

**Western Guardian**

**—UNDERGOING TREATMENT—**  
Miss Louise McLeod, of Coleman, entered the Prince Edward Island Hospital on Monday for treatment. Her sister, Miss Roena McLeod, accompanied her to Charlottetown, returning on Wednesday to Summerside. The many friends of Miss McLeod wish her a speedy recovery.—S.

**—GREATLY IMPROVED—** Mr. Ralph Callbeck, of Bedeque, who has been in the Prince County Hospital undergoing treatment for blood-poison in his leg, was so far recovered as to be able to leave the hospital this week. His many friends hope to see him around again soon.—S.

**—BURNED BY GASOLINE LAMP—**  
Mrs. Harold Moase, of New Annan,

**Canada Has World's "Cleanest" Tea Warehouse**

On a tour of the Dominion, under the auspices of the British Institute of Certified Grocers, six post-graduates visited the Montreal plant of the Salada Tea Company of Canada, Limited. The following report made by the secretary, Mr. C. L. T. Beeching, appears in the Tea & Coffee Trade Journal of New York.

"During the tour they (the graduates) inspected some of the wholesale and retail tea concerns in the Dominion and they considered that the Montreal plant of the Salada Tea Company was the neatest and cleanest tea blending warehouse and packing centre in the world."

Canada has reason to be proud of industries that can make such an impression on visitors of this calibre.

**Ginger Cordial**

This has not been on the market for some years, and to fill the want we are putting out a very superior Cordial of unequalled strength and purity.

For sale at all high class stores in 12 and 24 oz. sizes.

Wholesale distributors for P. E. I. DeBlois Bros., Limited.

**J. & T. MORRIS LIMITED**

801-12-30-mw13wks.

**Nicholson's Fox Health**



The reason there are so many misses and so many small litters of weak pups that do not thrive, your breeders are not strong and healthy enough during the breeding and gestation periods. So in order to be certain that the foxes you intend to breed this season are physically fit to raise strong, healthy pups, give them a treatment with "Nicholson's Fox Health." It will clean out their systems, stimulate their circulation, purify their blood, tone them up, make their digestive organs perform their functions—in brief, put them in perfect health.

"Nicholson's Fox Health" is the modern, scientific treatment. It does its work, leaving no bad effects, and has no injurious reactionary results. Foxes treated with it show improvement within a few weeks following the treatment according to directions, quickly put them into the finest fettle. A fox left in its natural environment rarely is troubled with sickness of any sort, but all foxes in confinement are living under artificial conditions. Ordinary feed and care is all right till the fox begins to sicken, and then medical treatment is essential. There is no way by which you can appreciate the wonderful merits of Nicholson's Fox Health unless you give it a trial—it will do its own talking after that.

Price: 3 lb. package, \$1.50; 6 lbs., \$2.75; 9 lbs., \$3.75. Delivered. (This powder is put up fresh as ordered.)

DR. J. M. NICHOLSON  
Charlottetown, P.E.I.  
1051-1-13-15-17.

was badly burned about the hands and face, when a gasoline lamp exploded while she was pumping it up. Although her injuries were quite painful, she is now doing as well as can be expected under such painful circumstances.—S.

**—BADLY BRUISED IN RUN-AWAY—** Mr. D. F. MacNeill, of Summerside, was badly bruised and shaken up when his horse struck a bad spot in the road near New Annan on Thursday evening and dragged him some distance in the snow. Mr. MacNeill was driving with two other gentlemen in the vicinity of New Annan, when they struck a bad place in the road, which caused the horse to fall and the sleigh run up onto the animal. The horse took fright and Mr. MacNeill, in jumping from the sleigh, was dragged about one hundred yards in the snow. The sleigh, which was badly wrecked, had to be left at New Annan. Mr. MacNeill, with difficulty, managed to catch the frightened animal and brought it back to Summerside. The gentlemen returned to town by the evening train, not much the worse for their adventure.—S.

**Eastern Guardian**

**—FERRY RUNNING—**The S. S. "Newport," Captain W. J. Sigworth, in charge, is running regularly on the Newport and Georgetown route.—A.

**—OPEN WATER—**The Georgetown harbor is open yet, not a cake of ice to be seen. The S. S. "Montague," Captain N. Fairchild, is plying regularly on the ferry between Georgetown and Lower Montague.—A.

**—POTATOES ACTIVE—**Quite a number of teams were hauling potatoes from Launching, St. Georges, De Gros Marsh and New Port last week for the Potato Growers' Association. A.

**—WHIST DRIVE—**The weekly whist party held in St. James Hall, Georgetown, on Wednesday, Jan. 8th, was a decided success. The ladies prize was won by Mrs. Herman Lavander and the gentlemen's by Mr. Henry Sampson. A delicious lunch was served. A.

**—SHIPPING PORT—**Along the waterfront in Georgetown the following schooners are in winter quarters at Kings Wharf: Dredge No. 9, D. P. W., Capt. Gallant in charge, Schooner Joseph O., Capt. Robinson, Schooner Leonis, Capt. S. C. Knight, Schr. Hazel, Capt. A. Chapman, Tug, Rona, Capt. Belyea, Schr. Capt. Compton from Cardigan gas steamer, Millie G., Capt. Brown, from Pughwash, in charge of Milton Hemphill, McDonald Bros. Wharf, Schooner Jessie Brown, Capt. Richards, Schr. Hurray, Capt. E. Dicks, Charlottetown, Tug Ballingal, Charlottetown. A.

**PERSONALS**

..Mr. James Condon, Georgetown, recently visited Charlottetown. A.

..Miss Faustina Gotell, Charlottetown, recently visited Georgetown. A.

..Mrs. Kennedy, New Perth, recently visited Georgetown. A.

..Mr. Jerome Murphy, Panmure Island, recently visited Georgetown. A.

..Mrs. Roach, Cardigan, is visiting in Georgetown the guest of daughter, Mrs. Joseph Victor. A.

..Mr. Ernest Parker, student at Acadia College, Wolfville, N. S., spent his vacation at his home in Georgetown Royalty. A.

..Mr. and Mrs. Rufus Clory, Georgetown, spent the week end in Charlottetown. A.

..Mr. Arthur Fowler, Georgetown, found on January 7th a caterpillar. This is something unusual for this time of the year. A.

..Mr. Millon McConnell, who has been in Chicago, is spending his vacation at his home in Georgetown. A.

**POTATOES AND TURNIPS**

We will be buying every day at our warehouse Hogan's Wharf. Highest prices for good stock.

J. LESTER DOUGLAS  
Charlottetown, P. E. Island  
Phones 798 and 938  
REVIEW—(TAKE IN) ...

**Comparative Figures 1928 and 1929 First Ten Months**

A perfunctory glance at the export figures of Canada during the past year gives the impression of a general downward trend. Analysis shows, however, that the reverse is true.

Due to conditions which no one can control, the export of raw material, mainly grain and grain products, shows a decrease of \$70,700,000.

But, on the other hand, exports of goods, manufactured or partly manufactured, show an increase of \$46,500,000, which is at the rate of 9.4%.

The trend of the year's activity in export trade is clearly in the direction of increased exports of manufactured or partly manufactured goods, while the export of raw materials has declined considerably.

**Exports For First Ten Months of 1929 Compared with First Ten Months of 1928**

Goods, fully or partly manufactured (except flour)	1928	1929	+increase -decrease
Flour	\$470,582,601	\$514,985,409	9.4%+
Other commodities	209,767,048	224,789,418	7%+
Wheat	304,170,889	200,310,311	51%-
Other grains	34,944,278	18,842,430	85%-
Wheat flour	51,444,533	45,707,655	12%-

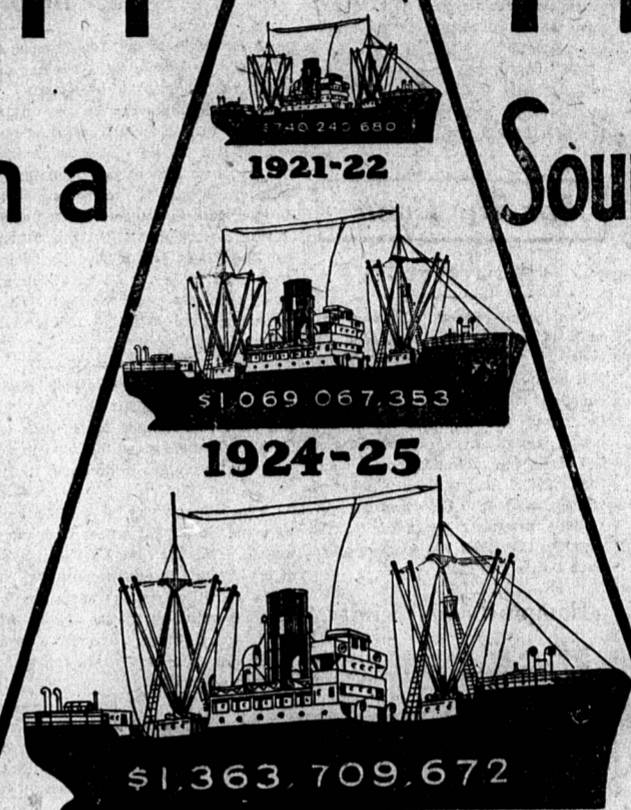
**EXPORT** business now provides more than two million Canadians with their livelihood. So vast has Canada's foreign trade become, that nearly a quarter of our population depend upon it for what they eat and what they wear; for their homes, their savings, their comforts and their luxuries. Export trade exerts its beneficence in every Canadian community and on every Canadian farm.

Roughly, a third of our total annual production—to a value of \$1,363,700,000—is shipped to other lands. Per capita, Canadians are the second largest exporters in the world.

**ON A SOLID FOUNDATION**

Because it is *Profitable Business*, Canadian effort year by year is more actively directed towards supplying markets abroad. Our export trade stands on a solid foundation. Our goods are in demand. Last year no less than 411 new business agencies in foreign lands were opened by our Trade Commissioners on behalf of Canadian manufacturers and producers. Our exports have become highly diversified. More than 600 distinct classes of commodities are embraced, and the list is ever expanding.

**CANADA'S Export Trade Stands on a Sound Foundation**



**1921-22**  
\$1,069,067,353

**1924-25**  
\$1,363,709,672

**1928-29**  
**EACH YEAR IT GROWS IN VOLUME AND IMPORTANCE TO EVERY COMMUNITY IN THE DOMINION**

**Canada's Trade Commissioners Abroad**

- ARGENTINA..... E. L. McColl, Buenos Aires
- AUSTRALIA..... D. H. Ross, Melbourne
- BELGIUM..... Jean J. Gusy, Brussels
- BRAZIL..... A. S. Bleakney, Rio de Janeiro
- BRITISH WEST INDIES..... R. T. Young, Port of Spain, Trinidad.
- BRITISH WEST INDIES..... F. W. Fraser, Kingston
- CHINA..... L. M. Cosgrave, Shanghai
- CUBA..... James Connack, Havana
- FRANCE..... Ercule Barré, Paris
- GERMANY..... L. D. Wilgosa, Hamburg
- GREECE..... Hend Turcot, Athens
- HOLLAND..... J. C. MacGillivray, Rotterdam
- HONG KONG..... Paul Sykes, Hong Kong
- INDIA AND CEYLON..... Richard Grew, Calcutta
- IRISH FREE STATE..... J. H. English, Dublin
- ITALY..... A. B. Muddiman, Milan
- JAPAN..... J. A. Langley  
(Commercial Secretary for the Canadian Legation at Tokyo)  
Kobe (Acting Trade Commissioner)
- MEXICO..... C. Noel Wilde, Mexico City
- NETHERLANDS, EAST INDIES..... G. R. Heesman, Batavia
- NEW ZEALAND..... C. M. Croft, Auckland
- NORWAY..... F. H. Palmer, Oslo
- PERU..... G. R. Stevens, Lima
- PANAMA..... J. A. Strong, Panama
- SOUTH AFRICA..... C. S. Bisset, Cape Town
- UNITED KINGDOM..... Harrison Watson, London  
J. Forsyth Smith, London  
Harry A. Scott, Liverpool  
Douglas S. Cole, Bristol  
Gordon B. Johnson, Glasgow  
Frederic Hudd, New York  
R. S. O'Meara, Chicago  
San Francisco (to be opened later)
- UNITED STATES.....  
Director of Commercial Intelligence Service  
C. H. PAYNE, Ottawa

Our goods are finding their way wherever trade routes lead.

**IN REMOTE LANDS**

Think for a moment of this diversification, and see how our people are blazing the trails of business all over the world. Here are some examples: Fence Wire for New Zealand, Automobiles for India, Lanterns for East Africa, Builders' Tools for Fiji, Agricultural Implements for Sweden, Wallpaper for Chili, Box Shooks for Egypt, Ice Cream for China, Milk for Honduras, Leather for Hong Kong, Fish for Dutch East Indies, Rubber Tires for Czecho-Slovakia, Canvas Shoes for the Straits Settlements, Flour for Portuguese East Africa, Machinery for Brazil, Motor Trucks for Mesopotamia, Radio for Argentine.

The ground is well prepared for still further expansion. Will you take advantage? Canada's 32 Trade-Commissioners abroad are constantly drumming up new markets. Wherever a Trade Commissioner's Office has been opened, without exception there has been an increase in trade. The demand for Canadian goods is growing in every country where we are represented.

**HOW CANADIANS CAN HELP**

It remains, however, for Canadians to grasp the larger opportunities offering. Producers and manufacturers can help our export in several ways:

1. Producing the kind of commodities other countries want.
2. Maintaining production so as to assure continuity of supply.
3. Keeping all products up to rigid standards.
4. Becoming familiar with business methods abroad.

This is Canada's business. It is every citizen's business, because the more goods Canada sells abroad, the more certain and the more ample will be her continued prosperity.

**GET LATEST INFORMATION**

In addition to the Trade Commissioners' Offices throughout the world, the Department of Trade and Commerce maintains at Ottawa a highly specialized Commercial Intelligence Service. The sole duty of this organization is to assist exporters. If you have an export problem, first write the Commercial Intelligence Service. Up-to-date information will be provided and your business will be facilitated in every way possible.

**The DEPARTMENT of TRADE AND COMMERCE**

HON. JAMES MALCOLM,  
Minister.

OTTAWA

F. C. T. O'HARA,  
Deputy Minister.