

In order to more fully explain the many advantages to be derived from doing a cash business, enabling us to sell Goods cheaper than under the old system of credit, to the person writing the best Essay on the above, advancing arguments to prove that a business run on a cash basis can undersell credit houses, being an advantage to the consumer, as well as to the dealer,

By dealing at a cash store you have no one's Goods to pay for but your own. By dealing at the credit store, you have to pay for the fellow who never pays.

Rules governing the competition, will be open to the entire province. The person writing the best Essay, as out-lined above, first prize, Goods to the amount of \$5.00, Second prize, \$3.00, Third prize \$2.00. Competition No. 2, open to all school children 12 years and under. To the children writing the best articles on above we will award the following prizes, we do this believing that the problem is so simple that a child 12 years or under can show a good argument to prove that a cash store can under-sell a credit store, First prize, Goods \$3.00 Second prize, Goods \$2.00 Third prize, Goods \$1.00 Essays to contain not more than about 500 words. Competition closes Friday evening, July 24th. The Editors of the three Daily Papers have kindly consented to act as Judges. The names of the Successful Competitor, as well as the prize Essays, will be published immediately at the close of the Competition.

**S. A. McDonald.**

**Arthur J. B. McIlish, B.A.**  
(HARVARD)

Barrister and Attorney-at-Law  
Corner Queen and Richmond Sts., Charlottetown

**Cleanliness is Next to Godliness**  
If you want your home thoroughly clean and healthy, have it done scientifically. Ordinary disinfectants give only a false sense of security. Microbes and bacteria lurk beyond the reach of the most particular housewife. I use only the latest approved method which is a perfect germicide and endorsed by all Boards of Health and Health Officers.  
Charges moderate  
**C. D. Wright**  
Funeral Director and Embalmer

**W. N. Tanton**  
JEWELER,  
115 Grafton St.

**Grand Tea Party**  
The Ladies of St. John's Church, Milton, intend holding a tea party on Saturday July 11th at or near Milton station. All trains half fare. The usual amusements will be provided. Strawberries and ice cream galore. 6-30dtt56irtuf4.

**Summer Goods.**

**Hammocks.**

**Hammocks.**

A large New Stock just opened, all colors, all prices.

**Croquet Sets.**

4 Ball, 6 Ball, 8 Ball Sets, new and bright.

**Garden Sets. Sand Pails. Sand Shovels, Sporting Goods etc. etc.**

**Carter & Co. Ltd.**

Wholesale & Retail.

drtttf.

**BENJ CARTER & CO**

Auctioneers

6-30dtt55i

**Auction Sale**

We are instructed by the Lowden estate to sell at public auction on Thursday July 9th, 1908, commencing at 12 o'clock 'a.m. that beautiful property situated on the Esplanade lately occupied by the American Consul and generally known as one of the most beautiful residences in this city.

Terms at sale.

**BENJ CARTER & CO**

Auctioneers

6-30dtt55i

**McCLEAN & McKINNON,**  
Barristers, Attorneys-at-Law  
Brown Block, Charlottetown

It tickles economy into a good hearty laugh to see the value we give in ladies' and gents' rings Ladies solid gold rings \$1.25 and up Ladies Solitaire Diamond Ring \$6.50 and up. Large assortment to select from.

**W. N. Tanton**  
JEWELER,  
115 Grafton St.

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**Hot Weather Hammocks.**

Large Stock, good colors, low prices.

**Haszard & Moore**

rwt.

**Borith**

For dental plates, hardens the gums and keeps them healthy. An antiseptic preparation for cleansing artificial teeth.

Also a toilet requisite of the highest standing. Cool and refreshing. Lastly it will remove stains from the hands and is used the same as soap.

Put up in round sprinkle top tin box—25c.

**A. W. Reddin, Phm. B.**

The Square Druggist, Sunnyside

**A. F. Webster.**

Star Steam Laundry

134 Kent St. Phone 151

7dtt56i.

**THINGS SEEN, IN P. E. ISLAND**

Lecture by Dr. Macphail of McGill Before the Charlottetown Canadian Club, Touching Upon Many Topics.

(By a regrettable inadvertence in making up the forms the greater part of this report, though in type was omitted from yesterday's issue. There was a good representative audience present at Castle Hall Tuesday night over which President Popo of the Canadian Club presided happily. The lecturer was heartily cheered at the beginning, and repeatedly applauded throughout his fine effort. The very hearty thanks of the audience were moved and seconded at the close in highly appreciative words by Judge Fitzgerald and T. C. James. DR. Macphail spoke in part as follows: I have often wondered how this island looks to a wild goose who takes his course at the sky from Sea Cow Head to the East Point, let us say. I am sure that he sees things different from the way in which we see them, who are on the ground because he sees them from the height. It is quite possible that I see this island different from you since I regard it from a distance of nearly a thousand miles. And yet one sees with the heart as well as with the eyes; else one will not see truly. He will overlook the good and see only the evil. In this I am one with you. I look with the eye of affection. For five generations my people have lived within the narrow compass of these seas. I do not then take any blame that I consider myself an islander first and a Canadian afterwards. The unit of organized social life is the family and a high degree of civilization was attained in many countries before families were merged into a larger life. A man's first duty is to his family next to his district and so on in ever increasing circles. I hold that in the life of a nation that man serves best who does the work which lies immediately at his hand. That is what the Apostle meant when he said that a man who does not look well to his own household is worse than a pagan. One who leaves his own community must always remain an exile. You cannot transplant a man as you can a bunch of water-cress. It takes a generation for a man to root himself in a new environment and in the meantime he is debarred from that greatest of all pleasures, serving his fellow men as if he served his family. Every year, for example, I pay several hundred dollars for the support of a school in my own street. It gives me no pleasure, not a tithe of the pleasure it gave me last year to contribute a few poor dollars for the regeneration of the school in which I was brought up. And this leads me to speak of the first of the things seen—your schools. Twenty-five years ago you had the most efficient system of education in the world, and the grammar school was the backbone of it. Recall to your mind those great schools of Harrington, Cavendish, Kensington, Malpeque, Eldon, Uxg and the Prince of Wales College. Of the latter I will say there never was a greater seat of sound learning and good discipline. I have learned and taught in many schools since and it is my deliberate judgment that no community was ever better served with educational facilities than by that school. From what I hear and see these schools are not what they used to be. In seeking for a remedy last summer for the school in which I was taught I was met with the objection that the scholars had vanished. We could only count 35 in the whole district. However we got together and with no assistance from the outside we put our house in order. Within two months we had an enrolment of 74. I do not know where they came from but they were there. And today the school is restored to its pristine vigor and its proper place in the hearts of the community. Education is the cheapest thing in the world, cheaper than a farm, and a boy who has an education can get a farm for himself. The "new education" is not new and it is not education. Your schools and your colleges are your most precious possessions. Look to it that you treat them with largeness of spirit. The next thing I see is that you are despondent, that you appear to be laboring under a sense of wrong,

you think the world is progressing and you are being left behind. The worst thing that can happen to a man or a community is that they should get sorry for themselves. Far away fields are not always green. It is my deliberate judgment that there is no place in the world more desirable to live in than this very island, no place in which a man may lead a more reasonable life. I would urge you to look upon things differently. Live your own life. Attica was only one-third the size of this island, and the Hellenes developed a civilization such as the world has never seen. It was the soul of Greece which conquered the bulk of Asia, and you have made a mark upon the educational life of Canada and the United States which will never be removed. I see that you do not take yourselves seriously. The Dominion provides you a railway and the trains run twelve miles an hour. It is incredible that you will endure it. You pay your share for trains which run at forty miles an hour in the rest of Canada. It costs me only \$4 to come out here from Montreal to this island. It costs me \$17 to come all the way. It costs me 60 cents to go to Orwell. It costs me 11 cents to go an equal distance from Montreal. Among other topics touched upon were automobiles. Any community of white men can govern itself better than any other community can govern it. You have a perfect right to prohibit automobiles if that appears best to you. You are wholly within your rights in enforcing your opinion that no man shall buy or sell within these shores so much as a glass of a certain kind of liquor. Yet there are many good men who ride in automobiles and take a glass of wine at dinner. Possibly you are better without such persons. That is for you to decide. Yet a thousand tourists means \$100,000. I see with approval, the absence of sectarian bitterness. Living in Quebec I am weary of this continual controversy about French and English, Catholic and Protestant. Dr. Macphail next referred to the exodus, first to the United States and now to the west. He found it still in progress. To put it bluntly the Maritime Provinces are a decaying community. St. John has less population by 64 than it had 30 years ago. Charlottetown has only gained 55 in 20 years. If the natural increase of population had been retained the Maritime Provinces should now have 1,111,870 persons instead of 892,953. He believed the cause lies in the economic conditions forced upon us from without. The people are denied access to their natural markets. The repeal of the reciprocity dislocated (Continued on page 8.)

**RESOLVED.**  
THAT IT'S A MIGHTY COMFORTABLE FEELING TO KNOW YOU HAVE ON THE PROPER CLOTHES. IF WE GO TO THE PROPER PLACE WE CAN FEEL SURE WE ARE ALL RIGHT. WE OWE IT TO OURSELVES TO DRESS WELL!



OF COURSE YOU WISH TO GO TO THE PROPER PLACE TO BUY THE THINGS YOU WISH TO WEAR. WE WISH YOU WOULD ENQUIRE WHETHER OR NOT OUR STORE IS THE PROPER PLACE TO DEAL. IF YOU KNOW OF ANYONE WHO DEALS AT OUR STORE, ASK THEM HOW WE TREAT THEM. OR BETTER STILL, COME IN AND LET US SHOW YOU THE GODS WE CARRY, THE PRICES WE SELL THEM AT, AND JUDGE FOR YOURSELF. WE BELIEVE WE TREAT OUR CUSTOMERS RIGHT BECAUSE WE SEE THE SAME FACES SEASON AFTER SEASON. JUST NOW WE ARE ESPECIALLY SHOWING

SUMMER SUITS  
SUMMER HATS  
SUMMER SHIRTS  
SUMMER UNDERCLOTHING  
SUMMER HOSIERY  
**H. H. BROWN**  
THE YOUNG MEN'S MAN.



Ice Cream Freezers  
Oil Stoves  
Wholesale and Retail  
**The Rogers Hardware Company, Ltd.**

**Are You Protecting our Property At a Reasonable Cost.**  
Fires are constantly occurring in the most unexpected ways. Insurance has become a necessity. Property holders should consider the matter carefully. Those people owning desirable properties can save money on their premiums and yet be absolutely secured. "Absolute Protection for the least money," is the guarantee of the "Nova Scotia Fire". Renew in the  
**Nova Scotia Fire**  
Insurance Company  
**H. M. DAVISON**  
dttstf. Charlottetown General Agent.

**BRAHMIN TEA**  
There is no tea offered for sale in Canada at the same price that has a wider or better reputation than BRAHMIN. See that you get the genuine. It all comes from the same gardens and has long been noted for its excellence in flavor, strength and aroma. BRAHMIN TEA challenges comparison with any other, whether grown in India, China or Ceylon.  
7dtt56i.

When wanting an extra Good Cup of Tea use **MORSE'S Empire Extra** 40c bl  
—AT—  
**Walter S. Brown's**  
Clean Gracer  
PHONE 199.

**Hot Weather Hammocks.**  
Large Stock, good colors, low prices.  
**Haszard & Moore**  
rwt.

**Borith**  
For dental plates, hardens the gums and keeps them healthy. An antiseptic preparation for cleansing artificial teeth. Also a toilet requisite of the highest standing. Cool and refreshing. Lastly it will remove stains from the hands and is used the same as soap. Put up in round sprinkle top tin box—25c.  
**A. W. Reddin, Phm. B.**  
The Square Druggist, Sunnyside  
**A. F. Webster.**  
Star Steam Laundry  
134 Kent St. Phone 151

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**BEWARE OF OINTMENTS FOR CATARRH THAT AS MERCURY WILL SURELY DESTROY THE SENSE OF SMELL AND COMPLETELY DERANGE THE WHOLE SYSTEM WHEN ENTERING IT THROUGH THE MUCOUS SURFACES. SUCH ARTICLES SHOULD NEVER BE USED EXCEPT ON PRESCRIPTIONS FROM REPUTABLE PHYSICIANS. THE GOOD YOU CAN POSSIBLY DERIVE FROM THEM IS LOST BY THE DAMAGE THEY WILL DO TO YOUR HEALTH. HALL'S CATARRH CURE, MANUFACTURED BY F. J. CHENEY & CO. TOLEDO, OHIO, CONTAINS NO MERCURY AND IS TAKEN INTERNALLY, ACTING DIRECTLY UPON THE BLIND AND MUCOUS SURFACES OF THE SYSTEM. IN BUYING HALL'S CATARRH CURE BE SURE YOU GET THE GENUINE. IT IS TAKEN INTERNALLY AND MADE IN TOLEDO, OHIO, BY F. J. CHENEY & CO. TESTIMONIALS FREE. Sold by Druggists. Price 50c per bottle. Take Hall's Family Pills for constipation.**

**A. PICKARD & CO**  
Phone 240

**Lace Curtains Window Drapery**  
—AND—  
The busy housewife will find the Star Steam Laundry a boon, just now with the house cleaning problem on hand. We can handle this department of your home work with satisfaction and dispatch.  
**A. F. Webster.**  
Star Steam Laundry  
134 Kent St. Phone 151