

After all it is what one does that matters and not the luxury which expresses itself in words.

# THE CHARLOTTETOWN GUARDIAN

The People's Paper Read by Everybody

Covers Prince Edward Island Like the Dew

A supreme contempt for death, for wealth, for fame is the particular virtue of the well-bred Briton.

Morning Guardian, Founded 1887  
Charlottetown Guardian Two Cents

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## Predict Ontario Trade For The Maritime Provinces

### Addresses Of Mr. Burnaby And Professor MacPhee, Brimming With Optimism For Future Of Maritime Trade In Central Can- ada, Heard Last Evening. Visitors Left This Morning For Toronto.

Appeals for judicious placing of Maritime products on Ontario markets, for a greater degree of co-operation in doing so, and for the furtherance of interprovincial trade in general, formed the subject of addresses by Mr. R. W. E. Burnaby, Maritime Trade Commissioner in Toronto, and Professor H. A. MacPhee, president of the Toronto Maritime Provinces' Association, in the Legislative Chamber last evening. A large number of merchants and shippers, rural and urban, with a sprinkling of ladies, were present. Hon. A. C. Saunders occupied the chair and introduced the speakers.

From the tone of last night's meeting and from the careful attention which each member of the audience paid to the speakers, it may readily be said that the visit to this Province of Mr. Burnaby and Professor MacPhee has created great interest and stimulus in advancing economic connection with Central Canada, possibly that they have lighted a candle which will not soon be extinguished. From the remarks of these gentlemen, it is clear that a small beginning has been made which may develop on a wide scale. The day may not be far distant when Central Canada will become the chief outlet for the products of Prince Edward Island farmers and fishermen. The optimistic predictions of Mr. Burnaby and the calm confidence of Professor MacPhee certainly left an impression that a great deal may be done.

Ontario business men are very receptive to the Commission and seem anxious to do business with the Maritimes," said Mr. Burnaby. "In existing markets we have always been well received. We have found that a demand can be created for many

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vere Hotel. 4001-5-21-31

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171 Grafton, opposite Court House.  
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Headquarters, Mr. E. R. Brown's  
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HOSES FOR SALE—CARLOAD  
choice horses also few choice Is-  
land Bred Horses, one Shetland  
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Elm Avenue. 4003-5-21-31

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Esdan, 2 Touring Dodges, 1 Ton  
and 1/2 Ton Truck. Apply Hickox  
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STRAYED—FROM PREMISES  
May 19th, 1 carriage filly, 2 years  
old, 1 cart colt, 1 year old. Finder  
please phone Lewis McCullum,  
Brackley Point. 3998

## Documents Worth \$1,500,000 Found In Safe Deposit

LONDON, May, 20—Documents claimed to be worth \$1,500,000 because they throw an important light on the composer, Richard Wagner, have been found in a safe deposit box by the American playwright, Philip Burn, it was disclosed here today.

It was claimed that the papers included secret love letters and original music scores written by Wagner as well as the only known copy of his autobiography, entitled "My Life."

The famous "Lost letter to Mathilda Wesendouch, who was loved by the composer, and which letter Wagner's wife intercepted was alleged to be among the papers. Another letter said to be in the collection was one from Jessie Lausot, admired by Wagner, to Minna, the composer's wife.

Scrawled across the face of the letter—in Minna Wogner's handwriting, according to the claims—was: "False devastating creature."

Island will benefit enormously from the vast amount of publicity which will doubtless ensue.

The Commission has also given great assistance in spreading propaganda for bringing tourists to this province.

When the local delegation appointed to bring pressure on the C. N. R. for the building of an hotel in Charlottetown arrived in Montreal they were met by the Commissioner, who later had an opportunity of "whispering a good word in the ears of the authorities."

The Commission also had opportunity of placing on the Toronto market four varieties of canned fish and has recently been assisting a local ginger ale manufacturer in marketing his product.

Joint advertising of the three Maritime Provinces is an innovation introduced by the Commission which saves a great deal of expense and labour. The exhibits of the three Maritimes at the Canadian National Exhibition will be placed in a single booth with Prince Edward Island in the centre.

Mr. Burnaby announced that it is the intention of Premier Saunders, Chairman of the Board of Control, and himself, to make a tour shortly. The possibility of establishing in this province a large industry which will later be announced, has been foreseen.

Mr. Burnaby spoke very pleasantly of his former relations with the Island. He had been lecturing on it without having been here before and he found that it had fully risen to his expectations. He mentioned briefly the historic associations of the building in which he was speaking, saying that it was with a feeling of awe that he looked upon the plaque in the Confederation Chamber.

During the course of his address, the speaker reviewed at length the history of the Maritime Provinces' Association, and intimately described the working of the Commission in Toronto, which, he said, rather than to make a formal speech, was his duty.

"A new vision of possibilities is before us," he concluded. "Opportunities are there. The way to do good business is to put out a quality product. Let us take our places as partners in Confederation by strengthening the economic bounds of our Dominion."

Professor McPhee in opening his remarks declared that the chief impression he had gained since coming to the Maritimes was that a new recognition has appeared of the need for interprovincial trade. "The danger is that we settle down behind our 20% tariffs and fail to see what is waiting for us over the hill."

"We are here to find out whether

Towards the conclusion of his speech, Mr. Burnaby enumerated some of the benefits which the Commission in the short three months of its existence has already conferred on Prince Edward Island.

With regard to our first industry, the production of potatoes, many small orders for both certified seed and table stock have already been made through the instrumentality of the Commission. Much more can probably be accomplished in future years.

Partly by reason of the intervention of the Maritime Trade Commission the Canadian Good Roads Conference will be held in Charlottetown next September. It also secured the holding of the Women's Press Club Conference in St. John. A special train will bring these ladies to Charlottetown about June 22nd, and the

Maritime products, not, of course, for all."

The market for lumber is keen, continued Mr. Burnaby, especially at this particular time. Recently large orders of this commodity have been directed to New Brunswick and Nova Scotia by the Commission. One Toronto firm has gone so far as to settle an agent at Truro. There is a steady market in Toronto for all varieties of fish, fresh, salted, smoked, or canned. Efforts have recently been made to ensure a steady distribution of Maritime fish in Toronto. Hopes are entertained that a contract will soon be closed.

In Ontario, "as everywhere this year, there was a surplus of potatoes. The Commission was however able to place a few orders and have been of some little assistance. "We found only one place in Ontario," observed Mr. Burnaby, "where Prince Edward Island potatoes were not on top—and that was undoubtedly due to carelessness in growing."

With regard to manufactured products, the Commission so far has been placing orders for six firms. The difficulty, or rather the problem, for a problem is something which has a solution, is to provide the commodity in the manner desired by the purchaser, not as the seller wishes to sell it.

"The way to get into Ontario markets," emphatically declared Mr. Burnaby, "is to co-operate in quoting the same price and then see who can provide the best quality and best service. Individual producers who endeavour to undersell each other are defeating the common purpose."

Maritime producers should not hesitate to quote prices and should take greater pains in studying the market in which they are selling, especially now when they are entering a new field. In New Brunswick and Nova Scotia especially, the farmer needs encouragement and there is a certain lack of willingness on the part of the people to see what they can do. Co-operative marketing is the only solution for this problem, has been discovered and successfully exploited in Prince Edward Island.

"We must follow recognized business channels," said Mr. Burnaby. "The small man can not guarantee a regular delivery, so co-operative marketing is the only expedient. We can gain access almost everywhere if this be done."

There is a constant demand for clams, scallops and potato-starch. For the latter commodity there is a certain steady, increasing demand. The quantity produced on Prince Edward Island fluctuates with the price of potatoes and it is only natural that buyers hesitate to establish connections where the supply is uncertain. There is also a standing order for basket-bottoms.

From information received today, the Duke of Gloucester will arrive at Victoria on the S. S. Empress of France on June 1. No itinerary in Canada has been arranged as yet. That will be drawn up after the arrival of His Majesty's third son.

Reparations Negotiations Again Halted

(Special to the Guardian)

PARIS, May 20—As the United States made a concession that might have helped towards a reparations agreement Belgium balked today on making any reduction in her demands on Germany, and the progress of the negotiations was blocked. The reparations conversations should have entered their decisive phase today with some hope of concluding this week, but the Belgium position caused an upset at a four power conference of Britain, France, Belgium and Italy today.

The conference entered its fifteenth week today. It has been hoped that some time today or tomorrow a full report could be given at a plenary session, or at least a set of allied counter-proposals handed to Dr. Schaech, German spokesman, for him to study. Reports from Washington that President Hoover had consented a revision of the American claims, perhaps downward, had aroused a certain feeling of optimism.

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## WILLINGDONS IN TORONTO

(Special to the Guardian)

TORONTO, May 20—Their excellencies Viscount and Lady Willingdon, who arrived in Toronto at 10 a. m., will be guests of the Lieutenant-governor and Mrs. Ross. They attended a luncheon at the Ontario Jockey Club, given in their honor by President Dymont and the club directors, and tonight a dinner and dance is being given for them by the Lieutenant-Governor and Mrs. Ross.

On Tuesday Viscountess Willingdon is a guest at a dinner given by the Ontario Jockey Club at the York Club.

On Wednesday His Excellency will open the Toronto garrison military tournament and will take the salute. He and Lady Willingdon will be at a dinner that evening given in their honor by Col. A. E. Kirkpatrick.

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## SIX KILLED WHEN TRAIN HIT SEDAN

(Special to The Guardian)

DETROIT, May 20—A man, his wife and four sons were killed almost instantly at 6:40 o'clock tonight when their small sedan was struck by the second section of the Michigan Central train No. 10, bound to Detroit from Chicago. The accident occurred a few feet from Michigan Ave., just west of Inskier, 18 miles west of Detroit.

From a bank book found upon his body, the man was identified as Joseph Kando, 40 years old, of Lincoln Park. Kando and his wife, according to an eye witness, remained in the automobile which was carried on the engine almost a mile before it could be brought to a stop. All four children's bodies were hurled from the machine at the point of impact.

(Special to The Guardian)

TORONTO, May 20—Mayor MacBride has conveyed to Cleveland his sympathy of Toronto's citizens have the heartfelt sympathy of the Cleveland Clinic hospital where more than 125 persons were killed. "Your citizens have the heartfelt sym-

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## BISHOP VISITS HOSPITAL



Rt. Rev. Arthur Foley Winington Ingram, Bishop of London, is seen chatting with a patient at the Boys' and Girls' Heritage in Challey, Sussex, during the course of a sickbed confirmation, which he recently held in that hospital. The Bishop of

London has been a frequent visitor to Canada. When in Toronto last summer he started a controversy by declaring that too many foreign immigrants were being brought into the west and that he felt there was a certain coolness displayed in the Dominion toward British newcomers.

## Former Premier Of Britain Dies

### Lord Rosebery, Famous As States- man, Author And Sportsman, Passed Away At 2 a. m. This Morning—Had Recently Celebra- ted His 86th Birthday.

(Canadian Press)

EPSOM, Eng., May 21 (Tuesday)—Lord Rosebery, statesman, author and sportsman died at 2:02 a. m. today. The Earl passed his 86th birthday only a fortnight ago by driving from his country home "The Durdans" to Epsom in the barouche and pair accompanied by a postillion in true Victorian style. Last Friday he caught a slight cold which grew worse. Yesterday his illness took a turn for the worse and his physician and family remained at his bedside until the end this morning.

LONDON, May 20—Lord Rosebery, former prime minister and dean of the English turf, was revered as the

man who set out to accomplish his great aims—and succeeded. These were to win the Derby, hold the premiership and marry the richest heiress.

Following the retirement of Gladstone, Lord Rosebery was prime minister for just under two years 1894-95, when his Liberal ministry was decisively defeated. His horses won the Derby on three occasions, Ladass, in 1894; Sir Visto in 1895, and Cicero in 1895, and no other horse breeder has equalled this record.

His wife was Hannah, eldest daughter and heiress of Baron de Rothschild, whom he married in 1878.

## Garrison Holds Church Parade Govt. Forces Patrolling St. Lawrence River

(Special to The Guardian)

TORONTO, May 20—Toronto's garrison paraded to church yesterday 5,651 strong, there were 18 bands not counting drum and bugle bands of units which paraded, a brass band; 353 officers, 5,088 other ranks, numerous traffic officers on motor cycles and horses, multitudes of policemen on foot, and thousands of shivering Toronto citizens lining the parade route.

The service at the arena was conducted by Major Rev. Canon W. L. Baynes-Reed, D. S. O. chaplain of the Toronto Scottish regiment who prefaced his address by an expression of gratitude for the recovery of the king.

"We recognize God's own hand in this," he said. "Our king has endeared himself to the hearts of the people, and we return our thanks to him."

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## Disturbing News From India

### WILL LAND AT GOLF LINKS

An aeroplane piloted by Harold Price and with three others as companions will leave Moncton this morning and arrive at the Golf Links at 10.15 a. m. Mr. Price has quite a number of friends in Charlottetown, and it is expected they will be on hand to meet him on his arrival.

### 39 KILLED

(Special to The Guardian)

ANGORA, Turkey, May 20—Thirty-nine persons were killed and thirty-nine injured in a violent earthquake at 8:40 p. m. Sunday at Souherat, near Sivas, Asia Minor. A thousand houses were destroyed or badly damaged.

### FOUND DEAD

(Canadian Press)

TORONTO, Ont., May 20—William Hargratt Gooderham, president of British American motors and connected with other Toronto interests was found dead at his residence here today, with a bullet wound in his mouth. Coroner M. M. Crawford investigated and decided an inquest was not necessary. Mr. Gooderham had been in ill health for some time. He was 53 years of age, the son of W. G. Gooderham, president of the Bank of Toronto. He is survived by his widow and two daughters.

### AVIATOR DIES AFTER CRASH

(Canadian Press)

ROOSEVELT FIELD, N. Y., May 20—Arthur Argles, of the Canadian Air Corps Reserve, a commercial aviation instructor, was fatally injured today when the plane in which he was training Albert H. Harris, of New York City, fell 2,000 feet to Roosevelt Field. Harris has only a slight chance for recovery. Harris had sent the plane into a tall spin as part of his training. The craft was wrecked. Argles died soon after being admitted to the hospital.

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### Stringent Precaut- ions Being Taken To Guard Viceroy Lord Irwin And High Civil And Military Author- ities.

(Special to the Guardian)

LONDON, May 20—The Mall today displays prominently a dispatch from its Calcutta correspondent saying that reports have been received from the authorities are contending with serious developments of a nature not now explained. Most stringent precautions were said to have been taken to guard Viceroy Lord Irwin, various provincial governors, all high civil and military officers and public buildings. Rumors were current of secret movements of troops and material throughout northern India.

The Mall also prints a Barra despatch saying that police guards have been put aboard the Russian steamer Kommunist, which arrived in the Persian Gulf with silver rupees worth about \$225,000, which were not consigned to any person. It was believed that the money was intended to subsidize troubles in the oil fields which have occurred recently. Only the captain of the steamship was allowed ashore and the British warships stood by to prevent any illegal landing.

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