and going joyriding with them. I think her fun will be very short and that she is taking the road that leads to lifelong disgrace and misery.

DOROTHY DIX.

ENGLISH LAD WINS OUT (Canadian Press)—TORONTO, Ont., Dec. 19.—An 18-year-old boy who was once a messenger lad in a mine at Durham, England, Sidney Wrightson, was one of the winners of farm judging contest at the Royal Winter Fair in this city this week, and was given distinction by Premier MacKenzie King on the occasion of the formal opening of the fair by the Premier in singing out Wrightson as a fine type of young settler, in this country. Sidney Wrightson was brought to Canada a year ago last April by the colonization department of one of the railway companies and found employment on the farm of James Bell, near Kensington, Ont. He won a live stock judging contest in Frontenac, Ont., against 50 competitors a short time ago.

The many friends of Mr. Columbia McDonald, of Lakeville, will be sorry to hear of his illness. Mr. McDonald has been confined to his bed for the past three weeks with medical attention.

Mr. John A. Campbell and Mr. Joseph M. Innes were week end visitors in Souris last week.

Miss Mary McLean, St. Columbia, is visiting her home in Bothwell, and intends returning to her occupation in the near future.

A new pancake turner has spring controlled jaws to prevent cakes slipping.

The Public Forum

This column is open for the discussion by correspondents of questions of interest. The Charlottetown Guardian does not necessarily endorse the opinions of correspondents.

LOSS OF DAIRY CATTLE


Sir—During the past year or two there has been a tremendous demand in this province for Dairy Cattle both grade and purebred, and a large number of car-loads have been shipped out of this province to points in the United States, to other parts of Canada, and to a lesser extent to Newfoundland and the West Indies where we have a rapidly developing market for our cattle.

This exodus of the cream of our dairy stock has been viewed with considerable alarm by many of our foremost livestock men and the prophecy has been quite general, that a very decided shortage of dairy cows would be the true value of the not far distant future. It is quite evident that it is impossible to stop this trade in Cattle, for as long as there are buyers with money in abundance to purchase at favorable figures, the producers will sell. The Department of Agriculture has recognized this truth, and has advised the farmers against the wholesale disposition of their best cattle, and the consequent depletion of their herds. The Department has furthermore endeavored to keep the farmers posted on the true value of their cows, and to connect them up with good reliable buyers, who are willing to pay top prices for their purchases. In this way many thousands of dollars have been saved the farmers of the province.

As an offset to the more than ordinary activity in the marketing of such cows it has been strongly urged that greater care be taken of our cattle, that more highly improved bulls be utilized, and that a greater number of calves be raised on the farms to offset the extra sales that have taken place. We are quite confident that such advice has been taken, and that more calves of a higher grade than formerly have been in evidence during the past summer. If this scheme of things could function normally and farmers use judgment in their production and marketing we could not only maintain the size of our herds and raise their standard, but we would be able to supply an increased surplus to cater to the very profitable trade above referred to.

Unfortunately something has happened, in the shape of itinerant buyers, who are scouring the province buying up the natural increase in the shape of our calves. These calves are being purchased in some cases at \$4.00 and \$6.00 per head, running to higher prices according as the farmer shows reluctance to sell or the buyer is anxious to purchase. At any rate the average price is exceedingly low. From the standpoint of meat value these animals are being sacrificed, while from the standpoint of their possibilities in dairying, they are almost being given away. Calves from three months to seven months of age properly developed, bred by an improved bull and of good type are worth anywhere from \$25.00 to \$40.00 from a dairy standpoint and should not be sold off at a less rate.

This wholesale disposal of our calves will not be felt at the present time, but what will be the situation in two or three years time, when these animals would normally become milk producers, if along with their sale, the marketing of our mature cows continues? Markets are expanding for dairy cows and there are prospects of short supplies and high prices. At no time in our history have the prospects been brighter for the breeder. Ample provision should be made without delay to establish larger and more profitable dairies. It is strongly urged that this desirable condition be brought about as quickly as possible, and this can only be done by the retention of the best of our increase and



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Cites Methods of Fox Farming on P. E. Island

Assistance by the Provincial Department of Agriculture, as in the Province of Prince Edward Island, would greatly encourage and increase the development of the fox farming industry in New Brunswick was the assertion made here yesterday by D. A. McIntyre, a successful silver black fox breeder, farmer and lumberman of Bathurst.

Mr. McIntyre was of the opinion that fox farming was one of the most successful sidelines for farmers in this part of the country and the only reason that this industry is not being more generally adopted in this province, he felt, was the lack of proper knowledge and instruction on the part of the farmers in the breeding and raising of foxes.

He strongly advocated the establishment of a research institution in connection with the provincial Department of Agriculture, as has already been established in the Province of Prince Edward Island, in order that experimental tests may be made for the advancement of the breeding, feeding, and care of foxes as well as to circulate instructive literature among the farmers that the development of this industry may become more general and bring about a sounder financial situation among the farmers as a whole.

Mr. McIntyre claimed that Prince Edward Island was at the present time the only Canadian province allowed to ship live animals into the European market for breeding purposes, due to an embargo being placed on the other provinces which was brought about by an alleged outbreak of rabies a few years ago.

It is estimated that more than 3000 swarms of bees are kept on roofs of buildings in Berlin.

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LYLES GOLDEN SERUP 2 Lb. Tin	26c	CANADIAN PEARS HEAVY SYRUP Per Tin
SHELLED WALNUTS HALVES Per Lb.	55c	
COOKED HAM MACHINE SLICED Per Lb.	45c	
PURE LARD 5 Lb. Tin	97c	
FRESH CURRANTS RE-CLEANED Per Lb.	16c	
CANADIAN PLUMS LIGHT SYRUP 2 Tins	25c	
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BORDENS OR CARNATION MILK Tall Tins for ..	23c	
CHOICE TABLE RAISINS Per Package	30c	

We Take This Opportunity to Thank You for Your Patronage, and to Wish You All A Very Merry Christmas and a Happy New Year

PRECAUTIONS AGAINST FLU

TORONTO, Dec. 19.—The present outbreak of influenza throughout Canada is regarded seriously by the medical authorities of the Dominion.

Officials of the Canadian Social Hygiene Council conferred with officers of the Department of Health at Ottawa today by telephone. It was announced later that as a result of the conversations, and with the approval of the Department of Health, the council would issue immediately 300,000 pamphlets printed in French and English, describing symptoms of the disease and outlining treatment.

Dr. Gordon Bates, secretary of the Canadian Social Hygiene Council, issued a summary of the contents of the pamphlet here tonight.

Under the heading, "How to Avoid the Flu," the following suggestions are made:

"Keep perfectly fit. Exercise in the open air. Get sufficient sleep in a well-ventilated room. Avoid crowds. Wash your face and hands before eating. If you must cough or sneeze, do so in a clean handkerchief and thus protect your neighbor. Follow implicitly the instructions of your health officer. Don't visit those who are sick unless it is absolutely necessary. Emphasis is placed on the final suggestion under the heading—don't worry about the flu."

Having a thoroughly insulated handle, a saw has been invented for cutting electric cables.