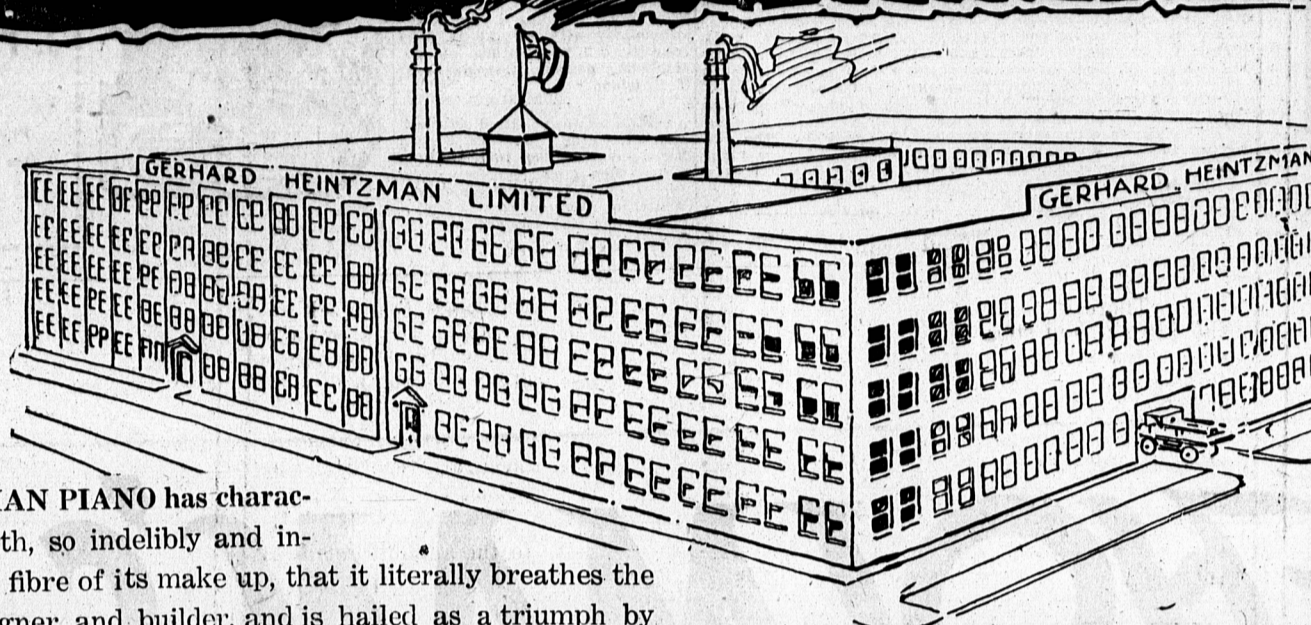


# The Home of Canada's Ultra Modern Piano---- "GERHARD HEINTZMAN"

THE PIANO THAT IS THE CHOICE OF MASTER OR PUPIL—A NAME THAT DENOTES QUALITY AND VALUE

You have only to hear the Gerhard-Heintzman Piano to be thrilled with its full, soulful sound—its sublime responsiveness—its almost human appeal that can be made to touch the very heart-strings of the listener.

The GERHARD-HEINTZMAN PIANO has character—quality—beauty—and worth, so indelibly and incomparably stamped into every fibre of its make up, that it literally breathes the inborn aspirations of its designer and builder, and is hailed as a triumph by master and pupil throughout the length and breadth of the land.



## A Factory that Backs up its Piano with a Guarantee

### Every Gerhard Heintzman Owner is a Booster----

The Gerhard Heintzman road to fame and success is literally speaking lined with a "Trail of Tributes."

Every Gerhard Heintzman Piano owner in this province that we know is a "Booster." It is the good word, kindly interest and influence manifested by present owners that is making the fame of these pianos ring from North Cape to East Point.

We can produce unsolicited testimonies by the thousand. If interested we will be glad to refer you to dozens of satisfied users who take an almost parental interest and pride in their Gerhard Heintzman Piano.

### The Morris Recital Was a Revelation

It was truly a revelation to both the connoisseur and pupil. It was gratifying first to know that we have in P. E. Island such a remarkable pianist as Mr. F. E. Morris. It was a revelation to see the way the superb Gerhard-Heintzman Piano responded to his every desire.

Mr. Morris seemed perfectly at home at the Gerhard; in fact it seemed to bring out the best that was in him; and the audience sat speechless, motionless, oblivious to everything but the realization that some genius held them spell-bound in an almost super-human exhibition of musical ability.

Mr. Morris expressed himself as being delighted with the Gerhard-Heintzman, and incidentally mentioned that he knew Mr. Gerhard-Heintzman intimately, and he had absolute confidence in the fact that he was compelled to choose between increasing the price or using inferior material. He would advance the price, but use inferior materials—NEVER; this is why every Gerhard Piano is built so uniformly satisfactory.

### Why The Guardian Selected a Gerhard Heintzman

The Guardian Publishing Company scoured Canada for the best Library Style Player Piano, built in Canada, which they could offer as one of their Grand Prizes in their circulation contest.

Although their investigations led in different directions they converged and gravitated to the Gerhard Heintzman; and although it is one of the highest priced Canadian built Pianos, it is universally pronounced the supreme accomplishment in the Piano world.

Consequently the Guardian did the most natural thing in the world—they selected a Gerhard Heintzman All-Metal Player Piano and paid the price.

### Gerhard Heintzman Gramophones Are Best

If you want a Gramophone par excellence you will choose a Gerhard Heintzman. You will choose it first on the reputation of this factory that makes them.

You will choose it, secondly, because of the marvellous ingenuity and satisfactory working qualities of the motor.

You will choose it, thirdly, because it has a tone adapter, automatic stop, universal tone arm, to play all makes of disc records in the same perfect manner.

You will choose it, fourthly, because of its beautiful tone, its perfect adaptability to the home—its beauty—its graceful lines—in short because it possesses more of those features that you admire than any other machine on the market.

You will buy a Gerhard Heintzman because it is guaranteed, and a binding guarantee goes with each instrument.

## R. T. HOLMAN LTD

Charlottetown and Summerside

Wholesale Distributors for Prince Edward Island

### Why A Farm Needs A Milwaukee Air Power Water System

Combined in a few words the answer is: Because it is the best investment a farmer can make. It saves spent in carrying water, in pumping water and in taking the stock to the watering trough is time that can be used to better advantage at other work.

The matter of home comfort also is important. Isn't the wife of the farmer just as good as the city woman?

What about the children? Is there any reason why they should not have a home equipped with a bath room and inside toilet just like their city relations? And to think what it means in case of fire to have a hose handy and eighty pounds water pressure to fight it with.

Call in the next time you are in town and look over our demonstration outfit.  
**Currie & Murnaghan**  
71 Queen St. Charlottetown.

The day of all days the most prized of all remembrances—the bride's photograph.  
Home Portraits by appointment

### THE COOK STUDIO

### BRING THE CHILDREN TO THE

### BAYER

STUDIO For their summer PHOTOGRAPHER

We are still at the old stand. Starting June 23rd, we will close on Wednesdays afternoons.

### POULTRY NOTICE

We have commenced buying live fowl and will be pleased to receive shipments at any time.

This is the time to sell your male birds; also hens that have ceased laying. Cull your flocks now and save feed.

Prices are likely to be much lower when chickens come on the market.

We pay express charges on shipments of 12 birds or more. Poultry will be weighed immediately on arrival and cheques issued daily.

Do not ship on Saturday. Prices and further information on application.

### The Harris Abattoir Co. LIMITED.

Charlottetown, P. E. I. 1620-7-16fmw61.

### THE EASTERN GUARDIAN

"ORDER from Holman's Catalog."

"THE PARISHIONERS of St. Columba's parish, East Point will hold a tea party on the grounds adjoining the church on Wednesday, July 23. Reserve the date. 674-7-17-91.

"TO ALL WHOM IT MAY (and should) concern, G.W.V's, and others. Don't forget to reserve the 18th. August for the Souris Veterans' tea. Watch for further notices. 1887-7-27-111

**ECZEMA** You are not exempt when you have Dr. Chase's Ointment for Eczema and Skin Irritations. It relieves at once and gradually heals the skin. Sample box in Chase's Ointment free if you mention this paper and send 2c. stamp for postage. See a box, all dealers or Edmondson, Bates & Co., Limited Toronto.

"SOURIS VETERANS. Shunt! A full meeting of this branch is requested for 7.30 p.m. the 30th. inst. for the purpose of perfecting an arrangements for tea party. 1888-7-27-41

### STOCK QUOTATIONS

HALIFAX, July 27.—(Quotations furnished by F. B. McCurdy and Co., the Montreal Stock Exchange.)

Atch	80	80 1/2
Alc.	134 1/2	134 1/2
Alo.	96 1/2	96 1/2
Am.	58 3/4	58 3/4
Can. Pac.	123	121 1/2
Can.	68 1/2	68 1/2
Cuban Cane	46 1/2	44 1/2
Cr.	150	150
Mex. Pet.	189 1/2	189 1/2
M. P. R.	81 3/4	81 3/4
R. G.	89 1/2	89 1/2
S. P.	92 1/2	92 1/2
Su.	69 1/2	68 1/2
U. P.	115	115
X.	91 1/2	90 1/2
C.	55 3/4	55 3/4

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The Big Value in **FLOUR** for Bread, Cakes & Pastry  
The St. Lawrence Flour Mills Co. Limited  
Montreal, P.Q. Halifax, N.S.