

She's a wonder

is Mrs. Edwards, when she gets going in the kitchen. She pops that home-made Irish soup of hers on the stove to boil, and then sets to work. Out come all the little bits of cold meat and cold potatoes. Into the stewpan they go. Over them she pours the boiling soup. And in half an hour or so she's turned out a tasty, appetising stew, piping hot and ready to serve; the two-or-three-helpings kind, you know; or you soon will, if you lay in a supply of Edwards' Soup.



EDWARDS' DESICCATED SOUPS

5c per packet. Edwards' Desiccated Soups are made in three varieties—Brown, Tomato, Beef and Fresh Vegetables. The other two are purely vegetable soups. Lots of dainty new dishes in our new Cook Book. Write for a copy post free.

Wm. H. Dunn, 396 St. Paul St, Montreal, Representative for Quebec and Maritim Provinces.

You can depend on

Eddy's Matches

Because they are Safe Sure and Trouble-proof. Lighting easily at the first stroke, they burn steadily and evenly without the head dropping off.

Count Them For Quantity
Examine Them For Quality



P. E. ISLAND RAILWAY.

A mixed train will leave Charlottetown on Monday, Wednesday and Friday of each week, until a change of Time Table, at 7.00 a. m. for Souris, and will leave Souris at 1.20 p. m. for Charlottetown. The mixed train between Tignish and Summerside will run every day, leaving Tignish at 7.00 a. m., returning will leave Summerside at 1.00 p. m. These trains will convey passengers and freight.

H. McEWEN, SUPERINTENDENT. 4-4m31.



New Wall Papers

Our magnificent new stock is now open for inspection. The DESIGNS and COLORINGS are SUPERB, the finest line we have ever shown.

Drawing Room, Dining Room, Halls, Bed Room and Kitchen Papers Beautiful Borders to match

Prices from 7 cents Double Roll. Sample Books sent on application.

Cartier & Company Limited Importers of Artistic Wall Papers

"Now's the time to get the suit for that by a special line—rare snap for us. 300 suits in the lot and they're going at 1-3 off, while they last. Moore & McLeod, 119 Queen Street. 4-5Mii

"Sensational sale of boy's suits—a special 'buy'—just 300 suits 300 suits for \$2.00 6.00 suits for \$4.00-\$7.50 suits for \$5.00. Moore & McLeod's, 179 Queen 4-5Mii

"Today—at Moore & McLeod's—a special lot of 300 suits for boys, going at 1-3 off, while they last. All sizes, 4 to 15 years. Moore & McLeod's, 119 Queen. 4-5Mii

"When it comes to toilet preparation there are very few lines that can equal Royal Vnolia. This line includes everything that could possibly be wanted on a man's or woman's dressing table and of unvarying high quality absolute purity and marked at most reasonable prices. We are local agents for these high grade preparations. The Two Macs, 149 Great George Street. METI

WANTS DIVORCE.

Boston, April 4.—Mrs. Anna Hatt of Boston asks divorce from Clement Hatt of Kentville, N. S. She alleges cruelty and abuse. She says he married her to get her money and that he did not get it.

SHILOH

quickly cures colds, cures colds, and heals most your needs exactly at the very price you want to pay for it. Call in and look over the display.

Women's Watches

demand the very best skill and care in making. You will find here a fine exhibit of the best watches for women on the continent, prices and values considered. There's a quality here that will meet your needs exactly at the very price you want to pay for it. Call in and look over the display. W. N. Tanton Sunnyside

DAILY SELECTIONS FOR GUARDIAN READERS

Furnished by W. S. Louson.

POLITENESS AN ASSET.

The art of being gracious is a valuable asset not only in the social world but also to the business man or woman. Merely knowing how to be courteous has won advancement for men and women, for it is not an easy matter to find employees who can deal with a disgruntled customer and still keep his good will. There are big business institutions that keep such men and women, and many of them draw handsome salaries. A striking example of the value of politeness is told by a woman who was left to support herself and her child and who had never had any business training. Her husband had had an income of several thousand dollars a year, but it had all been spent on good living. After his death the wife applied for employment to a firm with which she had had an account. She was asked, "What can you do?" she was asked. Partly in jest she replied she could write a polite note. To her surprise she was taken at her word, for the firm was badly in need of such a person. She was told that it was difficult to find some one who could answer complaints in such a way that the customer was retained. For several years she supported herself and her child by writing polite notes. A big firm sends out a number of collectors. When each man turns in the money he is asked if he has made any new friends for the firm. It is not enough that the old bills have been collected. Some large dry goods firms take back garments that have been worn rather than enter into a controversy with a good customer. They figure it is better to lose the value of the garments than it is to lose the trade.

THE POINTING OF A BUSINESS MORAL

Firm of Mr. Stairs, Son and Morrow Have Adopted a Policy That Does Them and City of Halifax Proud—The Satisfied Customer.

It has been said "the best advertisement is a satisfied customer." With that truism as their lodestar, the ever-alert hardware firm of William Stairs, Son and Morrow, Limited, of Halifax, have inaugurated a basic business policy that bids fair to revolutionize maritime, and for that matter Canadian, trade. It's a fearless policy, is the one in point, and announced to the public for the first time in this issue of The Halifax Herald—a policy having for its fundamental principle a radical aim to give absolute satisfaction. "Money-back-if-not-satisfied" policies, and their kind, have been shouted to the buying world for ages, but none, it may be safely said, quite so sweeping, and so near the can't-back-out point as this one.

"Whether you buy a needle or an anchor, direct or over our counters, through our representatives or by correspondence, you do so absolutely and unequivocally at the risk of William Stairs, Son and Morrow." But it's not a risk, in the minds of the members of that firm—it's not a venture. They have with one a deep-seated conviction that they repose full faith in their goods. "You are to be the judge," they say, "you who buy the article. Be it a screw-driver or a furnace, or a door-knob; be it shipped to Dartmouth or to Montreal, we, and we alone, take the risk. If you are not satisfied, just come back to us, tell us the trouble—and we will cheerfully exchange the article, if we can do so to your satisfaction, pay the freight on your initial purchase both ways—or refund you your money if we can't satisfy you."

That is, indeed, a fearless policy! To say that they will, with the purchaser as the sole judge of the standard of their goods, ship a man a purchase—and then turn about and place it back on their own shelves, or in their own warehouses, without one cent of cost to the customer, if that customer is dissatisfied, places the firm of William Stairs, Son and Morrow in line with the progressives and four-square business houses. As before observed, there is no drawing back from such a stand. They say they mean to satisfy their buying public even if they stand to lose money through that determination.

The Herald also has a policy, and that policy is a vow to laud a laudable scheme. This is not a pure matter of dollars and cents with William Stairs, Son and Morrow. They might go right along and show profits as large, and possibly larger for a time, under the usual happy-go-lucky, rule-of-thumb methods. But they have taken the step; and they feel that they have moved in the direction of honest business. A reputation, they feel, far rock-bottom business dealings is going to contribute added prestige. Their policy smacks of a desire to do the right thing by the public; and such a policy does the firm that adopts it proud. It will stand as a distinct credit to the city of Halifax. William Stairs, Son and Morrow have pointed a pertinent moral.—Halifax Herald.

AVIATOR KILLED

Versailles, France, April 2.—Yves Faure, a military aviator, was killed today by the overturning of his biplane at a height of 300 feet. He was crushed to death beneath the motor when it struck the earth.

GIVING MORE TROUBLE.

London, April 4.—Suffragettes smashed the glass in thirteen pictures in the Manchester Art gallery last evening. Three women were arrested.

METHODIST

First Methodist—Rev. J. Heaney at eleven and seven. Prayer service on Wednesday evening at 7.30. Students and strangers cordially welcome.

Grace Church—Rev. T. Marshall at 11 and 7. Sunday School and Bible Class at 2.30. A cordial invitation is extended to strangers and college students.

PRESBYTERIAN

St. James'—Rev. J. G. Orian—Rev. T. F. Fullerton at 11 a.m. and at 7 p.m. Strangers and college students are cordially invited to all services. Sunday School at 2.30.

New Zion—Morning prayer meeting at ten a.m., Rev. G. C. Taylor at eleven a.m. and seven p.m. Sunday School and Bible Class at 2.30. A cordial invitation is offered to strangers and college students.

CENTRAL CHRISTIAN.

Central Christian—Rev. J. F. Floyd at 11 and 7. Sunday School and Bible Class at 2.30. Prayer meeting Wednesday at 8 p.m. All seats free. College students and strangers are cordially invited to attend all services.

BAPTIST.

Baptist Church—Rev. Z. L. Fash at 11 and at 7. Sunday School at 2.30 with "Loyalists" class of adults in church auditorium. A cordial welcome is extended to all the services of this Church.

ANGLICAN.

St. Paul's—Rector Rev. T. W. Murphy. Services at 11 and 7. Communion after 11 o'clock service. Sunday School and Bible Class at 2.30 p.m.

St. Peter's Cathedral—Holy Communion at 8 and 11 a.m. Matins 10.15. Evening service at 7 p.m. Children's Catechism at 2.30 p.m.

SALVATION ARMY.

Sunday services at 11, 3 and 7.30 p.m. Week night service—Monday, Tuesday, Thursday and Saturday at 8 p.m.

Men Who Don't Exercise Suffer From Indigestion, Headaches, Poor Appetite, Sleeplessness.

Nothing so Sure to "Set Up" a Man Make Him Feel Brisk and Vigorous, as Dr. Hamilton's Pills.

Lack of exercise and overwork were the causes that combined to almost kill Samuel S. Stephens, Jr., one of the best known citizens in Woodstock.

In his convincing letter, Mr. Stephens says:—

"A year ago I returned home at



ter a long trip, completely worn out. I was so badly affected by chronic biliousness, so much overcome by constant headaches, dizziness, that I despaired of ever getting well. "It was a blessing that I used Dr. Hamilton's Pills. In one week I felt like a new man. The feeling of weight and nausea in my stomach disappeared. My eyes looked brighter, color grew better, and, best of all, I began to enjoy my meals. The dizziness, languor and feeling of depression passed away, and I fast regained my old-time vigor and spirits. Today I am well—thanks to Dr. Hamilton's Pills."

For health, strength, comfort and good spirits there is no medicine like Dr. Hamilton's Pills. 25c. per box, five boxes for \$1.00, at all Druggists and storeskeepers, or by mail from The Catarhobone Co., Buffalo, N. Y.



S. A. McDonald The Young Men's Store P. E. Island's Greatest Clothing House

Want Something Different? Something New? Something Smart? You Will Find It At McDonald's

In the new suits for young gentlemen's satisfaction, style, fit, tailoring, and fabric, is an essential factor in every garment.

Our suits give prominence to those dashing, manly, physical traits of the young P. E. I. gentleman which makes him noticeable the world over. Every line of the garment is formed by beautifully moulded shoulders and lapels and the tastic draping brings out the strong points of the young man's physique. Suits at \$10.00 12.00 13.50 15.00 are worth \$2.00 per suit more than our low price.

Semi Ready Suits

These suits are finished to the stage where the tailor sends for you to get your suit fitted and finished to your order while you wait.

Semi Ready Suits—are made from the best imported fabrics which don't fade, in the new tones of brown and all the best colorings including navy and black. These classy suits are all hand tailored by expert workmen and only the best of trimmings are used. Cut from the latest blocks in the very fashionable three button sack style in both single and double breasted. Coats are framed for being snug fitting collar with soft rolling lapels and the new concave shoulders, slightly curving at waist which displays the figure to splendid advantage. Vest new high cut. Trousers of splendid hang graduating to smaller bottoms.

Semi Ready Suits—are doubly guaranteed to you both by the makers and our selves.

We carry a full range. Sold at the price from coast to coast \$15.00 17.90 18.00 20.00 22.00 24.00.

Wanted in our Ladies' tailoring dept several bright smart young ladies to learn the ladies' tailoring Apply at once S.A. McD

"DE LUXE" PLUMBING FIXTURES

All over the American continent—in Canada, the United States and Mexico—the line of plumbing fixtures made by the Standard Sanitary Manufacturing Co., Pittsburgh, Pa., is recognized as the best possible at any price.

This line is made in two grades, Green and Gold Label, triple enameled, guaranteed for five years and Red and Black Label, double enameled, guaranteed for two years.

All the best homes in the United States and Canada are equipped with Standard plumbing fixtures. The money barons as well as the man of only moderate means find that this line of plumbing fixtures is the best, regardless of price.

All home makers and home builders should make it a point to see the exhibit of Standard plumbing at the store of Fred H. Trainor, Grafton St., opposite the Opera House.

Here the visitor will see the famous standard pedestal lavatories, the guaranteed baths and other lines of equipment that have made the Standard trade-mark known wherever good plumbing is wanted. No one should fail to see the Siphon Jet Closet—the best made—the high backed, roll rimmed sinks, laundry tubs, Dominion tested range boilers and every other kind of fixture that one could want in the home. It will be time well spent, for here visitors will see undoubtedly the best line made at prices well within their means.

Many people are now making up estimates for remodeling their home or installing a bath room and now, while this exhibit is on, is just the time to see what Charlottetown's popular plumber can do in the way of fittings.

Mr. Trainor has already booked many orders for spring work and the present outlook points to one of the busiest seasons for this enterprising business.

Make it a point to call and see the exhibit before the season advances. The show-room is open from 8 a.m. until 6 p.m.—and all are cordially invited.

ABOLISHING CANTEENS.

Mr. J. A. Lawson, Secretary P.E.I. Temperance Alliance received yesterday the following letter from Col. Sam Hughes in response to the resolution which it will be remembered was forwarded to him by order of the Temperance Alliance which met in Charlottetown recently:—

Ottawa, March 31, 1913. Dear Mr. Lawson, Many thanks for your very kind letter of 27th instant, containing resolution passed at the annual meeting of the Prince Edward Island Temperance Alliance.

I am delighted to know that your Alliance agrees with the stand taken by me in regard to abolishing the canteens from military camps, is so far as the sale of liquor is concerned. I trust I may always have your hearty support and co-operation. Again thanking you and with very kind regards,

Faithfully, SAM HUGHES, J. A. Lawson, Esq., Charlottetown.

GUARDIAN CLASSIFIED ADS

One cent per word first insertion in this column, half cent per word for each continuation. Cash must accompany order. Minimum charge Twenty-five cents.

AGENTS WANTED

AGENTS—GREATEST FLOOD IN AMERICAN HISTORY. Large hook, fully illustrated, \$1. Liberal terms. Great money maker. Send ten cents, cost of mailing prospectus. Winston Limited, Toronto. 4-3ME6i.

FEMALE HELP

WANTED, A GIRL FOR GENERAL housework. Highest wages. Apply at 70 Sydney Street. 4-4Mti.

WANTED, Girl for housework. Two in family. Mrs. Floyd, 104 Prince St. 4-4M3pd.

WANTED BY COMPETENT WOMAN place to do cooking. Apply personally 316 Fitzroy Street, City. 4-3M3pd.

WANTED, AT THE QUEEN HOTEL, a dining-room girl. 4-2Mti.

GIRL WANTED FOR HOUSEWORK. Apply 248 Kent St. 4-2M6pd.

WANTED, A GIRL AT MRS. George Douglass' 166 Kent St. Good wages. 4-1M6i.

WANTED, KITCHEN AND UPSTAIR maids at the Queen Hotel. 3-2Mti.

GIRL WANTED, AT THE MORELL House. Apply in person. 5-15Mti

FOR SALE

WILD GESE, RIPE TOMATOES, Celery, Lettuce, Parsley, Beets, Carrots, Parsnips, Onions, Turnips, Potatoes, Baldwin Apples, etc., at J. J. Gay & Sons Vegetable Market. 4-2Mti.

FOR SALE, BABY CARRIAGE, Apply 186 Queen St. 4-1M5pd.

FOR SALE—A LARGE NEWFOUNDLAND dog, age 2 years. Write P. O. Box 42, Charlottetown. 4-3M3pd.

FOR SALE—ESCHALLOTS—7 cents per lb. Freight paid to any station on Island in hundred lbs. lots or more. Leslie Woodside, Clinton, P. O. 4-3M5iE3pd.

M. W. WOOD, MOUNT HERBERT, will sell at public auction, 12 head milk cattle, some to freshen very soon, at 1 o'clock Saturday, April 5th. 4-3M3i.

QUOTE LOWEST PRICES WITH description Red, Patch, Silver Foxes, Other fur animals P. O. Box 276, Georgetown. 4-2M6i.

FARM FOR SALE—36 ACRES OF land on corner Brackley Point and St. Peter's Roads. If not sold before will on first day of May, 1913, at public auction. Apply A. E. LeFage, Woodstock, N. B. 3-1M47.

VALUABLE FOR FOX RANCH—Robinson's Island including two farms of 110 acres each is offered for private sale either en bloc or the farms separately. Apart from the farms the island some seasons yields 300 bushels of cranberries. Apply Wm. Robinson, Harrington, or Nell and Cleave Robinson, Brackley Point. 4-2M5iE1pd.

FOR SALE, A VALUABLE FARM property of 87 acres, situated on St. Peter's Road 7 miles from Charlottetown. For further particulars address Alfred Ferguson, Dunstaffnage. 3-8M2mos.

LOST

LOST—Roll money in Charlottetown. Finder rewarded by leaving at this office. 4-4M3pd.

MALE HELP WANTED

WANTED—MANAGER FOR GENERAL store at Bedford, P. E. I. Apply J. D. Campbell, Bedford. 4-2M12pd.

MEN WANTED TO LEARN DRIVING and repairing. Positions now or later. Write Quick, Portland Automobile Co., 204 Kannebec St., Portland, Me. 3-1M23pd.

MI-CELLANEOUS

MRS. D. PARTRIDGE WILL BE AT Stanley Bros. Tuesday and Friday, instead of Monday and Thursday as formerly. 4-1M6i.

WOULD LIKE TO HEAR FROM parties who would care to place orders for tame foxes, mink, marten, etc. for breeding. Terms and prices reasonable. Please state definitely what you want. Blake Vanatter, Ballinafad, Ontario. 3-10MS11pd.

SALESMAN WANTED

SALESMEN WANTED—No EXPERIENCE required. Earn good wages while learning. Write today for lists of hundreds of positions now open paying \$1,000 to \$5,000 a year. Address Dept. 570 National Salesmen's Training Association, 156 Yonge St., Kent Bldg., Toronto, Ont. 3-10MS4i.

TO LET

TO LET NEW COTTAGE, 6 ROOMS and sewerage, Apply 15 Granville St. Electric Light. 4-2M4pd.

TO RENT—DESIRABLE PLACE for fox ranch, three or six acres as required, within 10 minutes walk of two railroad stations and 30 minutes drive of Charlottetown. Write "Foxy" care Guardian. 4-2M6pd.

TO LET—EASTERN PART OF Brighton Lodge, beautifully situated, 31 Ambrose Street, modern improvements suitable to small family. Vacant May first. For particulars telephons or apply to W. S. Louson, 35 Ambrose Street. 4-1M5pd.

WANTED

VEAL, MUTTON AND FOWL WANTED at Drake & Co's Market. 4-1M3i.

WANTED, PLAIN SEWING. APPLY to 108 Elm Avenue. 4-1M5pd.

WANTED TO RENT A FIVE OR six roomed cottage in good locality. Write P. O. Box 504, Charlottetown. 3-31M6pd.