

Of Interest to Farmers

Do Not Waste Time

C. E. MacKenzie

There are new problems in stock breeding, crop growing and farm management arising every year. The young men who train themselves to notice closely the changes that are taking place and govern themselves accordingly, will receive their reward.

During the winter work is not so rushing as at other times in the year, and usually there are many spare moments. The success of every man depends a good deal on how the spare time is spent when a boy.

Remember the old adage: "Look after the minutes, the hours will look after themselves."

I do not mean that there should be no play or recreation. Recreation is an essential to our lives; but to ensure success, it is only right to devote a definite time each day to study of some special subject without interfering with the regular work or play.

We should all study the work engaged in, but it is not always wise to put all our study to one line. Master one subject, but endeavour to gain a good working knowledge of others, in order to broaden the mind and give a larger conception of what is doing in the world. The country boy or young man has as good an opportunity to do things as his urban cousin, and generally comes out on top.

Always remember that the man in demand, is the one who has the working knowledge of things in general, and is capable of doing one thing, at least, better than any one else.

Do not wait until you have reached man's estate before you settle down to master any particular line, as you are wasting valuable time. It may be possible to succeed, but one will never be what he might have been had he started earlier in life and made good use of the spare moments of boyhood days.

I have often noticed that the boys who laugh at their studies, often usually regret that they too did not make better use of their opportunities. This twentieth century is an age of keen competition in every walk of life, not excepting farming, and he who leads must learn to work when some times he would rather play.

Quite a number of years ago, in a small rural school in this province, there were a number of boys of about the same age. One boy in particular (and by the way he was perhaps the poorest in world by goods), was deeply interested in his studies; and, while he took a keen interest in all kinds of play and outdoor sport he would never allow sport or play to take all his time, outside of his regular studies he read books and made special studies along certain lines. Some of his classmates thought him foolish to read and study more than was absolutely necessary to keep up with his class.

However, time went on, and the boys became men. This particular boy went in for law and had the honor of filling one of the highest positions in the legal profession. What of his schoolmates? Some went into business and were fairly successful; others emigrated to some of the industrial centres, and spent their lives on the payroll of one or other of the many manufacturing firms; but none have risen to the heights of leadership as this boy who master of himself and made good use of spare time, when perhaps the speculation might have been to spend it in idleness. This then, is one illustration of how success comes to those who prepare themselves for it. Other illustrations might be given, and not all in the legal profession either.

The farm affords many opportunities for the boy who heads the call to dig from the soil the treasures of the earth.

Even with all our advanced agricultural work there are many farm problems yet unsolved, and there is as much honor in solving them as in rising to the top of the professional ladder. True the cash returns may not be so large. Still, one can call to mind the names of farmers who are making a success of their business interest, being slave to it. Their crops are generally above the average, their stock is classed A. 1 and there is an air of prosperity about the place. Still they have time for an occasional day off.

I have always noted that each farming community has its outstanding man, or men, and have had people wonder why, such and such a man has been successful. The reason generally, is that this man (or these men) have made a study of their work and are always ready to grasp new ideas that are improvements on the old methods, and to put them into practice. They keep abreast of the times. Two or three of those of us that are followers get into a rut, and haven't gumption enough to make the effort to get out of it. Keeping up-to-date is as essential to the success of the farmer as it is of the business man.

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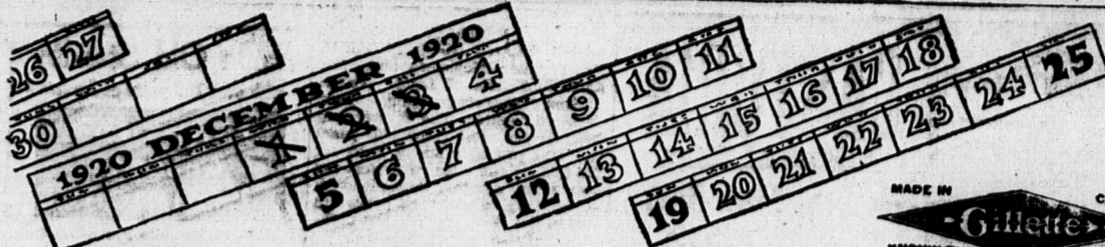
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Three Weeks to Christmas

THE joy of Christmas giving and receiving lies chiefly in choosing the gift that is wanted. Greater than the gift itself is the thought that underlies its selection. The rightly chosen gift—modest though it may be—is the most appreciated.

Thinking of a man and his requirements leads quickly to

The Gillette Safety Razor

—the businesslike two-edged razor that divorces Stropping and Honing from shaving, saves his morning minutes and brings him Twentieth Century shaving comfort. The Gillette Safety Razor is known by every man everywhere as the best that money can buy, and there are few appropriate gift articles the best of which can be bought for \$5.00.

"He wants a Gillette"

"No. Ready-made for mine until clothes get cheaper. I don't suppose it will keep its shape, but it isn't shiny, and it will have to do."

Dick wore his clothes well, so on Sunday when he dressed for church I was really proud of him. I told him I was sure no one could ever think it was a cheap suit, he wore it with such an air.

I didn't want to go to church one bit, but went to please him. I honestly felt I owed him something because of that money I had spent for my luncheon party. But I enjoyed the services fairly well, and the walk home. It was a lovely day, and we commenced to plan for our visit to Mrs. Stowell's as soon as we reached home. We were to be there for a 2 o'clock dinner. It seemed their cook refused to cook a luncheon party. Sunday.

Junior and he and Dick chatted. Mrs. Stowell took me up to her room, and then at my request was cleaning away the dishes, and he was reading his evening paper. I heard him give a long drawn-out whistle.

"What is it?" I asked, going to the door of the living room. "You have heard me speak of Nick Crawford, haven't you?"

"Several times. He's the man you are always pitying because he married as he did, isn't he?"

"Yes, poor fellow!"

"What is now?"

"Just read that!" He held the paper toward me.

"No—you read it to me." He read:

"To all whom it may concern: the undersigned will hereafter pay no bills except those of his own contracting. It is signed Nicholas Crawford. That is terrible!" he added, in a horrified tone.

Continued On Page Eleven.

NICK CRAWFORD ADVERTISES

Chapter 22

Dick had spoken several times

READ THE LIST

OF ROOTS, HERBS, BARKS AND BERRIES—IT TELLS THE STORY

Of the merit combined in Hood's Sarsaparilla as a medicine for catarrh, rheumatism, scrofula and other ills of the blood, stomach, liver and kidneys.

Sarsaparilla, yellow dock, senna, blue flag, guaiac, cathartics, blood-purifiers, and tonics. Mandrake and dandelion—antibilious and liver remedies. Wintergreen and bitter orange peel—tonics, appetizers, digestives.

Juniper berries, uva ursi and gipsissewa—great kidney remedies.

Gentian root, wild cherry, s-mach tonics, and others of value.

Economy and true merit are combined in Hood's Sarsaparilla.

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THE WOMAN HE MARRIED

BY JANE PHELPS

DICK EXTOLS HIS FIRM

Chapter 21

Dick never would let me say a word against the firm which employed him. He would say: "They are a mighty good firm. Square as a die. If one of us can show we are worth more than we are getting, they raise us, pronto. You must not sneer at them, or at my position. I have a hunch that the day isn't so awfully far away when these profiteering fellows will commence to get theirs and these won't be glad to be with such good substantial people. They aren't the kind to let a man off because business slackens. And one reason is that they haven't paid us more than the business warranted now."

"But they pay you hardly enough to live on! If I spend a few dollars you get and look abused," I hotly returned.

"No—Nan—you musn't talk or feel that way. Don't you suppose I know how it feels to count every penny? There are times when I have gone around the corner and hidden to avoid meeting some men whom I would have liked to ask to lunch, but couldn't! I don't ask you to economize any more than I am willing to—and you have been such a little brick always."

"If you knew how I hate to appear small before such people as the Stowells, you wouldn't wonder I am hurt because you find fault. They knew you when you entertained nobody, and if they find things different they never will think of blaming you, but will say I am such a country girl that I don't know better." Then I added: Do get yourself a suit, Dick! That one is disgraceful. Let that old tailor wait a month or two for his pay—it won't hurt him."

In a day or two Dick came home with a new suit on. It looked very well—at least, it wasn't shiny but I had to confess when he asked me that it didn't look like the clothes he had made before we were married.

"I can't afford a custom suit nowadays."

"But if you make them wait?"

I was thankful I had told Dick about my luncheon, for Mrs. Stowell gave everything away, even telling every single thing we had. "It was a very well balanced luncheon, indeed, Dick. Mrs. Williams is to be congratulated. When I was first married I would have probably ordered steak and onions." She laughed gleefully. But Dick never smiled as he replied: "And your guests would probably have enjoyed them."

Dick could be so literal at times. We remained an hour after dinner, and while Mr. Stowell held

arrived about 10 minutes of 2, and both Mr. and Mrs. Stowell seemed so glad to see us that I almost forgot to worry over my clothes, or to be envious of her wonderful house gown.

The dinner was delicious, and beautifully served by the butler. I noticed that Dick didn't eat very much, but as I was hungry I enjoyed every mouthful. Then it was so nice to eat something I hadn't cooked, and to be waited on so efficiently.

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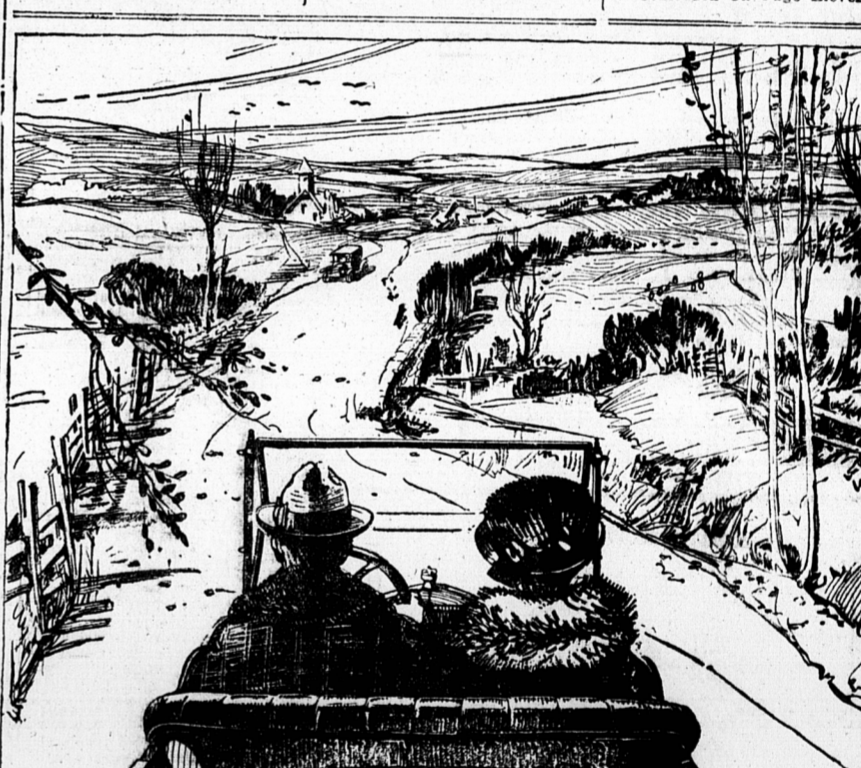
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Service

IT IS when your car needs attention that the meaning of service comes home to you in its fullest significance. Ford service stations, if placed along one international highway from Halifax to Vancouver would be less than one mile apart. Ford owners can secure Ford Service at almost every milestone. Avail yourself now of this service and keep your car on the road at all seasons.

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Also Ham, Bacon, Fresh and Corned Pork, Spareribs, Lard, and other such products. Packed and cured by experts; a home product, recognized for years as the Highest Quality obtainable. Your grocer has them or can procure them on short notice.

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Tones up the digestive system and keeps layers and breeders in a normal natural condition, so that they keep on laying. Used by thousands of successful poultrymen and farmers all over the world. Always sold with the guarantee:

"Your Money Back if You Are Not Satisfied"

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The Big Value in FLOUR for Bread, Cakes & Pastry

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If Hair is Turning Gray, Use Sage Tea

HERE'S GRANDMOTHER'S RECIPE TO DARKEN AND BEAUTIFY FADED HAIR

That beautiful, even shade of dark, glossy hair can only be had by brewing a mixture of Sage Tea and Sulphur. Your hair is your charm. It makes or mars the face. When it fades, turns gray or streaked, just an application or two of Sage and Sulphur enhances its appearance a hundredfold.

Don't bother to prepare the mixture; you can get this famous old recipe improved by the addition of other ingredients at a small cost, all ready for use. It is called Wyeth's Sage and Sulphur Compound. This can always be depended upon to bring back the natural color and lustre of your hair.

Everybody uses "Wyeth's" Sage and Sulphur Compound now because it darkens so naturally and evenly that nobody can tell it has been applied. You simply dampen a sponge or soft brush with it and draw this through the hair, taking one small strand at a time; by morning the gray hair has disappeared, and after another application it becomes beautifully dark and appears glossy and lustrous.

"They WORK while you sleep"

Cascarets

Don't stay bilious or constipated, with your head dull, your stomach sour, gassy, upset. Take one or two Cascarets tonight sure for your liver and bowels and wake up clear and fit. Children love Cascarets too. No gripping—no inconvenience. 10, 25, 50 cents.