

# I HAVE \$50,000 DOLLARS IN CASH

## For Charlottetown and vicinity, this week, for ranchers selling

# SIVLER FOX SKINS!

I am maintaining a CASH MARKET for SILVER FOX PELTS despite the fact that most of the big buyers of this article have been driven away from Prince Edward Island on account of the HIGH PRICES demanded here; and the consequent HEAVY LOSSES, that buyers have taken two years out of the last three.

Here are some of the conditions facing SILVER FOX BREEDERS today:

1. The wealthiest country in the world and a big buyer of SILVER FOX has put a duty of FIFTY PER CENT. AD VALOREM of SILVER FOX PELTS, and AMERICAN BUYERS have to pay this duty on all purchases whether they buy in Canada or on LONDON AUCTION SALES. Consequently, they can now pay only about two-thirds of American prices last year.
2. Political conditions in Europe are so unsettled and financial and exchange conditions are so bad in the countries which are the principal buyers of SILVER FOX SKINS, that if all the pelts produced on fox ranches this year are dumped on the London Auction Sales the results are apt to be DISASTROUS.

European and American Fur Dealers of international standing and reputation all agree that Europe will be able to absorb large quantities of furs this season only at

## Much Lower Prices

NOW MR. FOX RANCHER, here is my PROPOSITION; I am not responsible for any of the conditions above referred to: and I DO NOT make the prices for SILVER FOX.

The laws of SUPPLY AND DEMAND, under the present international business conditions, make the price. My business is to maintain a steady OUTLET and to help you market your furs to the best possible advantage.

To this end I have established connections with FUR HOUSES in EUROPE and AMERICA second tonone in the world and I have a ready CASH OUTLET for a lot of SILVERFOX PELTS.

# E. H. RAYNER, Summerside

"The Island's Big Fur House"

I must buy them, however, at prices to show my FUR HOUSE a fair profit, or we DO NOT WANT THEM. No firm will take losses on any article of fur year after year for the sake of buying them; but I am MORE THAN WILLING to PAY YOU as much as present market conditions will warrant, and I am building up a LARGE FUR BUSINESS ON THAT PRINCIPLE.

If you want to sell part of your furs FOR CASH, and put part on the LONDON AUCTION SALES (which is good safe business) I can, through my London connections, give you the BEST SERVICE obtainable from any AUCTION HOUSE handling SILVER FOXES.

Messrs. Fredk. Huth & Co., 64 Park St., Southwark, S. E. 1, London, England offer shippers service as follows:

1. A large fur room at Summerside equipped for marking, invoicing, insuring and shipping your furs.
2. Advances up to one hundred pounds made to any shipper who wants ready money. Advances this season are limited to twenty-five per cent. of value of furs shipped.
3. Address shipping bags holding ten to twelve skins (parcel post weight limit eleven pounds) sent to shippers free on request.
4. A CLASSIFIED CATALOGUE system wherein pelts are classified and catalogued so that buyers can look at the kinds of pelts they wish to buy without having to go hurriedly through the whole collection of thousands of skins; and during the Auction they need only be present when the skins in which they are interested are being sold. This saves buyers much valuable time, assures more accurate grading, and better competition for different classes of pelts.

BRING YOUR FURS THIS WEEK TO THE BOARD OF TRADE ROOMS, Charlottetown, Wednesday, Thursday, Friday and up to noon Saturday. Messrs. E. H. Monkley and Charles Stavert will be on hand to attend TO THE BUYING AND SHIPPING, or if more convenient come to our Summerside ware room.

We are giving SERVICE and SATISFACTION. We want your business and will pay THE HIGHEST MARKET PRICE; or will gladly help you with your shipments for London.

## THE EASTERN GUARDIAN

...PAINFUL INJURY.—The many friends of Mrs. Joseph Mead of Fortune Bridge will be sorry to hear that she had the misfortune to fall into the cellar of her home a few evenings ago. She was severely hurt. Dr. McDonald, of Souris, was called and has charge of the case.

...WOODS LAND PURCHASE.—Mr. Joseph McMillan, West St. Peter's had Surveyor McDonald of Hermantville, employed for a couple of days last week surveying a block of woods-land recently purchased from the Hon. Murdoch Kennedy, Bradalbane, and situated to the rear of Mr. McMillan's home, near Douglas Station.

...FUNERAL LARGELY ATTENDED.—The funeral of James Feehan, Savage Harbor, took place Friday morning to St. Andrew's church, and was large and representative of the surrounding settlements. Mr. Feehan was in the 68th year of his age, was one of the best farmers in the district and was highly and favorably known. D. F. Feehan, merchant, Mount Stewart, is a brother.

...ENJOYABLE XMAS TREE.—Donald, of Fortune Bridge, are home from Charlottetown for the Christmas holidays. Mr. James Dingwell, of Bay Fortune, was in held in the Cherry Hall school house on Friday evening, in the interest principally of the school children, who were also the principal entertainers. Miss Birt, the teacher, deserves much credit for the success of the entertainment. A few days at the home of her father, Mr. Albert Burke, Fortune. The farmers of Fortune are busy getting their winter supply of fire wood out.

...L. O. L. MEETS.—A very successful meeting was held in the Orange Hall at Fortune Bridge, on Dec. 15, and the following officers were installed for the incoming year for Eastern Light L. O. L. No. 2251:—W.M., Douglas Aitken; D.M., George Allen; Chaplain, Edwin Reid; Rec. Sec., Harry W. Burke; Fin. Sec., Geddie Coffin; Treasurer, Brecken McDonald; D. of C., Jas. Simonds; Lecturer, Geo. Jackson; Committeemen, E. S. Johnston, Aubrey Aitken, Chas. Townshend, B. McDonald. After the election considerable general business was put through and arrangements made for degree work on next night of meeting. This was followed by speeches and songs, and when it was declared time to close, which was done in due form, all the brethren took their different ways home, declaring the meeting one of the most successful held for some time.

PERSONALS

...Mr. Ernest Cooke and son, Hubert, arrived at their home at Clear Springs, Saturday evening from Fredericton, N.B.

...Mr. Thistle, now of Charlottetown, has sold his farm at West St. Peter's, to Mr. Kenniston, for a good round sum. The latter now occupies the place.

...The McAdam brothers arrived home Saturday evening from Halifax on a visit to their parents, Mr. and Mrs. A. D. McAdam, West St. Peter's, to spend the Christmas holidays.

Ascribes Crime To Sporting Instinct

NEW YORK, Dec 26.—Deriding a popular belief that the criminal is "born, not made," Sir Basil Thompson, former head of the criminal investigation department of Scotland Yard, gave the love of play to the gallery and fascination of taking a "sporting chance" as the chief incentives to crime, in an address in the Waldorf-Astoria today.

"What makes the professional criminal?" asked Sir Basil. In

England we made a census of prisoners in every penal institution and found that 99 per cent of them began their career of crime before reaching the age of 21. Further, he asserted that he had a device more, drink is not, as is popularly supposed, a chief cause of crime, which generally starts in the wire. This is carrying the duplex child's love of histrionics, a desire for applause. The criminal father is not so much to blame as the criminal elder brother.

An astonishing excess of murders in the United States over those in England said Sir Basil was revealed in figures he had obtained from the American Bar Association, showing that in this country one in every 120,000 persons is murdered in a year; in England, one in every 412,000.

Five Conversations Over Single Wire

CHICAGO, Dec 26.—New discoveries in electricity are, being de-

monstrated before the Society of Western Engineers by E. H. Colpitts, assistant chief engineers of the Western Electric Company. He asserted that he had a device that permitted five separate conversations over a single telephone wire. This is carrying the duplex system of the telegraph into the speaking system. Any one of the conversations can be cut off by a switch. He exhibited a long distance phonograph, which proved a gallery of fellow-criminals. It is untrue that he is "born, not made." It's the sporting chance that makes crime—the same thing that makes the railway traveller willing to ride on a train—he is sure that he will not be the only one out of a million people to be killed in an accident.

After a few minutes the audience noticed that Mr Colpitts had

disappeared, but that the lecture was going right ahead, apparently coming from the film itself. Later Mr. Colpitts was found seated singly among the audience.

"I gave the lecture several days ago in New York," he explained. "It was recorded through a electrical device and then transferred to a phonograph record.

"I could give the lecture anywhere, and have it recorded anywhere, within a radius of five or six hundred miles. While you thought I was talking to you from the film, I really sat here in the audience while the phonograph reproduced the lecture."

Minard's Lintment Lumberman's Friend

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