

TAKE THE HOLIDAY YOU RICHLY DESERVE

When And Where Fox Industry Said To Be Only In Infancy

Continued on page 14

general characteristics of the fox fur. The American silver fox market is always keen for the medium sized, well furred and clear skin, with markings of good black neck and shoulders. This market demands clear, well-defined silver over the hips. The large, coarse, oversized skin is not a ready seller on the American market; the English and French markets require an extra good quality pelt, and will accept most color phases. The Germans are interested in the larger types of pelts. It may be seen from this that the distribution of furs can be best regulated by those who know the trade and study its various requirements.

SYSTEMATIC METHODS

The fur auction houses of Europe and America are the outlets for marketing the pelts, the larger ones having developed systematic methods of arranging, cataloguing and displaying the furs.

Here certain improvements have been made in the method of presenting the goods to the busy merchant or manufacturer. Formerly buyers were compelled to wade through piles of skins to make a selection. Possibly a thousand pelts might be examined before a suitable skin was selected. This method was so tedious and time-consuming that very often a purchaser would tire before completing his inspection and very often did not see the pelts that would interest him most.

Now a partial system of grading is in force and some of the inferior pelts are bunched. All high grade skins are arranged according to color classification.

When a prospective buyer visits the showroom he is supplied with a catalogue and on it the buyer notes the pelts in which he is interested.

SELLS FROM CATALOGUE

The auctioneer sells from the catalogue numbers, the pelts not being held up to view, as some people think. The merchant bids according to the valuation placed on the pelts at the time of inspection.

These auction sales are not held in the warehouse in which the pelts are stored, but generally in another part of the city, in an hotel or in a room of suitable size in any building that can be secured.

The auctioneer with his assistants occupy a platform at one end of the room in which the buyers are seated. On the floor another attendant is seated, who hangs cards bearing the catalogue numbers in front of the platform.

Bidding is always brisk at these sales, as no time is lost in selling those who have attended state they have seen a catalogue page containing twelve lots disposed of in five to six minutes or at the rate of 30 seconds to each lot.—(Telegraph-Journal)

FLOODS, FAMINE OLD TERROR OF NORTH CHINA

(Canadian Press)

SHANGHAI, Oct. 27.—A tragic picture, eloquent in its simple presentation of the bare facts, of North China's flood and famine stricken millions is presented by C. A. Pao in the Chinese nation, Chinese review. He gives three reasons for the conditions, geographical, economical and political. And he adds that although the constant famines and floods have their geographical and economic background, "the unscrup-

One Of The Show Patrons



HON. WALTER M. LEA

Premier and Minister of Agriculture gave a very interesting address on the value of the Fox Show to the industry and to the Province in general.

historically known as the lands of famine. Of late India has been fairly well developed in both irrigation, and transportation thus greatly reducing that catastrophe, while China has seen only a little improvement in her famine prevention system and is still struggling under periodical famines and droughts, causing ap-

plalling suffering to the population. The most frequent catastrophes visiting China are floods, droughts, and locusts. Sometimes a prolonged drought is immediately followed by a flood and at other times locusts descend upon the harvest simultaneously with a drought, resulting in a disastrous famine in the affected

districts. Earthquakes are not infrequent in the north-western provinces, which also has a very damaging effect on the agricultural enterprises in the affected regions.

The northwestern provinces are still suffering under a serious famine, says Mr. Pao. Since 1927 droughts and locusts frequently visited the North, until now nearly all northern provinces are affected, especially Shansi, Honan and Kansu. According to reports from famine relief associations, the affected northern provinces are Honan, Shensi, Kansu, Shantung, Hopei, Shansi, Suivan and Chahar. In Honan one half of the province is in the grip of famine; Shensi is suffering as a whole; and Kansu has 65 districts out of a total of 78 districts affected, while Shantung and Hopei are undergoing a famine as well as a disastrous flood as a result of the overflowing of the Yellow River in Shantung and the Tachingho and Yungtingho in Hopei.

HONORARY PRESIDENT



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Kansu has a total population of 10,000,000 half of which are victims of famine, the same report states. About 300,000 people died last year because of banditry, exposure and starvation.

President Canadian National Silver Fox Breeders Association also addressed the large audience last evening.

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