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If you would be in style have a Panama Hat. Panamas are seen here there and everywhere. If you look around you at the smartest clubs and restaurants you can almost count the number of women there by the number of Panama Hats. They are becoming to most everyone and the band can be changed every time you change your costume.

White and natural with contrasting bands.

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Picking Your Life Work

BY L. SETON LINDSAY
Vice-President New York Life Insurance Co.

As Told to J. V. Fitzgerald

The successful insurance agent needs these qualifications:

First—Integrity—honesty. No permanent success can be achieved in any line without the fundamental requirement of integrity and character.

Second—The ability and willingness to work hard without too much supervision. An insurance company provides instruction for new agents, but their success will depend on their own initiative and energy.

Third—When you have worked hard and landed a big policy and you are counting on your commissions to pay the rent and grocery bills, which are coming in, and the company writes you that your case is turned down, it takes real courage to smile, put on your hat and go right after another case. Courage is an outstanding trait of character among successful life insurance men and women.

Fourth—A little capital, not necessarily a bank account, but credit, or backing, or help at home, which will enable the new agent to keep going for two or three months while he is getting his business started.

Business experience is valuable because it affords an opportunity to acquire a knowledge of human nature and of how to deal with all sorts of people.

The insurance business gives the ambitious youngster an opportunity to go to the front quickly. He will be judged not by his age but by the results of his work, and if he can accomplish what older men are doing he earns just as much as they do.

You young people are the men and women of tomorrow. Thousands of you will eventually occupy high positions in the business world. Many of you will enter the life insurance business. Which of you will be the successful ones? Without any question it will be those of you who possess in large measure the qualities I spoke of in the beginning—integrity, the ability to manage yourselves, and courage.

OUR NEW SUITINGS

If you are a man who realizes the many advantages of custom-made clothes we invite you to call and examine the new suitings we have just received from our importers. These are new materials and most effective in the colors and shades now in vogue. We can take your measure and make your suit promptly, at a price that will be lower than you would expect.

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INDIAN HEAD PRINCE EDWARD ISLAND

This beautiful summer resort will open to the public for the first time from July 1st.

Good bathing at all hours.

Parties wanting cottages or suites will be well advised to book their orders early.

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Resident Boarders Taken.

MRS. J. HALLETT, Proprietress.

5318-6-17-watstas81

The Western Guardian

—SHEET STEEL CHESTS for tools, trout fishing supplies or lunch boxes, just received at Brace's. 5855-6-30-21.

—CONGRATULATIONS—Mr. and Mrs. Claude Kinch, Tignish, are receiving congratulations on the arrival of a baby daughter at their home on Sunday, 21st inst.—T.

—BIG DANCE AT KENSINGTON in Kensington Rink, Dominion Day, July 1st at 8 P. M., in aid of Granite Hockey Team. Music by Dixon's Orchestra, Charlottetown. Come and enjoy a good time, and also give the boys a boost. Splendid accommodations for dancing. Admission 50 cents. 5530-6-25-27-29-30-7-1-51.

—CASE DISMISSED—A customs case against a party from the west of the Province was heard before Mr. H. J. Massy and Mr. F. W. Cannon, J. P.'s, at the Court House at Summerside on Monday afternoon and was dismissed for want of sufficient evidence to convict.—S

—DANCE ENJOYED—The weekly dance under the auspices of the Ladies' Auxiliary of the A.C.H. were started last Tuesday, when a large crowd enjoyed dancing to excellent music, which was furnished by the Tignish Orchestra, under the direction of Mrs. Marjorie Murphy. Refreshments were served.—T.

—MAKING GOOD RECOVERY—The friends of Mrs. James McGrath, Tignish, will be pleased to learn that she is recovering from a serious operation, which she underwent at the Royal Victoria Hospital, on Thursday, June 25th. Her brother, Mr. E. J. McTague is with her.—T.

—INDUCTION SERVICE—Rev. L. B. Campbell of Stewiacke, N. S., will be inducted to the pastoral charge of Trinity United Church and congregation on Thursday evening, July 2nd at 8 p.m. Rev. G. N. Somers of Margate will have charge of the service, assisted by Rev. J. W. A. Nicholson, North Bequeue, and Rev. W. E. Aitken of Lot 16—S

—GO INTO CAMP—A detachment of twenty men from Prince County and attached to B. Squadron of the P. E. Island Light Horse went into training at the Militia Camp, near Charlottetown. They left Summerside on Monday morning after obtaining their equipment from the Armoury.—S

—RETURNED TO NOVA SCOTIA—Rev. Bishop Haddenley returned on Tuesday to Nova Scotia after visiting the Anglican parishes of Prince Edward Island. Last Sunday His Lordship administered the sacramental rite of confirmation to candidates at Kensington, St. Eleanors and Summerside. On Monday His Lordship visited the Parish of Alberton.—S

—PRESENTATION TO MRS. J. P. C. FRASER—The Young Women's Auxiliary of Trinity United Church, Summerside, at their last monthly meeting made a presentation of a beautiful leather bound hymn book to Mrs. J. P. C. Fraser as a token of the high esteem in which she is held by the young people of the church. The presentation was made by Miss Ruby Lord. Mrs. Fraser graciously acknowledged the gift. Mrs. Fraser left on Tuesday morning with Rev. Mr. Fraser for Wolfville, N. S.—S

—DOMINION DAY RACES at Summerside. Have dinner or Supper at the Russel. 50c each. 5998-6-29-31

—HONEYMOON TRIP.—Mr. and Mrs. Orin Rector are spending their honeymoon on the Island. At present they are the guests of Mr. Rector's sister, Mrs. John A. Deegan, Carleton.—E.

—PRINCE COUNTY ATHLETIC MEET—The wet weather of the past week has somewhat spoiled the practicing of the boys and girls for the big Prince County track and field meet to take place on July 8th. However, the warm sunshine yesterday helped matters considerably and the boys are at it again. Entries close on the 4th. It is expected many country schools will compete for the prizes. The Prince County baseball league could not finish their week's schedule of games owing to the bad weather.—S

—ADDRESS AND PRESENTATION—Rev. J. P. C. Fraser was waited on Saturday evening by a delegation from the Young People's Society and presented with an address and a gift of a \$10 gold piece. Rev. Mr. Fraser has been particularly active among the young people of Trinity Church, Summerside, and his leaving is keenly felt by them. To show their deep appreciation of his work among them they presented him with the above gift, which was received by him with sincere pleasure. Rev. Mr. Fraser regretted very much that he was leaving them, but assured them that his successor would take up the work where he had left off. He felt confident that they would go on with new leader to higher ideals.—S

—NORTH BEDEQUE.—The Trustees of the North Bequeue School District held their annual meeting on the usual date, and at the usual hour. Mr. D. B. MacDonald was appointed Trustee in place of Mr. Harold Lafurgy who has left the district. Messrs. Norman McMurdo and Reginald Dingwell are the two other Trustees, while Mr. Artemus G. MacCaull was re-elected Secretary. The total expenses for the year were \$464.02 which assuredly show something was done. New desks were placed in the school, a beautiful fence placed around the school grounds, etc. On motion of Rev. J. W. A. Nicholson, and seconded by Mr. Jas. McDonald, the district expressed their appreciation to the Board of Education for school Library. A vote of thanks by Mr. MacCaull to the ladies of the North Bequeue Dramatic Club for a contribution of 25.00 towards the new Library was seconded by Mr. Percy Tucker. Miss Margaret Pillman, the very efficient teacher who has already served two terms was engaged for the term 1931-1932, which speaks of her efficiency in unmistakable language. The appropriation for the ensuing year is as follows: Supplement \$225.00. Running Expenses 130.00. Improvements \$60.00. Schol Fair 10.00. Total \$425.00.—W.

PERSONALS

—Mr. F. E. Murphy, Emerald, was in Kensington on Monday.—E.

—Mr. John Haslam, Springfield, was a recent visitor to Carleton.—E.

—Mr. Morris Tierney, teacher in Graham's Road was a week-end visitor to Summerside.—E.

—Mr. and Mrs. James W. Allen, Emerald, spent Saturday in the City.—E.

—Mr. and Mrs. James Greenan, Kinkora, spent Sunday evening in Emerald.—E.

—Mr. and Mrs. Wendal MacKenna, Newton, were recent visitors to Summerside.—E.

—Mr. Winston Mayne, Teacher in Clinton School, was a recent visitor to the city.—E.

—Mr. Scott Sinclair, Summerside, spent the week end in Charlottetown.—E.

—Mr. and Mrs. Carl Greenan, Newton, spent Sunday in Clinton, the welcome guests of Mr. and Mrs. James O'Connor.—E.

—Mrs. Charles Cash, Graham's Road, spent the week end in Charlottetown renewing old friends and acquaintances.—E.

—Miss Vivian Woodside, Teacher in Springfield School, spent the week-end at her home in Clinton.—E.

—Mr. Matthew White of South Freetown, motored to Kensington Monday on business.—E.

—Mr. and Mrs. H. B. Haslam, Springfield, were recent visitors to Cornwall.—E.

—Mrs. Sarah Weeks, Springfield, is visiting friends and relatives in Cornwall.—E.

—Mr. Harold Brennan, Darnley, is visiting in Freetown the guest of Mrs. Felix Curley.—E.

—Miss M. Dorothy Mayne, Summerside, was a Sunday visitor to Clinton.—E.

—Mr. Augustus McDonald, Springfield, was in Kensington on Tuesday.—E.

—Mrs. Brennan of Darnley, is spending a few days in Freetown visiting her mother Mrs. Felix Curley.—E.

—Mrs. Everett Haslam and Mr. and Mrs. Hyatt Haslam of Springfield, Lot 67, spent Tuesday very pleasantly in Charlottetown.—E.

—Mrs. Alexander Deegan of Cape Traverse, spent Monday pleasantly in Emerald, the welcome guests of Mr. and Mrs. James A. Murphy.—E.

—Mr. and Mrs. Patrick Lambe and son Mr. Herman Lambe of Springfield Lot 67, motored to Summerside on Wednesday.—E.

—Mr. Martin A. Heckbert returned to his home in Summerside on Monday evening after an absence of several months. Mr. Heckbert has been taking treatment in a Montreal hospital. His many friends are glad to see him home once more and hope that he has benefited from the change.—S

Eastern Guardian

..*WANTED.—The Montague Transfer would like your business and would be glad to quote you prices on transferring furniture, freight or live stock to any points in P. E. Island. Harold L. Mellish, Wilfred Watterworth, Phone 32. 5033-6-6-mwstf.

Charming Silk Hose \$1.00 pr. Service or Chiffon



Three famous makers contribute to this splendid showing

KAYSER AND ORIENT silk stockings in light service weight, French heel, silk to the welt, or with picot top, all sizes, fifteen new colors .. \$1.00

KAYSER ORIENT and GOTHAM chiffon, silk to picot top, French Heel, smooth, dainty, shown in Promenade, Jasmine, Crane, Rose Taupe, Gun Metal, Rhapsody, Beige Claire, the best value chiffon \$1.00 stockings in the city

Full Fashioned Lisle Hose \$1.00

Very fine lisle, full fashioned, French heel, most suitable for sport, and now in large demand. \$1.00
Sizes 9, 9½ and 1

Summer Hand Bags Linen & Tapestry

These are proving very popular, shown in a number of effective designs, dainty summer colors. Excellent value at

Moore & McLeod Limited

..*HITCH HIKE FROM BOSTON—James Westaway McCue arrived in Charlottetown Saturday night completing a seven hundred mile "hitch hiking" trip from Boston. It took Mr. McCue about three days to make the trip walking and catching rides from passing motorists. Mr. McCue will visit Lower Montague for the summer months where he will stay with his grandparents, Mr. and Mrs. Roger Westaway. This is the fifteenth summer during which he visited the Island.

..*Mrs. W. T. Wellner, Boston, formerly of Charlottetown, will arrive this week to spend the summer in Lower Montague at the home of Roger Westaway. Mrs. Wellner, who will arrive with her five children, recently published a book on etiquette for the George E. Sully Publishing Co., of New York City. Mrs. Wellner will write another book for the same company during her stay on the Island.

..*SUNDAY SCHOOL RALLY—The annual Sunday School Convention of the Georgetown District was held under the auspices of the Maritime Religious Education Council in the Valleyfield United Church on the afternoon and evening of

June 25th. Some forty delegates registered for the afternoon session. The devotional period was led by Rev. D. M. Sinclair. The reports from the various Sunday Schools of the district were most encouraging. Eleven of the thirteen schools reported in the afternoon. Two new schools were organized during the year and are doing splendid work. They are Head of Montague school, under the superintendency of Mr. D. M. Nicholson, and the Grand View school under the care of Mrs. Dr. Martin. Practically all the schools operate throughout the entire year. The President, Rev. C. U. MacNevin, Georgetown introduced the visiting Secretary Miss Harris, who conducted a demonstration lesson with a class of primary children. The afternoon session closed with a round table discussion on teaching methods which was most interesting and instructive. Delegates were entertained for supper at the Valleyfield homes. At the evening session Miss Harris spoke on "What is our aim in Sunday School Work?" emphasizing the seven points which were set down by the National S. S. Association as a standard for Sunday School work. Contributions to the service of worship were made by Miss Burdette, Miss Stirling and Mr. Allison MacLean, Montague. Mr. J.

N. MacDonald, Kilmur reported for the nominating committee. The officers for the ensuing year are as follows: President, Rev. C. U. MacNevin, Georgetown; Vice-President, Mr. Simon Campbell, Brooklyn; Secretary-Treasurer, Mrs. G. A. Poole, Lower Montague.

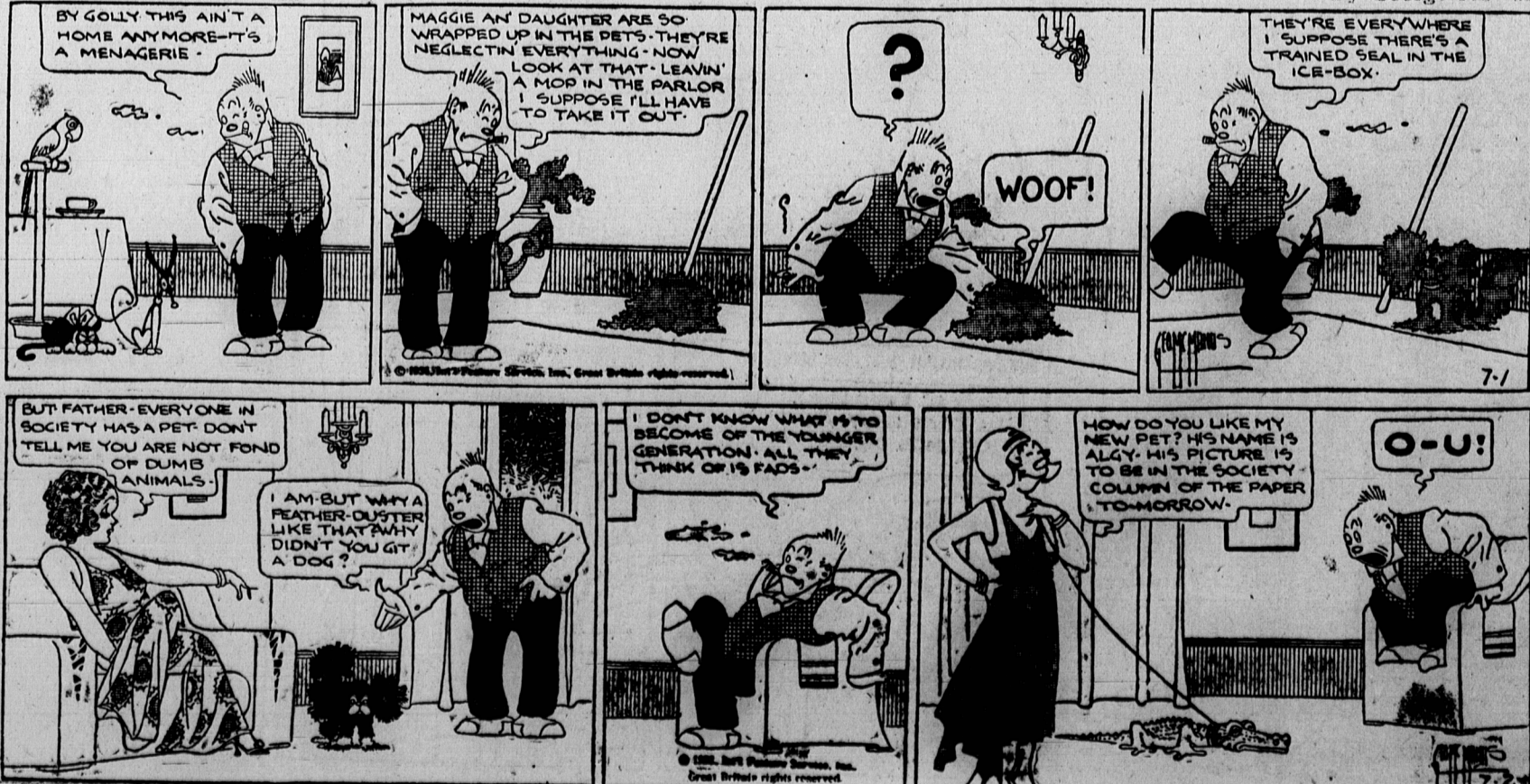
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EYESIGHT EXAMINATION

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BRINGING UP FATHER



BY GOLLY THIS AIN'T A HOME ANYMORE-IT'S A MENAGERIE

MAGGIE AN' DAUGHTER ARE SO WRAPPED UP IN THE PETS- THEY'RE NEGLECTIN' EVERYTHING- NOW LOOK AT THAT- LEAVIN' A MOP IN THE PARLOR I SUPPOSE I'LL HAVE TO TAKE IT OUT.

WOOF!

THEY'RE EVERYWHERE I SUPPOSE THERE'S A TRAINED SEAL IN THE ICE-BOX.

BUT FATHER- EVERYONE IN SOCIETY HAS A PET- DON'T TELL ME YOU ARE NOT FOND OF DUMB ANIMALS.

I AM- BUT WHY A FEATHER-DUSTER LIKE THAT- WHY DIDN'T YOU GET A DOG?

I DON'T KNOW WHAT IS TO BECOME OF THE YOUNGER GENERATION- ALL THEY THINK OF IS FADS.

HOW DO YOU LIKE MY NEW PET? HIS NAME IS ALGY- HIS PICTURE IS TO BE IN THE SOCIETY COLUMN OF THE PAPER TOMORROW.

O-U!