

### Canadian-American Trade Relations

In America's last fiscal year Canada sold \$400,000,000 of her products in the U. S. Market, but purchased there \$700,000,000 of goods. Thus \$1,100,000,000 of Canadian-American trade was affected by the fluctuations in Canadian Exchange. We maintain separate Foreign Exchange Departments under specialists at our New York, London, Montreal, Toronto, Winnipeg and Vancouver Branches, to offer you the fullest measure of assistance in your trade financing.

### UNION BANK OF CANADA

Charlottetown Branch G. C. Temple, Manager

### Others View Point

D'Annunzio's Zira.

(Westminster Gazette.)

Zara, where the irrepressible D'Annunzio is making fresh mischief in the ancient Roman colony of Jadera, and has had a chequered career ever since Cicero wished "the Gods might plague the Dalmatians for being so troublesome." Little remains of the ancient city, for the Roman seaport seems to have been brought from Ancona. This port was always coveted by the Venetians, and was considered by them the key to their supremacy in the Adriatic. But Zara fiercely resisted the rule of Venice, repeatedly revolted, and stood a famous siege against combined Venetians and French during the fourth crusade. It does not appear to be a very desirable acquisition, apart from sentiment, for the port is too shallow for modern shipping, and the chief industry seems to be the manufacture of the insidious liqueur called maraschino, which disappeared from most places in London when the war began, but can still be found in the Italian colony on Saffron-hill.

Canada's Army.

(Boston Transcript.)

The population of Canada is, for purposes of comparison, about the same as that of the State of New York. Yet Canada, by the adoption of a sane and intelligent military policy, is organizing a military force which should guarantee her from outside attack. The lesson which Canada is giving the slow-moving Congress and Government of the United States is one which it well behooves the American people to take to heart. Canada does not place her reliance on a regular army. Proportionately to our population, we require no doubt a greater force than our northern neighbor considers necessary. But ultimately, the main reliance of both the United States and Canada must rest in a citizenry trained in arms. Canada is well on the way towards recognizing in a concrete way that truth. How long will it be before the United States also subscribes to the principle that will make her impregnable from external aggression?

Advertising Pays.

Moncton Exc.

In his Memoirs General Ludendorff paid a tribute to the propaganda work carried on by Lord Beaverbrook, stating that it not only won over the neu-



### FIRES

are started in many unforeseen ways, and it is difficult to guard against all danger no matter how careful you may be, but a FIRE INSURANCE POLICY with a reputable company will protect you against all financial loss by fire.

If you are uninsured you should take out a Policy at once. Write, call or phone.

Hyndman & Co. Ltd.

61 Queen St. Ch'town.

Telephone No. 67.

The Oldest Insurance Agency in P. E. Island

### THE CHARLOTTETOWN GUARDIAN

Morning Daily, (founded 1887) \$4.00 MAJOR A. A. HARTLEY, President per year (delivered) in advance, \$1.00 per year, (mailed) in advance, in J. R. BURNETTE, Editor and Publisher Canada, and \$3.50 for U. S. A. D. K. CURRIE, Associate Editor

MONDAY, DECEMBER 15, 1919.

### A CHANGED TUNE.

Those who at the last session of the legislature and in pre-election meetings, heard, or read, the eloquent and frequent denunciations by Mr., now Honorable, G. E. Hughes, against the proposed acceptance by the Arsenault government of the Federal road grant will rub their eyes in amazement when we inform them that the same Honorable Mr. Hughes announced at the Retail Merchants' banquet the other night that the Bell government had decided to accept this once anathematized grant.

The Patriot's editorial comment is no less amazing. The Liberal organ had joined with fervent enthusiasm in misleading the electorate about the consequences of adopting this scheme: it insinuated that it would entail gross taxation on the farmers. Now the same Patriot declares: "The proposed plan is specially adapted to the needs of this province. It will be possible to construct good practical permanent roads and bridges in different parts of the province where they are most required. It is possible that the sum of \$400,000 in all may be expended under this arrangement, \$250,000 by the Provincial Government and \$150,000 by the Federal."

"Specially adapted to the needs of this province!" And only a few short months ago the wily Patriot roused its readers to so called righteous indignation against the very idea of the province being saddled with such an incubus. Now it calmly commends the proposal and declares it will be a good thing.

The electors did not need this additional proof of the insincerity of the men who, before the election, wooed them with false promises and false accusations against the Arsenault government. They have already had proof of it in connection with the Teachers' Salaries. Before the election the candidates declared the revenue of the province was sufficient to pay the additional salaries even after the abolition of the then War and Health tax. Yet after they had unexpectedly, even to themselves, secured the reins of government and when the teachers demanded the fulfilment of their promise, they coolly informed them they did not know what to do about it, did not know where the money was to come from! It was only when a strike threatened to close the schools that the belated promise was given that the increase would be granted but not until six months after it should have been given.

The farmers who were hood winked by these prelections misrepresentations have had two excellent samples of Bell Government inconsistency and duplicity—and may judge from these what they may look forward to from a government that climbed into power on a ladder of false promises.

tral world, but finally had a disastrous effect upon the morale of the German civil population and the soldiers. In his testimony before the Reichstag committee the other day Ludendorff hands a bouquet to the work of the Department of Information as it was carried on by Mr. Masterman and Col. John Buchan in the early days of the war, when it received scant support from the politicians and nothing but kicks from the War Office. Ludendorff said: "Count Bernstorff's activity in America also did not please me because he did practically nothing to counter British propaganda there. To this propaganda alone I attribute it that American soldiers termed the war against us a crusade." Advertising pays.

### APPRECIATION

Sir,—Allow me before leaving for Montreal to heartily thank you for the write up you have been pleased to extend to me, on the tenth anniversary of the lift's corner, known as "Daily Readings" in your paper. Believe me when I say it has been, and is now, a work and labor of love and how very few realize the power and influence of the newspapers of our land. Give to the world the best you have and the best will come back to you. I feel a deep sense of gratitude to the press of Charlottetown for many courtesies extended to me, since I became a resident of this Province, and especially to the Guardian and staff who have so faithfully passed along the selections furnished by the writer.

Reasonable service, is demanded of every right thinking man or woman these strenuous times "Lord God of Hosts be with us yet lest we forget, lest we forget."

I am Sir, etc.

WILL S. LOUSON.

### Daily Selections for Guardian Readers

Furnished by W. S. Louson

### A HEART LONGING

If I could see you once, but once, as in The days of yore, how would my heart rejoice! Could I but here again your tender voice, And catch the glory of the soul within Your eyes inspired, I think that I could win. All my heart longs for in the race of life!

I should be fitly guarded for the strife, And all my being seems once more again To God and good—if I might once more look Upon your strong, pure face and gather there,

As from the pages of some holy book, Courage and faith to conquer and to dare

All things of evil, whatsoever they be— This were the boon that you would bring to me! If I might see you once! The thought is vain

And full of bitterness, for those clear eyes Have looked upon the light of Paradise

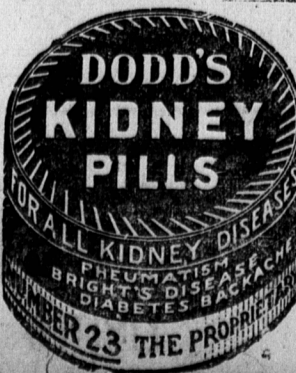
And turn not back to our dim star again But yet, dear heart, I kiss the lips of pain, And teach my soul to hold your standard true, And live each passing moment as if you

Were by me still to comfort and sustain That so, when we shall meet, I may not shrink, Before your eyes, or fear myself so

That you, pure, stainless spirit, would not think Me worthy thus to gaze upon your face;

And so, through sorrow, you must ever be An inspiration and a guide to me!

—L. M. MONGOMERY.



### THE SUGAR SITUATION.

The present sugar situation with its high prices and its scarcity is only another illustration of the law of supply and demand. Interesting facts in this connection are given in a recent issue of "Investment Items" published in Montreal.

According to the figures given the total amount of sugar produced throughout the world in 1913-14 was 18,653,000 long tons. In 1915-16, the total had decreased to under 15,707,000 tons and despite every effort to increase production it remained under 17,000,000 tons for the crop harvested, in the winter of 1917-1918.

The falling off in production has resulted largely from the diminution in the amount of beet sugar produced. The countries chiefly producing beet sugar, that is Germany, Austria and Russia, have been so seriously affected by the war that it will be some years before the production reaches its former level. Whereas in 1913-1914 the amount of beet sugar was 47 percent. of the total sugar produced, last year it was less than 29 percent.

Although every effort has been made to increase the amount of cane sugar produced, the supply is still considerably less than the demand. The three chief producers of cane sugar are Cuba, India and Java. India does not, however, export any sugar as she consumes the entire Indian crop and, in addition, imports a large proportion of the sugar produced in Java. As a result, North America, and to a considerable extent Europe, is dependent on Cuba for her supply of raw sugar.

Cuba is ideally situated as a sugar-producing country, not only because of its very favourable climate, but because of its proximity to the largest sugar market in the world, the United States. Some idea of the greatly increased demand for sugar will be gained when it is stated that the consumption of sugar in the United States has increased from 59 lbs. per capita in 1900 to 83 lbs. per capita in 1919. The United States, forming 6 percent. of the world's population, consumes about 25 percent. of the world's sugar.

The result of this huge demand has been to greatly stimulate the production of sugar in Cuba. Large profits have already been made by companies owning well-situated and well-managed plantations in the Island. Greatly increased profits will probably be made in the future as the control of the United States Sugar Equalization Board, which formerly purchased the entire crop, has been removed. Sales of the crop about to be harvested have already taken place in an open market and Cuban raw sugar has already increased in price from \$5.50 per 100 lbs. f.o.b. Cuba to over \$7.50 f.o.b. Cuba. There appears to be every possibility that the price will go materially higher.

### Special Values in Boys' Suits for Xmas

School Suits that Suit School Boys

\$6.49, 7.98, 9.00, 10.00, 12.00

The kind that give long service without sacrificing appearance.

Correctly cut and carefully tailored in the latest styles. We have a really wonderful stock made in all the most serviceable materials—Tweeds, serges, worsteds, etc., in blues, greys, browns, stripes and checks.

\$6.50 to \$25.00.

BOYS' OVERCOATS

Tailored from the very best English and Canadian woollens. Practically every shade, style and size represented.

\$5.00, 6.00, 8.00 and up to 25.00

PATONS LTD.



### THE REASON WHY

WOULD A WOODEN SPOON GET HOT?

A wooden spoon would not get hot, because wood is not a good conductor of heat. The atoms which compose the wood have not the power to transmit the heat to each other. This is

strange, too when we think that a poker is a good conductor of heat, but will not burn, while wood is not a good conductor, but will burn readily. Perhaps you have already discovered this in connection with a wood fire. One end of a stick of wood may be burning fiercely, and yet you can pick it up by the other end and find it is not even warm. This proves to you that wood is not a good conductor of heat and explains why the handle of a wooden spoon in a bowl of hot soup

will not get hot while the handle of a silver spoon will.

—From the Book of Wonders. Published and Copyrighted by the Bureau of Industrial Education, Inc., Washington D. C.

To Cure a Cold in One Day Take LAXATIVE BROMO QUININE (Tablets.) It stops the Cough and Headache and works off the Cold. E. W. GROVE'S signature on each box. 30c.



### SENSIBLE THINGS THAT PEOPLE WANT

- Pocket Knives
- Scissors
- Ash Trays
- Brass Kettles
- Casseroles
- Electric Grills
- Tools of all kinds
- Pyrex Glass Ware
- Jardiniers
- Erector Outfits
- Wireless Outfits
- Hockey Sticks

- Safety Razors
- Big Ben Clocks
- Serving Trays
- Tea and Coffee Pots
- Vacuum Lunch Sets
- Electric Irons
- Vacuum Cleaners
- Weaver Aluminum
- Flower Holders
- Nurses' Outfits
- Skates
- Shoo Fly Rockers

- Carving Sets
- Silverware
- Bread Mixers
- Percolators
- Electric Toasters
- Flashlights
- Fireproof Ware
- Oil Heaters
- Tobacco Jars
- Magicians Outfits
- Sleds
- Auto Supplies

ALL THESE AND MANY MORE AT

The Rogers Hardware Co LIMITED

During December we Close at 6 p. m. Saturdays 10 p. m.

2958-12-13M21.



GOFF BROS LTD.

Victoria Row

Xmas Presents that will give the Greatest Pleasure and Satisfaction

Prices the Lowest of the Low

BOOTS. — Serviceable beautiful, needful, we have a special in a ladies Brown. High cut hockey, heavy fleeced lined a perfect beauty for 6.00.

GAITERS.—Always acceptable and in good taste.

SILK HOSE, HOLE-PROOF, are positively the best \$2.00 stocking on the market.

SLIPPERS.—Suede or Kid or Kosy felt are pretty and warm and comfy.