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Valuable property consisting of large dwelling house, barns shop, and warehouse together with sixteen acres of land in very high state of fertility. This very desirable property is situated in the village of Pownal, Lot 49, seven miles from Charlottetown, with Churches, Schools, Post Office, (daily mail) Telephone right to hand. The above named property was formerly J. J. Gay & Son's market gardens, and any one that knows anything about this business would be in a position to judge the value of such land, and it would certainly be a very desirable place for a similar business. If not sold by the 1st day of October, it will be by public auction.
For further particulars apply to

J. J. GAY & SON,
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Prince Edward Island Railway
Halifax, N. S. Exhibition
SEPT. 10th to 18th, 1902.

Excursion return tickets will be issued from all booking stations at one way first-class fare until Sept. 17th inclusive, good for return until Sept. 18th, 1902, and at one way second class fare from Sept. 10th to 18th inclusive good for return in two days from rate of issue. For further particulars apply to the nearest ticket agent.

G. A. SHARP,
Superintendent.
Railway Offices, Ch'town, Sept. 4th, 1902—d j & w 11.

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Pain-Killer
For Cuts Burns Bruises
Cramps Diarrhoea All Bowel Complaints
It is a sure, safe and quick remedy.
There's only one PAIN-KILLER.
FRANK D. VIG.
Two sizes, 25c. and 50c.

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This spring our business in the Custom Tailoring is the largest and best we have ever had.
We are proud and pleased to see the number of new customers we are getting in this department.
This is a good proof that we are giving good values in reliable up-to-date materials with best workmanship and above all fine fitting clothing which are appreciated.
New Suitings for the spring trade also Trousers and Overcoatings.

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Summerside, Rogers & Rogers store—J. B. C. Baker, Manager.
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J. E. B. MCCREADY, J. P. HOOD,
Editor Business Manager.

THE MORNING GUARDIAN

SATURDAY, SEPTEMBER 6, 1902.

SUCCESS IN LIFE.

Andrew Carnegie in his book, The Empire of Business, gives some excellent advice to both young men and young women that is well worth pondering over. At the outset we wish to recall one passage in which he combats the excuse so frequently made by unsuccessful individuals that they "never had a chance." Every young man, he says, who was ever employed at all has had a chance. "He is assayed in the mind of his immediate superiors from the day he begins work; and after a time, if he has merit, he is assayed in the council chamber of the firm. The young man who never had a chance is the same young man who has been canvassed over and over again by his superiors and found destitute of necessary qualification, or is deemed unworthy of closer relations with the firm owing to some objectionable act, habit or association, of which he thought his employers ignorant."

Many of those who are employed by others altogether fail to take account of this close observation of their employer upon their work and conduct. When a vacancy occurs in one of the better positions of his employ, the employer naturally seeks out for the position some one who by his diligence, zeal and fidelity has proved himself capable and worthy, to fill the advanced post. It is at such a juncture that one of those who is passed over makes the complaint that "he gets no chance." In nine cases out of ten he failed of promotion because he did not earn or deserve it, for employers will from their own interest promote those who show the best capacity for usefulness.

But Mr. Carnegie also points out that if a young man desires to become very rich he must have a business of his own and not depend upon a salary, except of course, while he is acquiring a knowledge of the business he proposes to follow. He must acquire riches by means of the profits of business which he controls. But not every one desires to become very rich, and not by any means all are qualified by nature for successfully carrying on a large business. It is in the nature of things that the number of great statesmen, general, captains of industry or leaders in any line of life must be few compared with the number who must be content to follow them. Possibly Mr. Carnegie fails to grasp the idea that it is only the few who have the capacity for the largest measure of success in business or industry. We say of the great poet, such as Shakespeare, that "he is born, not made." This is equally true of the great captain of industry such as Mr. Carnegie himself. Then we must bear in mind that the term "rich" as used by Mr. Carnegie may mean something different from what it means to the ordinary reader of The Guardian. A man worth one or two hundred millions, in his mind may count the man with a few hundreds or thousands to be comparatively poor. And very great wealth has also its inconveniences. A New York banker is quoted as saying that for personal convenience it is better to be

worth \$300,000 than to be rich. These are the days of feverish haste to be rich in which many persons sacrifice their health and some set all moral precepts at defiance. If they succeed in amassing wealth they are disappointed in finding themselves less happy in the possession than they were in the acquisition, and frequently with less enjoyment of life than persons possessed only of a modest competence with health and content.

And if the very rich are seldom as happy as these in more moderate circumstances, they are also less useful in their day and generation. Few of those who have conferred the greatest benefits upon their fellowmen, or whose names live in the gratitude of the race were millionaires. But great wealth may be the means of achieving great good when rightly used. Carnegie, Rockefeller, Lord Strathcona, Lord Mount Stephen and Sir William C. McDonald afford noble instances of wealth generously bestowed for the benefit of those among whom they live. For such ends it seems morally justifiable to seek to become rich. Otherwise it is better to be greatly useful than greatly rich. All should strive to become independent, and to this end diligence and energy in work are commendable. But wealth sought for as a mere means for selfish enjoyment, or to give one's children the chance of a life of idleness, as often proves a curse as a blessing.

TRADE AND SHIPPING.

PORT OF CHARLOTTETOWN.
Sept. 5, ar: Wm. Aitken, Batt. Wallace; Frank, Grant, do; Lorena, McMillan, W. Islands; Swallow, Finlayson, Pinette; S. S. Halifax, Pye, Boston.
Sept. 5, cl: S. S. Greenland, Cerullard, St. John's, Nfld; Wm. Aitken, Batt; Wallace; Frank, Grant, do; Ella May, Foster, Pictou; Swallow, Finlayson Pinette; Lorena, McMillan, Wood Islands; S. S. Halifax, Pye, Boston.



NO MAN IS STRONGER THAN HIS STOMACH
DR. PIERCE'S GOLDEN MEDICAL DISCOVERY
"CURES WEAK" STOMACHS

PRIVATE KINDERGARTEN

—AND—
PRIMARY SCHOOLS
St. Paul's Schoolroom, Ch'town
Opens Tuesday morning, Sept. 2nd.
Hours—9.30 to 12.30.
Parents may depend on their little ones receiving the very strictest attention and care.
Instructors—Miss Lena Barrett, Miss Edith Dutcher, Graduate Kindergarteners.
Any information will be gladly furnished by either of the above teachers.
27 d Sept. 15.

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Breakfast all the Year Round

Something nice for breakfast is the cry of hundreds of women in the summer time.
Now we have a most everything you need in this line, from the old-fashioned yet wholesome oatmeal to the new and more delicate cereals and we sell them at prices that suit. Leave your order with us the next time you are out shopping and be convinced and satisfied.

LESLIE S. McNUTT & Co,
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Fancy feathers are again greatly favored by the Parisian Milliners. There is quite a revival in wings, they having a decided preference over styles of other Fancies. Breasts are also imported in many new designs and in plain and combination colors and will be much used again.

For the ready-to-wear Hats, Quills, Quill Fancies and pompons will be very popular. We have imported immense quantities of all the above styles and have never before seen such values as we have secured this season. They are yours in any quantity at a slight advance over the cost of importation. Direct from France, cheaper than Jobbers Prices. Milliners that don't import had better come here.

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Sackville, N. B. S 12 2 2 8 w 4 w

AUCTION SALE!

On and after the 6th Sept. next we, the undersigned chartered Banks in Charlottetown will on Saturdays close our doors for business at twelve o'clock noon. On other week days we will close as usual at 3 p. m.

**BANK OF NOVA SCOTIA,
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Two Days, Horse Racing, 24th and 25th Sept. \$1.250 in Purse.

The fastest classes ever started on the Island. Cheap rates on railways and steamboats for exhibitors.

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For entry forms, prize lists, race programs and all information, address the Secretary,
F. L. HASZARD C. R. SMALLWOOD,
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7-21 d w d, Exam Pat.

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