

**Warmth and strength for a cold day**

# SHREDED WHEAT

**With hot milk and a little cream**

**CLASSIFIED ADVERTISEMENTS**

One insertion ..... 10c per line of 5 words  
 Four insertions ..... 35c per line of 5 words  
 Eight insertions ..... 70c per line of 5 words

**Agents Wanted**

**\$5 SELL HOUSEHOLD NECESSITIES** greatest imaginable demand, have business of your own; make five dollars up daily; capital or experience unnecessary. B. Garretson, Brantford, Ont. 11-11-121.

**\$300 CHRISTMAS—ANYONE CAN** earn this and more selling our Personal Christmas Cards... Best time now. Spare or full time. Sample free. Selling experience unnecessary. You deal direct with the manufacturer. We pay weekly. Manteo Kratz, Greeting Card Co., Toronto. Representatives also wanted in small towns. 23-mw-wf121.

**For Sale**

**FOR SALE—NEWLY FRESHENED** cow, Guernsey Grade. Apply S. B. Gillespie, North Milton. 6252-11-25M21.

**FOR SALE—A PONY, VERY** quiet. Harness and cart. Suitable for children. Apply 130 Elm Ave. 6271-11-26-31.

**FOR SERVICE—PRIZE HOG,** Falconwood, Superior Duke 10. Sire McDonald. Morvin Dicke, James Martin, Kinross. 6213-11-24-141.

**FOR SALE—MY FARM OF 140** acres with buildings situated at Tryon. For further information apply to Harold Woodside, Victoria. 6276-11-26M81.

**FOR SALE—PURE BRED JERSEY** bull calves, ages from 1 to 14 months. Apply Edgar Easter, North Wiltshire, P. E. I. 6245-11-25M31.

**AYRSHIRE GRADES FOR SALE**—In order to make room for purebreds we are offering a number of high class cows and heifers. A. McRae & Sons. 6228-11-24-31.

**Male Help Wanted**

**CALENDAR AND SPECIALTY** SALESMAN—Contract for four winter months to steady hard worker. Big commissions. State qualifications. Apply Box 529, London, Ont. 6241-11-25-71.

**Female Help Wanted**

**WANTED—A MAID. APPLY 13** Fitzroy St. 6300-27-21.

**Queen Hotel**

Since taking over this Hotel we have spent many thousands of dollars in repairs and improvements. It is now the finest Hotel of its class in the Maritime Provinces. It appeals to those who want a comfortable Hotel and splendid table and excellent service at a moderate price.

Rates \$3.00 a day.

**Charlottetown Hotel Co., Ltd.**

Proprietors  
MISS L. McQUAID, Manager

**Keep the Skin Clear**

By the use of Dr. Chase's Ointment

Dr. Chase's Ointment is so delightfully soothing and healing and so certainly effective in keeping the skin soft, smooth and clear that it only has to be tried to be appreciated.

You may know of its value as a relief from eczema, salt rheum and other serious skin diseases. But have you realized that as a means of clearing and beautifying the skin it has no equal and no rival.

Pimples, blackheads, roughness and redness of the skin, irritations and eruptions yield readily when this soothing, healing ointment is applied frequently.

Men use Dr. Chase's Ointment after shaving to relieve the irritation of the tender skin. In scores of ways it is useful in every home and soon becomes a household necessity.

**Asquithians Want To Get Hold Of The Georgian Party Chest**

LONDON, Nov. 26.—In connection with the Liberal party's campaign to collect £1,000,000 for political purposes, it is announced that £300,000 has been subscribed so far and some of the Asquithians are suggesting that the time has come to take over the Georgian party chest which up to the present time has remained separate notwithstanding the amalgamation of the two branches of the Liberal party.

Hostile critics among the Asquithian Liberals have said that the supporters of Lloyd George are holding onto the Georgian chest until the fusion of the two sections holds greater promise of being more lasting than it does at present.

**Central Guardian**

**A SUMPTUOUS supper** with the baggies will be provided at St. Andrew's Celebration, Monday night. Two tickets for \$2.50. 6287 26 31.

**REV. JOHN W. TYNDALL, Jr.** will preach in the New Glasgow Christian Church, Sunday morning at 11.00 a.m., and Sunday evening at 7.00 p.m.

**VERNON CIRCUIT.** United Church, Nov. 29th, Dr. J. H. Ayers will conduct service at Vernon 10.30 a.m., and at Cherry Valley 2 p.m.

**ATTRACTIVE WINDOW.**—An exceptionally fine assortment of ivory goods, tortoise shell sets and perfumes is now on display in the Two Macs Drugstore show window. The skilful arrangement of the various richly colored articles on a purple base gives the window a most artistic appearance and reflects much credit on the work of the decorator Mr. Bert Halloran.

**CARS IN COLLISION.**—A McLaughlin sedan owned and driven by Mr. Leonard Wood, Southport, and a Ford coupe, owned and driven by Dr. S. R. Jenkins, collided yesterday morning at the corner of Prince and Grafton streets. The McLaughlin was proceeding east along Grafton and the Ford going down Prince, and although neither of the cars was going at a high rate of speed the force of the collision which occurred about the center of the street intersection, was sufficient to swerve the Ford completely around. The latter car lost one of its rear wheels, while the heavier car was able to proceed under its own power.

**NEW GUARDIAN AGENCY.**—There was opened on Saturday last at 64 Queen Street, one of the neatest and most up-to-date grocery and fruit stores to be found in the city. Mr. Alex. MacPherson, who has been with Mr. J. P. Duffy for some years, is the general proprietor. The store is fitted up in first-class style, newly painted and decorated and provided with plenty of covered showcases to protect the goods. A full line of fruit, confectionery, tobaccos and cigars, in addition to a large stock of groceries, is being carried. Morris' Ginger Ale and other aerated waters are also on hand. Mr. MacPherson who is receiving the congratulations of his many friends on his enterprise and wishes of success are numerous is a Guardian agent and is already doing good business.

**DEATHS**

**McLEOD.**—Passed to the Great Beyond on Oct. 10th, after several months of suffering from cancer. Alex. N. MacLeod, of Lorne Valley, in the 68th year of his age.

**GILLIS.**—At the Sacred Heart Home, Charlottetown on Thursday, November 26, Mary Elizabeth Macdonald, widow of James Gillis and sister of the Very Rev. Monsignor Macdonald, in her eighty-first year. Funeral on Saturday morning at 8.45 o'clock from the residence of Dr. W. J. MacMillan, Kent St., to the Catholic Cemetery.

**TO Let**

**GARAGE TO LET—181 KENT ST.** 6251-11-25M31.

**TO LET—NICE FURNISHED** front bed room steam heat. Apply Guardian office or phone 235-J. 6214-11.24.71

**TO LET—HOUSE, 6 ROOMS AT** 11 Douglas Street, Apply 51 Elm Avenue. 6278-11-26-31.

**Salesmen Wanted**

**SALESMEN WANTED FOR THE** "Old Reliable Fonthill Nurseries." Start at best selling season. Liberal commissions, exclusive territory handsome free outfit, large list of new specialties. Stone & Wellington, Toronto. Oct. 16-41.

**Educational**

**WRITE SHORT STORIES SCEN-**ario plots, or Juvenile Stories. We teach you how. Test and Syllabus Free. Shaw Correspondence School, Dept. 5, Bloor Street West, Toronto. 11-4-mw121.

**IN MEMORIAM**

In loving memory of Master Russell Thomas White, whose death took place under sad circumstances, Nov. 27th., 1924.

Little we thought when leaving our home That you would never return  
 That you so soon in death would sleep  
 And leave us here to mourn.  
 You are not forgotten Russell dear,  
 Never shall your memory fade.  
 Sweetest flowers will always blossom  
 Around the grave where you are laid  
 And the little footsteps that we used to hear  
 Is still, it is God's Holy will.

Inserted by Grandma and Grandpa White. 6301-27-11.

**IN MEMORIAM**

In sad and loving memory of our darling son, Russell Thomas White, who departed this life to be with God on November 27th, 1924. Aged 7 years.

Softly at night the stars are gleaming  
 Upon a lonely grave  
 Where sleeping without dreaming  
 Is one we love but could not save.

Always a smile, a cheery word you had for every one  
 You are not forgotten, Russell, dear,  
 Your memory shall never fade.  
 Our thoughts will always linger  
 Around the grave where you are laid.

INSERTED BY HIS LOVING PARENTS, SISTERS AND BROTHER.

**UNDERTAKER**

**N.D. MACLEAN**

**EMBALMER**

180 KENT ST.

**MEN'S BROWN and Green**

our hats to clear \$3.00 each. Prowse Bros. Ltd. 6303-27-21

**A BARGAIN IN Men's Fall Caps** in blue and brown Churchilla's cloths to clear at \$1.00 each. Prowse Bros. Ltd. 6302-27-21

**AT THE REQUEST** of a large number of people the Big fair in the League of the Cross will be continued tonight and Bingo will be run on Saturday night. 6311 27 11.

**UNITED CHURCH SERVICES.**—The Rev. Geo. S. Sears will preach on Sunday, November 29th at Bonshaw 11 a.m. Hampton 3 p.m. North Tryon, 7 p. m.

**POLICE COURT.**—The case of two boys, aged about fifteen who were charged yesterday afternoon with stealing coal from the coal yards of W. D. Gillis and Company was adjourned until this morning at 11 o'clock.

**ENGINE DERAILED.**—A shunting engine left the tracks in the local railroad yards last evening, but was replaced on the rails by the wrecking crew in a short space of time.

**UNITED CHURCH TEA.**—The Tea and Fancy Bazaar held yesterday in the United Church was splendidly patronized, and besides being a very enjoyable function, netted a substantial sum.

**THE SOUTH MILTON W A.** INTEND having a box social on December 1st, at the residence of Mr. John Stockman. Admission 15c. children 10c. Ladies with boxes free. Musical programme. If not fine following evening. 6305 27 31.

**WINTER'S HERE!**—The fact that winter is again upon us was brought home quite forcibly to the citizens who happened to pass the Government Pond, where quite a number of venturesome boys were again accustoming themselves to the feel of the steel blades. In the present cold snap continues, safe skating is assured for all.

**CH'TOWN Y'S MEN'S CLUB.**—A meeting of the Executive of the local Y's Men's Club, now in course of organization, was held in the Y. M. C. A. on Wednesday evening, Nov. 25. Mr. Ray Pendleton, chairman, announced during the meeting that Mr. Pierce, District Governor of the Y's Men's Club, had sent his greetings and best wishes for the success of the organization from St. John.

**L. O. C. FAIR.**—Another large crowd attended the League of the Cross fair last night, and enjoyed a excellent band concert that formed part of the program. In view of the public has patronized the fair it has been deemed advisable to continue it tonight, and in part on Saturday night. Last night's door prize was won by Mr. Patrick Ready.

**CALEDONIAN CLUB LECTURES.**—Through some misunderstanding a number of people went to the Caledonian Club last evening expecting a lecture. No provision was made in the syllabus for last evening as the monthly meeting of the Club was on Tuesday and the St. Andrew's supper on Monday. The next lecture is on December 3 when Dr. Dewar will be the lecturer. It should be mentioned that the Ladies Auxiliary of the P. E. Hospital are not the purveyors for the St. Andrew's supper.

**NAVIGATION SCHOOL.**—In reply to enquiries received we are requested by Mr. J. O. Hyndman, the Local President of the Navy League, to state that the Navigation School will re-open on the 4th January, 1926. Captain M. C. Altonby, R. N., the instructor in charge, will be glad to hear from those intending to take the course. The Navigation School has been maintained here by the Dominion Headquarters of the Navy League of Canada and affords a splendid opportunity to all young men desiring to follow the call of the sea.

**POSTAL NOTICE.**—The Postmaster desires to draw the attention of the public to the great number of small cards and envelopes that are mailed during the Christmas holiday season, causing annoyance to the public as well as to the Post Office. Small cards or envelopes are difficult to sort, and are readily lost. The public are urged to discontinue the purchase of envelopes and cards smaller than size 3x4 inches. As a result of the small size of cards or envelopes the post office cancellation mark falls on the address causing the possibility of mis-delivery or loss, also such cards or envelopes are apt to fall out of bundles in which they are tied.

**S. D. U. JUNIOR DEBATE.**—The St. John's Literary and Debating Society was reorganized this year with the same moderator Father M. E. Francis, but having new officers. The new officers are: President, Earl Dalton; Vice-President, Ernest Duffy; Secretary, Allan Murphy; Councillors, Fred Doyle and Fred Lynch. Several successful debates have already been held but the most interesting debate of all was held on Wednesday night, November 25th. The subject for discussion was: Resolved that the country boy has more advantages for laying a good foundation for future success than the city boy. The speakers on the Pro side were: Harry Ellsworth, Hazelton Gosgrove, Arthur Lawlor, Aloysius Gilroy, Edward Baldwin, and Raymond Menard. The speakers for the Con side were: Raymond Morrison, Ronald McKenna, Arthur Fleming, John Brennan, Donald Campbell, and Hector Levesque. The Pro side showed that in the choice of a

**At Rotary**

At the Rotary Luncheon yesterday the speaker was Mr. J. P. Crockett, Manager for R. T. Holman, Limited, of this city, who gave an excellent address on "Salesmanship."

He pointed out that the subject interested everyone in the community; that salesmanship is an art, and recognized as one of the professions in the A. class. Schools and colleges are turning out graduates as salesmen just as other institutions of learning are turning out graduates of other professions; and the possibilities for salesmen of high calibre are practically unlimited.

He gave a number of instances of this showing in one case where an insurance salesman closed a policy contract with one of the big business magnates of Toronto netting him a commission of \$200.

A sale has four components, namely: buyer, seller, commodity and payment. It is the exchange of merchandise, commodities or services at a fair price. The method or aim is first approach; next to create confidence, and interest; then need and desire; and lastly the main object of every salesman the closer, "the bringing home the bacon."

Mr. Crockett pointed out that it is difficult to lay down any set rule of approach. The successful salesman deals with the situation as he meets it under different conditions. Various methods of approach were then instanced, showing that the knowledge of human nature is of great value in reaching the desired end; or in other words a salesman must be a good psychologist. He must create interest leading the customer to think his way. He must use good, simple language, exercise common sense, with an understanding of the customer's characteristics.

Mr. Crockett then described the methods used by the National Cash Register Company, who have perhaps the most highly trained corps of salesmen in America. They put stress on what is known as the "close," or the closing of the transaction—the actual sale.

A good salesman must have thorough confidence in his goods, as well as confidence in himself. Every sale made should make friends; but whether a sale has been made or not the salesman should leave the prospect in such a state of mental attitude that he can go back and re-open the subject at any time. He should not shut the door behind him.

Mr. Crockett then dealt with the salesman who is met with in ordinary every-day life in every line of business activity. Such a salesman should be natural and sincere in his greeting. He must give the customer his undivided attention; he must know his line, and must always be in a few paces in advance of his customer in knowledge of the goods. He should be enthusiastic, but not over-anxious. A salesman courteous, polite, active to the little details is building greater success. Service properly handled is the core of salesmanship.

In Chicago not long ago a census of 30,000 families was taken to find the answer to the question: "Why do you buy what you buy?" The answer developed the following facts:

55 percent on the advice of retailers.  
 36 percent as a result of advertising.  
 5 percent as a result of friends.  
 4 percent mixed motives.

A salesman should never belittle a customer's ability to buy even if the latter is not garbed in the prevalent fashion.

In closing Mr. Crockett said that this should be the motto of salesmen: "Play fair with customers and competitors too; practice the Golden Rule; adjust complaints if in reason at all, doing it wholeheartedly. With service the watchword you go far on the road to success in the selling profession."

The loud and prolonged applause from the audience of the address given by Mr. Crockett, who was tendered the thanks of the Club by the Chairman, Rotarian S. A. McLeod.

There was one guest present, Mr. A. A. Alley.

The musical programme included a violin solo by Mr. Webber, and a vocal solo by Mrs. E. W. Mackin, none, both of whom were heartily enjoyed.

The President announced that on next Thursday the District Governor, John A. Young, of Sydney, would officially visit the Club.

vacation the country boy has more advantages because he is surrounded by those things which enable him to know what course in life he would like to pursue, for example, if he wishes to become a farmer, a mechanic, or study the sciences, he is surrounded by the necessary things to acquire knowledge in his particular choice. The country boy has numerous healthful exercises to develop him for future life. The Con side contended that the city boy has more ways of acquiring knowledge and besides gets a better religious training. The city boy can also become a better athlete. The judges, Gerald McQuigan, Ralph Hogan and Raymond Shreen, gave their decision in favor of the country boy. After the debate Mr. Ernest Corrigan gave a few remarks concerning the debate. The Reverend Moderator gave a few remarks for the betterment of the society and the meeting adjourned.

**PERSONALS**

The Guardian regrets to learn of the illness of Mr. James Byrse, of Lennox Hotel.

**DOMINION OF CANADA WAR LOAN BONDS**

**MATURING 1st DECEMBER, 1925**

**THE BANK OF MONTREAL**, under authority of the Minister of Finance, is prepared to redeem the above bonds in full at maturity, without charge, at any of its Branches in Canada.

For the convenience of owners of the bonds, the Bank of Montreal will accept the bonds at any time prior to December 1st, and will make payment in each case on December 1st, either by issuing a cheque or by placing the amount to the owner's credit in the books of the Bank, as the owner may desire.

**Western Guardian**

**CENTRAL BEDEQUE.**—Baptist Pastor, Dr. Sidney will preach at Lower Freetown at 11 a.m., Belmont at 3 p.m. and at Central Bedeque at 7.30 p.m.

**BORDEN PLAY.**—A feature of the entertainment between the acts of the Borden Play on November 2nd was the splendid Violin Solo by Miss Jennie Noonan, Albany. Miss Noonan who was accompanied by Mr. Arthur McKay, Albany, met hearty favor with the audience and was loudly applauded.

**K. C. SOCIAL.**—The Social in the K. C. home, Summerside, Wednesday evening was attended by a large number of Knights and their lady friends when a most enjoyable time was had by all. In the Cards the ladies' prize was won by Miss Ida Dawson, while the Gentlemen's prize was won by Mr. John Driscoll. The Consolation prize was awarded to Mr. John Cameron. The socials will be discontinued until after Advent.

**PERSONALS**

—Mr. William H. Cousins Kensington, was in Summerside yesterday.

—Mr. James H. Reeves, Freetown, was among visitors to Summerside yesterday.

—Dr. J. B. Champion, O'Leary, was a welcome visitor to Summerside yesterday.

—Mr. S. Wilbert Delaney, Malpeque, was in Summerside Wednesday.

—Rev. R. H. Baxter, Pleasant Valley, visited Summerside Wednesday.

—Mr. John Keefe, Kinkora was in Summerside Wednesday.

—Mr. N. C. Pearson, Chelton, was among visitors to Summerside Wednesday.

**Mr. A. M. Gregg Addresses S' Side Y's Men's Club**

At the Y. M. C. A. in Summerside last night the second Y's Men's Supper was held with about 35 members present. At the close of the supper a sing-song was held, after which Mr. A. M. Gregg, General Secretary of the St. John's Y. M. C. A. who was the speaker of the evening, was called on by the Vice-President, Mr. John S. Wright. Mr. Gregg in an excellent and instructive address said in part:

The Y's Men's Club is a comparatively new organization, being brought into being in 1920 in Toledo, Ohio. The Y. M. C. A. in that place had long felt the need of a luncheon service club that would provide an outlet for the energies of young men in the Y. M. C. A. programme. It met with such favor that the plan spread throughout the State of Ohio and finally in 1922 an international organization was formed. The movement has been spreading among the various associations and in the Maritime Provinces clubs are now organized. Sydney, Truro, Hazelton, Moncton and St. John's Charlottetown is just completing their organization. The ideals of the Club are summed up in the motto "to acknowledge the duty that accompanies every right."

Reference was also made to the World's Assembly of Workers with boys held at Estes Park, Colorado last June, when men from 20 different countries met together to talk over ways and means of providing a more adequate program of Y. M. C. A. service with boys. This great assembly was highly inspirational and the results accruing from it will be felt in the most remote places where the Y. M. C. A. is established. The conference discovered a new way of thinking helpfully together and it displayed a willingness to explore traditional policies of long standing and to adapt them to the ever changing needs of boys in the complexity of our modern day.

Special emphasis was laid on work among employed boys who under ordinary circumstances are apt to be forgotten. Likewise special attention was called to work among negro boys.

The assembly was very broad in its outlook and emphatically went on record in its efforts to promote world brotherhood and a spirit of friendliness to those differing from us in race and language.

**TEA SALE**

We are offering a real good quality **TEA** AT 2 LBS. FOR \$1.00

Get Your Winter Supply Now

**CUDMORE BROS**

GROCERS

PHONES 184-225

Many outstanding leaders of international reputation were present. Included among these was Dr. Basil Matthews of Geneva, Switzerland. Prof. Harrison S. Elliott of Columbia, Kirby Page made famous because of his peace policies. Prof. Kilpatrick of Teachers College, New York and Miss Margaret Slattery the noted writer. There were 16 representatives from Canada attending the assembly which was held on the summer school grounds of the Y. M. C. A. Western Region of the National Council of the United States.

At the close of Mr. Gregg's address the constitution and by-laws of the club were adopted and four directors were appointed who will be the officers will act as an executive committee.

Mr. W. K. Llewellyn was unanimously elected honorary president of the club.

It was decided also to apply for affiliation with the International Association of Y's Men's Clubs. Meeting adjourned with the singing of the National Anthem.

**THE MARKETS**

(Canadian Press)

**MONTREAL, Nov. 26.**—The demand from the United Kingdom and the continent for Manitoba spring wheat on the Montreal market today was of a very limited character. There was some enquiry for Canadian Western No. 2 feed oats which resulted in the sale of several loads being made and purchases against these were made in the local market at 2 3/4 to 3 cents per bushel over the Winnipeg November option C. I. F. Montreal.

The export trade in barley here continues very quiet. The tone of the market for oats was firm and prices were unchanged with some demand for car lots and sales of Ontario and Quebec No. 2 white were made at 53 cents, No. 3 white at 51 1/2 cents and No. 4 white at 49 1/2 cents per bushel. Ontario milling barley sold at \$5 1/2 cents per bushel. The feature of the flour situation was the stronger tone that developed in the market for spring and winter wheat grades the former were market up twenty cents per barrel which is a net rise of seventy cents in the past week. The latter classes were marked up ten cents per barrel. There were no new developments in the millfed situation the undertone was firm and the volume of business firm.

The market for rolled oats displayed further strength and prices were marked up fifteen cents per bag. Fairly active business was transacted in the fresh and storage eggs and prices were well

maintained. The butter and cheese markets were quiet and steady.

**OTTAWA, Nov. 26.**—The egg market is unchanged with eastern points remaining firm under recent advances. A car of storage seconds is rolling from Winnipeg to Montreal costing 32c. delivered. Toronto—The market is very firm with jobbing prices unchanged. Fresh specials 70c, extras 65c, storage extras 46c, firsts 43c, seconds 37c.

Montreal egg market is firm at the recent advance poultry receipts are moderate. A keen demand for turkeys from United States is forcing prices up and sales are reported good. Dressed burkeys 36c. There is much better enquiry for ducks with prices ranging from 22 to 25c, chicken 17 to 30c, four 16 to 22c.

Winnipeg—The egg market is very quiet with local consumption very good, price unchanged and Saskatchewan markets unchanged. Calgary jobbing extras \$12.90 per case firsts \$12.00, seconds \$9.90, Edmonton jobbing extras 45c, firsts 40c, seconds 35c. Vancouver jobbing fresh extras 63c, firsts 51c, seconds and pullets 50c, St. John, N. B. jobbing fresh extras 65c, firsts 60c, seconds 50c, storage firsts 43c, seconds 40c.

**THIS XMAS GIVE A PERSONALITY PORTRAIT**

By CRASWELL—Phone 692-L  
 Make Your Appointment Today.  
 See Our New Easel Frames

**W. R. CARSON, D. C., Ph. C.**

Doctor of Chiropractic  
 Three Year Palmer Graduate  
 Riley Bldg. Phone 1072

**Safe Bonds for Investment**

**A. E. MACNEILL**  
 137 Pownall St.  
 Telephone 704-L.

**Are You Nervous? Tired? Run Down?**

**HUGHES' Digestive Tonic**

Corrects disorders of the nervous and digestive system.

When you are "below the mark," when you are nervous or can't sleep Hughes' Digestive Tonic is what you need. Sold in 50c and \$1.00 Bottles.

**Hotel Victoria**

One of the largest and best equipped Hotels in Eastern Canada. Contains 120 rooms, 44 of which have private baths. Completely renovated in the past few years. Few Hotels throughout Canada and the United States have its splendid table. Courteous service to all guests. Telephones in rooms.

Rates \$4.00 to \$5.00 per day.

**Charlottetown Hotel Co., Ltd.**

Proprietors  
 HARRY C. BROWN, Manager

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