

Get after Business

The man who knows how to printed matter has no difficulty in securing customers. I have ideas to put into your printed jobs.

Can you go out into any market in the country and get a good customer for the price of a thousand mailing cards,—or folders, or circulars?

Try mailing some special printed matter to a list of prospective customers. Don't you think they will be interested in what you have to tell them.

And, really, it will cost you very little.

Please telephone No. 201-J and talk about it.

Arch'd Irwin

Book and Job Printer
13 Richmond Street
Charlottetown.

OUR PUBLICATIONS

Investors frequently find great difficulty in securing satisfactory information about the securities in which they are interested. With a view to furnishing statistical information and reliable records of dividend payments, quotation records, etc., we have had prepared several publications that will supply full information on financial matters.

THE FOLLOWING MAY BE HAD ON REQUEST:

- The Maritime Financial Calendar Now Ready
- Annual Financial Review Appendix.....
- Annual Profit of the Market.....
- Bond Values.....
- Our Facilities.....
- Railroad Quotation Records.....
- Industrial Quotation Records.....
- The Investors Manual.....
- The Annual Financial Review..... Pub. in April

J. C. MACKINTOSH & CO.

Established 1872
Members Montreal Stock Exchange. Direct Private Wires
HALIFAX, N.S. MONTREAL, P. Q. ST. JOHN'S.

We own and offer for sale in lots to suit purchasers

100 Shares Stanfield's Limited Common Stock

The par value of these shares is \$100. Dividends at the rate of 4 per cent per annum are payable quarterly, 10th January, April, July and October.

At the price at which we offer them an investment in these shares will yield about 6-2-3 per cent.

F. B. McCURDY & CO

Members Montreal Stock Exchange
Halifax, Montreal, Sydney, St. John's, Nfld.
Charlottetown, P. E. I.

STOCK QUOTATIONS.

Jan. 16, 1911.

Reports furnished by F. B. McCurdy & Co., members Montreal Stock Exchange, 160 Richmond Street, Charlottetown.

NEW YORK STOCKS.

High	Low	Close
103 1/2	102 1/2	102 1/2
40 1/2	40	40
64 1/2	63 1/2	63 1/2
76 1/2	75 1/2	75 1/2
142 1/2	142 1/2	142 1/2
107 1/2	106 1/2	106 1/2
77 1/2	76 1/2	76 1/2
29 1/2	28 1/2	28 1/2
82 1/2	82 1/2	82 1/2
28 1/2	28 1/2	28 1/2
146 1/2	145 1/2	145 1/2
49 1/2	49 1/2	49 1/2
110 1/2	109 1/2	109 1/2
127 1/2	126 1/2	126 1/2
156 1/2	155 1/2	155 1/2
31 1/2	31 1/2	31 1/2
27 1/2	27 1/2	27 1/2
63 1/2	63 1/2	63 1/2
124 1/2	124 1/2	124 1/2
176 1/2	174 1/2	174 1/2
76 1/2	75 1/2	75 1/2
64	63 1/2	64

MONTREAL STOCKS.

High	Low	Close
22 1/2	22 1/2	22 1/2
87 1/2	86 1/2	86 1/2
67 1/2	67 1/2	67 1/2
101 1/2	101 1/2	101 1/2
57 1/2	57 1/2	57 1/2
131	131	131
140	138	139 1/2
151	147	149
225	224 1/2	224 1/2
90	89 1/2	89 1/2
54	54	54
61	61	61
95 1/2	93 1/2	95 1/2
100	100 1/2	110

COTTON.

High	Low	Close
14.56	14.52	14.52 1/2
14.80	14.74	14.74 7/8
14.97	14.91	14.93 9/16
14.99	14.91	14.93 9/16
14.66	14.63	14.62 3/4

GRAIN.

High	Low	Close
101	100	100 1/2
96 1/2	95 1/2	95 1/2
94 1/2	94 1/2	94 1/2

CORN.

High	Low	Close
49 1/2	49 1/2	49 1/2
50 1/2	50 1/2	50 1/2
51 1/2	51 1/2	51 1/2

OATS.

High	Low	Close
34 1/2	34 1/2	34 1/2
34 1/2	34 1/2	34 1/2
33 1/2	33 1/2	33 1/2

PORK.

High	Low	Close
20.10	19.77	19.77
19.10	19.72	19.75

MONTREAL CURE SALES.

Unlisted Department, Morning Sales.
Hillcrest Com.—100 @ 47 1/2; 25 @ 47 1/2; 5 @ 46; 25 @ 47 1/2; 25 @ 47; 25 @ 47 1/2; 47 1/2 @ 48 1/2; 75 @ 50; 17 @ 48 1/2;
Hillcrest Pfd.—55 @ 90.
West. Can. Power—20 @ 57.
Unlisted Department, Afternoon Sales.
Hillcrest—50 @ 50 1/2; 50 @ 50; 100 @ 51; 100 @ 50 1/2.
Sherbrooke St. Ry.—20 @ 26 1/2.
Sherbrooke Bonds—6,000 @ 92 1/2, with 60 per cent stock bonus.
Canada Power and Light—100 @ 53.
Larose—100 @ 4.45; 100 @ 1.50.

CHARLOTTETOWN and QUEEN'S COUNTY

It pays to buy in this Province.

Mrs. J. B. Russ and family, St. John, arrived in the city yesterday to take over the Russ Hotel, formerly known as the Plaza.

Tiny Williams opens her engagement at the People's Theatre tonight. She is certainly one of the brightest and prettiest little entertainers on the stage today.

The second game of the Basketball League was played in Y. M. C. A. gymnasium last night. The Prince of Wales team defeated the team of the Business men. The senior game was won by the score of 28 to 15 and the intermediate game by 22 to 6. The team work was somewhat ragged in both games, a considerable number of fouls being called. G. F. Hutchison did most of the scoring for the senior business men, while W. McDell McKenzie and C. Balderson divided the honors for the P. W. C.

Mrs. William Down and family, city, will have the sincere sympathy of all in the sudden death of Harry Down, who passed away yesterday after a brief illness from meningitis. He leaves to mourn besides his mother several brothers and sisters. Harry was only sixteen years of age and attended one of the city schools. He was a bright young chap and will be much missed by all who knew him. The funeral notice is in another column.

The photo plays at the People's Theatre were exceptionally good last evening. Even for a theatre where they are always good. The story of Arizona was one which held the attention from the beginning. The Man Who Learned, a strong instructive film—and the Chinaman's history. The singers place was temporarily filled last night, but the music was splendid. Miss Dudley farcled—and her bright little face will be missed. The People's Theatre is a most comfortable place to pass an hour in and the entertainment always the best procurable.

It is not often that we can give you a bargain in pipes like we are now offering. A genuine French hand-made pipe—well finished for 35c. Don't expose yourself to the poisonous effects of nicotine by continuing the use of your old pipe when you can get such a bargain. See them in window. The MacKintosh Drug Co., Cor. Gt. Geo. & Kent Streets, Charlottetown.

MARITIME SECURITIES.

Jan. 14, 1911.
Quotations furnished by J. C. MacKintosh & Co., Exchange Building, Halifax, N. S.

BANKS.

B. N. America	151	149
New Brunswick	270	265
Nova Scotia	275	272
Royal Bank of Canada	212	210
MISCELLANEOUS.		
Acadia Fire Insurance X. D.	110	100
Acadia Sugar, Pfd.	105	102
Acadia Sugar, Ord.	67	65
Brandram-Henderson, Com.	20	18
East. Can. Sav. & Loan	140	138
Eastern Trust Co.	100	97
Halifax Fire Ins. X. D.	100	97
Nova Scotia Telephone	121	119
Stanfield's Pfd. X. D.	103	100
Stanfield's Com. X. D.	58	54
Trinidad Electric X. D.	73	70

BONDS.

Acadia Sugar	103	100
Brandram-Henderson	100	97
Halifax Elec. Tramway	102 1/2	100
N. S. Steel & Coal 1st	93 1/2	94
N. S. Steel & Coal Deb.	102 1/2	100
Porto Rico Railways	86	84
Stanfield's Limited	102 1/2	100
Trinidad Electric	95	92
Western Can. Power	86	84

CLOSING STOCK LETTER.

(From F. B. McCurdy & Co's Private Wire.)

NEW YORK, Jan. 16—Randolph says—The opening was dull and rather heavy. Commission houses had few orders and there was some disappointment expressed that the market did not on Monday morning open after the bullish feeling which had been engendered last week. Traders, seeing the lack of buying power started in to sell stocks and their pressure, together with some outside realizing, caused fractional declines all throughout the list in the early trading, on the decline however trading grew dull and no liquidation occurred. During the rest of the day price changes were insignificant and the market remained extremely dull. The undertone was decidedly hard and there was at no time any strong pressing for sale but the day wound up showing as a rule slight fractional declines, Norfolk and Western and the convertible issues were a feature of strength all day, advancing on persistent rumors that it was only a question of time when a six percent dividend would be guaranteed by the Pennsylvania or one of its subsidiaries, presumably the Pan Handle. The increase in idle cars surplus was used as a bear point, as although this surplus is apt to increase at this season of the year, the increase is too great to be accounted for by that fact alone. Another unsettling influence was a sharp decline in American Tobacco six per cent bonds on fairly large sales. This selling was on fears that the supreme court might order a dissolution of the company. A curious feature was the fact that call money which loaned and renewed at 2 1/2 per cent on Friday was renewed at 2 1/2 per cent today in the face of the extremely favorable bank statement and large influx of cash. The tone at the close was dull and heavy.

GRAIN LETTER.

(From F. B. McCurdy & Co's Private Wire.)

CHICAGO, Jan. 16—Wheat has been easier, influenced by the decline in Liverpool and large world shipments. Australian and Argentine reported to be offering wheat more freely at lower prices. European shipments larger than expected and good rains reported in India. Weather condition of light snow fall at Kansas. Foreign markets weak, except a fractional gain in Buenos Aires. Argentine corn export cables in the west receipts continue small, farmers offering small but deliveries ought to increase soon. Today trade is in small volume.

CLOSING COTTON LETTER.

(From F. B. McCurdy & Co's Private Wire.)

NEW YORK, Jan. 17—The cotton market has continued quiet today but has been very nervous and unsettled. Notwithstanding the many bullish Southern spot advices of Saturday private cables from Liverpool reported easier spot offerings and the cables were not quite up to expectations. This encouraged a little selling here and in the absence of any important support prices opened about 3 to 9 lower. After showing a change of about 10 to 11 points there was a rally of 5 points on covering but the market weakened again in the late trading on rumors that early returns to the National Spinners Association indicated about 200,000 bales ginned for the period ending today. Comparing with 140,000 for the same period last year although the period this year contains only twelve working days compared with thirteen days for the same period last year. Southern Spot markets officially reported today were unchanged to 1-16 cent lower. Exports were heavy, but the demand for the rapid export movement and for the rapid absorption of the crop has not been sufficient to advance prices while it was in progress and we are now beginning to look forward to the beginning of new crop preparations with the market showing an increasing bearish average of sentiment.

WHEAT.

3 1/2	3 1/2	3 1/2
4 1/2	4 1/2	4 1/2
5 1/2	5 1/2	5 1/2

P. E. I. RAILWAY

Commencing December 27th, 1910, trains of this Railway run as follows:

Mo. To. P.M.	Th. Mo. P.M.	Th. Mo. P.M.	Th. Mo. P.M.
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52	8:07	5:15	8:11
1:52	9:07	6:15	9:11
2:52	10:07	7:15	10:11
3:52	11:07	8:15	11:11
4:52	12:07	9:15	12:11
5:52	1:07	10:15	1:11
6:52	2:07	11:15	2:11
7:52	3:07	12:15	3:11
8:52	4:07	1:15	4:11
9:52	5:07	2:15	5:11
10:52	6:07	3:15	6:11
11:52	7:07	4:15	7:11
12:52			