



When a female gymnast leaps blindfold through the air, the women spectators usually think it is a terribly risky thing to do, and wonder how she ever has the hardihood; yet the leap is taken with perfect confidence, because she knows that strong and dextrous hands are ready to receive her. She would never take such chances at the hands of any but a trained and skillful athlete. That is where she is really more prudent than many of her sex.

Women who would shudder at the risks of a gymnastic performance take vastly more dangerous chances by trusting their life and health to the advice of some incompetent, uneducated person, when they are suffering from weakness or disease.

Only a skilled, experienced physician is competent to prescribe remedies for the complicated ailments of the feminine organism. No mere nurse is fitted to deal with diseases which demand the utmost resources of medical science.

For nearly twenty years Dr. R. V. Pierce, chief consulting physician of the Invalids' Hotel and Surgical Institute, of Buffalo, N. Y., has given special, expert attention and study to the treatment of women's diseases. No physician in the United States has had more remarkable success in this particular field of practice.

His "Favorite Prescription" has cured more cases of obstinate female diseases than any other known remedy. No other medicine in the world so completely restores organic health and strength to suffering women.

Mrs. Jacob Schaffner, of Freemansburg, Northampton Co., Pa., writes: "It is with pleasure that I write to let you know the great good I have received from your medicine and the self-treatment at home. I was troubled with female weakness, had pains in my back all the time, sometimes so severe that I could not lie in bed at night. I tried different doctors but they could not help me. Then my husband induced me to try Dr. Pierce's Favorite Prescription. After taking six bottles I feel like a new woman. Thanks for your advice."

Advertisement for Dr. Pierce's Favorite Prescription, listing ailments like Cramps, Colic, Colds, Croup, Coughs, Tooth-ache, Diarrhoea, Dysentery, and all Bowel Complaints.

Advertisement for Pain-Killer, describing it as the trusted friend of the mechanic, farmer, planter, sailor, and in fact all classes.

Advertisement for DODD'S KIDNEY PILLS, featuring an illustration of the product box and text describing its effectiveness for kidney ailments.

Advertisement for D-O-D-D'S, featuring the brand name in large letters and text about its quality.

Advertisement for The Monarch of All ROYAL OAK SOAP, describing its superior quality and availability at all grocers.

TALMAGE SERMON

Integrity and Trickery in Business.

PRACTICES CONDEMNED

That are Much in Vogue—Business Viewed in a Judgment Day Light.

WASHINGTON, July 23.—Integrity and trickery in business life form the subject of Dr. Talmage's sermon today, and the contrast he establishes



REV. T. DE WITT TALMAGE.

between the two is a striking one. The text is Proverbs, xx, 14. "It is naught, it is naught, said the buyer, but when he is gone his way, then he boasteth." Palaces are not such prisons as the world imagines. If you think that the only time kings and queens come forth from the Royal gates is in procession and, gorgeously attended, you are mistaken. Incognito, by day or by night, and clothed in citizen's apparel or the dress of a working woman, they come out and see the world as it is. In no other way could King Solomon, the author of my text, have known everything that was going on.

WORD AS GOOD AS BOND.

There are no higher styles of men in all the world than those now at the head of mercantile enterprises in the great cities of this continent. Their casual promise is as good as a bond with piles of collateral. Never since the world stood have there been so many merchants whose transactions can stand the test of the Ten Commandments. Such bargain makers are all the more to be honored because they have withstood year after year temptations which have flung so many flit and flung them so hard they can never, never recover themselves. While all positions in life have powerful besetments to evil, there are specific forms of allurements which are peculiar to each occupation and profession, and it will be useful to speak of the peculiar temptations to business men.

First, as in the scene of the text, business men are often tempted to sacrifice plain truth, the seller by exaggerating the value of the goods and the buyer by depreciating them. We cannot but admire an expert salesman. See how he first induces a customer into a mood favorable to the proper consideration of the value of the goods. He shows himself to be an honest and frank salesman. How carefully the lights are arranged till they fall just right upon the fabric! Beginning with goods of medium quality he gradually advances towards those of a thorough make and of more attractive pattern. How he watches the moods and whims of his customer! With what perfect calmness he takes the order and bows the purchaser from his presence, who goes away having made up his mind that he has bought the goods at a price which will allow him a living margin when he again sells them! The goods were worth what the salesman said they were, and were sold at a price which will not make it necessary for the house to fail every ten years in order to fix up things.

PRACTICES CONDEMNED—But with what burning indignation

he picks to his ingenious stratagem by which goods are sometimes disposed of. A glance at the morning papers shows the arrival at one of our hotels of a young merchant from one of the inland cities. He is a comparative stranger in the great city, and of course he must be shown around, and it will be the duty of some of our enterprising houses to escort him. He is a large purchaser and has plenty of time and money, and it will pay to be very attentive. The evening is spent in a place of doubtful amusement. Then they go back to the hotel. Having just come to town, they must, of course, drink.

A friend from the same mercantile establishment drops in, and usage and generosity suggest that they must drink. Business prospects are talked over, and the stranger is warned against certain dilapidated mercantile establishments that are about to fail, and for such kindness and magnanimity of caution against the dishonesty of other business houses, of course it is expected they will—and so they do—take a drink. Other merchants lodging in adjoining rooms find it hard to sleep for the clatter of decanters, and the coarse carousal of these "hail fellows well met" waxed louder. But they sit not all night at the wine cup. They must see the sights. They stagger forth with cheeks flushed and eyes bloodshot. The outer gates of hell open to let in the victims. The wings of lost souls fit among the lights, and the steps of the carousers sound with the rumbling thunders of the lost. Farewell to all the satisfactions of home! Could mother, sister, father, slumbering in that inland home, in some vision of that night catch a glimpse of the ruin wrought they would read their bar by the roof, and bite the tongue till the blood spouted, shrieking out, "God save him!"

DISHONESTY'S REWARD.—What, suppose you, will come upon such business establishments? and there are hundreds of them in the cities. They may boast of fabulous sales, and they may have an unprecedented run of buyers, and the fame of the house may be a terror to all rivals.

But a curse is gathering surely for those men, and if it does not seize hold of the pillars and in one wild ruin bring down the temple of commercial glory it will break up their peace, and they will tremble with sickness and blot with dissipations, and, pushed to the precipice of this life, they will try to hold back and cry for help, but no help will come, and they will clutch their gold to take it along with them, but it will be snatched from their grasp, and a voice will sound through their soul, "Not a farthing thou beggared spirit!"

While we admire and approve of soundness and tact in the sale of goods, we must condemn any process by which a fabric or product is represented as possessing a value which it really does not have. Nothing but sheer falsehood can represent as perfection boots that rip, silks that speedily lose their lustre, calicoes that immediately wash out, stoves that crack under the first hot fire, books unsecurely bound, carpets that unravel, old furniture rejuvenated with putty and glue and sold as being recently manufactured, gold watches made of brass, barrels of fruit, the biggest apples on the top, wine adulterated with strychnine, hosiery poorly woven, cloths of domestic manufacture shining with foreign labels, im-

MEDICAL SCIENCES ADVANCES.

Positive Cure for Asthma Discovered.—It has long been recognized by medical scientists throughout the world that nature has supplied all creation with some remedy in the vegetable or mineral kingdom whereby all forms of ailments can be cured, but it was not until the discovery by Stanley of the wonderful Kola plant along the Congo River in Africa that asthma was permanently curable. In fact, it was not until the investigations made by Dr. Clarke some years later that this disease was found curable by the use of the extract of Kola Nut with other vegetable extracts that the compound obtained would permanently cure asthma. Clarke's Kola Compound was then tried on over 100 cases in different hospitals, with the marvellous result that over 95 per cent. were permanently cured in less than 60 days' treatment. Clarke's Kola Compound is now recognized to be the only permanent cure for this dreaded disease. Sold by all druggists. Free sample bottle sent to any person. Mention this paper. Address The Griffiths & Macpherson Co., 121 Church Street, Toronto, or Vancouver, B. C., sole Canadian agents.

For Sale By Geo. E. Hughes

Advertisement for MENTHOL D&L PLASTER, featuring an illustration of the product and text describing its relief for various ailments.

ported goods represented as rare and hard to get, because foreign exchange is so high, rolled out on a counter with matless display. Impaired, indeed, but from the factory in the next street. A pattern already unfashionable and unsalable palmed off as a new print upon some country merchant who has come to town to make his first purchase of dry goods and going home with a large stock of goods warranted to keep.

WON'T STAND LIGHT.

Again, business men are often tempted to make the habits and customs of other traders their law of rectitude. There are commercial usages which will not stand the test of the last day. Yet men in business are apt to do as their neighbors do. If the majority of the traders in any locality are lax in principle, the commercial code in that community will be spurious and dishonest. It is a hard thing to stand erect by the law of right when your next door neighbor, by his looseness of dealing is enabled to sell goods at a cheaper rate and decoy customers. Of course you who meet all your business engagements, paying when you promise to pay, will find it hard to compete with that merchant who is hopelessly in debt to the impruders for the goods and to the landlord whose store he occupies and to the clerks who serve him. There are a hundred practices prevalent in the world of traffic which ought never to become the rule for honest men. Their wrong does not make yours right. Sin never becomes virtue by being multiplied and admitted at brokers' board or merchant's exchange. Because others smuggle a few things in passenger trunks, because others take usury when men are in tight places, because others deal in fancy stocks, because others palm off worthless indorsements, because others do nothing but blow bubbles, no not, therefore, be overcome of temptation. Hollow pretensions and fictitious credit and commercial gambling may awhile prosper, but the day of reckoning cometh, and in addition to the horror and condemnation of outraged communities the curse of God will come blow after blow.

INDIVIDUAL RESPONSIBILITY.

Again, business men are sometimes tempted to throw off personal responsibility, shifting it to the institution to which they belong. Directors in banks and railroads and insurance companies sometimes shrink personal responsibility under the action of the corporation, and how often, when some banking house or financial institution explodes through fraud, respectable men on the board of directors say, "Why, I thought all was going on in an honest way, and I am utterly confounded with this demeanor!" The banks and the fire and life and marine insurance

(Continued on the Sixth Page)

ITCHING PILES.

Positively and permanently cured by Dr. A. W. Chase's Ointment.

Dr. A. W. Chase's Ointment is an absolute cure for piles, and has never been known to fail to cure the worst forms of this disease which has baffled medical skill for ages.

This statement may sound rather strong to persons who do not know the superior merits of Dr. A. W. Chase's Ointment, but it is perfectly true, and heartily endorsed by the grateful testimony of thousands of men and women who have been cured by it after years of suffering, and after trying many preparations and consulting the best doctors.

Mr. H. Bull, Belleville, Ont., says: "I take pleasure in stating that after thirty years of suffering with Itching Piles, Dr. Chase's Ointment has completely cured me. I tried every remedy that was advertised, with little or no benefit, but as I have told different persons affected as I was, Dr. Chase's Ointment made a perfect cure."

Dr. Chase's Ointment has a record of cures unparalleled in the history of medicine. It is guaranteed to cure any case of piles. For sale by all dealers, or Edmanson, Bates & Co., Toronto.

L. O. A. Tea at Bell River (Formerly Bell Creek.)

This Orange Lodge will hold a Tea, Gathering on Wednesday, August 16th.

Races and other amusements with lots of music to entertain all. The Bell River boys are bound to give the public a good time, come and enjoy yourself. Tea on the tables at 12 o'clock. Proceeds for a new Hall. Should the day be wet the Tea will take place first fine day.

A bountifully supplied refreshment saloon will be on the ground. 12 detectives will watch for those attempting to sell strong drinks and the law will be put in force. FRANCIS COOK, Sec'y of Com.

THE RIGHT SEED IN THE RIGHT SOIL.

"SALADA"

CEYLON TEA. Is all pure virtuous tea grown on the finest tea producing soil in the wide world. Sealed lead packets only. All Grocers. 25c, 30c, 40c, 50c, 60c.



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Make hay when the sun shines, by using FROST & WOOD CO'S Roller and Ball Bearing, Mowers, and Binders,—"Tiger" or Spring Lift Hay Rakes.

Porter Co's. We Have

A few WALTER A WOOD (American) Tubular Steel Mowers, which we are selling at the lowest possible prices. They are selling fast. Call, soon if you want one. Hay Saved and Money Made. Buy from us and you will have the best machines on the market. Send for catalogues and prices or call and see them.

A HORNE & CO.

NO MORE WAR

words will be beaten into plough shares later on; but our farmers do not need to wait till the "Peace conference is over, before buying their plough shares, as they can do so at once, by calling at the Masonic Temple Store, where any share, or other plough extras can be had for less money, and better than any imported. Prove this at once, by trying them.

T.A. McLEAN

MANUFACTURER OF ALL KINDS OF IRY & FARM MACHINERY, ESDALE FOUNDRY & machinery depot Office, Masonic Temple Charlottetown P.E.I. May 16 eod wt

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Our Specialties Gothic Windows, Stairs, Stair Halls, Balusters, Novel Posts, Chair Cutters and Conductors, Kiln Dried Spruce and Hardwood Flooring, Mill Dried Clear Spruce, Sheathing and Clap Boards. Give us a call.

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Those Who are Fond of Good Cooking

Should call at our store. We can boil the prices of Souvenir goods, Watches, Jewelry and Spectacles, down to suit the taste of any customer. L. W. COOK, Watchmaker and Jeweler, Cor. St. George and Grafton St. Charlottetown, P.E.I. Repairing a specialty.